# Free Trade Agreement (FTA) on Trade in Services

## - ACFTA -

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#### AGREEMENT ON TRADE IN SERVICES OF THE FRAMEWORK AGREEMENT ON COMPREHENSIVE ECONOMIC CO-OPERATION BETWEEN THE PEOPLE'S REPUBLIC OF CHINA AND THE ASSOCIATION OF SOUTHEAST ASIAN NATIONS

The People's Republic of China ("China") and the Governments of Brunei Darussalam ("Brunei Darussalam"), the Kingdom of Cambodia ("Cambodia"), the Republic of Indonesia ("Indonesia"), the Lao People's Democratic Republic ("Lao PDR"), Malaysia, the Union of Myanmar ("Myanmar"), the Republic of the Philippines ("Philippines"), the Republic of Singapore ("Singapore"), the Kingdom of Thailand ("Thailand") and the Socialist Republic of Viet Nam ("Viet Nam"), Member Countries of the Association of Southeast Asian Nations (collectively, "ASEAN" or "ASEAN Member Country"),

**RECALLING** the Framework Agreement on Comprehensive Economic Co-operation ("the Framework Agreement") between China and ASEAN (collectively, "the Parties", or individually referring to an ASEAN Member Country or to China as a "Party") signed by the Heads of Government/State of China and ASEAN Member Countries in Phnom Penh on the 4th day of November 2002;

**RECALLING** Articles 4 and 8(3) of the Framework Agreement on conclusion as expeditiously as possible of the negotiations of the agreement on trade in services so as to progressively liberalise and eliminate substantially all discrimination and/or prohibition of new or more discriminatory measures with respect to trade in services between the Parties, and to expand the depth and scope of such trade with substantial sectoral coverage beyond those undertaken by China and the ASEAN Member Countries under the World Trade Organisation ("WTO") General Agreement on Trade in Services;

**STRIVING** to enhance co-operation in services between the Parties in order to improve efficiency and competitiveness, as well as to diversify the supply and distribution of services of the respective service suppliers of the Parties, for implementation in accordance with the timeframes to be mutually agreed by the Parties to the Framework Agreement taking into account the sensitive sectors of the Parties, and with special and differential treatment and flexibility for the newer ASEAN Member Countries of Cambodia, Lao PDR, Myanmar and Viet Nam;

**RECOGNISING** the right of the Parties to regulate, and to introduce new regulations, on the supply of services in the territories of the Parties in order to meet national policy objectives and, given asymmetries existing with respect to the degree of development of services regulation within the Parties, the particular need of the Parties to exercise this right,

#### HAVE AGREED AS FOLLOWS:

#### PART I: DEFINITIONS AND SCOPE

#### Article 1 Definitions

For the purposes of this Agreement:

(a) "a service supplied in the exercise of governmental authority" means any service which is supplied neither

on a commercial basis, nor in competition with one or more service suppliers;

- (b) "commercial presence" means any type of business or professional establishment, including through
  - (i) the constitution, acquisition or maintenance of a juridical person, or
  - (ii) the creation or maintenance of a branch or a representative office,

within the territory of a Party for the purpose of supplying a service;

- (c) "direct taxes" comprise all taxes on total income, on total capital or on elements of income or of capital, including taxes on gains from the alienation of property, taxes on estates, inheritances and gifts, and taxes on the total amounts of wages or salaries paid by enterprises, as well as taxes on capital appreciation;
- (d) "GATS" means the General Agreement on Trade in Services;
- (e) "juridical person" means any legal entity duly constituted or otherwise organised under applicable law, whether for profit or otherwise, and whether privately-owned or governmentally-owned, including any corporation, trust, partnership, joint venture, sole proprietorship or association;
- (f) "juridical person of another Party" means a juridical person which is either:
  - (i) constituted or otherwise organised under the law of that other Party, and is engaged in substantive

business operations in the territory of that Party or any other Party; or

- (ii) in the case of the supply of a service through commercial presence, owned or controlled by:
  - 1. natural persons of that Party; or
  - 2. juridical persons of that other Party identified under subparagraph (i);
- (g) a juridical person is:
  - "owned" by persons of a Party if more than 50 per cent of the equity interest in it is beneficially owned by persons of that Party;
  - (ii) "controlled" by persons of a Party if such persons have the power to name a majority of its directors or otherwise to legally direct its actions;
  - (iii) "affiliated" with another person when it controls, or is controlled by, that other person; or when it and the other person are both controlled by the same person;
- (h) "measure" means any measure by a Party, whether in the form of a law, regulation, rule, procedure, decision, administrative action, or any other form;
- (i) "measures by Parties" means measures taken by
  - (i) central, regional or local governments and authorities; and

- (ii) non-governmental bodies in the exercise of powers delegated by central, regional or local governments or authorities;
- (j) "measures by Parties affecting trade in services" include measures in respect of
  - (i) the purchase, payment or use of a service;
  - the access to and use of, in connection with the supply of a service, services which are required by the Parties to be offered to the public generally;
  - the presence, including commercial presence, of persons of a Party for the supply of a service in the territory of another Party;
- (k) "monopoly supplier of a service" means any person, public or private, which in the relevant market of the territory of a Party is authorised or established formally or in effect by that Party as the sole supplier of that service;
- (I) "natural person of another Party" means a natural person who resides in the territory of that other Party or elsewhere, and who under the law of that other Party:
  - (i) is a national of that other Party; or

- has the right of permanent residence<sup>1</sup> in that (ii) other Party, in the case of a Party which accords substantially the same treatment to its permanent residents as it does to its nationals in respect of measures affecting trade in services, as notified after the entry into force of this Agreement provided that no Party is obliged to accord to such permanent residents treatment more favourable than would be accorded by that other Party to such permanent residents. Such notification shall include the assurance to assume, with respect to the permanent residents, in accordance with its laws and regulations, the same responsibilities that other Party bears with respect to its nationals;
- (m) "person" means either a natural person or a juridical person;
- (n) "sector" of a service means,
  - (i) with reference to a specific commitment, one or more, or all, subsectors of that service, as specified in a Party's Schedule,
  - (ii) otherwise, the whole of that service sector, including all of its subsectors;
- (o) "services" includes any service in any sector except services supplied in the exercise of governmental authority;

<sup>&</sup>lt;sup>1</sup> In the case of Indonesia, Lao PDR, Thailand, Viet Nam and China, natural person of another Party shall be limited to a natural person who resides in the territory of that other Party or elsewhere and who under the law of that other Party is a national of that other Party. Therefore, in line with the principle of reciprocity, this Agreement shall not apply to the permanent residents of Indonesia, Lao PDR, Thailand, Viet Nam, and China. Once any of these Parties enacts its domestic law on the treatment of permanent residents of another Party or non-party, there shall be negotiations on the issue of whether to include permanent residents in the coverage of natural person under this Agreement in respect of that Party.

- (p) "service consumer" means any person that receives or uses a service;
- (q) "service of another Party" means a service which is supplied,
  - (i) from or in the territory of that other Party, or in the case of maritime transport, by a vessel registered under the laws of that other Party, or by a person of that other Party which supplies the service through the operation of a vessel and/or its use in whole or in part; or
  - (ii) in the case of the supply of a service through commercial presence or through the presence of natural persons, by a service supplier of that other Party;
- (r) "service supplier" means any person that supplies a service;<sup>2</sup>
- (s) "supply of a service" includes the production, distribution, marketing, sale and delivery of a service;
- (t) "trade in services" is defined as the supply of a service
  - (i) from the territory of a Party into the territory of any other Party ("cross-border");
  - (ii) in the territory of a Party to the service consumer of any other Party ("consumption abroad");

<sup>&</sup>lt;sup>2</sup> Where the service is not supplied directly by a juridical person but through other forms of commercial presence such as a branch or a representative office, the service supplier (i.e. the juridical person) shall, nonetheless, through such presence be accorded the treatment provided for service suppliers under this Agreement. Such treatment shall be extended to the presence through which the service is supplied and need not be extended to any other parts of the supplier located outside the territory where the service is supplied.

- (iii) by a service supplier of a Party, through commercial presence in the territory of any other Party ("commercial presence");
- (iv) by a service supplier of a Party, through presence of natural persons of a Party in the territory of any other Party ("presence of natural persons");
- (u) "qualification procedures" means administrative procedures relating to the administration of qualification requirements; and
- (v) "qualification requirements" means substantive requirements which a service supplier is required to fulfil in order to obtain certification or a license.

#### Article 2 Scope

- 1. This Agreement applies to measures<sup>3</sup> by the Parties affecting trade in services.
- 2. This Agreement shall not apply to:
  - (a) services supplied in the exercise of governmental authority within the territory of each Party;
  - (b) regulations or requirements governing the procurement by governmental agencies of services purchased for governmental purposes and not with a view to commercial resale or with

<sup>&</sup>lt;sup>3</sup> The exclusion of taxation measures by the Philippines from the scope of this Agreement shall be further discussed by all Parties before the entry into force of the Agreement.

a view to use in the supply of services for commercial sale.

#### PART II: OBLIGATIONS AND DISCIPLINES

#### Article 3 Transparency

Article III of the GATS is, *mutatis mutandis*, incorporated into and shall form an integral part of this Agreement.

#### Article 4 Disclosure of Confidential Information

Article III *bis* of the GATS is, *mutatis mutandis*, incorporated into and shall form an integral part of this Agreement.

#### Article 5 Domestic Regulation

- 1. In sectors where specific commitments are undertaken under Part III, each Party shall ensure that all measures of general application affecting trade in services are administered in a reasonable, objective and impartial manner.
- 2. (a) Each Party shall maintain or institute as soon as practicable judicial, arbitral or administrative tribunals or procedures which provide, at the request of an affected service supplier, for the prompt review of, and where justified, appropriate remedies for, administrative decisions affecting trade in services. Where such procedures are not independent of the agency entrusted with the

administrative decision concerned, the Party shall ensure that the procedures in fact provide for an objective and impartial review.

- (b) The provisions of subparagraph (a) shall not be construed to require a Party to institute such tribunals or procedures where this would be inconsistent with its constitutional structure or the nature of its legal system.
- 3. Where authorisation is required for the supply of a service on which a specific commitment under this Agreement has been made, the competent authorities of each Party shall:
  - (a) in the case of an incomplete application, at the request of the applicant, identify all the additional information that is required to complete the application and provide the opportunity to remedy deficiencies within a reasonable timeframe;
  - (b) at the request of the applicant, provide without undue delay, information concerning the status of the application; and
  - (c) if an application is terminated or denied, to the maximum extent possible, inform the applicant in writing and without delay the reasons for such action. The applicant will have the possibility of resubmitting, at its discretion, a new application.
- 4. With the objective of ensuring that measures relating to qualification requirements and procedures, technical standards and licensing requirements do not constitute unnecessary barriers to trade in services, the Parties shall jointly review the results of the negotiations on disciplines on these measures, pursuant to Article VI.4

of GATS, with a view to their incorporation into this Agreement. The Parties note that such disciplines aim to ensure that such requirements are, *inter alia*:

- (a) based on objective and transparent criteria, such as competence and the ability to supply the service;
- (b) not more burdensome than necessary to ensure the quality of the service;
- (c) in the case of licensing procedures, not in themselves a restriction on the supply of the service.
- 5. (a) In sectors in which a Party has undertaken specific commitments under Part III, pending the incorporation of the disciplines referred to in paragraph 4 of this Article, that Party shall not apply licensing and qualification requirements and technical standards that nullify or impair its obligation under this Agreement in a manner which:
  - does not comply with the criteria outlined in subparagraphs 4(a), (b) or (c) of this Article; and
  - (ii) could not reasonably have been expected of that Party at the time the specific commitments in those sectors were made.
  - (b) In determining whether a Party is in conformity with the obligation under paragraph 5(a) of this Article, account shall be taken of international

standards of relevant international organisations<sup>4</sup> applied by that Party.

6. In sectors where specific commitments regarding professional services are undertaken, each Party shall provide for adequate procedures to verify the competence of professionals of any other Party.

#### Article 6 Recognition

- 1. For the purposes of fulfilment of their respective standards or criteria for the authorisation, licensing or certification of service suppliers, each Party may recognise the education or experience obtained, requirements met, or licenses or certifications granted in another Party. Such recognition, which may be achieved through harmonisation or otherwise, may be based upon an agreement or arrangement between the Parties or the relevant competent bodies or may be accorded autonomously.
- 2. Two or more Parties may enter into, or encourage their relevant competent bodies to enter into, negotiations on recognition of qualification requirements, qualification procedures, licensing and/or registration procedures for the purposes of fulfilment of their respective standards or criteria for the authorisation, licensing or certification of service suppliers.
- 3. A Party that is a party to an agreement or arrangement of the type referred to in paragraph 1 of this Article, whether existing or future, shall afford adequate opportunity for other interested Parties to negotiate

<sup>&</sup>lt;sup>4</sup> The term "relevant international organisations" refers to international bodies whose membership is open to the relevant bodies of at least all Parties of this Agreement.

their accession to such an agreement or arrangement or to negotiate comparable ones with it. Where a Party accords recognition autonomously, it shall afford adequate opportunity for any other Party to demonstrate that education, experience, licenses, or certifications obtained or requirements met in that other Party's territory should be recognised.

4. A Party shall not accord recognition in a manner which would constitute a means of discrimination between countries in the application of its standards or criteria for the authorisation, licensing or certification of services suppliers, or a disguised restriction on trade in services.

#### Article 7 Monopolies and Exclusive Service Suppliers

- 1. Each Party shall ensure that any monopoly supplier of a service in its territory does not, in the supply of the monopoly service in the relevant market, act in a manner inconsistent with that Party's obligations under specific commitments.
- 2. Where a Party's monopoly supplier competes, either directly or through an affiliated company, in the supply of a service outside the scope of its monopoly rights and which is subject to that Party's specific commitments, the Party shall ensure that such a supplier does not abuse its monopoly position to act in its territory in a manner inconsistent with such commitments.
- 3. If any Party has reason to believe that a monopoly supplier of a service of any other Party is acting in a manner inconsistent with paragraph 1 or 2 of this

Article, that Party may request the Party establishing, maintaining or authorising such supplier to provide specific information concerning the relevant operations.

- 4. The provisions of this Article shall also apply to cases of exclusive service suppliers, where a Party, formally or in effect,
  - (a) authorises or establishes a small number of service suppliers; and
  - (b) substantially prevents competition among those suppliers in its territory.

#### Article 8 Business Practices

- 1. The Parties recognise that certain business practices of services suppliers, other than those falling under Article 7, may restrain competition and thereby restrict trade in services.
- 2. Each Party shall, at the request of any other Party (the "Requesting Party"), enter into consultations with a view to eliminating practices referred to in paragraph 1 of this Article. The Party addressed (the "Requested Party") shall accord full and sympathetic consideration to such a request and shall cooperate through the supply of publicly available non-confidential information of relevance to the matter in question. The Requested Party shall also provide other information available to the Requesting Party, subject to its domestic law and to the conclusion of satisfactory agreement concerning the safeguarding of its confidentiality by the Requesting Party.

#### Article 9 Safeguards

- 1. The Parties note the multilateral negotiations pursuant to Article X of the GATS on the question of emergency safeguard measures based on the principle of nondiscrimination. Upon the conclusion of such multilateral negotiations, the Parties shall conduct a review for the purpose of discussing appropriate amendments to this Agreement so as to incorporate the results of such multilateral negotiations.
- 2. In the event that the implementation of this Agreement causes substantial adverse impact to a service sector of a Party before the conclusion of the multilateral negotiations referred to in paragraph 1 of this Article, the affected Party may request for consultations with the other Party for the purposes of discussing any measure with respect to the affected service sector. Any measure taken pursuant to this paragraph shall be mutually agreed by the Parties concerned. The Parties concerned shall take into account the circumstances of the particular case and give sympathetic consideration to the Party seeking to take a measure.

#### Article 10 Payments and Transfers

- Except under the circumstances envisaged in Article 11, a Party shall not apply restrictions on international transfers and payments for current transactions relating to its specific commitments.
- 2. Nothing in this Agreement shall affect the rights and obligations of any Party who is a member of the International Monetary Fund under the Articles of

Agreement of the Fund, including the use of exchange actions which are in conformity with the Articles of Agreement of the Fund, provided that a Party shall not impose restrictions on any capital transactions inconsistently with its specific commitments regarding such transactions, except under Article 11 or at the request of the Fund.

#### Article 11 Restrictions to Safeguard the Balance of Payments

Where a Party is in serious balance of payments and external financial difficulties or threat thereof, it may adopt or maintain restrictions on trade in services in accordance with Article XII of the GATS.

#### Article 12 General Exceptions

Subject to the requirement that such measures are not applied in a manner which would constitute a means of arbitrary or unjustifiable discrimination between Parties where like conditions prevail, or a disguised restriction on trade in services, nothing in this Agreement shall be construed to prevent the adoption or enforcement by any Party of measures:

- (a) necessary to protect public morals or to maintain public order;<sup>5</sup>
- (b) necessary to protect human, animal or plant life or health;

<sup>&</sup>lt;sup>5</sup> The public order exception may be invoked only where a genuine and sufficiently serious threat is posed to one of the fundamental interests of society.

- (c) necessary to secure compliance with laws or regulations which are not inconsistent with the provisions of this Agreement including those relating to:
  - the prevention of deceptive and fraudulent practices or to deal with the effects of a default on services contracts;
  - the protection of the privacy of individuals in relation to the processing and dissemination of personal data and the protection of confidentiality of individual records and accounts;
  - (iii) safety;
- (d) inconsistent with Article 19, provided that the difference in treatment is aimed at ensuring the equitable or effective<sup>6</sup> imposition or collection of direct taxes in respect of services or service suppliers of other Parties;

<sup>&</sup>lt;sup>3</sup> Measures that are aimed at ensuring the equitable or effective imposition or collection of direct taxes include measures taken by a Party under its taxation system which:

apply to non-resident service suppliers in recognition of the fact that the tax obligation of non-residents is determined with respect to taxable items sourced or located in the Party's territory; or

<sup>(</sup>ii) apply to non-residents in order to ensure the imposition or collection of taxes in the Party's territory; or

<sup>(</sup>iii) apply to non-residents or residents in order to prevent the avoidance or evasion of taxes, including compliance measures; or

 <sup>(</sup>iv) apply to consumers of services supplied in or from the territory of another Party in order to ensure the imposition or collection of taxes on such consumers derived from sources in the Party's territory; or

 <sup>(</sup>v) distinguish service suppliers subject to tax on worldwide taxable items from other service suppliers, in recognition of the difference in the nature of the tax base between them; or

<sup>(</sup>vi) determine, allocate or apportion income, profit, gain, loss, deduction or credit of resident persons or branches, or between related persons or branches of the same person, in order to safeguard the Party's tax base.

Tax terms or concepts in subparagraph (d) of Article 12 and in this footnote are determined according to tax definitions and concepts, or equivalent or similar definitions and concepts, under the domestic law of the Party taking the measure.

(e) provided that the difference in treatment is the result of an agreement on the avoidance of double taxation or provisions on the avoidance of double taxation in any other international agreement or arrangement by which the Party is bound.

#### Article 13 Security Exceptions

Nothing in this Agreement shall be construed:

- to require any Party to furnish any information, the disclosure of which it considers contrary to its essential security interests; or
- (b) to prevent any Party from taking any action which it considers necessary for the protection of its essential security interests, including but not limited to:
  - action relating to fissionable and fusionable materials or the materials from which they are derived;
  - (ii) action relating to the traffic in arms, ammunition and implements of war and to such traffic in other goods and materials as is carried on directly or indirectly for the purpose of supplying a military establishment;
  - (iii) action taken so as to protect critical communications infrastructure from deliberate attempts intended to disable or degrade such infrastructure;

- (iv) action taken in time of war or other emergency in domestic or international relations; or
- (c) to prevent any Party from taking any action in pursuance of its obligations under the United Nations Charter for the maintenance of international peace and security.

#### Article 14 Subsidies

- 1. Except where provided in this Article, this Agreement shall not apply to subsidies or grants provided by a Party, or to any conditions attached to the receipt or continued receipt of such subsidies or grants, whether or not such subsidies or grants are offered exclusively to domestic services, service consumers or service suppliers. If such subsidies or grants significantly affect trade in services committed under this Agreement, any Party may request for consultations with a view to an amicable resolution of this matter.
- 2. Pursuant to this Agreement, the Parties shall:
  - (a) on request, provide information on subsidies related to trade in services committed under this Agreement to any requesting Party; and
  - (b) review the treatment of subsidies when relevant disciplines are developed by the WTO.

#### Article 15 WTO Disciplines

Subject to any future agreements as may be agreed pursuant to reviews of this Agreement by the Parties under Article 27, the Parties hereby agree and reaffirm their commitments to abide by the provisions of the WTO agreements as are relevant and applicable to trade in services.

#### Article 16 Cooperation

The Parties shall strengthen cooperation efforts in services sectors, including sectors which are not covered by existing cooperation arrangements. The Parties shall discuss and mutually agree on the sectors for cooperation and develop cooperation programmes in these sectors in order to improve their domestic capacities, efficiencies and competitiveness.

#### Article 17

#### Increasing Participation of Cambodia, Lao PDR, Myanmar and Viet Nam

The increasing participation of Cambodia, Lao PDR, Myanmar, and Viet Nam in this Agreement shall be facilitated through negotiated specific commitments, relating to:

- (a) the strengthening of their domestic services capacity and its efficiency and competitiveness, *inter alia* through access to technology on a commercial basis;
- (b) the improvement of their access to distribution channels and information networks;

- (c) the liberalisation of market access in sectors and modes of supply of export interest to them; and
- (d) appropriate flexibility for Cambodia, Lao PDR, Myanmar, and Viet Nam for opening fewer sectors, liberalising fewer types of transactions and progressively extending market access in line with their respective development situation.

#### PART III: SPECIFIC COMMITMENTS

#### Article 18 Market Access

- 1. With respect to market access through the modes of supply identified in Article 1(t)(i)-(iv), a Party shall accord services and service suppliers of any other Party treatment no less favourable than that provided for under the terms, limitations and conditions agreed and specified in its Schedule.<sup>7</sup>
- 2. In sectors where market-access commitments are undertaken, the measures which a Party shall not maintain or adopt either on the basis of a regional subdivision or on the basis of its entire territory, unless otherwise specified in its Schedule, are defined as:
  - (a) limitations on the number of service suppliers whether in the form of numerical quotas, monopolies, exclusive service suppliers or the requirements of an economic needs test;

<sup>&</sup>lt;sup>7</sup> If a Party undertakes a market-access commitment in relation to the supply of a service through the mode of supply referred to in Article 1(t)(i) and if the cross-border movement of capital is an essential part of the service itself, that Party is thereby committed to allow such movement of capital. If a Party undertakes a market-access commitment in relation to the supply of a service through the mode of supply referred to in Article 1(t)(ii), it is thereby committed to allow related transfers of capital into its territory.

- (b) limitations on the total value of service transactions or assets in the form of numerical quotas or the requirement of an economic needs test;
- (c) limitations on the total number of service operations or on the total quantity of service output expressed in terms of designated numerical units in the form of quotas or the requirement of an economic needs test;<sup>8</sup>
- (d) limitations on the total number of natural persons that may be employed in a particular service sector or that a service supplier may employ and who are necessary for, and directly related to, the supply of a specific service in the form of numerical quotas or the requirement of an economic needs test;
- (e) measures which restrict or require specific types of legal entity or joint venture through which a service supplier may supply a service; and
- (f) limitations on the participation of foreign capital in terms of maximum percentage limit on foreign shareholding or the total value of individual or aggregate foreign investment.

#### Article 19 National Treatment

1. In the sectors inscribed in its Schedule, and subject to any conditions and qualifications set out therein, each

<sup>&</sup>lt;sup>8</sup> Subparagraph 2(c) of this Article does not cover measures of a Party which limit inputs for the supply of services.

Party shall accord to services and service suppliers of any other Party, in respect of all measures affecting the supply of services, treatment no less favourable than that it accords to its own like services and service suppliers<sup>9</sup>.

- 2. A Party may meet the requirement of paragraph 1 of this Article by according to services and service suppliers of any other Party, either formally identical treatment or formally different treatment to that it accords to its own like services and service suppliers.
- 3. Formally identical or formally different treatment shall be considered to be less favourable if it modifies the conditions of competition in favour of services or service suppliers of the Party compared to like services or service suppliers of any other Party.

#### Article 20 Additional Commitments

The Parties may negotiate commitments with respect to measures affecting trade in services not subject to scheduling under Articles 18 and 19 including those regarding qualifications, standards or licensing matters. Such commitments shall be inscribed in a Party's Schedule.

#### Article 21 Schedule of Specific Commitments

1. The Parties shall enter into negotiations to conclude the packages of specific commitments under this

<sup>&</sup>lt;sup>9</sup> Specific commitments assumed under this Article shall not be construed to require any Party to compensate for any inherent competitive disadvantages which result from the foreign character of the relevant services or service suppliers.

Agreement pursuant to Article 23. The Parties shall endeavour to achieve commitments which are beyond those undertaken under the GATS.

- Each Party shall set out in a schedule the specific commitments it undertakes under Articles 18, 19 and 20. With respect to sectors where such commitments are undertaken, each Schedule shall specify:
  - (a) the sectors in which such commitments are undertaken;
  - (b) terms, limitations and conditions on market access;
  - (c) conditions and qualifications on national treatment;
  - (d) undertakings relating to additional commitments; and
  - (e) where appropriate the time-frame for implementation of such commitments.
- 3. Measures inconsistent with both Articles 18 and 19 shall be inscribed in both the columns relating to Articles 18 and 19.
- 4. The schedules of specific commitments of a Party shall apply only to those Parties who have completed their respective schedule of specific commitments through negotiations.
- 5. The Parties' schedules of specific commitments shall be annexed to this Agreement upon completion of the negotiations and shall form an integral part thereof.

#### Article 22 Application and Extension of Commitments

- 1. China shall make a single schedule of specific commitments under Article 21 and shall apply this Schedule to all ASEAN Member Countries.
- 2. Each ASEAN Member Country shall make its individual schedule of specific commitments under Article 21 and shall apply this Schedule to China and the rest of the ASEAN Member Countries.

#### Article 23 Progressive Liberalisation

- 1. The first package of specific commitments of each Party is hereby annexed to this Agreement.
- 2. The Parties shall, with the aim of substantially improving on the first package of specific commitments, conclude the second package of specific commitments within a year from the date of entry into force of this Agreement.
  - 3. At subsequent reviews pursuant to Article 27, the Parties shall enter into successive rounds of negotiations to negotiate further packages of specific commitments under Part III of this Agreement so as to progressively liberalise trade in services between the Parties.

#### Article 24 Modification of Schedules

- 1. A Party may modify or withdraw any commitment in its Schedule, at any time after three years from the date on which that commitment has entered into force provided that:
  - (a) it notifies the Parties as well as the ASEAN Secretariat of its intention to modify or withdraw a commitment no later than three months before the intended date of implementation of the modification or withdrawal; and
  - (b) it enters into negotiations with any affected Party to agree to the necessary compensatory adjustment.
- 2. In achieving a compensatory adjustment, Parties shall ensure that the general level of mutually advantageous commitment is not less favourable to trade than provided for in the Schedules prior to such negotiations.
- 3. Any compensatory adjustment pursuant to this Article shall be accorded on a non-discriminatory basis to all Parties.
- 4. If the Parties concerned are unable to reach an agreement on the compensatory adjustment, the matter shall be resolved by arbitration under the Agreement on Dispute Settlement Mechanism of the Framework Agreement. The modifying Party may not modify or withdraw its commitment until it has made compensatory adjustments in conformity with the findings of the arbitration.

5. If the modifying party implements its proposed modification or withdrawal and does not comply with the findings of the arbitration, any Party that participated in the arbitration may modify or withdraw substantially equivalent benefits in conformity with those findings. Notwithstanding Article 22, such a modification or withdrawal may be implemented solely with respect to the modifying Party.

#### PART IV: OTHER PROVISIONS

#### Article 25 State, Regional and Local Government

In fulfilling its obligations and commitments under this Agreement, each Party shall ensure their observance by regional and local governments and authorities in its territory as well as their observance by non-governmental bodies (in the exercise of powers delegated by central, state, regional or local governments or authorities) within its territory.

#### Article 26 Contact Point

- 1. Each Party shall designate a contact point to facilitate communications between the Parties on any matter covered by this Agreement, including the exchange of information relevant to the implementation and operation of this Agreement.
- 2. At the request of any Party, the contact point of the requested Party shall identify the office or official responsible for the matter and assist in facilitating communication with the requesting Party.

#### Article 27 Review

The ASEAN Economic Ministers and the Minister of the Ministry of Commerce of China or their designated representatives shall meet within a year from the date of entry into force of this Agreement and then biennially or otherwise as appropriate to review this Agreement for the purpose of considering further measures to liberalise trade in services as well as to develop disciplines and negotiate agreements on matters referred to in Article 15 or any other relevant matters as may be agreed.

#### Article 28 Miscellaneous Provisions

- 1. The GATS Annexes, namely: Annex on Movement of Natural Persons Supplying Services, Annex on Air Transport Services, Annex on Financial Services, and Annex on Telecommunications shall apply to this Agreement, *mutatis mutandis*.
- 2. This Agreement shall include (a) the Annexes and the contents therein which shall form an integral part of this Agreement, and (b) all future legal instruments agreed pursuant to this Agreement.
- 3. Except as otherwise provided in this Agreement, this Agreement or any action taken under it shall not affect or nullify the rights and obligations of a Party under existing agreements to which it is a party.

#### Article 29 Amendments

This Agreement may be amended by agreement in writing by the Parties and such amendments shall enter into force on such date or dates as may be agreed by the Parties.

#### Article 30 Dispute Settlement

The Agreement on Dispute Settlement Mechanism of the Framework Agreement shall apply to this Agreement.

#### Article 31 Denial of Benefits

A Party may deny the benefits of this Agreement:

- to the supply of a service, if it establishes that the service is supplied from or in the territory of a non-Party;
- (b) in the case of the supply of a maritime transport service, if it establishes that the service is supplied:
  - (i) by a vessel registered under the laws of a non-Party; and
  - (ii) by a person of a non-Party which operates and/or uses the vessel in whole or in part.
- (c) to a service supplier that is a juridical person, if it establishes that it is not a service supplier of another Party.

#### Article 32 Entry into Force

- 1. This Agreement shall enter into force on 1 July 2007.
- 2. The Parties undertake to complete their internal procedures for the entry into force of this Agreement prior to 1 July 2007.
- 3. Where a Party is unable to complete its internal procedures for the entry into force of this Agreement by 1 July 2007, the rights and obligations of that Party under this Agreement shall commence on the date of the completion of such internal procedures.
- 4. A Party shall upon the completion of its internal procedures for the entry into force of this Agreement notify all the other Parties in writing.

#### Article 33 Depositary

For the ASEAN Member Countries, this Agreement shall be deposited with the Secretary-General of ASEAN, who shall promptly furnish a certified copy thereof, to each ASEAN Member Country.

**IN WITNESS WHEREOF**, the undersigned being duly authorized by their respective Governments, have signed the Agreement on Trade in Services of the Framework Agreement on the Comprehensive Economic Co-operation between the People's Republic of China and the Association of the Southeast Asian Nations. Done at Cebu, the Philippines, this Fourteenth Day of January in the Year Two Thousand and Seven, in duplicate copies in the English Language.

For the People's Republic of For Brunei Darussalam: China:

#### LI ZHAOXING

Minister of Foreign Affairs

#### PEHIN DATO LIM JOCK SENG

Second Minister of Foreign Affairs and Trade

For the Kingdom of Cambodia:

#### CHAM PRASIDH

Senior Minister and Minister of Commerce

For the Republic of Indonesia:

## MARI ELKA PANGESTU

Minister of Trade

For the Lao People's Democratic Republic:

#### NAM VIYAKETH Minister of Industry and

Commerce

For Malaysia:

#### DATO' SERI RAFIDAH AZIZ

Minister of International Trade and Industry

For the Union of Myanmar:

#### **U SOE THA**

Minister for National Planning and Economic Development

For the Republic of the Philippines:

#### PETER B. FAVILA

Secretary of Trade and Industry

For the Republic of Singapore:

#### LIM HNG KIANG

Minister for Trade and Industry

For the Kingdom of Thailand:

### KRIRK-KRAI JIRAPAET

Minister of Commerce

For the Socialist Republic of Viet Nam:

#### TRUONG DINH TUYEN Minister of Trade

#### Annex I Schedules of Specific Commitments

## THE PEOPLE'S REPUBLIC OF CHINA

Schedule of Specific Commitments

(For the First Package of Commitments)

## THE PEOPLE'S REPUBLIC OF CHINA - SCHEDULE OF SPECIFIC COMMITMENTS

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
I. HORIZONTAL COMMITMENTS			
ALL SECTORS INCLUDED IN THIS SCHEDULE	<ul> <li>(3) In China, foreign invested enterprises include foreign capital enterprises 9also referred to as wholly foreign- owned enterprises) and joint venture enterprises and there are two types of joint venture enterprises: equity joint venture and contractual joint ventures.<sup>1</sup></li> <li>The proportion of foreign investment in an equity joint venture shall be no less than 25 per cent of the registered capital of the joint venture.</li> <li>The establishment of branches by foreign enterprises is unbound, unless otherwise indicated in specific sub-sectors, as the laws and regulations on branches of foreign enterprises are under formulation.</li> <li>Representative offices of foreign enterprises are permitted to be</li> </ul>	<ul> <li>(3) Unbound for all the existing subsidies to domestic services suppliers in the sectors of audio- visual, aviation and medical services.</li> <li>Unbound for all the subsidies to domestic services suppliers in any new sector and sub-sector scheduled after China's Accession to the WTO.</li> </ul>	

The terms of the contract, concluded in accordance with China's laws, regulations and other measures, establishing a "contractual joint venture" govern matters such as the manner of operation and management of the joint venture as well as the investment or other contributions of the joint venture parties. Equity participation by all parties to the contractual joint venture is not required, but is determined pursuant to the joint venture contract. "Foreign invested enterprise" in this schedule means a foreign invested enterprise duly constituted or otherwise organized under "Law on Chinese-Foreign Equity Joint Ventures", "Law on Chinese-Foreign Contractual Joint Ventures" and "Law on Foreign-Capital Enterprises".

Modes of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
	established in China, but they		
	shall not engage in any profit-		
	making activities except for the		
	representative offices under		
	CPC 861, 862, 863, 865 in the		
	sectoral specific commitments.		
		(4) Unbound except for the	
		measures concerning the entry	
		and temporary stay of natural	
		persons who fall into the	
		categories referred to in the	
		market access column.	

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
Sector or sub-sector	<ul> <li>employees of a corporation of a Party that has established a representative office, branch or subsidiary in the territory of the People's Republic of China, temporarily moving as intra- corporate transferees, shall be permitted entry for an initial stay of three years;</li> <li>(b) Managers, executives and specialists defined as senior employees of a corporation of Parties, being engaged in the foreign invested enterprises in the territory of the People's Republic of China for conducting business, shall be granted a long-term stay permit as stipulated in the terms of contracts concerned or an initial stay of three years, whichever is shorter;</li> <li>(c) Service salespersons – persons not based in the territory of the</li> </ul>	Limitation on national treatment	Additional commitments
	People's Republic of China and receiving no remuneration from a source located within China, and who are engaged in activities related to representing a service supplier for the purpose of negotiation for the sale of services of that supplier where: (a) such sales are not directly made to the general public		

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
	Limitations on market accessand(b) the salesperson is notengaged in supplying theservice: entry forsalespersons is limited to a90-day period.(d) Contractual Service Suppliers(CSS) : Foreign naturalpersons who enter the territoryof China temporarily in order toperform a service pursuant to acontract(s) between theiremployers and a serviceconsumer(s) of China. Their	Limitation on national treatment	Additional commitments
	employers shall be a company/partner/firm of other Parties which has no commercial presence in the territory of China. CSS receive remuneration from their employer while abroad, and		
	have appropriate educational and technical (professional) qualifications relevant to the service to be provided. Their duration of stay is subject to the duration of contract and (if longer) shall not exceed 1 year.		
	They can not perform services which are not related to the service activity which is the subject of the contract. The services provided by CSS are only limited to the specific sectors as follows:		

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
	1. Accounting Services		
	2. Medical and dental services		
	3. Architectural services		
	4. Engineering services		
	5. Urban planning services (except		
	general urban planning) 6. Computer and related services		
	7. Construction and Related		
	Engineering Services		
	8. Education Services: CSS shall		
	acquire a bachelor's degree or		
	above, receive appropriate		
	professional titles or certificates,		
	and have at least 2-year		
	professional work experience.		
	The Chinese party involved in		
	the contract shall be a juridical		
	person which has the function of		
	providing education service 9. Tourism Services		
	9. Tourism Services		
	(e) others		
	Installers and servicers:		
	Qualified specialists supplying		
	installation or maintenance		
	services for machinery or		
	industrial equipment. The		
	supply of that service has to		
	occur on a fee or contractual		
	basis (installation/maintenance		
	contract) between the builder of		
	the machinery or equipment and		
	the owner of that machinery or equipment, both of them being		
	juridical persons.		
	Duration of stay of the installers		
	and servicers is subject to the		
L			

Modes	s of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
		duration of contract, but shall not exceed 3 months. They can not perform services which are not related to the service activity which is the subject of the contract, and should have appropriate technical (professional) qualifications relevant to the service to be provided.		
II. SPEC	CIFIC COMMITMENTS			
B. Con (Comput not cove consistin services related s (a). Con the hard	mputer and Related Services ter and related services do er the economic activity ng of the provision of content which require computer and services as means of supply) nsultancy services related to installation of computer dware PC 841)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Qualifications are as follows: certified engineers, or personnel with Bachelor's degree (or above) and three years of experience in these fields.</li> </ol>	
(b) Soft serv (CP (c) Data (CP - Inpu	tware implementation vices PC 842) ta processing services PC 843) ut preparation services PC 8431)	<ol> <li>None</li> <li>None</li> <li>Wholly foreign-owned enterprises will be allowed.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Qualifications are as follows: certified engineers, or personnel with Bachelor's degree (or above) and three years of experience in these fields.</li> </ol>	
- Data serv - Tim	ta processing and tabulation vices (CPC 8432) ne-sharing services PC 8433)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Qualifications are as follows: certified engineers, or personnel</li> </ul>	

Modes of supply: (1) Cross-border		(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment with Bachelor's degree (or above) and three years of experience in these fields.	Additional commitments
<ul> <li>D. Real Estate Services</li> <li>(a) Real estate services involving own or leased property (CPC 821)</li> </ul>	<ol> <li>None</li> <li>None</li> <li>Wholly foreign-owned enterprises will be allowed.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	
<ul><li>(b) Real estate services on a fee or contract basis (CPC 822)</li></ul>	<ol> <li>None</li> <li>None</li> <li>Wholly foreign-owned enterprises will be allowed.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	
<ul> <li>F. Other Business Services</li> <li>(b) Market research services</li> <li>(CPC 86401, only limited to investigation services designed to secure information on the prospects and performance of an organization's products in the market)</li> </ul>	<ol> <li>Unbound</li> <li>Unbound</li> <li>Only in the form of joint ventures, with foreign majority ownership permitted. Economic needs tests are required.</li> <li>Unbound except as indicated in horizontal commitments. Requirement for a commercial presence.</li> </ol>	<ul> <li>(1) Unbound</li> <li>(2) Unbound</li> <li>(3) Unbound</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	
(c) Management Consulting services (CPC 865)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) Wholly foreign-owned subsidiaries will be allowed.</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	
(d) Services related to management	(1) None	(1) Unbound	

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
consulting (only limited to the following sub-sector) - Project management services other than for construction (CPC 86601)	<ul> <li>None</li> <li>Only in the form of joint ventures, with foreign majority ownership permitted. Economic needs tests are required.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ul>	<ul> <li>(2) Unbound</li> <li>(3) Unbound</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	
(k) Placement and supply services of Personnel (CPC 872, excluding CPC 87209)	<ol> <li>Unbound</li> <li>Unbound</li> <li>Unbound</li> <li>Only in the form of joint ventures, with foreign majority ownership permitted. Economic needs tests are required.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ul> <li>(1) Unbound</li> <li>(2) Unbound</li> <li>(3) Unbound</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	
(o) Building-cleaning services (CPC 874)	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) Wholly foreign-owned enterprises will be allowed.</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	
(p) Photographic services (CPC 875)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) Only in the form of joint ventures, with foreign majority ownership permitted.</li> <li>(4) Unbound except as indicated in</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in</li> </ul>	

<sup>\*</sup> Unbound due to lack of technical feasibility.

Modes of supply: (1) Cross-border		(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
	horizontal commitments.	horizontal commitments.	
<ul> <li>(r) Printing of packaging materials, on a fee or contract basis (Only limited to the printing of packaging materials)</li> </ul>	<ul> <li>(1) Unbound</li> <li>(2) Unbound</li> <li>(3) Wholly foreign-owned enterprises will be permitted. Economic needs tests are required.</li> <li>(4) Unbound except as indicated in Horizontal Commitments.</li> </ul>	<ul> <li>(1) Unbound</li> <li>(2) Unbound</li> <li>(3) Unbound</li> <li>(4) Unbound except as indicated in Horizontal Commitments.</li> </ul>	
(t) Translation and interpretation services (CPC 87905)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Wholly foreign-owned enterprises will be allowed.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Qualifications are as follows: three years of experience in translation or interpretation and a good command of the working language(s).</li> </ul>	
3. CONSTRUCTION AND RELATED ENGINEERING SERVICES			
(CPC 511, 512, 513 <sup>2</sup> , 514, 515,516, 517, 518 <sup>3</sup> )	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) Joint ventures, with foreign majority ownership will be permitted. wholly foreign-owned enterprises will be permitted. Wholly foreign-owned enterprises can only undertake the following four types of construction projects.</li> </ul>	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) None</li> </ul>	

 <sup>&</sup>lt;sup>2</sup> Including dredging services relating to infrastructure construction.
 <sup>3</sup> Coverage of CPC 518 is limited only to the rental and leasing services of construction and/or demolition machines with operator which are owned and used by foreign construction enterprises in their supply of services.
 <sup>4</sup> Unbound due to lack of technical feasibility.

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
	<ol> <li>Construction projects wholly</li> </ol>		
	financed by foreign investment		
	and/or grants.		
	<ol><li>Construction projects</li></ol>		
	financed by loans of		
	international financial institutions		
	and awarded through		
	international tendering		
	according to the terms of loans.		
	3. Chinese-foreign jointly		
	constructed projects with foreign		
	investment equal to or more		
	than 50 per cent; and Chinese-		
	foreign jointly constructed		
	projects with foreign investment less than 50 per cent but		
	technically difficult to be		
	implemented by Chinese		
	construction enterprises alone.		
	construction enterprises alone.		
	4. Chinese invested		
	construction projects which are		
	difficult to be implemented by		
	Chinese construction		
	enterprises alone can be jointly		
	undertaken by Chinese and		
	foreign construction enterprises		
	with the approval of provincial		
	government		
	(4) Unbound except as indicated in	(4) Unbound except as indicated in	
	horizontal commitments.	horizontal commitments.	
6. ENVIRONMENTAL SERVICES			
(excluding environmental quality			
monitoring and pollution source			
inspection)			

N	Modes of supply: (1) Cross-border supply (2) Consumption abroad				(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector		Limitations on market access		Limitation on national treatment	Additional commitments
Α.	Sewage Services	(1)	Unbound except for	(1)	None	
	(CPC 9401)		environmental consultation			
В.	Solid Waste Disposal Services		services.	(2)	None	
	(CPC 9402)	(2)	None	(3)	None	
C.	Cleaning Services of Exhaust	(3)	Joint ventures, with foreign			
	Gases		majority ownership will be			
	(CPC 9404)		permitted.			
D.	Noise Abatement Services		wholly foreign-owned			
	(CPC 9405)		enterprises will be permitted.			
Ε.	Nature and Landscape	(4)	Unbound except as indicated in	(4)	Unbound except as indicated in	
	Protection Services		horizontal commitments.		horizontal commitments.	
	(CPC 9406)					
F.	Other Environmental Protection					
	Services					
	(CPC 9409)					
G.	Sanitation Services					
	(CPC 9403)					
10	RECREATIONAL, CULTURAL					
10.	AND SPORTIG SERVICES					
	(other than audiovisual services)					
11.	TRANSPORT SERVICES					
C	Air Transport Services	(1)	Unbound*	(1)	Unbound*	
(d)	Aircraft repair and maintenance	(1) (2)	None	(1) (2)	None	
(~)		(~/		(/		

<sup>&</sup>lt;sup>\*</sup> Unbound due to lack of technical feasibility.

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
services (CPC 8868)	<ul> <li>(3) Foreign service suppliers are permitted to establish joint venture aircraft repair and maintenance enterprises in China. The Chinese side shall hold controlling shares or be in a dominant position in the joint ventures.</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	<ul> <li>(3) The joint ventures have the obligation to undertake business in the international market.</li> <li>(4) Unbound except as indicated in horizontal commitments</li> </ul>	
- Computer Reservation System (CRS) services	<ul> <li>(1) (a) Foreign Computer Reservation System, when having agreements with Chinese aviation enterprises and Chinese Computer Reservation System, may provide services to Chinese aviation enterprises and Chinese aviation agents by connecting with Chinese Computer Reservation System.</li> <li>(b) Foreign Computer Reservation System may provide services to representative offices and sales offices established in the destination cities in China by foreign aviation enterprises which have the right to engage in business according to the bilateral aviation agreements.</li> </ul>	(1) None	

Modes of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
	enterprises and agents of foreign aviation enterprises are subject to approval of the General Administration of Civil Aviation of China (CAAC).		
<ul> <li>F. Road Transport Services</li> <li>Freight transportation by rail (CPC 7112)</li> <li>Freight transportation by road in trucks or cars (CPC 7123)</li> </ul>	<ol> <li>None</li> <li>None</li> <li>For road transport, wholly foreign-owned subsidiaries will be permitted.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	
- Maintenance and repair services of motor vehicles (CPC 61120)	<ol> <li>None</li> <li>None</li> <li>Wholly foreign-owned subsidiaries will be permitted.</li> </ol>	<ul><li>(1) None</li><li>(2) None</li><li>(3) None</li></ul>	
	(4) Unbound, except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
- Passenger transportation (CPC 71213)	<ol> <li>Unbound</li> <li>Unbound</li> <li>Only in the form of joint ventures, with foreign investment not to exceed 49 per cent. Economic needs tests are required.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ol> <li>Unbound</li> <li>Unbound</li> <li>None</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	
<ul> <li>H. Services Auxiliary to all Modes of Transport</li> <li>Storage and warehousing services (CPC 742)</li> </ul>	<ol> <li>Unbound</li> <li>None</li> <li>Wholly foreign-owned subsidiaries will be permitted.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ul> <li>(1) Unbound</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in horizontal commitments</li> </ul>	
- Freight forwarding agency services (CPC 748 and 749 excluding freight inspection)	(1) None	(1) None	

Modes of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitation on national treatment	Additional commitments
	joint venture after its first joint venture has been in operation for two years.		

VIET NAM

Schedule of Specific Commitments

(For the First Package of Commitments)

## **VIET NAM - SCHEDULE OF SPECIFIC COMMITMENTS**

Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person				
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
I. HORIZONTAL COMMITMENTS				
ALL SECTORS INCLUDED IN THIS SCHEDULE	(3) None, except:	(3) None, except:		
	<ul> <li>Unless otherwise specified in each specific sector or subsector of this Schedule, foreign enterprises are allowed to establish commercial presence in Viet Nam in the form of business co-operation contract<sup>1</sup>, joint venture enterprise, 100% foreign-invested enterprise.</li> <li>Representative offices of foreign service suppliers are permitted to be established in Viet Nam, but they shall not engage in any direct profit-making activities<sup>2</sup>.</li> <li>Unless otherwise indicated in each specific sector or subsector of this Schedule, the establishment of branches is unbound.</li> </ul>	Eligibility for subsidies may be limited to Vietnamese service suppliers, i.e. to juridical persons established within the territory of Viet Nam, or a part thereof. The granting of one-time subsidization to promote and facilitate the process of equitisation is not in breach of this commitment. Unbound for subsidies for Research and Development. Unbound for subsidies in the Health, Education and Audio-visual sectors. Unbound for subsidies aimed at promoting the welfare and employment of ethnic minorities.		

<sup>&</sup>lt;sup>1</sup> Business co-operation contract is a document which is signed by two or more parties (of which at least one party must be Vietnamese legal entity and one party must be foreign legal entity) and which stipulates the responsibilities of, and the sharing of business results between, the parties for the purpose of conducting investment and business in Viet Nam without creating a legal entity.

 <sup>&</sup>lt;sup>2</sup> Representative office is a subordinate unit of foreign enterprises, established under the Vietnamese law in order to seek, promote trade and tourism opportunities but is not allowed to engage in any direct profit-making activities.

Mode of delivery: (1) Cross-border s	upply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natural	person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	The conditions of ownership,		
	operation and juridical form and		
	scope of activities as set out in the		
	respective licenses or other form of		
	approval establishing or authorizing		
	the operation or supply of services		
	by an existing foreign service		
	supplier shall not be made more		
	restrictive than they exist as of the		
	date of entry into force of this		
	Agreement		
	Foreign-invested enterprises		
	shall be permitted by competent authorities of Viet Nam to lease		
	the land to carry out their		
	investment projects. The land		
	leasing period shall correspond		
	to the time of operation of those		
	enterprises and shall be		
	stipulated in their investment		
	licenses and shall be extended		
	whenever the time of operation		
	of those enterprises is extended		
	by competent authorities.		
	Foreign service suppliers are		
	permitted to make capital		
	contribution in the form of buying		
	shares of Viet Nam's		
	enterprises. In this case, the		
	total equity held by foreign		
	investors in each enterprise may		
	not exceed 30% of the		
	enterprise's chartered capital		
	unless otherwise provided by		
1	Viet Nam's laws or authorized by		

Mode of delivery: (1) Cross-border s	de of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person			
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
	Viet Nam's competent authority. One year after the entry into force of this Agreement, the 30% foreign equity limitation for acquisition of Vietnamese enterprises shall be eliminated, except for capital contribution in the form of buying shares of joint-stock commercial banks, and except for the sectors not committed in this Schedule. For the other sectors and sub- sectors committed in this Schedule, the level of equity held by foreign investors in acquisition of Vietnamese enterprises shall be corresponding to the limitations on foreign capital participation set forth therein, if any, including the			
	<ul> <li>limitations in the form of transitional periods, where applicable.</li> <li>(4) Unbound, except measures relating to entry and temporary stay of natural persons who fall in one of the following categories:</li> <li>(a) <u>Intra-corporate transferees</u></li> <li>Managers, executives and specialists, as defined hereunder, of</li> </ul>	(4) Unbound, except as indicated in market access column.		

	ode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person		
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	a foreign enterprise which has		
	established a commercial presence		
	in the territory of Viet Nam,		
	temporarily moving as intra-		
	corporate transferees to that		
	commercial presence and who have		
	been previously employed by the		
	foreign enterprise for at least one		
	year, shall be granted entry and a		
	stay permit for an initial period of		
	three years which may be extended subject to the term of operation of		
	those entities in Viet Nam. At least		
	20% of the total number of		
	managers, executives and		
	specialists shall be Vietnamese		
	nationals. However, a minimum of 3		
	non-Vietnamese managers,		
	executives and specialists shall be		
	permitted per enterprise.		
	Managers and executives are those		
	who primarily direct the		
	management of the foreign		
	enterprises which have established		
	commercial presence in Viet Nam,		
	receiving only general supervision or		
	direction from the board of directors		
	or stockholders of the business or		
	their equivalent, including directing		
	the establishment or a department		
	or subdivision of the establishment,		
	supervising and controlling the work		
	of other supervisory, professional or		
	managerial employees, having the		
	authority personally to hire and fire		

Mode of delivery: (1) Cross-border s	upply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natural	person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	or recommend hiring, firing or other personnel actions, and who do not directly perform tasks concerning the actual supply of the services of the establishment.		
	Specialists are natural persons working within an organization who possess knowledge at an advanced level of expertise and with knowledge of the organization's services, research equipment, techniques or management. In assessing such knowledge, account will be taken not only of knowledge specific to the commercial presence, but also of whether the person has a high level of skills or qualification referring to a type of work or trade requiring specific technical knowledge. Specialists may include, but are not limited to,		
	members of licensed professions.         (b)       Other personnel         Managers, executives and specialists, as defined in (a)		
	above, who cannot be substituted by Vietnamese and who are employed outside Viet Nam's territory by a foreign enterprise which has established a commercial presence in the territory of Viet Nam with a view to participating in the foreign		

Sectors and sub-sectors         Limitations on Market Access         Limitations on National Treatment           enterprise's activities in         Viet Nam, shall be granted         entry and a stay permit in           conformity with the term of the         concerned employment contract         or for an initial period of three           years whichever is shorter,         which may be extended subject         to the employment contract           which may be extended subject         to the employment contract         between them and the           commercial presence.         (c)         Service sales persons           Persons not based in the         territrory of Viet Nam and           receiving no remuneration from         a source located within           Viet Nam, and who are         engaged in activities related to           representing a service provider         for the sale of the services of           that provider where: (i) such         sales are not directly made to           sales are not directly         engaged in supplying the           salespersons is Invited to a 90-         day period.	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person			person
Viet Nam, shall be granted         entry and a stay permit in         conformity with the term of the         concerned employment contract         or for an initial period of three         years whichever is shorter,         which may be extended subject         to the employment contract         between them and the         commercial presence.         (c)         Service sales persons         Persons not based in the         territory of Viet Nam and         receiving no remuneration from         a source located within         Viet Nam, and who are         engaged in activities related to         representing a service provider         for the sale of the services of         that provider where: (i) such         sales are not directly made to         the general public; and (ii) the         salesperson is not directly         engaged in supplying the         service. The stay of these         salespersons is limited to a 90-         day period.	Sectors and sub-sectors		Limitations on National Treatment	Additional Commitments
(d) Persons responsible for setting		<ul> <li>Viet Nam, shall be granted entry and a stay permit in conformity with the term of the concerned employment contract or for an initial period of three years whichever is shorter, which may be extended subject to the employment contract between them and the commercial presence.</li> <li>c) Service sales persons</li> <li>Persons not based in the territory of Viet Nam and receiving no remuneration from a source located within Viet Nam, and who are engaged in activities related to representing a service provider for the purpose of negotiating for the sale of the services of that provider where: (i) such sales are not directly made to the general public; and (ii) the salesperson is not directly engaged in supplying the service. The stay of these salespersons is limited to a 90- day period.</li> </ul>		
up a commercial presence       Managers and executives (as	,	up a commercial presence		

Aode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person			
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	defined in (a) above) within a		
	juridical person, who are responsible		
	for the setting up, in Viet Nam, of a commercial presence of a service		
	provider of a Party when (i) these		
	people are not engaged in making		
	direct sales or supplying services;		
	and (ii) the service provider has its		
	principal place of business in the		
	territory of a Party other than		
	Viet Nam and has no other		
	commercial presence in Viet Nam.		
	The stay of these persons is limited		
	to a 90-day period.		
	(e) <u>Contractual service suppliers</u> (CSS)		
	Natural persons who are employees		
	of a foreign enterprise having no		
	commercial presence in Viet Nam		
	may enter and stay in Viet Nam for a		
	period of 90 days or for the duration		
	of the contract, whichever is less provided that the following		
	conditions and requirements shall		
	be applied:		
	- The foreign enterprise has		
	obtained a service contract		
	from a Vietnamese		
	enterprise engaged in		
	business operation in Viet Nam. The competent		
	authority of Viet Nam must		
	be able to establish the		

	de of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person		
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	necessary procedures to		
	guarantee the bona fide		
	character of the contract.		
	<ul> <li>These persons must</li> </ul>		
	possess: (a) a university		
	degree or a technical		
	qualification document		
	demonstrating knowledge of		
	an equivalent level; (b)		
	professional qualifications		
	where this is required to		
	exercise an activity in the		
	sector concerned pursuant		
	to the laws and regulations		
	of Viet Nam; and (c) at least		
	5 years of professional		
	experience in the sector. - The number of these		
	persons covered by the		
	service contract shall not be		
	larger than necessary to		
	fulfil the contract, as it may		
	be decided by the laws and		
	regulations and requirement		
	of Viet Nam.		
	- These persons should have		
	been employed by the		
	foreign enterprise having no		
	commercial presence in		
	Viet Nam for a period of no		
	less than 2 years and have		
	met the requirements		
	prescribed for "specialist"		
	above.		
	The entry of these persons is allowed		

Мо	de of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	merc	ial presence (4) Presence of natural	person
	Sectors and sub-sectors	Limitations on Market Access	Lir	mitations on National Treatment	Additional Commitments
II.	SECTOR-SPECIFIC COMMITME	for computer and related services (CP 841-845, 849) and engineering services (CPC 8672). <b>NTS</b>			
1.	BUSINESS SERVICES				
Α.	Professional Services				
(a)		<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) Foreign lawyers organizations<sup>3</sup> are permitted to establish commercial presence in Viet Nam in the following forms: <ul> <li>Branches of foreign lawyers organizations;</li> <li>Subsidiaries of foreign lawyers organizations;</li> <li>Foreign law firms<sup>4</sup>;</li> <li>Partnerships between foreign lawyers organizations and Viet Nam's law partnerships.</li> </ul> </li> <li>Commercial presences of foreign lawyers organizations are permitted to make consultations on Vietnamese laws if the consulting lawyers have graduated from a Vietnamese law college and satisfy requirements applied to like</li> </ul>	(1) (2) (3)	None. None.	

 <sup>&</sup>lt;sup>3</sup> A "foreign lawyers organization" is an organization of practicing lawyers established in any commercial corporate form in a foreign country (including firms, companies, corporations, etc.) by one or more foreign lawyers or law firms.
 <sup>4</sup> Foreign law firm is an organization established in Viet Nam by one or more foreign lawyers organizations for the purpose of practicing law in Viet Nam.

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul><li>Vietnamese law practitioners.</li><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	
<ul> <li>(b) Accounting and auditing and bookkeeping services</li> <li>(CPC 862)</li> </ul>	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	
(c) Taxation services (CPC 863)	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None, except:</li> <li>For the period of 1 year from the date of entry into force of this Agreement, the licensing shall be made on the case by case basis and the number of service providers shall be decided by Ministry of Finance subject to the need and development scope of Viet Nam's market<sup>5</sup>.</li> <li>For the period of 1 year from the date of entry into force of this Agreement, foreign-invested enterprises providing taxation services are only permitted to supply services to foreign-invested enterprises and foreign funded projects in Viet Nam.</li> </ul>	(1) None. (2) None. (3) None.	
	(4) Unbound, except as indicated in	(4) Unbound, except as indicated in	

<sup>&</sup>lt;sup>5</sup> The main criteria include the number and the operation of enterprises in the market and their impact on the stability of the market and the economy.

Mode of delivery: (1) Cross-border su Sectors and sub-sectors			Limitations on Market Access		nmercial presence (4) Presence of natural person  Limitations on National Treatment  Additional Commitments		
		the horizontal section.		the horizontal section.		Additional Commitments	
( 1)		(4)		(4)	None.		
(d)	Architectural services	(1)	None.	(1)			
	(CPC 8671)	(2)	None.	(2)	None.		
		(3)	None, except:	(3)	None.		
			For the period of 2 years from				
			the date of entry into force of this				
			Agreement, 100% foreign-				
			invested enterprises may only				
			provide services to foreign-				
			invested enterprises in Viet Nam.				
			Foreign enterprises have to be				
			juridical persons of a Party.				
		(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in		
		` '	the horizontal section.	· · /	the horizontal section.		
(e)	Engineering services	(1)	None.	(1)	None.		
. ,	(CPC 8672)	(2)	None.	(2)	None.		
		(3)	None, except:	(3)	None, except:		
(f)	Integrated engineering services	. ,		, ,	•		
	(CPC 8673)		For the period of 2 years from		The supply of services related to		
			the date of entry into force of this		topographical, geotechnical,		
			Agreement, 100% foreign-		hydro geological and		
			invested enterprises may only		environmental surveys and		
			provide services to foreign-		technical surveys for urban-rural		
			invested enterprises in Viet Nam.		development planning, sectoral		
			Foreign enterprises have to be		development planning are		
			juridical persons of another		subject to the authorization of		
			Party.		the Government of Viet Nam <sup>6</sup> .		
		(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in		
			the horizontal section.		the horizontal section.		

<sup>&</sup>lt;sup>6</sup> For greater transparency, this commitment allows the maintenance or adoption of limitations or restrictions for national security and public order reasons that would be justified under Article XIV and Article XIV bis of the GATS.

Mode of delivery: (1) Cross-border set	upply (2) Consumption abroad (3) Con	nmercial presence (4) Presence of natural	person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(g) Urban planning and urban landscape architectural services (CPC 8674)	(1) None.	<ul> <li>None, except the service must be authenticated by an architect who has appropriate practicing certificate working in a Vietnamese architectural organization which has juridical entity status, and comply with relevant laws and regulations of Viet Nem</li> </ul>	
	<ul> <li>(2) None.</li> <li>(3) None, except:</li> <li>After 2 years from the date of entry into force of this Agreement, 100% foreign- invested enterprises may be established.</li> <li>For the period of 2 years from the date of entry into force of this Agreement, 100% foreign- invested enterprises may only provide services to foreign- invested enterprises in Viet Nam. Foreign enterprises have to be juridical persons of another Party.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>Viet Nam.</li> <li>(2) None.</li> <li>(3) None, except the responsible foreign architects working in foreign-invested enterprises must have the professional practicing certificate granted or recognized by the Government of Viet Nam. In some areas, subject to the regulations of the Government of Viet Nam for national security and social stability purposes, foreign service suppliers may not be permitted to provide this service<sup>7</sup>.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	
(i) Veterinary services (CPC 932) <sup>8</sup>	<ul><li>(1) None.</li><li>(2) None.</li></ul>	<ul><li>(1) None.</li><li>(2) None.</li></ul>	

 <sup>&</sup>lt;sup>7</sup> For greater transparency, this commitment allows the maintenance or adoption of limitations or restrictions for national security and public order reasons that would be justified under Article XIV and Article XIV bis of the GATS.
 <sup>8</sup> Excluding keeping micro-organism strain for veterinary.

Мо	de of delivery: (1) Cross-border su	ply (2) Consump	tion abroad (3) Comm	nercia	al presence (4) Presence of natural	person
	Sectors and sub-sectors	Limitations or	n Market Access	Lim	itations on National Treatment	Additional Commitments
		conduct of pr practice and authorization authorities.	usively for the ivate professional under the by the veterinary	(4)	None. Unbound, except as indicated in the horizontal section.	
		the horizonta				
Β.	<b>Computer and Related Services</b>	(CPC 841-845, CP	PC 849)			
		the date of e Agreement, invested ente provide servi invested ente	t: d of 2 years from ntry into force of this 100% foreign- erprises may only ces to foreign- erprises in Viet Nam. from the date of ce of this	(2)	None. None, except that the chief of the branch has to be a resident in Viet Nam.	
		(4) Unbound, ex		(4)	Unbound, except as indicated in the horizontal section.	
C.	Research and Development Service					
(a)	R&D services on natural sciences (CPC 851)	<ul><li>(1) None.</li><li>(2) None.</li><li>(3) None.</li></ul>	( ( cept as indicated in	(2) (3)	None. None. None. Unbound, except as indicated in the horizontal section.	
Ε.	Rental/Leasing Services without	Operators				
(b)	Relating to aircraft (CPC 83104)	<ul><li>(1) None.</li><li>(2) None.</li></ul>		• •	None.	

IVIO	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person					
	Sectors and sub-sectors		Limitations on Market Access	Lir	nitations on National Treatment	Additional Commitments
		(3) (4)	None. Unbound, except as indicated in the horizontal section.	(3) (4)	None. Unbound, except as indicated in the horizontal section.	
(d)	Relating to other machinery and equipment (CPC 83109)	(1) (2) (3) (4)	Unbound, except for industrial machinery and equipment <sup>9</sup> : None. None. Unbound. Unbound, except as indicated in the horizontal section.	(1) (2) (3) (4)	Unbound, except for industrial machinery and equipment: None. None. Unbound. Unbound, except as indicated in the horizontal section.	
F.	Other Business Services					
(a)	Advertising services (CPC 871, excluding advertising for cigarettes)	(1) (2) (3)	None. None. None, except: Upon entry into force of this Agreement, foreign service suppliers are permitted to establish joint venture or business cooperation contract with Vietnamese partners who are legally authorized to do advertising services. Upon entry into force of this Agreement, joint ventures shall be allowed with foreign capital contribution not exceeding 51% of the legal capital of the joint venture. As of 1 January 2009, there shall be no limitation on foreign capital contribution in the joint ventures.	(1) (2) (3)	None. None.	The advertising for wines and spirits shall be subject to State regulations, which are applied on a non-discriminatory basis.

<sup>&</sup>lt;sup>9</sup> Excluding mining and oil field equipment; commercial radio, television and communication equipment.

	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		(4) Unbound, except as indicated the horizontal section.	n (4) Unbound, except as indicated in the horizontal section.	
(b)	Market research services (CPC 864, excluding 86402)	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None, except:</li> <li>Upon entry into force of this Agreement, joint ventures sha be allowed with foreign capital contribution not exceeding 519 of the legal capital of the joint venture. As of 1 January 2009 100% foreign-invested</li> </ul>		
( )		<ul> <li>enterprises shall be permitted.</li> <li>(4) Unbound, except as indicated the horizontal section.</li> </ul>	the horizontal section.	
(c)	Management consultant services (CPC 865)	<ol> <li>None.</li> <li>None.</li> <li>None.</li> <li>After 3 years from the date of entry into force of this Agreement, branching is allowed.</li> <li>Unbound, except as indicated</li> </ol>		
(d)	<ul> <li>Services related to management consulting</li> <li>CPC 866, except CPC 86602</li> <li>Arbitration and conciliation services for commercial disputes between businesses (CPC 86602**)</li> </ul>	<ul> <li>the horizontal section.</li> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None, except that:</li> <li>After 3 years from the date of entry into force of this Agreement, branching is allowed.</li> </ul>	the horizontal section.(1) None.(2) None.(3) None, except that the chief of the branch has to be a resident in Viet Nam.	

· · · · · ·		mercial presence (4) Presence of natural	
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	For CPC 866 except CPC		
	86602: for the period of 1 year		
	from the date of entry into force		
	of this Agreement: only in the		
	form of joint venture or business cooperation contract. Thereafter:		
	none.		
	For Arbitration and conciliation		
	services for commercial disputes between businesses (CPC		
	86602**): for the period of 3		
	years from the date of entry into		
	force of this Agreement:		
	unbound. Thereafter: none.		
	(4) Unbound, except as indicated in	(4) Unbound, except as indicated in	
	the horizontal section.	the horizontal section.	
e) Technical testing and analysis	(1) Unbound.	(1) None.	
services	(2) None.	(2) None.	
(CPC 8676, excluding conformity testing of transport vehicles and	(3) None, except where Viet Nam allows private suppliers access	(3) None.	
certification of transport vehicles)	to a sector previously closed to		
certification of transport vehicles)	private sector competition on the		
	grounds that the service had		
	been supplied in the exercise of		
	governmental authority, joint		
	ventures to supply such service		
	shall be allowed without		
	limitation on foreign ownership 3		
	years after such access to		
	private sector competition is		
	allowed. Five years after those		
	private sector services suppliers		
	have been granted such access:		
	none.		

Mode of delivery: (1) Cross-border su	oply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	Il person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Access to certain geographic areas may be restricted for national security reasons.		
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
(f) Services incidental to agriculture,	(1) None.	(1) None.	
hunting and forestry	(2) None.	(2) None.	
(CPC 881) <sup>10</sup>	(3) None, except:	(3) None, except:	
	Only in the form of joint-venture or business co-operation contract. Foreign capital contribution may not exceed 51% of the legal capital of the joint venture.	Access to certain geographical areas may be restricted. <sup>11</sup>	
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
(h) Services incidental to mining (CPC	883)		
<ol> <li>services, offshore/marine support</li> <li>The commitments specified hereur</li> </ol>	vessels, accommodation and catering, h nder are made without prejudice to the ri gas related activities carried out within the GATS.	ights of the Government of Viet Nam to se he territory or jurisdiction of Viet Nam in fu	et out the necessary regulations and
	(1) None, except: companies	(1) None, except as indicated in	

<sup>&</sup>lt;sup>10</sup> Excluding services relating to investigation, evaluation and exploitation for natural forest including exploitation of woods and wild, rare and precious animals hunting and trapping, aerial photographing, aerial seed planting and aerial chemicals spraying and dusting, micro-bial plant, animal genetic resource in agriculture. For the avoidance of ambiguity, animal husbandry and the improvement of breeding stock are included in this commitment. <sup>11</sup> For greater transparency, this allows the maintenance or adoption of limitations or restrictions for national security and public order reasons in accordance with Article XIV

and Article XIV bis of the GATS.

Mode of delivery: (1) Cross-border su	ode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person				
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
	<ul> <li>may be required to be registered with the competent authority of the Government of Viet Nam under the terms outlined in Viet Nam's applicable laws.</li> <li>(2) None.</li> <li>(3) None, except:</li> <li>Upon entry into force of this Agreement, joint ventures with foreign capital contribution not exceeding 49% shall be permitted. After 3 years from the date of entry into force of this Agreement, this limitation shall be 51%. Two years thereon,</li> </ul>	<ul> <li>(2) None.</li> <li>(3) None, except as indicated in the market access column.</li> </ul>			
	<ul> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>			
<ul><li>(i) Services incidental to manufacturing (CPC 884 and 885)</li></ul>	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None, except:</li> <li>After 3 years from the date of entry into force of this Agreement, only joint ventures with foreign capital contribution not exceeding 50% shall be permitted. Five years thereon: 100% foreign-invested enterprises shall be permitted.</li> </ul>	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) Unbound.</li> </ul>			
	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>			

Mode of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natural	person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul> <li>(m) Related scientific and technical consulting services<sup>12</sup></li> <li>(CPC 86751, 86752 and 86753 only)</li> </ul>	<ul> <li>(1) None, except: companies without a commercial presence may be required to be registered with the competent authority of the Government of Viet Nam under the terms outlined in Viet Nam's applicable laws.</li> </ul>	<ol> <li>None, except as indicated in the market access column.</li> </ol>	
	<ul><li>(2) None.</li><li>(3) None, except:</li></ul>	<ul><li>(2) None.</li><li>(3) None, except as indicated in the market access column.</li></ul>	
	Upon entry into force of this Agreement, joint ventures with foreign capital contribution not exceeding 49% shall be permitted. After 2 years from the date of entry into force of this Agreement, this limitation shall be 51%. Two years thereon, 100% foreign-invested enterprises shall be permitted.		
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
<ul> <li>(n) Maintenance and repair of equipment (not including maritime vessels, aircraft or other transport equipment) (CPC 633)</li> </ul>	<ol> <li>None.</li> <li>None.</li> <li>None, except: Upon entry into force of this Agreement, joint ventures with foreign capital contribution not exceeding 49% shall be permitted. After 3 years from the date of entry into force of this Agreement, this limitation shall</li> </ol>	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None, except as indicated in the market access column.</li> </ul>	

<sup>&</sup>lt;sup>12</sup> The supply of services related to prospecting, surveying, exploration and exploitation is subject to the applicable laws and regulations of Viet Nam.

Mode of delivery: (1) Cross-border su Sectors and sub-sectors	pply (2) Consumption abroad (3) Com Limitations on Market Access	mercial presence (4) Presence of natura	Additional Commitments
	<ul> <li>be 51%. Two years thereon, 100% foreign-invested enterprises shall be permitted.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	Additional commitments
2. COMMUNICATION SERVICES			
<ul> <li>B. Courier Services (CPC 7512**)</li> <li>* Express delivery services<sup>13</sup>, i.e. services consisting of collection, sorting, transport and delivery, whether for domestic or foreign destination, of:</li> <li>(a) Written communication<sup>14</sup>, on any kind of physical medium, including: <ul> <li>Hybrid mail service;</li> <li>Direct mail.</li> </ul> </li> <li>Except for the handling of items of written communication the price of which is less than: <ul> <li>10 times the tariff for the handling of a standard domestic letter in the first weight level for domestic shipments;</li> <li>US\$9 for international shipments;</li> </ul> </li> </ul>	<ul> <li>(1) None.<sup>16</sup></li> <li>(2) None.</li> <li>(3) None, except that foreign ownership in joint ventures may be limited to 51% within the first 5 years after entry into force of this Agreement.</li> <li>After 5 years from the date of entry into force of this Agreement, 100% foreign- invested enterprises shall be permitted.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	Services and services suppliers of any other Party shall be accorded treatment no less favourable than the treatment accorded to the Vietnamese Post Office or its subsidiaries for its competitive activities.

 <sup>&</sup>lt;sup>13</sup> Express delivery services may include, in addition to greater speed and reliability, value added elements such as collection from point of origin, personal delivery to addressee, tracing and tracking, possibility of changing the destination and address in transit, confirmation of receipt.
 <sup>14</sup> Written communication includes letters, postcards, hand writings, or printed matters such as books, newspapers, periodicals, magazines, or commercial documents such as

bills and invoices, etc.

	supply (2) Consumption abroad (3) Con	nmercial presence (4) Presence of natura	al person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
provided that the gross weight o	f		
these items is less than 2,000			
grams.			
(b) Parcels <sup>15</sup> and other goods.			
* Handling of non-addressed items.			
C. Telecommunication Services			
C. relecommunication Services			
Commitments bereunder are made in	n accordance with "Notes for Scheduling E	Basic Telecom Services Commitments" (S	(GBT/M/2/REV 1) and "Market
	ilability" (S/GBT/W/3). For the purpose of		
	ssion capacity but contracts for such capa		
	ies-based supplier is not otherwise exclud		
permitted public service provision po		ed norn owning telecommunications equip	prinent within their premises and
Basic telecommunication services	(1) None, except:	(1) None.	Viet Nam undertakes the
(a) Voice telephone services			obligations in the Reference Paper
(1.2(1.7521)	Wire-based and mobile		
(CPC 7521)	Wire-based and mobile		attached hereto.
, ,	terrestrial services: Service		attached hereto.
(b) Packet-switched data	terrestrial services: Service must be offered through		attached hereto. For consortium submarine cable
(b) Packet-switched data transmission services	terrestrial services: Service must be offered through commercial arrangements with		attached hereto. For consortium submarine cable links where Viet Nam is member,
(b) Packet-switched data	terrestrial services: Service must be offered through commercial arrangements with an entity established in Viet Nam		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be
(b) Packet-switched data transmission services (CPC 7523**)	terrestrial services: Service must be offered through commercial arrangements with		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully-owned
<ul> <li>(b) Packet-switched data transmission services (CPC 7523**)</li> <li>(c) Circuit-switched data</li> </ul>	terrestrial services: Service must be offered through commercial arrangements with an entity established in Viet Nam and licensed to provide		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully-owned submarine cable transmission
<ul> <li>(b) Packet-switched data transmission services (CPC 7523**)</li> <li>(c) Circuit-switched data transmission services</li> </ul>	terrestrial services: Service must be offered through commercial arrangements with an entity established in Viet Nam and licensed to provide international telecommunication		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully-owned submarine cable transmission capacity (e.g. IRU or consortium
<ul> <li>(b) Packet-switched data transmission services (CPC 7523**)</li> <li>(c) Circuit-switched data</li> </ul>	terrestrial services: Service must be offered through commercial arrangements with an entity established in Viet Nam and licensed to provide international telecommunication		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully-owned submarine cable transmission
<ul> <li>(b) Packet-switched data transmission services (CPC 7523**)</li> <li>(c) Circuit-switched data transmission services (CPC 7523**)</li> </ul>	<i>terrestrial services</i> : Service must be offered through commercial arrangements with an entity established in Viet Nam and licensed to provide international telecommunication services.		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully-owned submarine cable transmission capacity (e.g. IRU or consortium ownership) terminating at a
<ul> <li>(b) Packet-switched data transmission services (CPC 7523**)</li> <li>(c) Circuit-switched data transmission services (CPC 7523**)</li> </ul>	<i>terrestrial services</i> : Service must be offered through commercial arrangements with an entity established in Viet Nam and licensed to provide international telecommunication services. <i>Satellite-based services:</i> Subject		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully-owned submarine cable transmission capacity (e.g. IRU or consortium ownership) terminating at a licensed cable landing station in
<ul> <li>(b) Packet-switched data transmission services (CPC 7523**)</li> <li>(c) Circuit-switched data transmission services (CPC 7523**)</li> <li>(d) Telex services</li> </ul>	terrestrial services: Service must be offered through commercial arrangements with an entity established in Viet Nam and licensed to provide international telecommunication services. Satellite-based services: Subject to commercial arrangements		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully-owned submarine cable transmission capacity (e.g. IRU or consortium ownership) terminating at a licensed cable landing station in Viet Nam, and to provide such
<ul> <li>(b) Packet-switched data transmission services (CPC 7523**)</li> <li>(c) Circuit-switched data transmission services (CPC 7523**)</li> <li>(d) Telex services</li> </ul>	terrestrial services: Service must be offered through commercial arrangements with an entity established in Viet Nam and licensed to provide international telecommunication services. Satellite-based services: Subject to commercial arrangements with Vietnamese international		attached hereto. For consortium submarine cable links where Viet Nam is member, foreign service suppliers shall be permitted to control fully-owned submarine cable transmission capacity (e.g. IRU or consortium ownership) terminating at a licensed cable landing station in Viet Nam, and to provide such capacity to international facilities-

<sup>15</sup> Books, catalogues are included hereunder.
 <sup>16</sup> The cross-border supply of service can be performed in association with a local service provider for the collection or delivery.

Mod	de of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	al person
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(f) (g)	Facsimile services (CPC 7521** + 7529**) Private leased circuit services (CPC 7522** + 7523**)	to:		service suppliers shall be permitted to provide such capacity to international VPN and IXP service suppliers licensed in Viet Nam.
(0*) - - -	(CPC 7522** + 7523**) Other services Videoconference services (CPC 75292) Video Transmission services, excluding broadcasting <sup>17</sup> Radio based services includes: + Mobile telephone (terrestrial and satellite) + Mobile data (terrestrial and satellite) + Paging + PCS + Trunking Internet Exchange Service (IXP) <sup>18</sup>	<ul> <li>Upon entry into force of this Agreement: off-shore/on sea based business customers, government institutions, facilities-based service suppliers, radio and television broadcasters, official international organization' representative offices, diplomatic representatives and consulates, high tech and software development parks who are licensed to use satellite-earth stations;</li> <li>Three years after entry into force of this Agreement: <i>multinational</i> companies<sup>19</sup>, which are licensed to use satellite-earth stations.</li> </ul>		
		<ul> <li>(2) None.</li> <li>(3) None, except:</li> <li><i>Non facilities-based services:</i> Upon</li> </ul>	<ul><li>(2) None.</li><li>(3) None.</li></ul>	

 <sup>&</sup>lt;sup>17</sup> Broadcasting is defined as the uninterrupted chain of transmission required for the distribution of TV and radio programme signals to the general public, but does not cover contribution links between operators.
 <sup>18</sup> Services providing internet access service (IAS) suppliers with connection between them and to the international Internet backbone.
 <sup>19</sup> A multinational is a corporation which: a) has a commercial presence in Viet Nam; b) operates in at least one other Party; c) has been in operation for at least 5 years; d) is publicly listed on the stock exchange of a Party; and e) is licensed to use satellite services in at least one Party.

Mode of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natural	person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>entry into force of this Agreement joint ventures with telecommunications service suppliers duly licensed in Viet Nam will be allowed. Foreign capital contribution shall not exceed 51% of legal capital of the joint ventures. Three years after entry into force of this Agreement: joint venture will be allowed without limitation on choice of partner. Foreign capital contribution shall not exceed 65% of legal capital of the joint ventures. <i>Facilities-based services</i>: Upon entry into force of this Agreement, joint venture with telecommunications service suppliers duly licensed in Viet Nam will be allowed. Foreign capital contribution shall not exceed 49% of legal capital of the joint ventures.</li> <li>51% gives management control of the joint venture.</li> <li>In the telecommunications sector, foreign investors in BCC will have the possibility to renew current arrangements or to convert them into another form of establishment with conditions no less favourable than those they currently enjoy.</li> <li>(4) Unbound, except as indicated in</li> </ul>	(4) Unbound, except as indicated in	

Mode of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	l person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	the horizontal section.	the horizontal section.	
Basic telecommunication services:	(1) None, except:	(1) None.	Viet Nam undertakes the
	Wire-based and mobile		obligations in the Reference Paper
(o*) Other services	terrestrial services: Service		attached hereto.
	must be offered through		
- Virtual Private Network (VPN) <sup>20</sup>	commercial arrangements with		For consortium submarine cable
	an entity established in Viet Nam		links where Viet Nam is member,
	and licensed to provide		foreign service suppliers shall be
	international telecommunication services.		permitted to control fully-owned submarine cable transmission
	Satellite-based services: Subject		capacity (e.g. IRU or consortium
	to commercial arrangements		ownership) terminating at a
	with Vietnamese international		licensed cable landing station in
	satellite service suppliers duly		Viet Nam, and to provide such
	licensed in Viet Nam, except		capacity to international facilities-
	satellite-based services offered		based service suppliers licensed in
	to:		Viet Nam. 4 years after entry into
	<ul> <li>Upon entry into force of this</li> </ul>		force of this Agreement foreign
	Agreement: off-shore/on sea		service suppliers shall be permitted
	based business customers,		to provide such capacity to
	government institutions,		international VPN and IXP service
	facilities-based service		suppliers licensed in Viet Nam.
	suppliers, radio and television		
	broadcasters, official		
	international organization'		
	representative offices,		

<sup>&</sup>lt;sup>20</sup> Services, provided on commercial terms, establishing and managing a private network over public (shared) networks for the purpose of carrying out, on a non-profit basis, voice and data telecommunications between members of a closed user group defined prior to the creation of the VPN. Such group may include a corporate group or organization, or a group of legal entities with an established relationship affiliated through the pursuit of a common interest. Initial members of a closed user group using VPN service must be listed in a dialling or routing plan approved by the Competent Authority and subject to its oversight. VPN service suppliers shall notify to the Competent Authority changes of membership at least two working weeks prior to actually commencing commercial service and can commence commercial service provided that no objection from the Competent Authority is issued during these two weeks. Members are not allowed to resell VPN services to unaffiliated third parties. Virtual private networks are not allowed to carry/transfer traffic of/between unaffiliated third parties. VPN services can be offered by licensed foreign-invested service suppliers bundled with Internet access service and value-added services from (h) to (n).

Mode of delivery: (1) Cross-border	supply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	al person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	diplomatic representatives		
	and consulates, high tech		
	and software development		
	parks who are licensed to		
	use satellite-earth stations;		
	- Three years after entry into		
	force of this Agreement:		
	multinational companies <sup>19</sup> ,		
	which are licensed to use satellite-earth stations.		
	(2) None.	(2) None.	
	(3) None, except:	(2) None. (3) None.	
	Non facilities-based services: Upon	(3) None.	
	entry into force of this Agreement,		
	joint ventures shall be allowed		
	without limitation on choice of		
	partner. Foreign capital contribution		
	shall not exceed 70% of legal capital		
	of the joint ventures.		
	Facilities-based services: Upon entry into force of this Agreement, joint venture with telecommunications service suppliers duly licensed in Viet Nam will be allowed. Foreign capital contribution shall not exceed 49% of legal capital of the joint ventures.		
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
Value-added services	(1) None, except:	(1) None.	Viet Nam undertakes the obligations in the Reference Paper
(h) Electronic mail	Wire-based and mobile		attached hereto.

Мос	ode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person			
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(CPC 7523 **)	terrestrial services: Service must be offered through commercial		
(i)	Voice mail (CPC 7523 **)	arrangements with an entity established in Viet Nam and licensed to provide international		
(j)	On-line information and database retrieval (CPC 7523**)	telecommunication services. Satellite-based services:		
(k)	Electronic data interchange (EDI) (CPC 7523**)	Subject to commercial arrangements with Vietnamese international satellite service suppliers duly licensed in Viet Nam, except satellite-based		
(I)	Enhance/value-added facsimile services, incl store and forward, store and retrieve (CPC 7523**)	services offered to: - Upon entry into force of this Agreement: off-shore/on sea based business customers, government institutions,		
(m) (n)	Code and protocol conversion On-line information and data processing (incl. transaction processing) (CPC 843**)	facilities-based service suppliers, radio and television broadcasters, official international organization' representative offices, diplomatic representatives and consulates, high tech and software development		
		<ul> <li>parks who are licensed to use satellite-earth stations;</li> <li>Three years after entry into force of this Agreement: multinational companies<sup>19</sup>, which are licensed to use satellite-earth stations.</li> </ul>		
		<ul><li>(2) None.</li><li>(3) None, except:</li></ul>	<ul><li>(2) None.</li><li>(3) None.</li></ul>	

Mode of delivery: (1) Cross-border s	supply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natural	person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Limitations on Market AccessNon facilities-based services:Upon entry into force of thisAgreement: businesscooperation contracts or jointventures will be allowed. Foreigncapital contribution shall notexceed 51% of legal capital ofthe joint ventures.Three years after entry into forceof this Agreement: Foreigncapital contribution shall notexceed 65% of legal capital ofthe joint ventures.Facilities-based services:Uponentry into force of thisAgreement, businesscooperation contracts or jointventures (JV) withtelecommunications service		
	suppliers duly licensed in Viet Nam will be allowed. Foreign capital contribution shall not exceed 50% of legal capital of the joint ventures. Fifty-one % gives management control of the joint venture. In the telecommunications sector, foreign investors in BCC will have the possibility to renew current arrangements or to convert them into another form of establishment with conditions no less favourable than those they currently enjoy.		

Mode of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	al person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Value added services         (o) Other         - Internet Access Services IAS <sup>21</sup>	<ul> <li>(4) Unbound, except as indicated in the horizontal section.</li> <li>(1) Wire-based and mobile terrestrial services: None, except: Service must be offered through commercial</li> </ul>	<ul> <li>(4) Unbound, except as indicated in the horizontal section.</li> <li>(1) None.</li> </ul>	Viet Nam undertakes the obligations in the Reference Paper attached hereto.
	<ul> <li>arrangements with an entity</li> <li>established in Viet Nam and</li> <li>licensed to provide international</li> <li>telecommunication services.</li> <li>Satellite-based services:</li> <li>Subject to commercial</li> <li>arrangements with Vietnamese</li> <li>international satellite service</li> <li>suppliers duly licensed in Viet</li> <li>Nam, except satellite-based</li> <li>services offered to:</li> <li>Upon entry into force of this</li> <li>Agreement: off-shore/on sea</li> <li>based business customers,</li> <li>government institutions,</li> <li>facilities-based services</li> <li>suppliers, radio and television</li> <li>broadcasters, official</li> <li>international organization'</li> <li>representative offices,</li> <li>diplomatic representatives</li> <li>and consulates, high tech</li> <li>and software development</li> </ul>		

<sup>&</sup>lt;sup>21</sup> Services providing internet access to the end users.

Mode of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natural	person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	parks who are licensed to		
	use satellite-earth stations;		
	- Three years after entry into		
	force of this Agreement:		
	multinational companies <sup>19</sup> ,		
	which are licensed to use		
	satellite-earth stations.		
	(2) None.	(2) None.	
	(3) Non facilities-based services:	(3) None.	
	Upon entry into force of this		
	Agreement: joint ventures with		
	telecommunications suppliers		
	duly licensed in Viet Nam will be		
	allowed. Foreign capital contribution shall not exceed		
	51% of legal capital of the joint		
	ventures.		
	Three years after entry into force		
	of this Agreement: joint venture		
	will be allowed without limitation		
	on choice of partner. Foreign		
	capital contribution shall not		
	exceed 65% of legal capital of		
	the joint ventures.		
	Facilities-based services: Upon		
	entry into force of this		
	Agreement, joint venture (JV)		
	with telecommunications service		
	suppliers duly licensed in Viet		
	Nam will be allowed. Foreign		
	capital contribution shall not		
	exceed 50% of legal capital of		
	the joint ventures.		
	-		
	(4) Unbound, except as indicated in	(4) Unbound, except as indicated in	
	the horizontal section.	the horizontal section.	

Mode of de	livery: (1) Cross-border sug	oply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	l person
Secto	ors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	visual Services			
(a) Motion	I to motion picture production picture production 96112, excl. video tape)	<ul> <li>n. distribution and projection services, al</li> <li>(1) Unbound.</li> <li>(2) Unbound.</li> <li>(3) Only in the forms of business cooperation contracts or joint ventures with Vietnamese partners who are authorized to provide these services in Viet Nam. Foreign capital contribution may not exceed 51% of the legal capital of the joint venture.</li> <li>(4) Unbound, except as indicated in</li> </ul>	<ul> <li>I films must have their content censored to the films must have t</li></ul>	by Viet Nam's competent authorities.
	picture distribution 96113, excl. video tape)	<ul> <li>the horizontal section.</li> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) Only through business cooperation contract or joint venture with Vietnamese partners who are authorized to provide these services in Viet Nam. Foreign capital contribution shall not exceed 51% of the legal capital of the joint venture.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>the horizontal section.</li> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) None.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	
(b) Motion (CPC §	picture projection service 96121)	<ol> <li>Unbound.</li> <li>None.</li> <li>Only through business cooperation contracts or joint venture with Vietnamese partners who are authorized to provide these services in</li> </ol>	<ul> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) None.</li> </ul>	

	Sectors and sub-sectors	Lim	nitations on Market Access	Lin	nitations on National Treatment	Additional Commitments
		со	iet Nam. Foreign capital ontribution shall not exceed 1% of legal capital.			
		filr cir all co ve	iet Nam's houses of culture, m projection place, public nema clubs and societies and nobile projection teams are not lowed to engage in business poperation contract or joint- enture with foreign service uppliers.			
		. ,	nbound, except as indicated in he horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
(e)	Sound recording	(2) No (3) Ur (4) Ur	nbound. one. nbound. nbound, except as indicated in ne horizontal section.	(1) (2) (3) (4)	Unbound. None. Unbound. Unbound, except as indicated in the horizontal section.	
3.	CONSTRUCTION AND RELATE	D ENGIN	NEERING SERVICES			
A.	General construction work for building (CPC 512)	(2) No	nbound. one. one, except:	(1) (2) (3)	Unbound. None. None, except that the chief of the branch has to be a resident in	
B.	General construction work for civil engineering (CPC 513)	the Ag	or the period of 2 years from ne date of entry into force of this greement, 100% foreign- vested enterprises could only		Viet Nam.	
C.	Installation and assembly work (CPC 514, 516)	pr inv	rovide services to foreign- vested enterprises and foreign- inded projects in Viet Nam.			

<sup>&</sup>lt;sup>\*</sup> Due to lack of technical feasibility.

Mo	de of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	Il person
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
D.	Building completion and finishing work	Foreign enterprises have to be		
	(CPC 517)	juridical persons of a Party.		
Ε.	Other	After 3 years from the date of		
	(CPC 511, 515, 518)	entry into force of this		
		Agreement, branching is		
		allowed.		
		(4) Unbound, except as indicated in	(4) Unbound, except as indicated in	
		the horizontal section.	the horizontal section.	
4.	DISTRIBUTION SERVICES			
Mea	asures applicable to all sub-sectors	in Distribution Services:		
<u> </u>				
		pers and magazines, video records on wh		nes, pharmaceutical products and
		crude oil, rice, cane and beet sugar are e		l
Α.	Commission agents' services	(1) Unbound, except none for:	(1) Unbound, except as indicated in	
	(CPC 621, 61111, 6113, 6121)	<ul> <li>Distribution of products for personal use;</li> </ul>	Mode 1, market access column.	
В.	Wholesale trade services	<ul> <li>Distribution of legitimate</li> </ul>		
	(CPC 622, 61111, 6113, 6121)	computer software for		
		personal and commercial		
C.	Retailing services	use.	(2) None.	
	(CPC <u>6</u> 31 + 632, 61112, 6113,	(2) None.	(3) None.	
	6121) <sup>23</sup>	(3) None, except:		
		A joint venture with a		
		Vietnamese partner(s) is		
		required, and foreign capital		
		contribution shall not exceed		
		49%. As of 1 January 2008, the		
		49% capital limitation shall be		

 <sup>&</sup>lt;sup>22</sup> For the purposes of this schedule "pharmaceuticals and drugs" do not include non-pharmaceutical nutritional supplements in tablet, capsule or powdered form.
 <sup>23</sup> For transparency purposes, this commitment includes multi-level sales by properly trained and certified Vietnamese individual commission agents away from a fixed location for which remuneration is received both for the sales effort and for sales support services that result in additional sales by other contracted distributors.

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	abolished. As of 1 January		
	2009, none.		
	Upon entry into force of this		
	Agreement, foreign-invested		
	companies engaging in		
	distribution services will be		
	permitted to engage in the		
	commission agents', wholesale		
	and retail business of all legally		
	imported and domestically		
	produced products except for: cement and cement clinkers;		
	tyres (excluding tyres of		
	airplanes); papers; tractors;		
	motor vehicles; cars and		
	motorcycles; iron and steel;		
	audiovisual devices; wines and		
	spirits; and fertilizers.		
	As of 1 January 2009, foreign-		
	invested companies engaging in		
	distribution services will be		
	permitted to engage in the		
	commission agents', wholesale		
	and retail business of tractors;		
	motor vehicles; cars and		
	motorcycles.		
	Within 3 years after entry into		
	force of this Agreement, foreign-		
	invested companies engaging in		
	distribution services will be		
	permitted to engage in the		

<sup>&</sup>lt;sup>24</sup> Applications to establish more than one outlet shall be subject to pre-established publicly available procedures, and approval shall be based on objective criteria. The main criteria of the ENT include the number of existing service suppliers in a particular geographic area, the stability of market and geographic scale.

Mode of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	l person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>commission agents', wholesale and retail business of all legally imported and domestically produced products.</li> <li>The establishment of outlets for retail services (beyond the first one) shall be allowed on the basis of an Economic Needs Test (ENT)<sup>24</sup>.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	
D. Franchising services (CPC 8929)	<ul> <li>(1) (2) None.</li> <li>(3) None, except a joint venture with a Vietnamese partner(s) is required, and foreign capital contribution shall not exceed 49%. As of 1 January 2008, the 49% capital limitation shall be abolished. As of 1 January 2009, none. After 3 years from the date of entry into force of this Agreement, branching is allowed.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) (2) None.</li> <li>(3) None, except that the chief of the branch has to be a resident in Viet Nam.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	
5 EDUCATIONAL SERVICES			
Only in technical, natural sciences and training fields.		I business studies, economics, accounting	
B. Secondary education services	(1) Unbound.	(1) Unbound.	
(CPC 922)	(2) None.	(2) None.	
	(3) Unbound	(3) Unbound.	

Mo	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person					al person
	Sectors and sub-sectors		imitations on Market Access	Li	mitations on National Treatment	Additional Commitments
		(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
C.	Higher education services (CPC 923)	(1) (2) (3)	Unbound. None. None, except:	(1) (2) (3)		
D.	Adult education (CPC 924)		Upon entry into force of this Agreement, only in the form of		work in foreign-invested schools shall have at least 5 years of teaching experience, and their	
E.	Other education services (CPC 929 including foreign language training)		joint-ventures. Majority foreign ownership of such joint ventures is allowed. As of 1 January 2009, 100% foreign-invested education entities are permitted. After 3 years from the date of entry into force of this Agreement: none.		qualifications shall be recognized by the competent authority.	
		(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound, except as indicated in the horizontal section.	
6.	ENVIRONMENTAL SERVICES	as ma	y be restricted for national security	reas	ons <sup>25</sup>	
Α.		(1) (2) (3)	Unbound, except related consulting services. None. None, except: Confirming that services supplied in the exercise of governmental authority as defined in Article I:3(c) may be subject to public monopolies or exclusive rights granted to	(1) (2) (3)	Unbound, except related consulting services. None.	Foreign companies are allowed to do business activities in Viet Nam in the form of build-operate-transfer (BOT) and build-transfer-operate (BTO).

<sup>&</sup>lt;sup>25</sup> For greater transparency, this commitment allows the maintenance or adoption of limitations or restrictions for national security reasons that would be justified under Article XIV and Article XIV bis of the GATS.

Mode of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	al person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>private operators.</li> <li>Upon entry into force of this Agreement, joint ventures with foreign capital contribution not exceeding 51 % are allowed during 4 years after entry into force of this Agreement. After that, none.</li> <li>(4) Unbound, except as indicated</li> </ul>	(4) Unbound, except as indicated	
	in the horizontal section.	in the horizontal section.	
B. Refuse disposal services (CPC 9402) <sup>26</sup>	<ol> <li>Unbound, except related consulting services.</li> <li>None.</li> <li>None, except: Confirming that services supplied in the exercise of governmental authority as defined in Article I:3(c) may be subject to public monopolies or exclusive rights granted to private operators. Foreign ownership is limited to 51 % during 4 years after entry into force of this Agreement. After that, none. For the purpose of ensuring public welfare, foreign-invested enterprises are restricted from collecting refuse directly from households. They are only permitted to provide services at</li> </ol>	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None.</li> </ul>	Foreign companies are allowed to do business activities in Viet Nam in the form of build-operate-transfer (BOT) and build-transfer-operate (BTO).

<sup>&</sup>lt;sup>26</sup> Import of refuse is forbidden by law. Treatment and disposal of hazardous waste is regulated by Law.

Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	the refuse collection points as specified by local municipal and provincial authorities.		
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
D. Other services	<ol> <li>Unbound, except related consulting services.</li> </ol>	(1) Unbound, except related consulting services.	
Cleaning services of exhaust gases (CPC 94040) and noise abatement services (CPC 94050)	<ul> <li>(2) None.</li> <li>(3) None, except: Confirming that services supplied in the exercise of governmental authority as defined in Article I:3(c) may be subject to public monopolies or exclusive rights granted to private operators. Foreign ownership is limited to 51 % during 4 years after entry into force of this Agreement. After that, none.</li> </ul>	(2) None. (3) None.	
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
Environmental impact assessment services (CPC 94090*)	<ol> <li>None.</li> <li>None.</li> <li>None, except that foreign ownership is limited to 51% during 4 years after entry into force of this Agreement. After that, none.</li> </ol>	<ul><li>(1) None.</li><li>(2) None.</li><li>(3) None.</li></ul>	
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
7. FINANCIAL SERVICES		· · ·	
A. Insurance and Insurance- Related Services	(1) None for:	(1) None.	
	<ul> <li>Insurance services provided</li> </ul>		

Мо	de of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Cor	mercial presence (4) Presence of natural	person
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
a.	Direct insurance (a) Life insurance, excl. health insurance services	to enterprises with foreign- invested capital, foreigners working in Viet Nam; - Reinsurance services;		
	(b) Non-life insurance services	<ul> <li>Insurance services in international transportation,</li> </ul>		
b.	Reinsurance and retrocession	including insurance of risks relating to:		
C.	Insurance intermediation (such			
	as brokerage and agency)	+ international maritime transport and international		
d.	Services auxiliary to insurance (such as consultancy, actuarial, risk assessment and claim settlement)	commercial aviation, with such insurance to cover any or all of the following: the goods being transported, the		
		vehicle transporting the goods and any liability arising there-from; and		
		+ goods in international transit;		
		<ul> <li>Insurance broking and reinsurance broking services;</li> </ul>		
		- Consultancy, actuarial, risk assessment and claim settlement services.		
		<ul><li>(2) None.</li><li>(3) None, except:</li></ul>	(2) None. (3) None.	
		100% foreign-invested insurance enterprises shall not be allowed		
		to engage in statutory insurance business, including motor vehicle		
		third party liability, insurance in construction and installation, insurance for oil and gas projects, and insurance for		

	de of delivery: (1) Cross-border su Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		projects and construction works of high danger to public security and the environment. As of 1		
		January 2008, this limitation shall be abolished.		
		After 5 years from the date of entry into force of this Agreement, non-life branches of foreign insurance enterprises shall be permitted, subject to prudential regulations.		
		<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	
			the nonzontal section.	
В.	Banking and Other Financial Se	rvices		and regulations promulgated by
В.	Commitments with respect to bank competent authorities of Viet Nam As a general rule and on a non-dis	rvices king and other financial services are und to ensure the consistency with Article V	ertaken in accordance with relevant laws I of the GATS and Para 2 (a) of the Annex nd other financial services or products is s	c on Financial Services.
<b>B.</b> (a)	Commitments with respect to bank competent authorities of Viet Nam	rvices king and other financial services are und to ensure the consistency with Article V	ertaken in accordance with relevant laws I of the GATS and Para 2 (a) of the Anney	c on Financial Services.
	Commitments with respect to bank competent authorities of Viet Nam As a general rule and on a non-dis juridical form requirements. Acceptance of deposits and other repayable funds from the	<ul> <li>rvices</li> <li>king and other financial services are und to ensure the consistency with Article V</li> <li>scriminatory basis, the offer of banking a</li> <li>(1) Unbound, except B(k) and B(l).</li> <li>(2) None.</li> <li>(3) None, except:</li> <li>(a) Foreign credit institutions are only permitted to establish commercial presence in Viet Nam in the following forms:</li> </ul>	ertaken in accordance with relevant laws I of the GATS and Para 2 (a) of the Annex nd other financial services or products is s (1) Unbound, except B(k) and B(I). (2) None.	c on Financial Services.
(a)	Commitments with respect to bank competent authorities of Viet Nam As a general rule and on a non-dis juridical form requirements. Acceptance of deposits and other repayable funds from the public Lending of all types, including consumer credit, mortgage credit, factoring and financing of	<ul> <li>rvices</li> <li>king and other financial services are und to ensure the consistency with Article V</li> <li>criminatory basis, the offer of banking a</li> <li>(1) Unbound, except B(k) and B(l).</li> <li>(2) None.</li> <li>(3) None, except:</li> <li>(a) Foreign credit institutions are only permitted to establish commercial presence in</li> </ul>	ertaken in accordance with relevant laws I of the GATS and Para 2 (a) of the Annex nd other financial services or products is s (1) Unbound, except B(k) and B(l). (2) None. (3) None, except: (a) The conditions for the establishment of a branch of a foreign commercial bank in	on Financial Services.

Мос	de of delivery: (1) Cross-border su	oply (2) Consumption abroad (3) Com	merc	ial presence (4) Presence of natura	l person
	Sectors and sub-sectors	Limitations on Market Access	Lir	nitations on National Treatment	Additional Commitments
(-)	travellers' cheques and bankers drafts	contribution not exceeding 50% of chartered capital, joint venture financial leasing			
(e)	Guarantees and commitments	company, 100% foreign- invested financial leasing			
(f)	Trading for own account or for account of customers, whether on an exchange, in an over-the- counter market or otherwise, the following:	company, join venture finance company and 100% foreign-invested finance company, and, beginning on 1 April 2007, 100% foreign- owned banks are permitted.			
-	Money market instrument (including cheques, bills, certificates of deposits);	<ul> <li>(ii) With respect to foreign finance companies: representative office, joint</li> </ul>			
-	Foreign exchange;	venture finance company,			
-	Exchange rate and interest rate instrument incl products such as swaps, forward rate agreements; Bullion.	100% foreign-invested finance company, joint venture financial leasing company and 100% foreign-			
(h)	Money broking	invested financial leasing company.			
(i)	Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial, depository and trust services	(iii) With respect to foreign financial leasing companies: representative office, joint venture financial leasing company and 100% foreign- invested financial leasing company.			
(j)	Settlement and clearing services for financial assets, including securities, derivative products, and other negotiable instruments	<ul> <li>(b) During 5 years from the date of entry into force of this Agreement, Viet Nam may limit the right of a foreign bank branch</li> </ul>	(b)	The conditions for the establishment of a joint venture bank or a 100% foreign-owned bank:	
(k)	Provision and transfer of financial information, and	to accept deposits in Vietnamese Dong from Vietnamese natural	-	The parent bank has total assets	

Мо	de of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Corr	mercial presence (4) Presence of natural	person
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(I)	financial data processing and related software by suppliers of other financial services Advisory, intermediation and other auxiliary financial services on all activities listed in subparagraphs from (a) to (k), including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy	<ul> <li>persons with which the bank does not have a credit relationship to a ratio of the branch's paid-in capital according to the schedule below:</li> <li>1 January 2007: 650% of legal paid-in capital;</li> <li>1 January 2008: 800% of legal paid-in capital;</li> <li>1 January 2009: 900% of legal paid-in capital;</li> <li>1 January 2010: 1,000% of legal-paid-in capital;</li> <li>1 January 2011: Full national treatment.</li> </ul>	of more than US\$10 billion at the end of the year prior to application.	
		<ul> <li>(c) Equity participation:</li> <li>(i) Viet Nam may limit equity participation by foreign credit institutions in equitized Vietnamese state-owned banks to the same level as equity participation by Vietnamese banks.</li> <li>(ii) For capital contribution in the form of buying shares, the total equity held by foreign institutions and individuals in each Viet Nam's joint-stock commercial bank may not exceed 30% of the bank's chartered capital, unless otherwise provided by Viet Nam's laws or authorized by a Viet Nam's competent</li> </ul>	<ul> <li>(c) The conditions for the establishment of a 100% foreign-invested finance company or a joint venture finance company, a 100% foreign-invested financial leasing company or a joint-venture financial leasing company:</li> <li>The foreign credit institution has total assets of more than US\$10 billion at the end of the year prior to application.</li> </ul>	

Mode of delivery: (1) Cross-border s	upply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natural	person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>authority.</li> <li>(d) A branch of foreign commercial bank: <ul> <li>is not allowed to open other transaction points outside its branch office.</li> </ul> </li> <li>(e) Upon entry into force of this Agreement, foreign credit institutions are allowed to issue credit cards on a national treatment basis.</li> </ul>		
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	
C. <u>Securities</u>	(1) Unbound, except services C(k) and C(l).	(1) Unbound.	
<ul> <li>(f) Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following: <ul> <li>Derivative products incl. futures and options;</li> <li>Transferable securities;</li> <li>Other negotiable instruments and financial assets, excluding bullion.</li> </ul> </li> </ul>	<ul> <li>(2) None.</li> <li>(3) Upon entry into force of this Agreement, foreign securities service suppliers shall be permitted to establish representative offices and joint ventures with Vietnamese partners in which foreign capital contribution not exceeding 49%.</li> <li>After 5 years from the date of entry into force of this</li> </ul>	(2) None. (3) None.	
(g) Participation in issues of all kinds of securities incl. under-writing and placement as an agent (publicly or privately), provision of services related to such			

Мо	de of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Cor	nmercial presence (4) Presence of natural person
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment Additional Commitments
(i)	issues Asset management, such as portfolio management, all forms of collective investment management, pension fund management, custodial depository and trust services	<ul> <li>For services from C(i) to C(l), after 5 years from the date of entry into force of this Agreement, branches of foreign securities services suppliers shall be permitted.</li> <li>(4) Unbound, except as indicated in the basis of the security of th</li></ul>	(4) Unbound, except as indicated in
(j)	Settlement and clearing services for securities, derivative products, and other securities- related instruments	the horizontal section.	the horizontal section.
(k)	Provision and transfer of financial information, and related software by suppliers of securities services		
(I)	Advisory, intermediation and other auxiliary securities-related excluding (f), including investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy (for other services under (I), refer to (I) under banking sector)		
8.	HEALTH RELATED AND SOCIA		
Α.	Hospital services (CPC 9311)	<ul><li>(1) None.</li><li>(2) None.</li><li>(3) Foreign service suppliers are</li></ul>	<ul> <li>(1) None.</li> <li>(2) None.</li> <li>(3) None.</li> </ul>
В.	Medical and dental services (CPC 9312)	permitted to provide services through the establishment of 100% foreign-invested hospital, joint venture with Vietnamese	

Mo	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person					
	Sectors and sub-sectors	l	imitations on Market Access	Lin	nitations on National Treatment	Additional Commitments
			partners or through business			
			cooperation contract.			
			<b>-</b>			
			The minimum investment capital			
			for a commercial presence in			
			hospital services must be at least US\$20 million for a			
			hospital, US\$2 million for a			
			policlinic unit and US\$200,000			
			for a specialty unit.			
		(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in	
		```	the horizontal section.	、 <i>,</i>	the horizontal section.	
9.	TOURISM AND TRAVEL RELAT	ED S	ERVICES			
Α.	Hotel and restaurant including	(1)	None.	(1)	None.	
		(2)	None.	(2)	None.	
-	Lodging services	(3)	None, except for a period of 8	(3)	None.	
	(CPC 64110)		years from the entry into force of			
	Cotoring food		this Agreement date the services			
-	Catering food (CPC 642) and		provided should be in parallel with investment in hotel			
	drink services		construction, renovation,			
	(CPC 643)		restoration or acquisition. None			
			afterwards.			
		(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in	
			the horizontal section.	( )	the horizontal section.	
В.	Travel agencies and tour	(1)	None.	(1)	None.	
	operator services	(2)	None.	(2)	None.	
	(CPC 7471)	(3)	None, except that:	(3)	None, except tourist guides in	
			foreign service suppliers are		foreign-invested enterprises shall	
			permitted to provide services in		be Vietnamese citizens. Foreign	
			the form of joint ventures with		service supplying enterprises	
			Vietnamese partners with no		can only do inbound services	
			limitation on foreign capital contribution.		and domestic travel for inbound	
					tourists as an integral part of inbound services.	

Mo	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person							
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments				
		(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.					
10.	<b>RECREATIONAL, CULTURAL A</b>	ND SPORTING SERVICES						
Α.	Entertainment services (including theatre, live bands and circus services) (CPC 9619)	<ol> <li>Unbound.</li> <li>None.</li> <li>Unbound except after 5 years from the date of entry into force of this Agreement, joint ventures with foreign capital contribution not exceeding 49% are permitted.</li> </ol>	<ul> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) None.</li> </ul>					
		(4) Unbound, except as indicated in	(4) Unbound, except as indicated in					
D. -	Other Electronic games business (CPC 964**)	<ul> <li>the horizontal section.</li> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) Only through business cooperation contract or joint- venture with Vietnamese partners who are specifically authorized to provide these services. Foreign capital contribution shall not exceed 49% of the legal capital of the joint ventures.</li> <li>(4) Unbound, except as indicated in</li> </ul>	<ul> <li>the horizontal section.</li> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) None.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>					
		the horizontal section.						
11.	TRANSPORT SERVICES	1		1				
<b>A</b> .	Maritime Transport Services	(1) Unbound, except international freight transportation: None.	<ul> <li>(1) Unbound, except international freight transportation: None.</li> </ul>	The following services at the port are made available to international				
(a)	Passenger transportation less cabotage (CPC 7211)	<ul> <li>(2) None.</li> <li>(3) (a) Establishment of registered companies for the purpose of operating a fleet under the</li> </ul>	<ul><li>(2) None.</li><li>(3) None.</li></ul>	maritime transport suppliers on reasonable and non-discriminatory terms and conditions:				
(b)	Freight transportation less cabotage	national flag of Viet Nam: After 2 years from the date of		<ol> <li>Pilotage;</li> <li>Towing and tug assistance;</li> </ol>				

Mode of delivery: (1) Cross-border su	pply (2) Consumption abroad (3) Com	mercial presence (4) Presence of natura	l person
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(CPC 7212)	entry into force of this Agreement, foreign service suppliers are permitted to establish joint-ventures with foreign capital contribution not exceeding 49% of total legal capital. Foreign seafarers may be permitted to work in ships under the national flag of Viet Nam (or registered in Viet Nam) owned by joint- ventures in Viet Nam but not exceeding 1/3 of total employees of the ships. The Master or first chief executive must be Vietnamese citizen.		<ol> <li>Provisioning, fuelling and watering</li> <li>Garbage collecting and ballast waste disposal;</li> <li>Port Captain's/Harbour Master's services;</li> <li>Navigation aids;</li> <li>Shore-based operational services essential to ship operations, including communications, water and electrical supplies;</li> <li>Emergency repair facilities;</li> <li>Anchorage, berth and berthing services;</li> <li>Access to maritime agency services.<sup>27</sup></li> </ol>
	<ul> <li>(b) Other forms of commercial presence for the supply of international maritime transport services<sup>28</sup>:</li> <li>Upon entry into force of this Agreement, foreign shipping companies can establish joint ventures with 51% foreign ownership. After 5 years from the date of entry into force of this Agreement, foreign shipping</li> </ul>		

<sup>&</sup>lt;sup>27</sup> With respect to the access to and use of maritime agency services mentioned in the Additional Commitments column, where road, rail, inland waterways, coastal and inland shipping, and related auxiliary services are not otherwise fully covered in the schedule, a multimodal transport operator shall have the ability to access Vietnamese maritime agency services suppliers to rent, hire or charter trucks, railway carriages, or barges and related equipment, for the purpose of onward forwarding of international cargoes carried by sea.

<sup>&</sup>lt;sup>28</sup> "Other forms of commercial presence for the supply of international maritime transport services" means the ability for foreign shipping companies to undertake locally activities which are related to the cargoes carried by them and necessary for the supply of the integrated transport service to their customers, within which the international maritime transport constitutes a substantial elements and is supplied by the concerned foreign shipping company.

Sectors and sub-sectors         Limitations on Market Access         Limitations on National Treatment         Additional Commitme           companies can establish 100% foreign-invested enterprises.         Upon entry into force of this Agreement, foreign-invested enterprises are only permitted to carry out activities from (1) to (5) as indicated below:         Imitations on National Treatment         Additional Commitme           1         Marketing and sales maritime transport services through direct contact with customers, from quotation to invoicing;         Imitations on National Treatment         Imitations on National Treatment           2         Acting on behalf of the cargo owners;         Provision of required business information;         Imitations on National Treatment         Imitations on National Treatment           3         Provision of required business information;         Imitations on National Treatment         Imitations on National Treatment           4         Preparation of documentation concerning transport documents related to the origin and character of the goods transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         Imitations on National Treatment from the supply of integrated transport services.           After 5 years from the date of entry into force of this Agreement, activities from (6) to (7) shall be allowed.         Imitations on National Treatment			mercial presence (4) Presence of natural	
foreign-invested enterprises.         Upon entry into force of this         Agreement, foreign-invested         enterprises are only permitted to         carry out activities from (1) to (5)         as indicated below:         1.       Marketing and sales maritime         transport services through         direct contact with customers,         from quotation to invoicing;         2.       Acting on behalf of the cargo         owners;         3.       Provision of required         business information;         4.       Preparation of documentation         concurrents including customs         documents, or other         documents, or other         goods transported; and         5.       Provision of maritime         transport services hy         Vietnamese flagged vessels         for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to	Sectors and sub-sectors		Limitations on National Treatment	Additional Commitments
Upon entry into force of this         Agreement, foreign-invested         enterprises are only permitted to         carry out activities from (1) to (5)         as indicated below:         1.       Marketing and sales maritime         transport services through         direct contact with customers,         from quotation to invoicing;         2.       Acting on behalf of the cargo         owners;         3.       Provision of required         business information;         4.       Preparation of documentation         concerning transport         documents, or other         documents, including customs         documents related to the         origin and character of the         goods transported; and         5.       Provision of maritime         transport services including         cabridge services by         Vietnamese flagged vessels         for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to				
Agreement, foreign-invested enterprises are only permitted to carry out activities from (1) to (5) as indicated below:         1. Marketing and sales maritime transport services through direct contact with customers, from quotation to invoicing;         2. Acting on behalf of the cargo owners;         3. Provision of required business information;         4. Preparation of documentation concerning transport documents, ro other documents including customs documents related to the origin and character of the goods transportes including transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to		foreign-invested enterprises.		
Agreement, foreign-invested enterprises are only permitted to carry out activities from (1) to (5) as indicated below:         1. Marketing and sales maritime transport services through direct contact with customers, from quotation to invoicing;         2. Acting on behalf of the cargo owners;         3. Provision of required business information;         4. Preparation of documentation concerning transport documents, including customs documents related to the origin and character of the goods transported; and         5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to				
enterprises are only permitted to carry out activities from (1) to (5) as indicated below:         1. Marketing and sales maritime transport services through direct contact with customers, from quotation to invoicing;         2. Acting on behalf of the cargo owners;         3. Provision of required business information;         4. Preparation of documentation concerning transport documents including customs documents, or other documents related to the goods transported; and         5. Provision of maritime transport services by Vietnamese flagged vessels for the supply of integrated transport services.         4. Preparation of documents including customs documents; evices including customs documents related to the goods transport evices by Vietnamese flagged vessels for the supply of integrated transport services.         4. Provision of maritime transport services by Vietnamese flagged vessels for the supply of integrated transport services.				
carry out activities from (1) to (5)         as indicated below:         1. Marketing and sales maritime transport services through direct contact with customers, from quotation to invoicing;         2. Acting on behalf of the cargo owners;         3. Provision of required business information;         4. Preparation of documentation concerning transport documents including customs documents, or other documents, related to the origin and character of the goods transported; and         5. Provision of maritime transport services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to				
as indicated below:         1. Marketing and sales maritime transport services through direct contact with customers, from quotation to invoicing;         2. Acting on behalf of the cargo owners;         3. Provision of required business information;         4. Preparation of documentation concerning transport documents including customs documents, or other documents including customs documents related to the origin and character of the goods transported; and         5. Provision of maritime transport services including customs documents related to the goods transported; and         5. Provision of maritime transport services including customs dramates including customs documents related to the goods transported; and         6. Provision of maritime transport services including customs documents related to the goods transported; and         7. Provision of maritime transport services including customs documents related to the goods transported; and         7. Provision of maritime transport services including customs for the supply of integrated transport services including customs for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to				
1. Marketing and sales maritime transport services through direct contact with customers, from quotation to invoicing;         2. Acting on behalf of the cargo owners;         3. Provision of required business information;         4. Preparation of documentation concerning transport documents, or other documents, or other documents related to the origin and character of the goods transported; and         5. Provision of maritime transport services including customs documents exervices by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to				
transport services through direct contact with customers, from quotation to invoicing;         2. Acting on behalf of the cargo owners;         3. Provision of required business information;         4. Preparation of documentation concerning transport documents, or other documents, or other documents related to the origin and character of the goods transported; and         5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to		as indicated below:		
transport services through direct contact with customers, from quotation to invoicing;         2. Acting on behalf of the cargo owners;         3. Provision of required business information;         4. Preparation of documentation concerning transport documents, or other documents, or other         documents related to the origin and character of the goods transported; and         5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to		1 Marketing and sales maritime		
direct contact with customers, from quotation to invoicing; 2. Acting on behalf of the cargo owners; 3. Provision of required business information; 4. Preparation of documentation concerning transport documents including customs documents, or other documents related to the origin and character of the goods transported; and 5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services. After 5 years from the date of entry into force of this Agreement, activities from (6) to				
from quotation to invoicing; 2. Acting on behalf of the cargo owners; 3. Provision of required business information; 4. Preparation of documentation concerning transport documents, or other documents related to the origin and character of the goods transported; and 5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services. After 5 years from the date of entry into force of this Agreement, activities from (6) to				
<ul> <li>2. Acting on behalf of the cargo owners;</li> <li>3. Provision of required business information;</li> <li>4. Preparation of documentation concerning transport documents including customs documents, or other documents, related to the origin and character of the goods transported; and</li> <li>5. Provision of maritime transport services by Vietnamese flagged vessels for the supply of integrated transport services.</li> <li>After 5 years from the date of entry into force of this Agreement, activities from (6) to</li> </ul>				
owners;         3. Provision of required         business information;         4. Preparation of documentation         concerning transport         documents including customs         documents, or other         documents related to the         origin and character of the         goods transported; and         5. Provision of maritime         transport services by         Vietnamese flagged vessels         for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to				
3. Provision of required         business information;         4. Preparation of documentation         concerning transport         documents including customs         documents, or other         documents related to the         origin and character of the         goods transported; and         5. Provision of maritime         transport services including         cabotage services by         Vietnamese flagged vessels         for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to				
4. Preparation of documentation concerning transport documents including customs documents, or other documents related to the origin and character of the goods transported; and         5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to				
concerning transport         documents including customs         documents, or other         documents related to the         origin and character of the         goods transported; and         5.       Provision of maritime         transport services including         cabotage services by         Vietnamese flagged vessels         for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to		business information;		
documents including customs documents, or other documents related to the origin and character of the goods transported; and         5.       Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to		4. Preparation of documentation		
documents, or other         documents related to the         origin and character of the         goods transported; and         5. Provision of maritime         transport services including         cabotage services by         Vietnamese flagged vessels         for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to		concerning transport		
documents related to the origin and character of the goods transported; and         5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to		documents including customs		
origin and character of the goods transported; and         5. Provision of maritime transport services including cabotage services by         Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to				
goods transported; and 5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services. After 5 years from the date of entry into force of this Agreement, activities from (6) to				
5. Provision of maritime transport services including cabotage services by Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to				
transport services including         cabotage services by         Vietnamese flagged vessels         for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to				
cabotage services by         Vietnamese flagged vessels         for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to				
Vietnamese flagged vessels for the supply of integrated transport services.         After 5 years from the date of entry into force of this Agreement, activities from (6) to				
for the supply of integrated         transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to				
transport services.         After 5 years from the date of         entry into force of this         Agreement, activities from (6) to				
After 5 years from the date of entry into force of this Agreement, activities from (6) to				
entry into force of this Agreement, activities from (6) to				
Agreement, activities from (6) to				
		(7) shall be allowed.		
6. Acting on behalf of the		6 Acting on behalf of the		

Mode of delivery: (1) Cross-border	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person				
Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
	<ul> <li>company, organising the call of the ship or taking over cargoes when required;</li> <li>7. Negotiate and sign contracts for road, rail, inland waterways transportation related to cargoes transported by the company.</li> </ul>				
	The number of joint ventures by foreign shipping companies will be limited to 5 companies upon entry into force of this Agreement. Three additional companies will be allowed every two years thereafter. After 5 years from the date of entry into force of this Agreement, no limitation on the number of joint ventures.				
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.			
<ul> <li>Maritime Auxiliary Services</li> <li>Container handling services (CPC 7411)<sup>29</sup></li> </ul>	<ul> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) None, except that upon entry into force of this Agreement joint ventures with foreign capital contribution not exceeding 50%</li> </ul>	<ul><li>(1) Unbound.</li><li>(2) None.</li><li>(3) None.</li></ul>			
	<ul><li>can be established.</li><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	(4) Unbound, except as indicated in the horizontal section.			

<sup>&</sup>lt;sup>29</sup> Public utility concession or licensing procedures may apply in case of occupation of the public domain.

	Sectors and sub-sectors Customs Clearance Services <sup>30</sup>	Limitations on Market Access (1) Unbound.	Limitations on National Treatment	Additional Commitments
- C	Customs Clearance Services <sup>30</sup>	(1) Unbound <sup>*</sup>		
		<ul> <li>(2) None.</li> <li>(3) None, except that upon entry into force of this Agreement joint ventures with foreign capital contribution not exceeding 51% can be established. After 5 years, joint ventures can be established with no foreign</li> </ul>	<ul> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) None.</li> </ul>	
		<ul><li>ownership limitation.</li><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	(4) Unbound, except as indicated in the horizontal section.	
- C S	Container Station and Depot Services <sup>31</sup>	<ol> <li>Unbound.</li> <li>None.</li> <li>None, except that upon entry into force of this Agreement joint ventures with foreign capital contribution not exceeding 51% can be established. Seven years upon entry into force of this Agreement, none.</li> <li>Unbound, except as indicated in</li> </ol>	<ol> <li>Unbound.</li> <li>None.</li> <li>None.</li> <li>Unbound, except as indicated in the horizontal section.</li> </ol>	
	nternal Waterways Transport	<ul> <li>the horizontal section.</li> <li>(1) Unbound.</li> <li>(2) None.</li> </ul>	(1) Unbound. (2) None.	
(	Passenger transport CPC 7221) Freight transport	<ul> <li>(3) Upon entry into force of this Agreement, foreign service suppliers are permitted to provide services only through the</li> </ul>	(3) None.	

 <sup>&</sup>lt;sup>30</sup> "Customs clearance services" (alternatively "customs house brokers' services") means activities consisting in carrying out on behalf of another party customs formalities concerning import, export or through transport of cargoes, whether this service is the main activity of the service provider or a usual complement of its main activity.
 <sup>31</sup> "Container station and depot services" means activities consisting in storing containers, whether in port areas or inland, with a view to their stuffing/stripping, repairing and making them available for shipments.

Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person					
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment Additional Commitments		
	(CPC 7222)	<ul> <li>establishment of joint ventures with Vietnamese partners in which the capital contribution of foreign side not exceeding 49% of total legal capital.</li> <li>(4) Unbound, except as indicated in</li> </ul>	(4) Unbound, except as indicated in		
		the horizontal section.	the horizontal section.		
C.	·	<ul><li>(1) None.</li><li>(2) None.</li></ul>	(1) None. (2) None.		
(a)	Sales and marketing air products services	<ul> <li>(3) Airlines are permitted to provide service in Viet Nam through their ticketing offices or agents in Viet Nam.</li> </ul>	(3) None.		
		(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.		
(b)	Computer reservation services	<ul> <li>None, except the foreign service supplier must use public telecommunication network under the management of Viet Nam telecommunication</li> </ul>	(1) None.		
		authority. (2) None, except as indicated in	(2) None.		
		Mode 1. (3) None, except as indicated in Mode 1.	(3) None.		
		<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	(4) Unbound, except as indicated in the horizontal section.		
(c)	Maintenance and repair of aircraft (CPC 8868**)	<ol> <li>None.</li> <li>None.</li> <li>None.</li> <li>Upon entry into force of this Agreement, joint-ventures are permitted with the capital contribution of foreign side not exceeding 51%. After 5 years from the date of entry into force of this Agreement, 100% foreign</li> </ol>	(1) None. (2) None. (3) None.		

Мос	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person						
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment Additional Commitments				
		<ul><li>invested enterprises shall be allowed.</li><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>				
E.	Rail Transport Services	<ul><li>(1) Unbound.</li><li>(2) None.</li></ul>	(1) Unbound. (2) None.				
(a)	Passenger transportation (CPC 7111)	<ul> <li>Ú) Unbound except: Foreign suppliers are permitted to provide freight transport service</li> </ul>	(3) Unbound.				
(b)	Freight transportation (CPC 7112)	through the establishment of joint ventures with Vietnamese partners in which the capital contribution of foreign side not exceeding 49% of the total lega capital.					
		(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.				
F.	Road Transport Services	<ul><li>(1) Unbound.</li><li>(2) None.</li></ul>	(1) Unbound. (2) None.				
(a)	Passenger transportation (CPC 7121+7122)	<ul><li>(3) None, except:</li><li>Upon entry into force of this</li></ul>	(3) None.				
(b)	Freight transportation (CPC 7123)	Agreement, foreign service suppliers are permitted to provide passenger and freight transport services through business cooperation contracts or joint-ventures with the capital contribution of foreign side not exceeding 49%.					
		After 3 years from the date of entry into force of this					

	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Com Sectors and sub-sectors Limitations on Market Access			ial presence (4) Presence of mitations on National Treat	
		Agreement, subject of the market <sup>32</sup> , join with foreign capital not exceeding 51% established to provi transport services. One hundred % of jo drivers shall be Viet citizen. (4) Unbound, except as the horizontal section	to the needs to the needs to the needs contribution may be de freight bint-venture's mamese s indicated in (4)	Unbound, except as indicat the horizontal section.	
<b>Н.</b> (а)	Services Auxiliary to all Modes of Transport Container handling services, except services provided at airports (part of CPC 7411)	<ol> <li>Unbound.</li> <li>None.</li> <li>Upon entry into force Agreement, foreign suppliers are only p provide services the establishment of joi with Vietnamese pat the capital contribut side not exceeding</li> </ol>	(1) (2) se of this (3) service permitted to rough the int ventures artners with tion of foreign	Unbound. None. None.	
		(4) Unbound, except as the horizontal section		Unbound, except as indicate the horizontal section.	ed in
(b)	Storage and warehouse services (CPC 742)	<ul> <li>(1) Unbound.</li> <li>(2) None.</li> <li>(3) None, except that u</li> </ul>	(1) (2) pon entry (3)	Unbound. None. None.	

<sup>&</sup>lt;sup>32</sup> The criteria taken into account are among others: creation of new jobs; positive foreign currency balance; introduction of advanced technology, including management skill; reduced industrial pollution; professional training for Vietnamese workers; etc.

Mo	Mode of delivery: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person					
	Sectors and sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
(c)	Freight transport agency services (CPC 748) <sup>33</sup>	<ul> <li>into force of this Agreement join ventures with foreign capital contribution not exceeding 51% can be established. Seven years after entry into force of thi Agreement, none.</li> <li>(4) Unbound, except as indicated ir the horizontal section.</li> </ul>	5			
(d)	Other (part of CPC 749) <sup>34</sup>	<ul> <li>(1) Unbound, except freight brokerage services: None after 5 years from the date of entry into force of this Agreement.</li> <li>(2) None.</li> <li>(3) Upon entry into force of this Agreement, foreign service suppliers are only permitted to provide services through the establishment of joint ventures with Vietnamese partners with the capital contribution of foreig side not exceeding 49%. After 3 years from the date of entry into force of this Agreement, this limitation shall be 51%. Four years thereon, this capital limitation shall be abolished.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) Unbound, except freight brokerage services: None after 5 years from the date of entry into force of this Agreement.</li> <li>(2) None.</li> <li>(3) None.</li> </ul>			

 <sup>&</sup>lt;sup>33</sup> Including freight forwarding services. These services mean the activities consisting of organizing and monitoring shipment operations on behalf of shippers, through the acquisition of transport and related services, preparation of documentation and provision of business information.
 <sup>34</sup> A commitment on this mode of delivery is not feasible.
 <sup>34</sup> Include the following activities: bill auditing; freight brokerage services; freight inspection, weighing and sampling services; freight receiving and acceptance services; transportation document preparation services. These services are provided on behalf of cargo owners.

## **REFERENCE PAPER**

# I. SCOPE

The following are definitions and principles on the regulatory framework for the basic telecommunications services.

## **Definitions**

<u>Users</u> mean service consumers and service suppliers.

Essential facilities mean facilities of a public telecommunications transport network or service that

- (a) are exclusively or predominantly provided by a single or limited number of suppliers; and
- (b) cannot feasibly be economically or technically substituted in order to provide a service.

<u>A major supplier</u> is a supplier which has the ability to materially affect the terms of participation (having regard to price and supply) in the relevant market for basic telecommunications services as a result of:

- (a) control over essential facilities; or
- (b) use of its position in the market.
- 1. <u>Competitive safeguards</u>
- 1.1 <u>Prevention of anti-competitive practices in telecommunications</u>

Appropriate measures shall be maintained for the purpose of preventing suppliers who, alone or together, are a major supplier from engaging in or continuing anti-competitive practices.

1.2 <u>Safeguards</u>

The anti-competitive practices referred to above shall include in particular:

- (a) engaging in anti-competitive cross-subsidization;
- (b) using information obtained from competitors with anti-competitive results; and
- (c) not making available to other services suppliers on a timely basis technical information about essential facilities and commercially relevant information which are necessary for them to provide services.

#### 2. Interconnection

2.1 This section applies to linking with suppliers providing public telecommunications transport networks or services in order to allow the users of one supplier to communicate with users of another supplier and to access services provided by another supplier, where specific commitments are undertaken.

#### 2.2 Interconnection to be ensured

Interconnection with a major supplier will be ensured at any technically feasible point in the network. Such interconnection is provided.

- (a) under non-discriminatory terms, conditions (including technical standards and specifications) and rates and of a quality no less favourable than that provided for its own like services or for like services of non-affiliated service suppliers or for its subsidiaries or other affiliates;
- (b) in a timely fashion, on terms, conditions (including technical standards and specifications) and cost-oriented rates that are transparent, reasonable, having regard to economic feasibility, and sufficiently unbundled so that the supplier need not pay for network components or facilities that it does not require for the service to be provided; and
- (c) upon request, at points in addition to the network termination points offered to the majority of users, subject to charges that reflect the cost of construction of necessary additional facilities.

## 2.3 <u>Public availability of the procedures for interconnection negotiations</u>

The procedures applicable for interconnection to a major supplier will be made publicly available.

## 2.4 <u>Transparency of interconnection arrangements</u>

It is ensured that a major supplier will make publicly available either its interconnection agreements or a reference interconnection offer.

## 2.5 Interconnection: dispute settlement

A service supplier requesting interconnection with a major supplier will have recourse, either:

- (a) at any time; or
- (b) after a reasonable period of time which has been made publicly known to an independent domestic body, which may be a regulatory body as referred to in paragraph 5 below, to resolve disputes regarding appropriate terms, conditions and rates for interconnection within a reasonable period of time, to the extent that these have not been established previously.

## 3. <u>Universal service</u>

Any Party has the right to define the kind of universal service obligation it wishes to maintain. Such obligations will not be regarded as anti-

competitive *per se*, provided they are administered in a transparent, non-discriminatory and competitively neutral manner and are not more burdensome than necessary for the kind of universal service defined by the Party.

4. <u>Public availability of licensing criteria</u>

Where a licence is required, the following will be made publicly available:

- (a) all the licensing criteria and the period of time normally required to reach a decision concerning an application for a licence; and
- (b) the terms and conditions of individual licenses.

The reasons for the denial of a licence will be made known to the applicant upon request.

5. <u>Independent regulators</u>

The regulatory body is separate from, and not accountable to, any supplier of basic telecommunications services. The decisions of and the procedures used by regulators shall be impartial with respect to all market participants.

6. <u>Allocation and use of scarce resources</u>

Any procedures for the allocation and use of scarce resources, including frequencies, numbers and rights of way, will be carried out in an objective, timely, transparent and non-discriminatory manner. The current state of allocated frequency bands will be made publicly available, but detailed identification of frequencies allocated for specific government uses is not required.

# LIST OF EXEMPTIONS UNDER ACFTA<sup>35</sup>

Sectors or sub-sectors	Description of measures (to be applied to sector)	Countries to which the measures applied	Intended duration	Conditions creating the need for the exemptions
All sectors Commercial presence.	Measures extending preferential treatment pursuant to bilateral investment treaties.	All countries that have signed bilateral investment treaties with Viet Nam.	Indefinite	Foster investment in Viet Nam.
<ul> <li>Audiovisual services</li> <li>Production, distribution and projection of television programmes and cinematographic works.</li> </ul>	Measures based upon co- production agreements of audiovisual works, which confer National Treatment to audiovisual works covered by such agreements.	Parties with which such bilateral or plurilateral agreements are in force, now or in the future.	Indefinite	The aim of these agreements is to promote cultural links between the countries concerned.
<ul> <li>Audiovisual services</li> <li>Production and distribution of television programmes and cinematographic works.</li> </ul>	Measures granting the benefit of support programmes to audiovisual works, and suppliers of such works meeting origin criteria.	Parties with which bilateral and plurilateral agreements have been signed in the area of cultural cooperation.	Indefinite	These programmes aim at preserving and promoting the cultural identity of countries with which Viet Nam has long-standing cultural links.
<ul> <li>Audiovisual services</li> <li>Production and distribution of audiovisual works through broadcasting transmission to the public.</li> </ul>	Measures which extend National Treatment to audiovisual works which meet certain origin criteria regarding access to broadcasting transmission.	Parties with which bilateral or plurilateral agreements have been concluded in the area of cultural cooperation.	Indefinite	These measures aim, within the sector, to promote cultural values both within Viet Nam, and with other countries, including in the region.
Maritime transport.	Measures based upon agreements covering the normal business operations of fully owned subsidiaries of foreign shipping companies.	All Parties with whom maritime transport cooperation may be desirable.	5 years	Bilateral Agreements.

<sup>&</sup>lt;sup>35</sup> Measures indicated in the list shall be exempted from all obligations and treatment of specific commitments under the Agreement on Trade in Services of the Framework Agreement on Comprehensive Economic Cooperation between the Association of Southeast Asian Nations and the People's Republic of China

Sectors or sub-sectors	Description of measures (to be applied to sector)	Countries to which the measures applied	Intended duration	Conditions creating the need for the exemptions
<ul> <li>Sea-transport services:</li> <li>Internal road freight transportation by lorry;</li> <li>cargo storage and warehousing; and</li> <li>container yard.</li> </ul>	The three sub-sectors are subject to preferential treatment under Maritime Agreement between Viet Nam and Singapore.	Republic of Singapore.	10 years	Bilateral Agreement.

SINGAPORE

Schedule of Specific Commitments

(For the First Package of Commitments)

# SINGAPORE - SCHEDULE OF SPECIFIC COMMITMENTS

Modes of supply: (1) Cross-bord	der supply(2) Consumption abroad	(3) Commercial presence (4)	Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
I. HORIZONTAL COMMITMENTS			
ALL SECTORS INCLUDED IN THIS SCHEDULE			
	<ol> <li>Presence of natural persons unbound, except for intra- corporate transferees (see below)</li> </ol>	4) Unbound	
	4) Temporary movement of skilled		

Modes of supply:	(1)	Cross-border supply(2)	Consumption abroad	(3)	Commercial presence	(4)	Presence of natural persons
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Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		3	AC-TIS/SC1/SIN

# Modes of supply: (1)

Cross-border supply(2)

Consumption abroad (3)

3) Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		<ol> <li>Commercial presence, right of establishment and movement of juridical persons are subject to compliance with the following provisions:</li> </ol>	
		- A foreigner who wishes to register a business firm must have a local manager who should be a Singapore citizen or a Singapore Permanent Resident or a Singapore Employment Pass holder. (However, a foreigner who is a Singapore Permanent Resident or a Singapore Employment Pass holder can register a business without appointing a local manager.)	
		- At least one director of the company must be locally resident	
		- All branches of foreign companies registered in Singapore must have at least 2 locally resident agents. (To qualify as locally resident, a person should be either a Singapore citizen or Singapore Permanent Resident or Singapore Employment Pass holder.)	
	1), 2), 3), 4) Specific commitments in market access in any sector or		

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	subsector, through any mode of delivery, shall not be construed to override the limitations established in the financial services sector		
II. SECTOR SPECIFIC COMMITME	NTS		
1. BUSINESS SERVICES			
A. Professional Services			
c. Taxation Services			
Taxation services except for other tax-related services (CPC 863**)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
<ul> <li>e. Engineering Services (CPC 8672**) The sectors covered by Engineering services are:</li> <li>(a) Civil engineering services</li> <li>(b) Production engineering services</li> <li>(c) Mechanical engineering services</li> <li>(d) Electrical engineering services</li> <li>(e) Electronic engineering services</li> </ul>	<ol> <li>None</li> <li>None</li> <li>These measures are also limitations on national treatment. <u>Limited Corporations</u></li> <li>Not less than 80% of the directors of the corporation shall be registered Professional Engineers or allied professionals (registered Architects or Land Surveyors).</li> </ol>	<ol> <li>None, other than engineers should be effectively resident in Singapore</li> <li>None</li> <li>None</li> </ol>	

# Modes of supply: (1) Cro

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(h) Naval architectural	corporation of each class of shares of the corporation shall be beneficially owned by and registered in the names of		

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>The business of the corporation, so far as it relates to professional engineering work, will be under the control and management of a director of the corporation who:         <ul> <li>is a registered Professional Engineer ordinarily resident in Singapore;</li> <li>has in force a practising certificate authorizing him to engage in such professional engineering work; and</li> <li>is a member, or a registered owner of at least one share, of the corporation</li> </ul> </li> </ul>		
	<ul> <li><u>Partnership</u></li> <li>The partnership consists of only registered Professional Engineers with valid practising certificates and allied professionals; and</li> <li>Professional engineering work in each discipline of engineering in Singapore will be under the control and management of a partner who is a registered Professional Engineer in the relevant discipline, ordinarily resident in Singapore and who has a valid practising certificate.</li> </ul>		
	4) Unbound except as indicated in	4) Unbound	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	the horizontal section		
g. Landscaping services (CPC 86742 **)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
B. Research and Development Services			
c. Interdisciplinary R&D services for projects undertaken by education institutions (CPC 853**)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
D. Real Estate Services			
a. Residential and non-residential property management services on a fee or contract basis (CPC 82201, 82202)	<ol> <li>None, except that only the Sentosa Development Corporation is allowed to develop and manage the resort island of Sentosa and its waterways and the Southern Islands of Singapore.</li> <li>None</li> <li>None, except that only the Sentosa Development Corporation is allowed to develop and manage the resort island of Sentosa and its waterways and the Southern Islands of Singapore.</li> <li>Unbound except as indicated in</li> </ol>	<ol> <li>None, except that only the Sentosa Development Corporation is allowed to develop and manage the resort island of Sentosa and its waterways and the Southern Islands of Singapore.</li> <li>None</li> <li>None, except that only the Sentosa Development Corporation is allowed to develop and manage the resort island of Sentosa and its waterways and the Southern Islands of Singapore.</li> <li>Unbound</li> </ol>	

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	the horizontal section		
E. Rental/Leasing Services without Operators			
a. Relating to ships (CPC 83103)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
b. Relating to aircraft (CPC 83104)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
c. Relating to motor vehicles (CPC 831**)	<ol> <li>None except that the rental of such vehicles by Singapore residents with the intent to use the vehicles in Singapore is prohibited</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None except that the rental of such vehicles by Singapore residents with the intent to use the vehicles in Singapore is prohibited</li> <li>None</li> <li>Unbound</li> </ol>	
F. Other Business Services			
a. Advertising services (8711, 8712, 8719)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment Additional Commitments
d.	Services related to management consulting (CPC 866)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	1) None 2) None 3) None 4) Unbound
e.	Technical testing and analysis services		
	Technical testing and analysis services of motor vehicles (CPC 8676**)	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>
	Technical testing and analysis services, excluding testing and analysis services of motor vehicles and classification societies (CPC 8676 **)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	1) None 2) None 3) None 4) Unbound
k.	Placement and supply services of personnel (CPC 872)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	1) None 2) None 3) None 4) Unbound
1.	Investigation and security Security consultation services (CPC 87302)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	1) None       2) None       3) None       4) Unbound

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Alarm monitoring services (CPC 87303)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
Unarmed guard services (87305 **)	<ul> <li>Horizontal limitation on market access and national treatment All commitments in this sector are subject to the Private Investigation and Security Agencies Act (Cap. 249). The Act stipulates that:</li> <li>Foreigners are permitted to set up agencies to provide unarmed guards for hire but must register a company with local participation. At least one of the directors must be a Singapore citizen or Singapore permanent resident.</li> <li>The foreign directors must produce a certificate of no criminal conviction from their country of origin or a statutory declaration before a local commissioner of oaths.</li> <li>Foreigners are not allowed to work as guards, but can be involved in the administration of the company.</li> <li>Unbound*</li> </ul>	1) Unbound*	
	2) None	2) None	

Modes of supply:	Modes of supply	v:
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(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul><li>3) None</li><li>4) Unbound except as indicated in the horizontal section</li></ul>	3) None 4) Unbound	
n. Maintenance and repair of equipment (not including maritime vessels, aircraft or other transport equipment) (CPC 633, CPC 8861-8866)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
p. Photographic services (CPC 875)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
q. Packaging services (CPC 876)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	

#### Modes of supply: (1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Presence of natural persons

	Sector or Sub-sector	Limitations on Market Access	Liı	mitations on National Treatment	Additional Commitments
C.	Telecommunication Services <sup>±</sup>	<u> </u>	1		
	General Conditions statement				
	Commitments undertaken in this s	chedule are subject to the following con	ditio	ns:	
1. 2.	The number of licences may be lin This excludes services regulated u	nited due to scarce resources, such as r Inder the Broadcasting Act.	ights	of way and availability of frequency	spectrum.
1. (a) (b)	Basic Telecommunication Services (facilities-based): Public Switched Services <sup>1</sup> (local and international) Leased Circuit Services (local and international)	<ol> <li>Subject to commercial arrangements with licensed operator(s).</li> <li>None</li> <li>A cumulative total of 73.99% foreign Shareholding, based on</li> </ol>	1) 2) 3)	None None None	
		<ul> <li>49% direct Investment and 24.99% indirect Investment is allowed.</li> <li>4) Unbound except as indicated in the horizontal section</li> </ul>	4)	Unbound except as indicated in the horizontal commitments.	
2.	Mobile Services <sup>2</sup> :	1) Subject to commercial arrangements with licensed	1)	None	
(a)	Public Mobile Data Service (PMDS)	operator(s).	2)	None	
(b)		<ol> <li>None</li> <li>A cumulative total of 73.99%</li> </ol>	3)	None	

<sup>1</sup> This includes voice, data and facsimile services.

<sup>&</sup>lt;sup>2</sup> Mobile Services excludes Public Mobile Broadband Multimedia Services and Public Fixed-Wireless Broadband Multimedia Services

Cross-border supply(2)

(1)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Service (PTRS) (c) Public Radio Paging Service (PRPS) (d) Public Cellular Mobile Telephone Service (PCMTS)	foreign Shareholding, based on 49% direct Investment and 24.99% indirect investment is allowed. 4) Unbound, except as indicated in the horizontal commitments.	<ol> <li>Unbound, except as indicated in the horizontal commitments.</li> </ol>	
3. Resale basis:	1) None 2) None	1) None 2) None	
<ul> <li>(a) Public Switched Services         <ul> <li>(local and international)</li> <li>(not including the use of leased circuits connected to the public switched network)</li> </ul> </li> </ul>	<ul> <li>3) None</li> <li>4) Unbound, except as indicated in horizontal commitments.</li> </ul>	<ul> <li>3) None</li> <li>4) Unbound, except as indicated in horizontal commitments-</li> </ul>	
<ul> <li>(b) Leased Circuit Services         <ul> <li>(local and international)</li> <li>(without connection to the public switched network)</li> </ul> </li> </ul>			
(c) Public Cellular Mobile Telephone Services			
(d) Public Radio Paging Services			
<ul> <li>Value-added Network (VAN) services</li> <li>The services covered are:</li> </ul>	<ol> <li>Provision of VAN services is subject to licence from the Infocomm Development Authority of Singapore (IDA)</li> </ol>	1) None	
- electronic-mail	2) None	2) None	
<ul> <li>voice-mail</li> <li>on-line information and data-base retrieval</li> <li>electronic data interchange</li> </ul>	<ul> <li>3) As in mode 1)</li> <li>4) Unbound except as indicated in the horizontal section</li> </ul>	3) None 4) Unbound	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul> <li>on-line information and/or data processing</li> <li>store-and-forward (S&amp;F)</li> <li>store-and-retrieve (S&amp;R)</li> </ul>			
4. DISTRIBUTION SERVICES	import prohibition or non-automatic imp scope of these commitments. Singapore reserves the right and flexit	on services of any product subject to ort licensing shall be excluded from the pility to modify and / or increase the list ulations and other measures governing	
A. Commission Agents' Services Commission agents' services except for: pharmaceutical and medical goods and cosmetics (CPC 621, except CPC 62117)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
Sales on a fee or contract basis of pharmaceutical goods and medical goods intended for the Singapore market (CPC 62117**)	<ol> <li>Unbound</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>1) Unbound</li> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ol>	
B. Wholesale Trade Services Wholesale trade services except for pharmaceutical goods and medical goods and surgical and orthopaedic instruments (CPC 622 **)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Wholesale trade of pharmaceutical and medical goods and surgical and orthopaedic instruments (CPC 62251 & 62252)	<ol> <li>Unbound</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
C. Retailing services Retail sales of pharmaceutical, medical and orthopaedic goods (CPC 63211)	<ol> <li>Unbound</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
D. Franchising Franchising services (CPC 8929 **)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
5. EDUCATION SERVICES	mode of supply shall not be construed	ss and National Treatment through any to apply to the recognition of university sion, registration and qualification for	
D. Adult education services (CPC 924 n.e.c.)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
E. Short term training including	1) None	1) None	

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
language courses (CPC 92900 **)	<ol> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ul> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ul>	
6. ENVIRONMENTAL SERVICES			
C. Sanitation and similar services (CPC 9403)	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>1) Unbound*</li> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ol>	
<ul> <li>D. Cleaning services of exhaust gases (CPC 9404)</li> </ul>	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>1) Unbound*</li> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ol>	
D. Noise abatement services (CPC 9405)	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>1) Unbound*</li> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ol>	

# Modes of supply: (1) Cross

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
7. FINANCIAL SERVICES			
A. Insurance and Insurance-related S	Services		
the Monetary Authority of Singapore (M		nts, domestic laws, guidelines, rules and ody in Singapore, as the case may be, w	
(a) Life insurance services including	1) Unbound	1) Unbound	
annuity, disability income,	2) None	2) None	
accident and health insurance	3) These measures are also	3) None	
services	limitations on national treatment.	-,	
	None except foreign parties can		
	only acquire equity stakes of up		
	to 49% in aggregate in locally-		
	owned insurance companies		
	provided the acquisition does not		
	result in any foreign party being		
	the largest shareholder; insurance companies must		
	establish as branches or		
	subsidiaries; and for activities		
	relating to the use, including via		
	investment, of monies from any		
	social security, public retirement		
	or statutory savings scheme.		
	4) Unbound except as indicated in	4) Unbound except as indicated in	
	the horizontal section.	the horizontal section	
b) Non-life insurance services	1) Unbound	1) Unbound	
including disability income,	2) None except that compulsory	2) None	
accident and health	insurance		
insurance and contracts of	of Motor Third Party Liability and		
fidelity bonds, performance	Workmen's Compensation may		

(1)

Cross-border supply(2)

Consumption abroad

(3) Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
bonds or similar contracts of guarantee	<ul> <li>only be purchased from licensed insurance companies in Singapore.</li> <li>3) None except that foreign parties can only acquire equity stakes of up to 49% in aggregate in locally-owned insurance companies provided the acquisition does not result in any foreign party being the largest shareholder; and insurance companies must establish as branches or subsidiaries.</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	<ul> <li>3) None</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	
(c) Reinsurance and retrocession	<ol> <li>None</li> <li>None</li> <li>None except that reinsurance companies must be established as branches or subsidiaries.</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
(d) Insurance intermediation comprising broking and agency services	<ol> <li>Unbound</li> <li>These measures are also limitations on national treatment.</li> <li>Agents are not allowed to act for unlicensed insurers. The placement of domestic risks</li> </ol>	1) Unbound 2) None	

<sup>&</sup>lt;sup>3</sup> Direct insurance broker means an insurance broker which is licensed under the Insurance Act in respect of insurance policies relating to general insurance and long term accident and health policies, other than insurance policies relating to reinsurance business.

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>outside Singapore by brokers is subject to the approval of MAS, with the exception of reinsurance risks and insurance risks relating to maritime liabilities of shipowners insured by protection &amp; indemnity clubs.</li> <li>3) These measures are also limitations on national treatment. Unbound except for admission of direct<sup>3</sup> insurance and reinsurance brokers as locally incorporated subsidiaries.</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	<ul> <li>3) Unbound</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	
(e) Services auxiliary to insurance comprising actuarial, loss adjustors, average adjustors and consultancy services	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
	ices edule are also subject to entry requiremen or body in Singapore, as the case may be		
(a) Acceptance of deposits and other repayable funds from the public	<ol> <li>Unbound</li> <li>None</li> <li>These measures are also</li> </ol>	<ol> <li>Unbound</li> <li>None</li> <li><u>Commercial banks:</u></li> </ol>	

Cross-border supply(2)

(1)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	limitations on national treatment.	Foreign banks can operate from	
	Only institutions licensed or	only one office (excluding back-	
	approved as banks, merchant	office operations). They cannot	
	banks and finance companies	establish off-premise ATMs and	
	can accept deposits.	ATM networking and new sub-	
	Where a foreign financial	branches.	
	institution is subject to legislation	Unbound for provision of all	
	in its home country which	electronic banking services.	
	requires that institution to confer	Location of banks and relocation	
	lower priority to depositors of its	of banks and sub-branches	
	foreign offices vis-à-vis the home	require prior approval from MAS.	
	country depositors in receivership		
	or winding-up proceedings, the	Wholesale banks can only accept	
	MAS may exercise appropriate	foreign currency fixed deposits from and operate current	
	differentiated measures against that foreign financial institution in	accounts for residents and non-	
	Singapore to safeguard the	residents. For Singapore dollar	
	interest of the Singapore office's	deposits, they can only accept	
	depositors. MAS may require	fixed deposits of S\$250,000 or	
	foreign banks to incorporate	more per deposit.	
	under Singapore law.	Offshore banks can accept	
	under eingapere idw.	foreign currency fixed deposits	
	Establishment and operation of	from residents and non-residents.	
	foreign banks, merchant banks	For Singapore dollar deposits,	
	and finance companies are also	they can only accept fixed	
	subject to the limitations listed	deposits of S\$250,000 or more	
	under activities B(a) to B(l) and	per deposit from non-residents.	
	the following limitations:	A majority of the directors of a	
	5 5 5 5	bank incorporated in Singapore	
	Commercial banks	must be either Singapore citizens	

(1)

Cross-border supply(2)

Consumption abroad

Commercial presence (4)

Presence of natural persons

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	No new full and Wholesale	or Singapore permanent	
	banks. New foreign banks may only establish as offshore bank	residents. <sup>4</sup>	
	branches or representative	Merchant banks	
	offices. Representative offices	Merchant banks can operate	
	cannot conduct business or act	from only one office (excluding	
	as agents.	back-office operations). Location	
	Banks, with MAS' approval, can	and relocation of merchant banks	
	operate foreign currency savings accounts only for non-residents.	require MAS' prior approval. Merchant banks can, with MAS'	
	A single/related group of foreign	authorization, raise foreign	
	shareholders can only hold up to	currency funds from residents	
	5 per cent of a local bank's	and non-residents, operate	
	shares.	foreign currency savings	
	Merchant banks	accounts for non-residents and	
	Foreign banks and merchant	raise Singapore dollar funds from their shareholders and	
	banks may establish as merchant	companies controlled by their	
	bank subsidiaries or merchant	shareholders, banks, other	
	bank branches.	merchant banks and finance	
		companies.	
	<u>Finance companies</u> No new finance companies.	Finance companies	
	No foreign person shall acting	Location of finance companies	
	alone or in concert with other	and relocation of sub-branches	
	persons, assume control of any	require MAS' prior approval.	
	finance company. A foreign	Foreign-owned finance	
	person is a person that is:	companies cannot	
	(a) in the case of a natural	establish off-premise ATMs, ATM	
	person, not a citizen of	networking and new sub-	

(3)

<sup>&</sup>lt;sup>4</sup> MAS may permit a bank incorporated in Singapore which is a wholly owned subsidiary of a bank of another Member incorporated outside Singapore, to have less than a majority of directors who are either Singapore citizens or Singapore permanent residents.

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>Singapore and</li> <li>(b) in the case of a corporation, not controlled by citizens of Singapore.</li> <li>Approval from the MAS is required before a person (together with associated persons) is allowed to acquire shareholdings or voting control in a finance company of or exceeding 5%, 12% and 20%, and before he obtains effective control of the finance company. In approving applications to exceed the threshold limits, MAS may impose conditions it considers necessary to prevent undue control, protect public interests, and ensure the integrity of the financial system.</li> <li>All finance companies, local and foreign-owned, can only conduct</li> </ul>	branches.	
	Singapore dollar business. With MAS' prior approval, eligible finance companies can also deal in foreign currencies, gold or other precious metals, and acquire foreign currency stocks, shares or debt/convertible securities.		
	<ol> <li>Unbound except as indicated in the horizontal section.</li> </ol>	4) Unbound except as indicated in the horizontal section.	

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(b) Lending of all types including consumer credit, mortgage credit, factoring and financing of commercial transaction	<ol> <li>Unbound. Measures taken are also limitations on national treatment.</li> <li>None</li> <li>These measures are also limitations on national treatment.</li> <li>Other than in-house credit cards, credit and charge cards may be issued by card issuers approved by MAS subject to MAS' guidelines.</li> <li>Financial institutions extending Singapore dollar (S\$) credit facilities exceeding S\$5 million per entity to non-resident financial entities or arranging S\$ equity or bond issues for non- residents, shall ensure that where the S\$ proceeds are to be used outside Singapore, they are swapped or converted into foreign currency upon draw- down or before remittance abroad.</li> <li>Financial entities if there is reason to believe that the S\$ proceeds may be used for S\$ currency speculation.</li> <li>Establishment of credit companies which do not conduct activities requiring MAS' approval</li> </ol>	<ol> <li>None</li> <li>Each offshore bank's lending in Singapore dollars to residents shall not exceed S\$500m in aggregate.</li> <li>Offshore banks should not use their related merchant banks to circumvent the S\$500m lending limit.</li> <li>Unbound for establishment of off- premise cash dispensing machines for credit and charge cards issuers.</li> </ol>	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul><li>is allowed.</li><li>4) Unbound except as indicated in the horizontal section.</li></ul>	<ol> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
(c) Financial leasing	<ol> <li>None</li> <li>None</li> <li>None except as indicated for activity B(b) above.</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None except as indicated for activity B(b) above.</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
(d) Payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers' drafts	<ol> <li>Unbound</li> <li>None</li> <li>These measures are also limitations on national treatment. Remittance shops, except where the remittance business is conducted by banks and merchant banks, are required to be majority owned by Singapore citizens. Bankers' drafts can only be issued by banks. Multi-purpose stored value cards can only be issued by a bank in Singapore licensed by MAS. The limitations indicated in B.b)3) above also apply to the activities listed in B.d).</li> </ol>	<ol> <li>Unbound</li> <li>None</li> <li>None</li> </ol>	
	<ol> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>Unbound except as indicated in the horizontal section.</li> </ol>	

Cross-border supply(2)

(1)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(e) Guarantees and commitments	<ol> <li>None except for the limitations indicated in activity A.b) for insurance companies providing contracts of fidelity bonds, performance bonds or similar contracts of guarantee.</li> <li>None</li> <li>None except for the limitations indicated in activity A.b) for insurance companies providing contracts of fidelity bonds, performance bonds or similar contracts of guarantee, and B.b)3)(ii) above.</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
<ul> <li>(f) Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following: <ul> <li>money market instruments (including cheques, bills, certificates of deposit)</li> <li>foreign exchange</li> <li>derivative products, including financial futures and options</li> <li>exchange rate and interest rate instruments, including swaps and forward rate agreements</li> </ul> </li> </ul>	<ol> <li>Unbound except for trading in products listed in B.(f) for own account. Trading in money market instruments, foreign exchange, as well as exchange rate and interest rate instruments can be conducted with financial institutions only. Measures taken are also limitations on national treatment.</li> <li>None</li> <li>These measures are also limitations on national treatment. Banks and merchant banks are required to set up separate subsidiaries to trade financial futures for customers. Financial</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None except as indicated for activity B(b) above.</li> </ol>	

Cross-border supply(2)

(1)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul> <li>transferable securities</li> <li>other negotiable instruments and financial assets, including bullion</li> </ul>	<ul> <li>futures brokers can establish as branches or subsidiaries. The offer of derivative products by both local and foreign-owned financial institutions is allowed provided:</li> <li>the product has been offered by the financial institution in other internationally-reputable financial centres and the supervisory authorities of those centres agree to the offer of such products in their markets;</li> <li>the financial institution's parent supervisor and its head office must be aware and have no objection to the offer of such products in the Singapore branch/subsidiary; and</li> <li>MAS is satisfied that the financial institution has and continues to have the financial strength and adequate internal controls and risk management systems to trade in these products. The offer of derivative products involving the Singapore dollar is subject to the requirement indicated in B.b)3)(ii). Moneychangers, except where the moneychanging business is conducted by banks and merchant banks, are required to be majority owned by Singapore</li> </ul>		

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul><li>citizens.</li><li>4) Unbound except as indicated in the horizontal section.</li></ul>	<ol> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
(g) Participation in issues of all kinds of securities, including underwriting and placement as agent and provision of service related to such issues	<ol> <li>Unbound except for participation in issues of securities for own account, and underwriting and placement of securities through stockbroking companies, banks or merchant banks in Singapore. Measures taken are also limitations on national treatment.</li> </ol>	1) None	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>Singapore Exchange Derivatives Trading Ltd (SGX-DT) must be held through subsidiaries. Unbound for new Primary and Registered dealers of Singapore Government Securities.</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	<ol> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
(h) Money broking	<ol> <li>Unbound</li> <li>None</li> <li>Unbound for new money brokers.</li> <li>Measures taken are also limitations on national treatment.</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>Unbound</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
<ul> <li>(i) Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial, depository and trust services</li> </ul>	<ol> <li>Unbound</li> <li>None</li> <li>These measures are also limitations on national treatment. None except asset management companies, custodial depositories, and trust services companies can establish as branches, subsidiaries or joint ventures; only the Central Depositary Pte Ltd is authorised to provide securities custodial depository services under the scripless trading system; and for activities relating to the use, including via investment, of</li> </ol>	1) Unbound 2) None 3) None	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>monies from any social security, public retirement or statutory saving scheme.</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	<ol> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
(j) Settlement and clearing services for financial assets, including securities, derivative products and other negotiable instruments	<ol> <li>Unbound, except for the provision of settlement and clearing services for financial assets which are listed on overseas exchanges only.</li> <li>None</li> <li>These measures are also limitations on national treatment. Settlement and clearing services for exchange traded securities and financial futures can only be provided by Central Depository (Pte) Limited and SGX-DT respectively. Only one clearing house established under the Banking Act may provide clearing services for Singapore dollar cheques and interbank fund transfer.</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>Unbound</li> <li>None</li> <li>Unbound</li> <li>Unbound</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
<ul> <li>(k) Advisory and other auxiliary financial services, including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions</li> </ul>	<ol> <li>Commercial presence is required for provision of investment and portfolio research and advice to the public.</li> <li>None</li> <li>Financial advisers can establish</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> </ol>	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
and on corporate restructuring and strategy	<ul> <li>as branches, subsidiaries or representative offices.</li> <li>Representative offices cannot conduct business or act as agents.</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	<ol> <li>Unbound except as indicated in the horizontal section.</li> </ol>	
<ul> <li>Provision and transfer of financial information, and financial data processing and related software by providers of other financial services</li> </ul>	<ul> <li>1) Unbound except for the provision of financial information by providers such as Reuters and Bloomberg. Measures taken are also limitations on national treatment.</li> <li>The Singapore branches of foreign banks can transmit data to their head offices and sister branches for processing provided proper controls exist, the integrity and confidentiality of the data/information are safeguarded, and MAS is allowed on-site access to the data/information at the place where the data/information is processed.</li> </ul>	<ol> <li>None for the provision of financial information by providers such as Reuters and Bloomberg.</li> </ol>	
	2) Only the provision of financial information by providers such as Reuters and Bloomberg is allowed. Measures taken are also limitations on national treatment.	2) None	
	<ol> <li>The provision of financial information by providers, such as Reuters and Bloomberg, is</li> </ol>	3) None	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

	Sector or Sub-sector	Limitations on Market Access	ations on National Treatm	nent Additional Commitments
		<ul> <li>allowed. The provision of financial data processing services to banks and merchant banks is subject to domestic laws on protection of confidentiality of information of customers of banks and merchant banks.</li> <li>4) Unbound except as indicated in the horizontal section.</li> </ul>	nbound except as indicated e horizontal section.	in
-	HEALTH RELATED AND SOCIAL SERVICES	Statutory supervision services as liste excluded from the scope of these cor		are
B.	Acute care hospitals, nursing homes and convalescent hospitals as defined by the Private Hospitals and Medical Clinics Act, run on a commercial basis (CPC 93193 **)	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	nbound* one nbound	
C.	Social services delivered through residential institutions to old persons and the handicapped (CPC 93311) Social services delivered through residential institutions to children and other clients (CPC 93312 **)	<ol> <li>Unbound*</li> <li>None except that Singapore retains the discretion to determine whether a non- resident service supplier may solicit business or conduct active marketing in Singapore.</li> <li>None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state- funded.</li> <li>Unbound except as indicated in</li> </ol>	nbound* one except that Singapore stains the discretion to etermine whether a non- sident service supplier may olicit business or conduct ac arketing in Singapore. one, except unbound for cilities/ service operations ru / non-profit service suppliers at are partially or totally stat nded. nbound	tive un s

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	the horizontal section		
C. Child day-care services including day-care services for the handicapped (CPC 93321) Vocational rehabilitation services (CPC 93324)	<ol> <li>Unbound</li> <li>None except that Singapore retains the discretion to determine whether a non- resident service supplier may solicit business or conduct active marketing in Singapore.</li> <li>None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state- funded.</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound</li> <li>None except that Singapore retains the discretion to determine whether a non- resident service supplier may solicit business or conduct active marketing in Singapore.</li> <li>None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state- funded.</li> <li>Unbound</li> </ol>	
C. Guidance and counselling services not elsewhere classified related to children (CPC 93322)	<ol> <li>Unbound</li> <li>None except unbound for a non- resident service supplier soliciting business or conducting active marketing in Singapore</li> <li>None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state- funded</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound</li> <li>None except unbound for a non- resident service supplier soliciting business or conducting active marketing in Singapore</li> <li>None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state- funded</li> <li>Unbound</li> </ol>	
C. Welfare services not delivered through residential institutions	<ol> <li>Unbound</li> <li>None except unbound for a non-</li> </ol>	<ol> <li>Unbound</li> <li>None except unbound for a non-</li> </ol>	

### Modes of supply:

Cross-border supply(2)

(1)

Consumption abroad (3)

) Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(CPC 93323)	<ul> <li>resident service supplier soliciting business or conducting active marketing in Singapore</li> <li>3) None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally statefunded</li> <li>4) Unbound except as indicated in the horizontal section</li> </ul>	<ul> <li>resident service supplier soliciting business or conducting active marketing in Singapore</li> <li>3) None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state- funded</li> <li>4) Unbound</li> </ul>	
C. Other social services without accommodation (CPC 93329 **)	<ol> <li>Unbound</li> <li>None except that Singapore retains the discretion to determine whether a non- resident service supplier may solicit business or conduct active marketing in Singapore.</li> <li>None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state- funded.</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound</li> <li>None except that Singapore retains the discretion to determine whether a non- resident service supplier may solicit business or conduct active marketing in Singapore.</li> <li>None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state- funded.</li> <li>Unbound</li> </ol>	
9. TOURISM AND TRAVEL RELATED SERVICES			
b. Travel Agent and Tour Operators Services (CPC 7471)	1) None 2) None 3) None	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> </ol>	

Modes of supply:

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
	4) Unbound except as indicated in the horizontal section	4) Unbound		
c. Tourist Guide Services (CPC 7472)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>		
10. RECREATIONAL, CULTURAL AND SPORTING SERVICES (OTHER THAN AUDIOVISUAL SERVICES)				
A. Entertainment services (including theatre, live bands & circus services) (CPC 9619)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>		
C. Archive services except for services specified under the National Heritage Board Act	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>		
Parks except for national parks, nature reserves and parklands as defined under the National Parks Acts (9633**)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>		
D. Sports and recreational services	1) Unbound*	1) Unbound*		

Modes of supply:	(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Sector or Sub-sector Limitations on Market Access		Additional Commitments	
except gambling and betting services (964**)	<ol> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ul> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ul>		
11. TRANSPORT SERVICES				
A. Maritime Transport Services				
International maritime transport (freight and passengers) excluding cabotage transport (7211 **, 7212 **)	<ol> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section; unbound for intra-corporate transfers of ships of ships crews</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	<ul> <li>When the following services are not otherwise covered by the obligation enshrined in Article XXVIII(c) (ii) of General Agreement on Trade in Services in Annex 1B to the WTO Agreement, they will be made available to international maritime transport suppliers on reasonable and non-discriminating terms and conditions: <ul> <li>pilotage;</li> <li>towing and tug assistance;</li> <li>provisioning fuelling and watering;</li> <li>garbage collecting and ballast; waste disposal</li> <li>port captain's services;</li> <li>anchorage; and</li> <li>other shore-based operational services essential to ship operations, including communications,</li> </ul> </li> </ul>	

### Modes of supply:

(1) Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

	Sector or Sub-sector Limitations on Market Access		Limitations on National Treatment	Additional Commitments	
				water and electrical suppliers.	
	Maritime Auxiliary Services: International Towage	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>		
	Maritime Auxiliary Services: Classification societies, except for statutory services for Singapore flag ships	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>		
D.	Air Transport Services				
	Selling and marketing of air transport services	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>Unbound</li> <li>Unbound</li> </ol>		
F.	Road Transport Services				
	Rental services of cars with operators (CPC 71222) Rental services of buses and coaches with operators (CPC 71223)	<ol> <li>Unbound *</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>1) Unbound *</li> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ol>		

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Rental services of commercial freight vehicles with operators (CPC 71240)			
Freight transportation of: a) refrigerated goods (CPC 71231)	<ol> <li>Unbound *</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound *</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	
b) liquids or gases (CPC 71232)			
c) containerized freight (CPC 71233)			
d) furniture (CPC 71234)			
Maintenance and repair services	1) None	1) None	
of motor vehicles	2) None 3) None	2) None 3) None	
(CPC 61120)	<ol> <li>None</li> <li>Unbound except as indicated in</li> </ol>	4) Unbound	
Maintenance and repair services of parts of motor vehicles (CPC 88 **)	the horizontal section		
Parking services (CPC 74430)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound</li> </ol>	

(1)

Cross-border supply(2)

Consumption abroad (3)

Commercial presence (4)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
12. OTHER SERVICES NOT INCLUDED ELSEWHERE					
Washing, cleaning and dyeing services (CPC 9701)	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>1) Unbound*</li> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ol>			
Hairdressing and other beauty services (CPC 9702)	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>1) Unbound*</li> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ol>			
Funeral, cremation and undertaking services except maintenance services of cemeteries, care of graves and graveyards (CPC 97030**)	<ol> <li>Unbound*</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>1) Unbound*</li> <li>2) None</li> <li>3) None</li> <li>4) Unbound</li> </ol>			
<u>1 Statutory Supervision Service</u>	LUDED FROM SINGAPORE'S SCHED	Types of Clients (CPC 9331):			
<ul> <li>a) women and girls detained in a place of safety under Section 160 of the Women's Charter (CPC 93312);</li> <li>b) children detained in a place of safety under Section 8 of the Children &amp; Young Persons (CYP) Act (CPC 93312);</li> </ul>					

Modes of supply:	(1)	Cross-border supply(2)	Consumption abroad	(3)	Commercial presence	(4)	Presence of natural persons
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	Sector or Sub-sector		Limitations on Market Access	Limitations on National Treatment	Additional Commitments		
	<ul> <li>c) children and young persons detained in a place of detention under Section 44 (1) (f) CYP Act, or on probation to an approved school Section 44 (1) (g) of the CYP Act (CPC 93319);</li> </ul>						
	d)	children and young person	s admitted to an approved home for sta	atutory supervision under Section 49 (ii) o	f CYP Act (CPC 93312);		
	e)	e) persons placed on probation with the requirement of residence in an approved institution under Section 12 of the Probation of Offenders Act (CPC 93319).					
2	Statutory Supervision Services Without Accommodation for the Following Types of Clients (9332):						
	a) children and young persons placed under supervision of an appointed welfare officer under Section 49 (i) of the CYP Act (CPC 93329);						
	<ul> <li>b) persons placed on probation without the requirement of residence in an approved institution under Section 5 of the Probation of Offende (CPC 93329).</li> </ul>						

<sup>&</sup>lt;sup>5</sup> The term 'approved school' used in Section 44(1) (g) of the CYP Act denotes a remand home for young offenders, and not a mainstream educational institution. Young offenders are detained in an 'approved school' for rehabilitation rather than for formal education.

THE PHILIPPINES

Schedule of Specific Commitments

(For the First Package of Commitments)

# THE PHILIPPINES - SCHEDULE OF SPECIFIC COMMITMENTS

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments					
HORIZONTAL SECTION	HORIZONTAL SECTION							
All Sectors included in this Schedule	<ul> <li>3) In Activities Expressly Reserved by Law to Citizens of the Philippines (i.e., foreign equity is limited to a minority share):</li> <li>The participation of foreign investors in the governing body of any corporation engaged in activities expressly reserved to citizens of the Philippines by law shall be limited to the proportionate share of foreign capital of such entities.</li> <li>All executive and managing officers must be citizens of the Philippines.</li> <li>Acquisition of Land</li> <li>All lands of the public domain are owned by the State. Only citizens of the Philippines or corporations or associations at least 60 per cent of whose capital is owned by such citizens may own land other than public lands and acquire public lands through lease</li> <li>Foreign investors may lease only private lands.</li> </ul>	<ul> <li>3) Access to Domestic Credit <ul> <li>A foreign firm, engaged in non-manufacturing activities availing itself of peso borrowings, shall observe, at the time of borrowing, the prescribed 50:50 debt-to-equity ratio. Foreign firms covered are: <ul> <li>partnerships more than 40 per cent of whose capital is owned by non-Filipino citizens; and</li> <li>corporations, more than 40 per cent of whose total subscribed capital stock is owned by non-Filipino citizens.</li> </ul> </li> <li>This requirement does not apply to banks and non-bank financial intermediaries.</li> <li>Banks are prohibited from extending peso loans to non-residents.</li> <li>1), 2), 3), 4) All measures taken by local government units are unbound.</li> </ul></li></ul>						

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>4) Entry and Temporary Stay of Natural Persons Supplying Services</li> <li>Non-resident alien may be admitted to the Philippines for the supply of a service after a determination of the non- availability of a person in the Philippines who is competent, able and willing, at the time of application, to perform the services for which the alien is desired.</li> </ul>		
	1), 2), 3), 4) All measures taken by local government units are unbound.		
SECTOR-SPECIFIC SECTION			
1. BUSINESS SERVICES			
F. Other Business Services			
h. Services Incidental to Mining (883)			
Oil and Gas Exploration and Development	1) Unbound*	1) Unbound*	
	2) None	2) None	
	<ul> <li>3) Up to 100 percent foreign equity participation is allowed provided there is President's approval.</li> <li>The Constitution allows the President to enter into service contract agreement with foreign-owned corporation for technical,</li> </ul>	3) None	

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	assistance involving large-scale exploration, development and utilization of petroleum.		
	Limitations listed in the horizontal section shall also apply.		
	4) Employment of foreign professionals:	4) Unbound	
	As indicated in the horizontal section for Professional Services.		
	Limitations listed in the horizontal section shall also apply.		
Geothermal Exploration and Development	1) Unbound*	1) Unbound*	
Development	2) None	2) None	
	3) Up to 40 percent foreign equity participation is allowed.	3) None	
	Limitations listed in the horizontal section shall also apply.		
	4) Employment of foreign professionals:	4) Unbound	
	As indicated in the horizontal section for Professional Services.		
	Limitations listed in the horizontal section shall also apply.		
Coal Exploration and Development	1) Unbound*	1) Unbound*	
	2) None	2) None	

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ol> <li>Up to 40 percent foreign equity participation is allowed.</li> <li>Limitations listed in the horizontal</li> </ol>	3) None	
	section shall also apply.		
	4) Employment of foreign professionals:	4) Unbound	
	As indicated in the horizontal section for Professional Services.		
	Limitations listed in the horizontal section shall also apply.		
j. Services Related to Energy Distribution (887)	1) Unbound*	1) Unbound*	
	2) None	2) None	
Energy distribution networks such as pipelines for transmission, distribution and supply of natural gas, and power	<ol> <li>Up to 40 percent foreign equity participation is allowed.</li> </ol>	3) None	
transmission and distribution lines	4) Unbound	4) Unbound	
2. COMMUNICATION SERVICES			
A./B. Postal/Courier Services	1) Commercial presence is required.	1) None	
a. Domestic Mail Services	2) None	2) None	
<ol> <li>Ordinary Mail</li> <li>Registered Mail<sup>1</sup></li> </ol>	<ol> <li>Entry is subject to the following requirements:</li> </ol>	<ol> <li>Entry is subject to the following requirements and conditions:</li> </ol>	

<sup>&</sup>lt;sup>1</sup> Postal services that are only offered by the Philippine Postal Corporation (PPC)

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul> <li>3) Express Mail</li> <li>4) Domestic Parcel</li> <li>5) Business Reply<sup>2</sup></li> <li>6) Printed Matters</li> <li>b. International Mail Services</li> <li>1) Ordinary Mail</li> <li>2) Registered Mail <sup>3</sup></li> <li>3) Express Mail</li> <li>4) Printed Matters</li> <li>5) International Parcels</li> <li>c. Money Order Service (Domestic and International)<sup>4</sup></li> </ul>	<ul> <li>A. Foreign equity is permitted up to 40 percent; and</li> <li>B. Philippine Government authority to operate private express and/or messengerial delivery services.</li> <li>4) Provision of postal/courier services is reserved only to Filipino citizens.</li> </ul>	<ul> <li>A. The number of non-Filipino citizens in the Board of Directors of an entity shall be proportionate to the aggregate share of foreign capital of that entity; and</li> <li>B. All executives and managers must be citizens of the Philippines.</li> <li>4) Provision of postal/courier services is reserved only to Filipino citizens.</li> </ul>	
C. Telecommunication services			
The following services are offered only on a facilities basis, for public use, using either wired or wireless technology except cable television (CATV).	<ol> <li>Unbound<sup>5</sup></li> <li>None</li> <li>Entry is subject to the following requirements and conditions:</li> </ol>	<ol> <li>None</li> <li>None</li> <li>Entry is subject to the following requirements and conditions:</li> </ol>	The Reference Paper on Regulatory Principles will be reviewed in the future in accordance with the developments of its laws and regulations.
<ul> <li>a. Voice telephone services (7521)</li> <li>Local services</li> <li>Toll services</li> <li>Domestic</li> </ul>	<ul> <li>A. Franchise from Congress of the Philippines</li> <li>B. Certificate of Public Convenience and Necessity</li> </ul>	<ul> <li>A. The number of non-Filipino citizens in the Board of Directors of an entity shall be proportionate to the aggregate share of foreign</li> </ul>	

<sup>2</sup> Postal services that are only offered by the Philippine Postal Corporation (PPC)
 <sup>3</sup> Postal services that are only offered by the Philippine Postal Corporation (PPC)
 <sup>4</sup> Postal services that are only offered by the Philippine Postal Corporation (PPC)
 <sup>5</sup> Shall be reviewed in the future in accordance with the developments of its laws and regulations.
 <sup>6</sup> Enfranchised public telecommunications entities (PTE) may be authorized to sell/resell private leased lines.

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
International	(CPCN) from the National Telecommunications	capital of that entity.	
<ul> <li>b. Packet-switched data transmission services (7523**)</li> </ul>	Commission	<ul> <li>All executives and managers must be citizens of the Philippines.</li> </ul>	
<ul> <li>c. Circuit-switched data transmission services (7523**)</li> </ul>	C. Foreign equity is permitted up to 40 percent.		
d. Telex Services (7523**)	D. Resale of private leased lines is not allowed <sup>6</sup> .		
e. Telegraph Services (7522)	<ul> <li>E. Private leased circuit services shall not be connected to a public network (PSTN).</li> </ul>		
f. Facsimile services (7521**+7529**)	F. Call back, dial back and other		
g. Private Leased Circuit Services (7522**+7523)	similar schemes, which result in the same operation, are not authorized.		
Cellular Mobile Telephone Service (75213)	<ul> <li>G. Subject to the availability and efficient utilization of radio frequencies.</li> </ul>		
Satellite services	<ul> <li>H. Only duly enfranchised and certificated telecommunications, broadcast and/or cable TV entities can access satellite space segment service providers.</li> </ul>		
	<ol> <li>Philippine satellite operators shall be given the preference to provide the space segment capacity requirements of enfranchised entity after all</li> </ol>		

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>factors are equally considered.</li> <li>J. Satellite space segment service provisioning in the Philippines shall be on the basis of reciprocal arrangements.</li> <li>4) Service suppliers must be Filipino</li> </ul>	<ol> <li>Service suppliers must be Filipino</li> </ol>	
Data and message transmission	citizens.	citizens. 1) None	
<ul> <li>services</li> <li>Data network services (75231)</li> <li>Electronic message and information services (75232)</li> </ul>	<ul> <li>2) None</li> <li>3) Entry is subject to the following requirements and conditions: <ul> <li>a. Franchise from Congress of the Philippines</li> <li>b. Certificate of Public Convenience and Necessity (CPCN) from the National Telecommunications Commission</li> <li>c. Foreign equity is permitted up to 40 percent.</li> <li>d. Resale of private leased lines is not allowed<sup>8</sup>.</li> </ul> </li> </ul>	<ul> <li>2) None</li> <li>3) Entry is subject to the following requirements and conditions: <ul> <li>A. The number of non-Filipino citizens in the Board of Directors of an entity shall be proportionate to the aggregate share of foreign capital of that entity.</li> <li>B. All executives and managers must be citizens of the Philippines.</li> </ul> </li> </ul>	

 <sup>&</sup>lt;sup>7</sup> Shall be reviewed in the future in accordance with the developments of its laws and regulations.
 <sup>8</sup> Enfranchised public telecommunications entities (PTE) may be authorized to sell/resell private leased lines.

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	e. Private leased circuit services shall not be connected to a public network (PSTN).		
	f. Call back, dial back and other similar schemes, which result in the same operation, are not authorized.		
	<ul> <li>g. Subject to the availability and efficient utilization of radio frequencies.</li> </ul>		
	<ul> <li>h. Only duly enfranchised and certificated telecommunications, broadcast and/or cable TV entities can access satellite space segment service providers.</li> </ul>		
	<ul> <li>Philippine satellite operators shall be given the preference to provide the space segment capacity requirements of enfranchised entity after all factors are equally considered.</li> </ul>		
	j. Satellite space segment service provisioning in the Philippines shall be on the basis of reciprocal arrangements.		
	<ol> <li>Service suppliers must be Filipino citizens.</li> </ol>	<ol> <li>Service suppliers must be Filipino citizens.</li> </ol>	

	The	The commitments in telecommunication services are in accordance with the General Agreement on Trade in Services and its Annex on Telecommunications. In support of market access commitments undertaken, the following principles will form the basis for the regulatory framework in basic telecommunications.				
	1.	Competitive safeguard				
		Appropriate measures shall be maintained for the purpose of preventing suppliers from engaging in or continuing anti-competitive practices.				
	2.	Interconnection				
		In order to achieve viable, efficient, reliable and universal telecommunications services, a fair and reasonable interconnection of facilities of authorized public network operators and other providers of telecommunications services shall be provided.				
		Interconnection shall be at any technically feasible point in the network, under non-discriminatory terms and conditions, in a timely fashion, and on terms and conditions that are fair, transparent and reasonable.				
		A service supplier requesting interconnection with another supplier will have recourse after a reasonable period of time which has been made publicly known to an independent domestic body, which may be a regulatory body referred to in paragraph 5 below, to resolve disputes regarding appropriate terms, conditions and rates for interconnection within a reasonable period of time, to the extent that these have not been established previously.				
	3.	Universal Service				
		Universal service obligations, as may be defined by the appropriate Authority, shall be administered in a transparent, non-discriminatory and competitively neutral manner. Authorized international gateway and mobile cellular telephone service providers are required by law to install a set number of local exchange lines in designated areas.				
	4.	Public availability of licensing criteria				
		Where a license is required, the following shall be made publicly available:				
		<ul><li>(a) all the licensing criteria and the period of time normally required to reach a decision concerning an application for a license;</li><li>(b) the terms and conditions of individual licenses</li></ul>				
L		The reasons for the denial of a license will be made known to the applicant upon request.				
		10 AC-TIS/SC1/PHI				

**Limitations on National Treatment** 

**Limitations on Market Access** 

Philippine Reference Paper on Regulatory Principles in Telecommunications Services

Sector/subsector

Additional Commitments

Sector/subsector Limitations on Market Access Limitations on National Treatment Additional Commitments
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#### 5. Independent regulators

The regulatory body is separate from, and not accountable to, any supplier of basic telecommunications services. The decisions of and the procedures used by regulators shall be impartial with respect to all market participants.

The regulation of telecommunication suppliers shall rely principally on an administrative process that is stable, transparent and fair, giving due emphasis to technical, legal, economic and financial considerations, and with due regard to the observance of due process at all times.

A national consultative forum shall be maintained to allow interaction among the telecommunications industries, user groups, and academic and research institutions on important issues in the field of communications.

#### 6. <u>Allocation and use of scarce resources</u>

Any procedures for the allocation and use of scarce resources, which are frequencies, numbers and rights of way, will be carried out in an objective, timely, transparent and non-discriminatory manner. The current state of allocated frequency bands will be made publicly available, but detailed identification of frequencies allocated for specific government uses is not required.

3. CONSTRUCTION AND RELATED ENGINEERING SERVICES		
Constructions for mining and manufacturing (5136**)	1) Unbound*	1) Unbound*
Construction for large-scale mining development projects covered by	2) None	2) None
Financial and Technical Assistance Agreements (FTAA)	<ol> <li>Up to 100 percent foreign equity participation is allowed, provided that the requirements of the FTAA under the Philippine Mining Act (RA 7942) are met. However, a Special Contractor's License is required to undertake construction activities.</li> </ol>	<ol> <li>A Contractor's License (Regular or Special) issued by the PCAB is required to undertake construction activities. The Regular Contractor's License is reserved for, and issued only to, Filipino sole proprietorships or partnerships/corporations with at least 60 Filipino equity and duly organized and existing under and by virtue of Philippine laws. A Special Contractor's</li> </ol>

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		License may be given to foreign companies on a project-to-project basis.	
	4) Unbound	4) Unbound	
6. ENVIRONMENTAL SERVICES			
Sewerage Service (9401)	1) Unbound*	1) Unbound*	
	2) None	2) None	
	<ul> <li>3) For participation in public and/or private sewerage services, up to 40 percent foreign equity participation is allowed.</li> <li>For participation in public and/or private sewerage services in Metro Manila, it is subject to negotiations and agreement with concessionaires (i.e., Manila Water and Maynilad) and approval/regulation by the Metropolitan Waterworks and Sewerage System (MWSS). If the parties agreed (MWSS &amp; the two concessionaires), amendment of the Concession Agreement shall be made.</li> <li>For areas outside Metro Manila, entry into public and/or private sewerage services is subject to the following:</li> </ul>	3) None	

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Sector/Subsector	<ul> <li>a. Where Local Water Districts (LWDs) exist, participation or entry should be in the form of partnership or corporation which may then enter into a BOT Scheme or other similar schemes or other forms of contractual agreements/arrangements with the LWDs.</li> <li>b. In the absence of existing LWDs, entry should still be in the form of partnership or corporation; however, the contractual agreements/ arrangements/ arrangements/ arrangements/ arrangements that may be entered into will be with local government unit/s concerned.</li> <li>4) Unbound</li> </ul>	4) Unbound	Additional Commitments
9. TOURISM AND TRAVEL	,	,	
RELATED SERVICES			
Hotel Lodging Services (64110)	1) None	1) None	
	2) None	2) None	
	<ol> <li>None, except as indicated in the horizontal commitments</li> </ol>	<ol> <li>None, except as indicated in the horizontal commitments</li> </ol>	
	4) None, except as indicated in the horizontal commitments	4) None	
Restaurants (CPC 6421-64310)	1) Unbound*	1) Unbound*	

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>2) None</li> <li>3) Foreign nationals may wholly operate a restaurant provided that the minimum paid in capital of US\$2.5 million is complied; provided further that prequalification requirements are complied in accordance with appropriate government agencies.</li> <li>Foreign nationals may also establish branches provided that the minimum paid in capital of US\$ 830,000.00 per restaurant are complied.</li> <li>Limitations listed in the horizontal section also apply.</li> </ul>	<ol> <li>None</li> <li>Foreign nationals may wholly operate a restaurant provided that the minimum paid in capital of US\$2.5 million are maintained.</li> <li>Prior notification for cessation of operation</li> <li>Foreign nationals may also establish additional branches provided that the minimum paid in capital of US\$ 830,000 per restaurant are maintained.</li> <li>Prior notification for opening and closing of branches/stores.</li> <li>Provided further that 30% local inventory requirement, public offering requirement under certain conditions and prohibitions to engage in certain restaurant activities are complied.</li> <li>Every registered foreign restaurant are to submit to the Department of Trade and Industry the following reports:</li> <li>A general information sheet in the prescribed form showing, among others, the accredited stores of the enterprise and the status of operations of the entity;</li> </ol>	

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		b. An audited financial statement and income tax return;	
		c. Certification by responsible officer of the company showing the maintenance of the required minimum capital unless the foreign investor has notified the SEC and the DTI of its intention to repatriate its capital and cease operation s in the Philippines	
		Qualified foreign restaurant are not allowed to engage in certain retailing activities outside their accredited branches through the use of mobile or rolling stores or carts, the use of sales representatives, door-to-door selling, and sari-sari stores and such other similar retailing activities.	
		Limitations listed in the horizontal section shall apply.	
	<ol> <li>None, except as provided in the horizontal commitment</li> </ol>	4) None	
Travel Agencies (74710)	1) None	1) None	
	2) None	2) None	
	<ol> <li>None, except as indicated in the horizontal commitments for Professional Services</li> </ol>	<ol> <li>None, except as indicated in the horizontal commitments</li> </ol>	
	4) None, except as indicated in the	4) None	

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	horizontal commitments		
Professional Congress Organizers	1) None	1) None	
	2) None	2) None	
	3) 60% foreign equity is allowed	3) None	
	4) Subject to horizontal commitment	4) None	
12. OTHERS			
ENERGY SERVICES			
Services Related to Power Generation			
Construction and operation of power plants (as provided under the BOT scheme			
Construction of Power Plants	1) Unbound*	1) Unbound*	
	2) None	2) None	
	<ol> <li>Up to 100 percent foreign equity is allowed under the BOT scheme. However, a Special Contractor's License is required to undertake construction activities.</li> </ol>	<ol> <li>A Contractor's License (Regular or Special) issued by the PCAB is required to undertake construction activities. The Regular Contractor's License is reserved for, and issued only to, Filipino sole proprietorships or partnerships/corporations with at least 60 Filipino equity and duly organized and existing under and by virtue of Philippine laws. A Special Contractor's License may be given to foreign companies on a project-to-project basis</li> </ol>	

Sector/subsector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		such as BOT.	
	4) Unbound	4) Unbound	
Operation of Power Plants	1) Unbound*	1) Unbound	
	2) None	2) None	
	<ol> <li>None, except electric cooperative operation, is limited to Filipinos.</li> </ol>	3) None	
	4) Unbound	4) Unbound	
Services Related to the Supply of Energy			
Oil Refinery	1) Unbound*	1) Unbound*	
	2) None	2) None	
	<ol> <li>Initial Public Offering (IPO) for 10 percent of common stock on commencement of refinery operation.</li> </ol>	3) None	
	4) Unbound	4) Unbound	
Oil Terminals/Depots	1) Unbound*	1) Unbound*	
	2) None	2) None	
	3) None	3) None	
	4) Unbound	4) Unbound	

# MOST-FAVOURED-NATION TREATMENT EXEMPTION LIST

Sector or subsector	Description of measure indicating its inconsistency with MFN Provisions	Intended Duration	Conditions creating the need for the exemption <sup>9</sup>
ALL SECTORS Entry and temporary stay of natural	A special visa category is provided for traders and investors of countries with which the Philippines has	Expiry date or termination of bilateral treaties on entry rights for traders and investors	To facilitate entry into the Philippines, on the basis of reciprocity, of foreign nationals for purposes of trade,
persons supplying services	concluded treaties on entry rights for traders and investors.		investment and related activities.
	Under this special category, the labor market test is waived and simplified entry procedures are provided.		
Financial Services			
Commercial banking	Authorization for foreign financial service suppliers to establish commercial presence or expand existing Operations in commercial banking in the Philippines shall be subject to a reciprocity test.	Indefinite	To ensure Philippine financial service suppliers are accorded full market access and national treatment in the foreign financial service market.
Financing Companies	Authorization for foreign financial service suppliers to establish commercial presence in commercial banking shall be subject to a reciprocity test.	Indefinite	To ensure Philippine financial service suppliers are accorded full market access and national treatment in the foreign financial service market.
Investment Houses	In approving foreign equity applications in Investment Houses, the appropriate regulatory authority shall approve such applications only if the same or similar rights are enjoyed by Philippine nationals in the applicant's country.	Indefinite	To ensure Philippine financial service suppliers are accorded full market access and national treatment in the foreign financial service market.
Maritime Transport Services			
Liner cargo trade	Executive Order 769 provides for a	Indefinite	Ensure effective participation of

<sup>&</sup>lt;sup>9</sup> Descriptions in this column shall be construed as information provided for reference purposes only and do not form part of the Philippines' commitments.

Sector or subsector	Description of measure indicating its inconsistency with MFN Provisions	Intended Duration	Conditions creating the need for the exemption <sup>9</sup>
	preferential cargo sharing arrangement with countries which are parties to the UNCTAD Liner Code		Philippine ocean-going fleet in Philippine liner cargo trade.
	Under the above-mentioned arrangement, a Party to the UNCTAD Liner Code effectively implementing the Code is assured of at least 40 percent share of its bilateral export and import Liner cargo trade with the Philippines.		

MYANMAR

Schedule of Specific Commitments

(For the First Package of Commitments)

## **MYANMAR - SCHEDULE OF SPECIFIC COMMITMENTS**

Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
NR TRANSPORT SERVICES			
Aircraft Repair and Maintenance Services	1) None	1) None	
	2) None	2) None	
	3) (a) Commercial presence of	3) (a) The Income Tax Law (1974)	
	foreign service suppliers and/or	prescribes that non-residents	
	providers is permitted in accordance	(foreigners) are subject to a	
	with the Union of Myanmar Foreign	withholding tax as follows:	
	Investment Law (1988) and the	Class of Income Non-resident	
	Myanmar Companies Act (1914).	Foreigners	
	(b) 100% foreign investment or joint		
	venture with a Myanmar citizen or	-Interest 15%	
	enterprise with a minimum of 35%		
	equity is permitted under the Union of	-Royalties for use of 20%	
	Myanmar Foreign Investment Law	licences, trademarks,	
	(1988). Minimum foreign capital is	patent rights, etc.	
	USD 300,000 for services. Form of		
	incorporation may be sole	-Payments to contractors 3.5%	
	proprietorship, partnership or limited	made by government	
	company.	organizations, municipalities,	
	(c) Incorporation of an enterprise not	and co-operative	
	involving a state enterprise is to be	societies	
	made under the Myanmar		
	Companies Act (1914). Minimum	-Payments for work 3%	
	share capital (in cash) requirement	done to foreign contractors	
	for services companies and branches	3	
	is equivalent of Kyat 300,000 in USD	(b) Foreign organizations and	
	at current official rate.	persons are not allowed to own land	
	(d) If the investment involves a state	in Myanmar. However, land may be	
	enterprise, incorporation shall be	acquired on long term lease,	
	made under the Special Companies	depending on individual	
	Act (1950) and the Myanmar	circumstances.	

Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Companies Act (1914).		
	<ul> <li>(4) (a) Subject to the provisions of the Union of Myanmar Foreign Investment Law, Myanmar Labour Laws and Immigration Laws, management, professional and technical experts are allowed to stay up to one year and may be extendable thereon.</li> <li>(b) Only management level is allowed in Myanmar.</li> </ul>	<ul> <li>(4) (a) Any expatriate engaged in joint ventures, representatives offices or other types of judicial persons and/or individual services provider shall receive the approval of the respective authorities.</li> <li>(b) Any expatriate entering into Myanmar shall abide by the immigration rules and procedures of Myanmar.</li> </ul>	
		(c) Any expatriate in Myanmar shall abide by the laws, rules and regulations of Myanmar and they shall not interfere in the internal affairs of the country.	
		(d) Individual service providers who work with approval of respective authorities shall register themselves with the Department of Labour.	
R TRANSPORT SERVICES			
lling and Marketing of Air Insport Services	<ol> <li>None</li> <li>None</li> <li>(a) Commercial presence of foreign service suppliers and/or providers is permitted in accordance with the Union of Myanmar Foreign Investment Law (1988) and the Myanmar Companies Act (1914).</li> </ol>	<ol> <li>None</li> <li>None</li> <li>(a) Thee Income Tax Law (1974) prescribes that non-residents (foreigners) are subject to a withholding tax as follows:</li> <li><u>Class of Income</u> <u>Non-resident</u></li> </ol>	

Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>venture with a Myanmar citizen or enterprise with a minimum of 35% equity is permitted under the Union of Myanmar Foreign Investment Law (1988). Minimum foreign capital is USD 300,000 for services. Form of incorporation may be sole proprietorship, partnership or limited company.</li> <li>(c) Incorporation of an enterprise not involving a state enterprise is to be made under the Myanmar Companies Act (1914). Minimum share capital (in cash ) requirement for services companies and branches is equivalent of Kyat 300,000 in USD at current official rate.</li> <li>(d) If the investment involves a state enterprise, incorporation shall be made under the Special Companies Act (1950) and the Myanmar Companies Act (1914).</li> </ul>	-Interest15%-Royalties for use of licences, trademarks, patent rights, etc.20%-Payments to contractors3.5%made by government organizations, municipalities, and co-operative societies3.5%-Payments for work done to foreign contractors3%(b) Foreign organizations and persons are not allowed to own land in Myanmar. However, land may be acquired on long term lease, depending on individual circumstances.35%	
	<ul> <li>(4) (a) Subject to the provisions of the Union of Myanmar Foreign Investment Law, Myanmar Labour Laws and Immigration Laws, management, professional and technical experts are allowed to stay up to one year and may be extendable thereon.</li> <li>(b) Only management level is allowed in Myanmar.</li> </ul>	<ul> <li>(4) (a) Any expatriate engaged in joint ventures, representatives offices or other types of judicial persons and/or individual services provider shall receive the approval of the respective authorities.</li> <li>(b) Any expatriate entering into Myanmar shall abide by the immigration rules and procedures of Myanmar.</li> </ul>	

Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		(c) Any expatriate in Myanmar shall abide by the laws, rules and regulations of Myanmar and they shall not interfere in the internal affairs of the country.	
		(d) Individual service providers who work with approval of respective authorities shall register themselves with the Department of Labour.	
AIR TRANSPORT SERVICES			
Computer Reservation System Services	<ul> <li>(1) None, except that service providers must use public telecommunication networks under national telecommunication authorities in accordance with prescribed rules and regulations.</li> <li>(2) Subject to commercial arrangements with licensed operator(s)</li> <li>(3) Unbound</li> <li>(4) Unbound</li> </ul>	<ul> <li>(1) Unbound</li> <li>(2) None</li> <li>(3) Unbound</li> <li>(4) Unbound</li> </ul>	
BUSINESS	1) Unbound	1) Unbound	
- Advertising Services (CPC 871)	<ol> <li>None</li> <li>Unbound</li> <li>Unbound</li> </ol>	<ol> <li>None</li> <li>Unbound</li> <li>Unbound</li> </ol>	
- Printing and Publishing	1) Unbound	1) Unbound	
(CPC 89)	2) None	2) None	
· ·	3) Unbound	3) Unbound	
	4) Unbound	4) Unbound	

Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
COMMUNICATION Audio Visual Services • Motion Picture and Video Tape Production Services (CPC 96121)	<ol> <li>Unbound</li> <li>None</li> <li>Foreign service suppliers are allowed to produce motion pictures only in cooperation with domestic producers. Joint Venture film production companies, based on equity or contract, with majority domestic ownership will be allowed to establish modern production studios and production parks.</li> <li>Commercial Presence of Foreign service suppliers and producers are permitted in accordance with the Union of Myanmar Foreign Investment Law 1988. Under this</li> <li>Law, joint venture with Myanmar citizen or enterprise with a minimum of 35% foreign equity is permitted. A limited company has to be formed in accordance with the Myanmar Companies Act 1914.</li> <li>Foreign organizations and persons are not allowed to own land in Myanmar. However, land may be acquired from the</li> </ol>	1) Unbound 2) None 3) Unbound	

Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>government on long term lease basis.</li> <li>4) Subject to the Union of Myanmar Foreign investment law, Myanmar Lab- our Law and Immigration Laws, only managers, executives, experts and skilled technicians of foreign nationality will be granted stay permit of one year (under domestic law). If the foreigner wishes to stay beyond the initial valid period, he may apply, in accordance with rules and regulations, for an extension of a period not exceeding one year.</li> </ul>	<ul> <li>4) - Subject to domestic rules and regulations for the categories of natural persons referred to under market access.</li> <li>- Standard rate of income taxs are 30% of net profit for kyat-income and 2% of net profit for foreign currency- income.</li> </ul>	
- Cinema Theatre Services and Motion Picture Projection Services (CPC 9615)	<ol> <li>Unbound</li> <li>None</li> <li>Unbound</li> <li>Unbound</li> </ol>	1)Unbound2)None3)Unbound4)Unbound	
FINANCIAL SERVICES		1) According to the evicting low-	
Actuarial Services	1) None	1) According to the existing laws & regulations such as: Myanma Foreign Investment Law 1988 and the Myanmar Companies Act 1914 Myanma Insurance Law 1993 Insurance Business Law 1996 etc.	
	2) None	2) According to the existing laws & regulations such as :	

Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		Myanma Foreign Investment Law 1988 and the Myanmar Companies Act 1914 Myanma insurance Law 1993 Insurance Business Law 1996 etc.	
	3) Unbound	3) Unbound	
	4) Unbound	4) Unbound	
MARITIME International passenger Transport (Excluding Cabotage)	<ol> <li>Unbound</li> <li>None</li> <li>Unbound</li> <li>Unbound</li> </ol>	<ol> <li>Unbound</li> <li>None</li> <li>Unbound</li> <li>Unbound</li> </ol>	
International Freight Transport (Excluding Cabotage)	<ol> <li>None</li> <li>None</li> <li>(a) Commercial presence of foreign service suppliers and/ or providers are permitted in accordance with the Union of Myanmar Foreign Investment Law 1988 and the Myanmar Companies Act 1914. Under this law:-         <ol> <li>100% Foreign investment, or</li> <li>100% Foreign investment, or</li> <li>Joint Venture with a Myanmar citizen or enterprise with a minimum of 35% equity is permitted. Minimum foreign capital is USD</li> </ol> </li> </ol>		

Sector or Sub-sectors	Limitations on Market Acce	ss Limitations on National Treatment	Additional Commitments
	300,000	for	
	services. For	m of	
	incorporation	can	
	be partnershi		
	limited compar		
	(b) Incorporation of	an	
	enterprise not invo		
	state enterprise is	to be	
	made under	the	
	Myammar Comp	anies	
	Act 1914. Min	imum	
	share capital (in	cash)	
	requirement for ser	vices	
	companies and brar		
	is equivalent o		
	300,000 in USE	D at	
	current official rate.		
	If the invest		
		state	
	enterprise. Incorpor		
	shall be made unde		
	Special Companies		
		nmar	
	Companies Act 191		
	(c) Foreign organization		
	persons are not all		
	to own and in Myar		
	However land ma		
	acquired on long		
	lease, depending o		
	individual circumsta		
	(d) Subject to the Unio		
		preign Law,	

Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Myanmar Lab our Law		
	and Immigration Laws,		
	Management. Professional and		
	Technical Experts,		
	unless mentioned		
	otherwise are allowed to stay up to one year and		
	may extendable thereon.		
	4) Only management level is	4) Unbound	
MARITIME	allowed in Myanmar		
Aaritime cargo handling services	1. Unbound due to lack of technical	1. Unbound	
vanume cargo handling services	feasibility		
	2. None	2. None	
	3. (a) Commercial presence of	3. The Income Tax Law 1974	
	foreign service suppliers	prescribed that non-resident	
	and/ or providers are	(Foreigner) will be subject to a	
	permitted in accordance	withholding tax is as follows:-	
	with the Union of	Class of Income Non-resident	
	Myanmar Foreign	<u>Foreigners</u>	
	Investment Law 1988 and	-Interest 15%	
	the Myanmar Companies		
	Act 1914 Under this law:-	-Royalties for use of 20%	
	(i) 100% Foreign	licences, trademarks, patent rights, etc.	
	investment or		
	(ii) Joint Venture with a	-Payments to contractors 3.5%	
	Mynmar citizen or	made by government organizations, municipalities,	
	enterprise with a	and co-operative	

Sector or Sub-sectors	Limitati	ons on Market Access	Limitations on National Treatment	Additional Commitments
		minimum of 35%	societies	
		equity is permitted.	-Payments for work 3%	
		Form of	-Payments for work 3% done to foreign contractors	
		incorporation can		
		be sole	Foreigners are not allowed to	
		proprietorship.	own land in Myanmar. However	
		Partnership or	land may be acquired on long	
		limited company.	term lease depending on the	
			individual circumstances.	
	(b)	Incorporation of an	A Judicial person may perform	
		enterprise not involving	services to clients in Myanmar	
		state enterprise is to be	but are not allowed to practice in	
		made under the	Myanmar courts of law.	
		Myanmar Companies		
		Act 1914. Minimum		
		share capital (in cash)		
		requirement for		
		companies and		
		branches is equivalent		
		of K 300,000 in USD by		
		official conversion rate.		
		If the investment		
		involves a state		
		enterprise,		
		incorporation shall be		
		made under the Special		

Sector of Sub contern	Limitations on Market Access	Limitations on National Treatment	Additional Commitment
Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitment
	Myanmar Companies		
	Act 1914.		
	(c) Foreign organizations and		
	persons are not allowed to		
	own land in Myanmar.		
	However, land may be		
	acquired on long term lease,		
	depending on the individual		
	circumstances.		
	(d)Subject to the Union of		
	Myanmar Foreign		
	Investment Law. Myanmar		
	Lab our Law and		
	Immigration Laws.		
	Management. Professional		
	and Technical Experts.		
	Unless mentioned other		
	wise are allowed to stay up		
	to one year and may		
	extendable thereon.		
	4. Management, Professional and	4(a) Any expatriate engage in	
	Technical Experts are allowed in	Joint Venture representative	
	Myanmar.	offices or other type of	
		judicial person and or	

Modes of Supply: 1) Cross-border su	pply 2)Consumption abroad 3) Co	ommercial presence 4) Presence of r	natural persons
Sector or Sub-sectors	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		individual services provider	
		shall receive the approval of the respective authority.	
		(b) The immigration rules and procedures shall abide by	
		any expatriate when entering	
		into Myanmar. (c) Any expatriate in Myanmar	
		(c) Any expatriate in Myanmar shall abide by the laws,	
		rules, and regulations of the	
		Union of Myanmar and that they shall not interfere in the	
		internal affairs of the country.	
		(d) Individual service provider	
		who work with approval of respective authority shall	
		register themselves with the	
		Department of Labour.	

MALAYSIA

Schedule of Specific Commitments

(For the First Package of Commitments)

# **MALAYSIA - SCHEDULE OF SPECIFIC COMMITMENTS**

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
II. SECTOR SPECIFIC COMMITMENTS <sup>1</sup>			
1. BUSINESS SERVICES			
A. Professional Services			
Architectural services (CPC 8671)	1), 2) None	1), 2) Architectural services must be authenticated by a <b>licensed professional</b> <b>architect</b> in Malaysia	
	<ol> <li>Architectural services may be supplied only by a natural person</li> </ol>	3) None	
	4) Unbound except as indicated in the horizontal section and, in respect of 2b) only an architect who is a consultant to a project in collaboration with a Malaysian professional architect for wholly foreign funded projects	<ol> <li>Unbound except for the categories of natural persons referred to under market access</li> </ol>	<ol> <li>The qualifying examination to determine the competence and ability to supply the service for the purposes of registration wit the professional bodies will be conducted in the English language</li> </ol>
Engineering services (CPC 8672)	1) None	<ol> <li>Engineering services must be authenticated by a registered professional engineer in Malaysia</li> </ol>	

An asterisk against a CPC code number indicates that the corresponding service subsector in this schedule covers only a part or parts of the service subsector classified under the CPC concordance.

1

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ol> <li>None</li> <li>a) Engineering services may be supplied only by a natural person.</li> <li>b) For multi-disciplinary practices (Architecture, Engineering and/or Quantity Surveying), foreign equity up to a maximum of 10 percent for joint ventures by professionals who are registered in the country of origin. Foreign directorship is not allowed</li> <li>Unbound except as indicated in the horizontal section and in respect of 2 (b), subject to temporary registration for a period of one year per temporary registration</li> </ol>	<ul> <li>2) None</li> <li>3) None</li> <li>4) Engineering services must be authenticated by a registered professional engineer in Malaysia</li> </ul>	4) The qualifying examination to determine the competence and ability to supply the service for the purposes of registration with the professional bodies will be conducted in the English language. Other requirements as per in ASEAN Engineer Registry
Medical speciality services covering forensic medicine, nuclear medicine, geriatrics, microvascular surgery, neurosurgery, cardiothorasic surgery, plastic surgery, clinical	<ol> <li>1), 2) None</li> <li>3) Medical speciality services may be supplied only by a natural person</li> </ol>	1), 2) None 3) None	
immunology and oncology, traumatology, anaesthesiology, intensive care specialist, child	<ul><li>4) Unbound except as indicated in 2 (a) in the horizontal section</li></ul>	<ol> <li>None other than: practice only in private hospitals of at least <b>70</b> beds;</li> </ol>	<ol> <li>The qualifying examination to determine the competence and ability to supply the service will</li> </ol>

VIC	odes of supply: 1) Cross-border	supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons	
	Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
	psychiatry and physical medicine (CPC 93122)		practice to be only at a specified location and a change of location requires approval; and the setting up of individual or joint group practices is not permitted.	be conducted in the English language	
B.	Computer and Related Services				
	Consultancy services related to the installation of computer	1), 2) None	1), 2) None		
	hardware (CPC 841)	3) None	3) None		
		<ul> <li>4) Unbound except as indicated in</li> <li>1 (a) and (b) and 2 (a) and (c) in</li> <li>the horizontal section</li> </ul>	4) Unbound except for the categories of natural persons referred to under market access		
	Consultancy services related to software implementation	1), 2) None	1), 2) None		
	covering advisory and implementation services for	3) None	3) None		
	customised software (CPC 842)	<ul> <li>4) Unbound except as indicated in</li> <li>1 (a) and (b) and 2 (a) and (c) in</li> <li>the horizontal section</li> </ul>	4) Unbound except for the categories of natural persons referred to under market access		
	Data Processing Services (CPC 843)	1), 2) None	1), 2) None		
		3) None	3) None		
		<ul> <li>4) Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section</li> </ul>	4) Unbound except for the categories of natural persons referred to under market access		

Modes of supply: 1) Cross-border	supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Database services (CPC 8440)	1), 2) None	1), 2) None	
	3) None	3) None	
	<ul> <li>Unbound except as indicated in</li> <li>1 (a) and (b) and 2 (a) and (c) in</li> <li>the horizontal section</li> </ul>	<ol> <li>Unbound except for the categories of natural persons referred to under market access</li> </ol>	
2. COMMUNICATION SERVICES			
C. Telecommunication Services			
Basic Telecommunications			
Based on domestic regulations, Malaysia has reclassified its communications service sector on the basis of provision of Network Facility services (NFP), provision of Network Service (NSP), provision of Application Service (ASP)			
Basic local, inter-exchange and international services; supplied over public telecommunications transport networks using any network technology; facilities regardless of whether the means of delivery of services are wired or wireless are mapped into the aforementioned three categories	<ol> <li>1), 2) None</li> <li>With respect to NFP and NSP components of the service, only through an acquisition of shares of existing licensed NFP(I), NSP(I)</li> <li>With respect to ASP(I)</li> </ol>	1), 2) None 3) None	Pro-competition regulatory principle respect of interconnection arrangement and competition (Refer to Annex I)
aforementioned three categories	With respect to ASP(I), through a locally incorporated joint-venture corporation with		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitment
	Malaysian individuals or Malaysian-controlled corporations; or through acquisitions of shares of an existing licensed ASP(I) operator/corporations		
	<ul> <li>For NFP(I) and NSP(I), foreign shareholding of up to 30 percent in these service providers is allowed</li> </ul>		
	<ul> <li>For ASP(I), foreign shareholding of up to 49 percent in these service providers is allowed</li> </ul>		
	[The management control of such companies shall be in the hands of Malaysians and in the case of Telekom Malaysia, the foreign shareholding permitted shall not exceed 30 percent foreign in aggregate with not one single country holding more than 5 percent of the equity at any one time]		
	<ol> <li>Unbound except as indicated in horizontal commitments</li> </ol>	<ol> <li>Unbound except as indicated in horizontal commitments</li> </ol>	

violes of supply. 1) Cross-border	supply 2) Consumption abroad	3) Commercial presence 4)	Presence of hatural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
ndividual licence I. NFP (I) <sup>2</sup> 2. NSP (I) <sup>3</sup> 3. ASP (I) <sup>4</sup>			
alue-Added Services	1), 2) None	1), 2) None	
Telecommunication services of which enhanced value-added services must be provided from channels or lines obtained only from licensed NFP(I) and NSP(I) operators and are also mapped into the three categories below	3) With respect to NFP and NSP components of the service, only through acquisition of shares of existing licensed NFP(C), NSP(C). With respect to ASP, through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations; or through acquisitions of shares of an existing licensed ASP(C) operator/corporations	3) None	

#### **Explanatory note for Individual Licence Categories**

<sup>2</sup> Network facilities provider (NFP) individual licence enables the provision of network facilities services such as earth stations, fixed links and cables, public payphone facilities, radiocommunications transmitters and links, satellite hubs and towers, poles, ducts and pits used in conjunction with other network facilities.

<sup>3</sup> Network service provider (NSP) individual licence enables the provision of network services such as bandwidth services, broadcasting transmission services, cellular mobile services, customer access services and mobile satellite services.

<sup>4</sup> Application Service Provider, individual licence enables the provision of applications services such as PSTN telephony, public cellular telephone telephony services, IP telephony, public payphone service and public switched data service.

#### **Explanatory note for Class Licence Categories**

Class licence	
<ul> <li>For NFP(C) and NSP(C), foreign shareholding of up to 30 percent in these service providers is allowed</li> <li>With respect to ASP(C), foreign shareholding of up to 49 percent in these service provider is allowed</li> <li>4) Unbound except as indicated in horizontal commitments.</li> </ul>	

<sup>5</sup> Network facilities provider class licence enables the provision of niched or limited purpose network facilities such as radio communications transmitters for public mobile radio network services, radio communications transmitters for public radio paging network services, radio communications transmitters and links for public wireless data network services, for sole purpose of end users in buildings or a single clustered building complex.

<sup>6</sup> Network service provider class licence enables the provision of niched customer access or niched connection services such as public mobile radio network service, one or two way radio paging network services, terrestrial wireless fixed/mobile data network services for the specific purposes of messaging, surveillance, ticketing or inventory management, offered for the sole purpose of connecting end users in a building or a single clustered building complex.

<sup>&</sup>lt;sup>7</sup> Applications service provider class licence enables the provision of applications services such as audiotext hosting services provided on an opt-in basis, directory services, messaging services.

lodes of s	supply: 1) Cross-border	supply 2)	Consumption abroad	l 3)	Commercial presence	4) Presence o	f natural persons
Sec	ctor or Sub-sector	Limitation	s on Market Access	Limitati	ons on National Treatm	nent Addition	nal Commitments
	<u>ry Note</u> sector is governed by the nitions as per Communica			ct 1998 an	d it subsidiary rules and	d regulations.	
, a.	Network facilities mean a the provision of network Network facilities provide	any element or services, but er means a per	combination of eleme does not include custo son who is an owner o	omer equip of any net	oment. work facilities.		
	Network services means Network service provider Application service mean Application service provi	r means a pers ns a service pr	on who provides netw ovided by means of, bu	vork servio ut not sole	ely by means of, one or	-	
	nitions as per Communica Network facilities provide accordance with the pov Network facilities provide the provisions of the Act	er class licens isions of the A er individual li	ee means a person wh .ct and these Regulatic censee means an indi	io is regis ons.	tered with the Commiss	•	•
b.	Network service provide accordance with the prov Network service provide provisions of the Act and	visions of the A	Act and these Regulation Reg	ons.		•	
C.	Application service provi accordance with the prov Application service provi with the provisions of the	visions of the <i>l</i> ider individual	Act and these Regulation licensee means an inc	ons.		-	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
3.CONSTRUCTION AND RELATED ENGINEERING SERVICES			
Construction work (CPC 511, 512, 513, 514, 515, 516, 517)	1) Unbound due to lack of technical feasibility	<ol> <li>Unbound due to lack of technical feasibility</li> </ol>	
010, 017)	2) None	2) None	
	<ol> <li>(a) Only through a representative office, regional office, or locally incorporated joint- venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint- venture corporation shall not exceed 30 percent</li> </ol>	3) (a) None for representative office, regional office, or locally incorporated joint- venture corporations	
	<ul> <li>(b) Foreign construction companies that are not locally incorporated may carry out the following construction projects jointly with local contractors, on project-by- project basis:         <ol> <li>Construction projects wholly financed by</li> </ol> </li> </ul>	(b) Unbound for foreign construction companies that are not locally incorporated	
	wholly financed by foreign investment and/or grants		
	ii. Construction projects financed by loans of		

Modes of supply: 1) Cross-border	supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	international tendering according to the terms of loans		
	iii. Projects with foreign investment equal to or more than 50 percent where local expertise is not available		
	iv. 100 percent Malaysian funded construction projects where local expertise is not available		
	Subject to compulsory sub- contracting to local sub- contractors		
	<ol> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound except for the categories of natural persons referred to under market access</li> </ol>	
4. EDUCATIONAL SERVICES			
C. Higher Education			
Other Higher Education Services provided by privately funded higher education institutions excluding private higher education institutions with government equity or that receive government assistance	1) Unbound except for franchise and twinning arrangements between foreign based institutions and Malaysian based educational institutions	1) Unbound	
(CPC 92390)	2) Unbound except for students	2) Unbound	

Modes of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural persons
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Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitment
	moving abroad including students under franchise and twinning arrangements		
	<ul> <li>3) Only through a joint venture with foreign equity not exceeding</li> <li>49 percent and subject to an economic needs test</li> </ul>	3) Unbound	3) More than 49 percent foreig equity will be considered subject to an additional economic needs test which includes among others
			(a) Courses offered are cri to Malaysia e.g. Medicin Dentistry, Engineering Business, Science and Technology
			(b) Research- based programmes
			(c) Collaborative research with local institutions
			(d) share of foreign studer
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	

Modes of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural persons
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Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
5. FINANCIAL SERVICES, INCLUDING INSURANCE ALL FINANCIAL SERVICES			
<ol> <li>Direct insurance companies.</li> </ol>	<ol> <li>2) Unbound* except as otherwise specified in this schedule.</li> <li>3) Branches of foreign insurance companies are required to be locally incorporated by 30 June 1998 and foreign shareholding not exceeding 51 percent is</li> </ol>	<ol> <li>1), 2) Unbound* except as otherwise specified in this schedule.</li> <li>3) None except as indicated in the finance sector horizontal section and in the respective activity listed below.</li> </ol>	
	permitted. Foreign shareholding not exceeding 51 percent is also permitted for the existing foreign shareholders of locally incorporated insurance companies which were the original owners of these companies. Provided aggregate foreign shareholding in such companies does not exceed 51 percent.		
	New entry is limited to equity participation by foreign insurance companies in locally incorporated insurance companies and aggregate		

<sup>\*</sup> Due to lack of technical feasibility

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitment
	foreign shareholding in such company shall not exceed 30 percent.		
	Unbound for new licenses.		
	Acquisition by a foreign insurance company of an aggregate of more than 5 percent shareholding in a locally incorporated insurance company must meet at least one of the following criteria: (a) The foreign insurance company has the ability to facilitate trade and contribute to financial and economic development of Malaysia;		
	(b) The country of the foreign insurance company has significant trade and investment interests in Malaysia;		
	(c) The country of the foreign insurance company does not have a significant representation in the Malaysian insurance industry; or		
	(d) The foreign insurance company has the ability to provide technical expertise and know-how to contribute to the financial and economic		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	development of Malaysia.		
	An insurance company is not allowed to acquire more than 5 percent share:		
	<ul> <li>(a) In another insurance company in Malaysia that carries on the same class of insurance business as that carried on by it; or</li> </ul>		
	(b) In an insurance broking company.		
	Other persons holding more than 5 percent shareholding in an insurance company are not permitted to acquire more than 5 percent shareholding in:		
	(a) Another insurance company carrying on the same class of insurance business as that carried on by the insurance company in which the person is a shareholder; or		
	(b) An insurance broking company.		
	4) Unbound except the following:	4) Unbound except for the	
	(a) Unless otherwise specified, temporary presence of	categories of natural persons referred to under market access.	

Nodes of supply: 1) Cross-borde	er supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	natural persons is offered only in respect of supply through the mode of commercial presence.		
	(b) <b>Two (2)</b> senior manager for branches of foreign insurance companies and locally incorporated insurance companies with an aggregate foreign shareholding of 50percent or more.		
	A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial service supplier.		
	(c) <b>Five (5)</b> specialists or experts for each institution for areas relating to:		
	<ul> <li>(i) underwriting of specialized classes of general business;</li> <li>(ii) information technology; and</li> <li>(iii) actuarial functions.</li> </ul>		
	(d) Entry shall be limited to a maximum period of five years.		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
A. BANKING AND OTHER FINANCIAL SERVICES, EXCLUDING INSURANCE			
Advisory, intermediation and other auxiliary financial services, including credit reference and analysis, investment advice on acquisitions, corporate restructuring and strategy.	<ol> <li>Provision of investment and portfolio advice requires commercial presence.</li> <li>Services other than investment and portfolio advice to residents must be undertaken jointly with commercial banks or merchant banks in Malaysia.</li> </ol>	1) None	
	<ol> <li>Services other than investment and portfolio advice to residents must be undertaken jointly with commercial banks or merchant banks in Malaysia.</li> </ol>	2) None	
	<ol> <li>Entry as a non-bank is limited to:         <ul> <li>(a) Establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company shall not exceed 30 percent; or</li> </ul> </li> </ol>	3) None	
	(b) A representative office.		
	Representative offices (including those of commercial banks, merchant banks and securities		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	companies) are permitted to undertake research, information and liaison services only.		
	Representative offices of securities companies are not permitted to publish and circulate research work in Malaysia.		
	Offshore banks, offshore investment banks and offshore companies in Labuan can only provide services to non-resident customers.		
	<ol> <li>For banks, one (1) specialist or expert.</li> </ol>	4) For banks, unbound except as indicated in the finance sector horizontal section.	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	For non-banks, one (1) senior manager and one specialist or expert.	For non-banks, unbound except as indicated in the all-sector horizontal section.	
	For representative offices, <b>three</b> (3) foreign nationals subject to only one (1) foreign national for the two (2) top posts <b>and the</b> <b>other two (2) for managerial</b> <b>level posts</b> . Entry shall be limited to a maximum period of five years.		
Operational headquarters (OHQ) for financial sector	1), 2) Unbound*	1), 2) Unbound*	
(Provides services to commercial and investment banking institutions in activities relating to work	<ol> <li>Only through a locally incorporated wholly foreign- owned company.</li> </ol>	3) None	
carried out in Malaysia for ts offices and related companies outside Malaysia, pertaining to	A foreign-owned company, a regional office of a foreign- owned company which transfers its OHQ services to Malaysia, a		
general management and administration, business planning, technical upport, marketing control	regional office of a foreign- owned company established in Malaysia, and a foreign- owned company which is already		
Ind sales promotion Ind sales promotion Ianning, training and Dersonnel management,	incorporated in Malaysia, may seek to qualify as an OHQ.		
provision of treasury and und management services and research and	An OHQ must operate in Malaysia and fulfil the following criteria:		

<sup>\*</sup> Due to lack of technical feasibility.

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
development).	(a) Carry out at least three of the OHQ service activities;		
	(b) Have a sizeable network of companies outside Malaysia which includes the parent company or its head office and related companies;		
	(c) Have a well established foreign-owned company which is sizeable in terms of assets and employees;		
	(d) Have a network of companies with a substantial number of qualified executives, professionals, technical and other supporting personnel;		
	(e) Be able to make decisions independently without consultation with its head office or parent company located outside Malaysia;		
	<ul> <li>(f) Be able to contribute to the Malaysian economy by:</li> <li>(i) Using services such as legal, accounting etc. provided by Malaysians;</li> <li>(ii) Creating job Opportunities for</li> </ul>		

Soutor or Sub costor	Limitations on Markat Assass	Limitations on National Treatment	Additional Commitments
Sector or Sub-sector	Limitations on Market Access Malaysians; (iii) Enabling greater inflow of foreign funds. 4) One (1) specialist or expert per organisation subject to the following conditions: (a) Such persons must possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organisation's new service products and technology, research equipment and techniques or management (b) Entry shall be limited to a maximum of five years and renewable	Limitations on National Treatment         4) None	Additional Commitments
5. HEALTH RELATED AND SOCIAL SERVICES Hospital Services			
Private hospital services (CPC 93110*)	<ul> <li>1), 2) None</li> <li>3) Economic needs test;</li> <li>Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both</li> </ul>	<ol> <li>1), 2) None</li> <li>3) Establishment of feeder outpatient clinics is not permitted</li> </ol>	

Modes of supply: 1) Cross-border	supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	and aggregate foreign shareholding in the joint-venture corporation shall not exceed <b>40</b> percent; and		
	The joint-venture corporation shall operate a hospital with a minimum of 100 beds		
	<ol> <li>Unbound except as indicated in the horizontal section</li> </ol>	<ol> <li>Unbound except for the categories of natural persons referred to under market access</li> </ol>	
7. TOURISM AND TRAVEL RELATED SERVICES			
<u>Convention Centre (over 3,000</u> <u>participants)</u> (The development of a	1) Unbound due to lack of technical feasibility	1) Unbound due to lack of technical feasibility	
building that consists of Exhibition Halls, Meeting	2) Unbound	2) Unbound	
Rooms, a conference hall with more than 3,000 seating capacity, a banquet and a business centre equipped	<ol> <li>On joint-venture basis with foreign investors allowed up to 30 percent equity</li> </ol>	3) None	
with state of the art telecommunication and teleconferencing facilities to cater for the needs of the convention industry. The	4) Unbound	4) Unbound except as indicated in the horizontal section	
centre will also provide adequate carparks, shops and restaurants/cafes to			

Modes of supply: 1) Cross-border	supply 2) Consumption abroad	3) Commercial presence 4)	Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<u>Theme Parks</u> (A family based recreational area/amusement centre which	<ol> <li>Unbound due to lack of technical feasibility</li> <li>Unbound</li> </ol>	<ol> <li>Unbound due to lack of technical feasibility</li> <li>Unbound due to lack of technical feasibility</li> </ol>	
may consist of rides, mechanical and/or high-tech	2) Unbound	2) Unbound	
simulation equipment with various kinds of amusement facilities built around a theme or several themes. Activities to be offered will contain elements of entertainment, edutainment, adventure and excitement. The concept of the park can either be outdoor or indoor or a combination of both)	<ul> <li>3)</li> <li>i) Requirement of local incorporation</li> <li>ii) Foreign equity allowed up to 100 percent for the first five years (computed from the date of incorporation)</li> <li>iii) After 5 years, aggregate foreign equity is limited to 51 percent so that at least 49 percent are held by Malaysians</li> </ul>	3) None	
	4) Unbound	4) Unbound	
8. TRANSPORT SERVICES			
<u>Maritime Freight Forwarding</u> <u>Services</u>	1), 2) None	1), 2) None	
(The activity consisting of organising and monitoring shipment operations on behalf of shippers, through the procurement of transport and related services, reparation of documentation and provision of business	<ol> <li>Only through a representative office, regional office or joint- venture corporation with Malaysian individuals or Malaysian-controlled corporations or both. Foreign equity allowable up to a maximum of 49 percent</li> </ol>	3) None	
information)	4) Unbound except as indicated	4) Unbound except for the	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	in the horizontal section	categories of natural persons referred to under market access	
<u>Air Transport</u> Selling and marketing of air transport services	1) None	1) None	
	2) None	2) None	
(Opportunities for the air carrier concerned to sell and market	3) Unbound	3) Unbound	
freely its air transport services including all aspects of marketing such as market research, advertising and distribution. The activities do not include the pricing of air transport services nor the applicable conditions)	4) Unbound	4) Unbound	
Computer reservation system services	1) None	1) None	
(Services provided by	2) None	2) None	
computerised sytems that contain information about air	3) Unbound	3) Unbound	
carriers' schedules availability, fares and fare rules, through which reservations can be made or tickets may be issued)	4) Unbound	4) Unbound	

LAO PDR

Schedule of Specific Commitments

(For the First Package of Commitments)

# LAO PDR - SCHEDULE OF SPECIFIC COMMITMENTS

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons				
	Limitation on Market Access	Limitation on National Treatment		
I. HORIZONTAL COMMITMENTS		I		
All sectors included in this schedule	1) Borrowing from abroad by banks and enterprises shall be approved by the Bank of the Lao PDR.	1) As indicated in the market access column.		
	2) A resident of Lao PDR who intends to invest directly or indirectly in a foreign country shall be approved by the concerned authorized organizations. The transfer of fund to be invested abroad shall be approved by the Bank of the Lao PDR.	2) As indicated in the market access column.		
	Bringing out of the Lao PDR the foreign currency more than 2,000 US\$ shall be approved by the Bank of the Lao PDR.			
	<ul> <li>3) Commercial presence of foreign service suppliers can be in the following form:</li> <li>A joint venture with one or more domestic Lao investors,</li> <li>A wholly foreign-owned enterprise<sup>1</sup></li> <li>A branch or representative office</li> </ul>	3) Foreign service suppliers in the Lao PDR may lease land within the Lao PDR and transfer their leasehold interest; and they may own improvements on land and other moveable property and transfer those ownership interest.		
	The commercial presence of foreign service supplier shall be subject to approval of the concerned competent authority and of licensing by the Foreign Investment Management committee of the Lao PDR.	Foreign enterprises subject to the Law on Promotion and Management of Foreign Investment in the Lao PDR shall pay an annual profit tax, calculated in accordance with the provisions of the applicable laws and regulations of the Lao PDR.		
	The joint venture is established and registered under the laws and regulations of the Lao PDR. It is jointly owned and operated by one or more legal foreign investors/service	Other Lao taxes, duties and fees shall also be payable in accordance with the applicable laws and		

<sup>1</sup> 100% foreign invested Companies

Modes of supply: 1) Cross-borde	er supply 2) Consumption abroad 3) Commercial pre	esence 4) Presence of natural persons
	Limitation on Market Access	Limitation on National Treatment
	suppliers and by one or more legal domestic Lao investors.	regulations of the Lao PDR.
	The activities and relationship of its parties shall be governed by the contract between its parties and the Joint Venture's Articles of Association, in accordance with the laws and regulations of the Lao PDR.	
	Foreign investors/service suppliers in a joint venture must contribute a minimum portion 30% of the total equity investment in that venture.	
	The wholly foreign-owned enterprise is a foreign investment/service supplier registered under the laws and regulations of the Lao PDR. By one or more legal foreign investors without the participation of legal domestic Lao investors. The enterprise established in the Lao PDR may be either a new company or a branch or representative office of a foreign company. The incorporation and registration of a foreign investment shall be in conformity with the Enterprise/Business Law of the Lao PDR. The terms of operations of an enterprise with foreign owned capital and of a business cooperation contract shall be specified in the investment license of each project in accordance with the laws and regulations of the Lao PDR.	
	The branch or representative office of a foreign company shall have articles of Association which shall be consistent with the laws and regulations and the Business Law of the Lao PDR and subject to the approval of the Foreign Investment Management Committee of the Lao PDR.	
	4) Foreigners who work in Lao PDR shall be subject to the law on Promotion and Management of Foreign Investment in	<ol> <li>Foreign service suppliers and their foreign personnel working within the Lao PDR shall pay to the Lao Government personal income tax, at a flat</li> </ol>

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons				
	Limitation on Market Access	Limitation on National Treatment		
	the Lao PDR and the regulations on immigration.	rate of ten percent (10%) of their income earned in the Lao PDR.		
	However, foreign enterprises have the right to employ skilled and expert foreign personnel when necessary and with the approval of the competent authority of the Government of the Lao PDR.			
	Facilitation for the entry into, travel within, stay within, and exit from the Lao territory of foreign investors/service suppliers, their foreign personnel, and the immediate family members of those investors, service suppliers and those personnel will be granted by the Government of the Lao PDR. All such persons are subject to and must obey the above mentioned laws and related regulations while they are on the Lao territory.			
	Foreign investors/service supplies have an obligation to upgrade the skills of their Lao employees, through such techniques as training in the Lao PDR or abroad			
II. Specific Commitments				
B. Banking and other financial services c. Financial leasing (CPC 8112)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal</li> </ol>		
	commitments	commitments		
d. All payment and money transmission services (CPC 81339**)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal commitments</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal commitments</li> </ol>		
f. trading for own account or for account of customers, whether on an exchange, in an over-the-	<ol> <li>None</li> <li>None</li> <li>None, except for sub sectors such as derivative products</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None, except for sub sectors such as derivative</li> </ol>		

Modes of supply: 1) Cross-border	Iodes of supply:1) Cross-border supply2) Consumption abroad3) Commercial presence4) Presence of natural persons				
	Limitation on Market Access	Limitation on National Treatment			
counter market or otherwise, the following: - money market instruments (cheques, bills, certificate of deposits, etc.) (CPC 81339**)	incl., but not limited to, futures and options (CPC 81339**), transferable securities (CPC 81321*), until related Laws and regulations have been developed.	products incl., but not limited to, futures and options (CPC 81339**), transferable securities (CPC 81321*), until related Laws and regulations have been developed.			
- foreign exchange (CPC 81333) - derivative products incl., but not limited to, futures and options (CPC 81339**)	4) Unbound, except as indicated in the horizontal commitments	4) Unbound, except as indicated in the horizontal commitments			
- exchange rate and interest rate instruments, including products such as swaps, forward rate agreements, etc. (CPC 81339**)					
<ul> <li>transferable securities (CPC 81321*)</li> <li>other negotiable instruments and financial assets. Incl. bullion (CPC 81339**)</li> </ul>					
A. Insurance (life and non-life	1) Unbound	1) Unbound			
insurance services) including reinsurance and retrocession, (Excluding pension fund, broking and agency service)	2) None, however, insurance contracts on individuals living and residing, on risks or goods/assets located and registered in Lao PDR shall be established only with authorized insurance companies in Lao PDR in accordance with Insurance Law of Lao PDR No.11/90.NA, dated 29 November 1990	2) None, except specified in the Limitation on Market Access			
	3) None, The authorized insurance companies in Lao PDR must have a legal entity operating in insurance business under a company forms: state enterprise, joint-venture company or private company (public company or limited company) and branches of foreign insurance companies in accordance with	3) None, except specified in the Limitation on Market Access			

Modes of supply: 1) Cross-bor	der supply 2) Consumption abroad 3) Commercial pre	esence 4) Presence of natural persons
	Limitation on Market Access	Limitation on National Treatment
	Insurance Law of Lao PDR No. 11/90.NA, dated 29 November 1990 and Decree of the Prime Minister No. 01/PM, dated 23 January 1992 regarding implementation of Insurance Law of Lao PDR	
	State enterprise, joint-venture company or private company (public company or limited company) and branches of foreign insurance companies are required to acquire business and investment licenses from relevant authorities of Lao PDR(Ministry of Finance, Committee of Planning and Investment, Bank of Lao PDR) in accordance with relevant applicable law and regulations of Lao PDR.	
	During the operation, the authorized insurance companies must comply with the relevant laws and regulations of Lao PDR.	
	The authorized insurance companies must have a minimum registered capital and a guarantee in accordance with Decree of the Prime Minister No. 01/PM, dated 23 January 1992 regarding implementation of Insurance Law of Lao PDR. The guarantee must be deposited with the banks resided in Lao PDR in accordance with Decree of the Prime Minister No. 01/PM, dated 23 January 1992 regarding implementation of Insurance Law of Lao PDR.	
	Other than provided above, other requirements shall be applied in accordance with relevant laws and regulation of the Lao PDR.	
	4) Unbound, except the following:	4) Unbound, except Specified in the Limitation on Market Access.
	(a) Only senior managers, experts are allowed. The entry and movement of the mentioned natural persons in Lao PDR shall	Foreign service suppliers and their foreign

Modes of supply:	1) Cross-border s	upply 2) Consumption abroad	3) Commercial pres	ence 4) Presence of natural persons
		Limitation on Market A	ccess	Limitation on National Treatment
		be approved by relevant authorities of La		personnel working within the Lao PDR shall pay to the Lao Government the personal income tax, calculated in accordance with the provisions of the applicable Laws and regulations of the Lao PDR.

INDONESIA

Schedule of Specific Commitments

(For the First Package of Commitments)

# INDONESIA - SCHEDULE OF SPECIFIC COMMITMENTS

Modes of supply: 1) persons	Cross-border supply 2) Cons	umption abroad 3) Commercial p	presence 4) Presence of natural
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
I. HORIZONTAL COMMITMENTS			
ALL SECTORS INCLUDED IN THIS SCHEDULE	<ul> <li>(3) Commercial Presence of the foreign service provider(s) may be in the form of joint venture and/or representative office, unless mentioned otherwise.</li> <li>Joint venture should meet the following requirements: <ul> <li>(i) should be in the form of Limited Liability Enterprise (Perseroan Terbatas/PT),</li> </ul> </li> <li>(ii) not more than 49% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT), may be owned by foreign partner(s).</li> </ul>	<ul> <li>(3) The Income Tax Law provides that non-resident taxpayers will be subject to withholding tax of 20% if they derive the following income from Indonesian source: <ul> <li>(a) interest</li> <li>(b) royalties</li> <li>(c) dividend</li> <li>(d) fee from service performed in Indonesia</li> </ul> </li> <li>Land Acquisition Undang-Undang Pokok Agraria (Land Law) No. 5 of 1960 stipulates that no foreigners (juridical and natural persons) are allowed to own land. However, a joint venture enterprise could hold the right for land use (Hak Guna Usaha) and building rights (Hak Guna Bangunan), and they may rent/lease land and property.</li> </ul> Any juridical and natural persons should meet professional qualification requirements.	

<ul> <li>(4) Expatriate Charges         Any foreign natural persons             supplying services are subject             to charges levied by             Governments         Labour Laws and Regulations.             Any expatriate employed by a             joint-venture enterprise,             representatives office, and/or     </li> </ul>	
supplying services are subject to charges levied by Governments Labour Laws and Regulations. Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
to charges levied by Governments Labour Laws and Regulations. Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
Governments Labour Laws and Regulations. Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
Labour Laws and Regulations. Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
joint-venture enterprise, representatives office, and/or	
representatives office, and/or	
other types of juridical person	
and/or an individual services	
provider must hold a valid	
working permit issued by the	
Ministry of Manpower and	
Transmigration.	
	Transmigration.

3)

Commercial presence 4)

## **Definitions:**

Modes of supply:

1)

Cross-border supply

2)

"Director": One or a group of persons entrusted by the shareholders of a services providing entity with the final overall control and direction of the enterprise, and legally responsible to act on behalf of the enterprises inside and/or outside of the court.

"Manager": Senior employee of a service supplier who primarily directs the management of the organization, receiving general supervision or direction principally from the board of directors of the business, including directing the service supplier or a department or sub-division thereof, supervising or controlling the work of other supervisory, professional or managerial employee or having the authority to hire or fire or recommend such or other personnel actions.

"Technical Expert/Advisor": Person employed by a service supplier who possesses a standard of high or common (i) qualifications referring to a type of work or trade requiring specific technical knowledge or (ii) knowledge essential or proprietal to the service, research equipment, techniques or management.

"Joint Operator": A joint operation is an undertaking between one or several foreign and Indonesian enterprises of temporary nature, to handle one or several project/businesses without establishing a new statutory body according to Indonesian laws

Modes of supply: 1) persons	Cross-border supply 2) Cons	umption abroad 3) Commercial presence 4) Presence of natural
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment Additional Commitments
"Joint venture Enterprise": A joint cooperation between foreign capital		ed under Indonesian law and having its domicile in Indonesia, in the form of
"Contract Management": Contract nature between Indonesian (national		r Indonesian law in the form of cooperation on management of temporary
negotiations for the sales of service	ces and/or other similar activities includ nuneration and/or any other direct inco	pose of participating in business meeting, business contacts including ling those who prepare for the establishment of a commercial presence me from within Indonesia, and are not engaged in making direct sales or
II. SECTOR-SPECIFIC COMMITME	NTS	
CONSTRUCTION AND RELATED ENGINEERING SERVICES		
A. <u>General construction work for</u> <u>building</u>		
Construction work for building (CPC 512 except CPC 51210)	(1) Unbound*	(1) Unbound*
	(2) None	(2) Unbound
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> </ul>

Modes of supply: 1) persons	Cross-border supply 2) Cons	umption abroad 3) Commercial	presence 4) Presence of natural
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Section and the Foreign Capital Investment Law. Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).	(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big.	
	(4) As specified in the Horizontal Section	<ul><li>(4) As specified in the Horizontal Section</li></ul>	
B. <u>General construction work for</u> civil engineering			
Construction work for civil engineering	(1) Unbound*	(1) Unbound*	
(CPC 513)	(2) None	(2) Unbound	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services</li> </ul>	

Modes of supply: 1) persons	Cross-border supply 2) Const	umption abroad 3) Commercial	presence 4) Presence of natura
Sector or Sub-sector	Limitations on Market Access capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).	Limitations on National Treatment Development Board and having qualification A/Big.	Additional Commitments
	(4) As specified in the Horizontal Section	<ul><li>(4) As specified in the Horizontal Section</li></ul>	
C. Installation and assembly work			
Assembly and erection of prefabricated construction	(1) Unbound*	(1) Unbound*	
(CPC 514)	(2) None	(2) Unbound	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big.</li> </ul>	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
D. <u>Other</u>			
Pre-erection work at construction system	(1) Unbound*	(1) Unbound*	
(CPC 511 except CPC 51110 and 51113)	(2) None	(2) Unbound	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big.</li> </ul>	
	(4) As specified in the Horizontal Section	<ul> <li>(4) As specified in the Horizontal Section</li> </ul>	

Modes of supply: 1) persons	Cross-border supply 2) Cons	umption abroad 3) Commercial	presence 4) Presence of natur
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Steel binding and erection (incl. welding) (CPC 51550)	<ul><li>(1) Unbound*</li><li>(2) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li></ul>	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big.</li> </ul>	
	<ul><li>(4) As specified in the Horizontal Section</li></ul>	(4) As specified in the Horizontal Section	
Renting Services related to equipment for construction or demolition of building or civil engineering works, with operator	<ul><li>(1) Unbound*</li><li>(2) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li></ul>	

Modes of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural
persons								

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(CPC 518)	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	<ul><li>(4) As specified in the Horizontal Section</li></ul>	(4) As specified in the Horizontal Section	
<ul> <li>Foundation work including pile driving (CPC 51510)</li> </ul>	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) (a) Joint operation by</li> </ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li><li>(3) (a) 1. License fee</li></ul>	
	establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended	requirement 2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)</li> </ul>	Construction Services Development Board and having qualification A/Big (b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big	
	(4) As specified in the Horizontal Section	<ul><li>(4) As specified in the Horizontal Section</li></ul>	
Gas fitting construction work (CPC 51630)	(1) Unbound*	(1) Unbound*	
	<ul> <li>(2) None</li> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> </ul>	<ul> <li>(2) Unbound</li> <li>(3) (a) 1. License fee requirement <ul> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big</li> </ul> </li> <li>(b) Local partner(s) in joint venture shall be registered</li> </ul>	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)	by Construction Services Development Board and having qualification A/Big	
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
Fire alarm construction work (CPC 51642)	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)</li> </ul>	<ul> <li>(1) Unbound*</li> <li>(2) Unbound</li> <li>(3) (a) 1. License fee requirement <ul> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul> </li> </ul>	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
Burglar alarm system construction work (CPC 51643)	<ul><li>(1) Unbound*</li><li>(2) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li></ul>	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
Lift and escalator construction work (CPC 51691)	<ul><li>(1) Unbound*</li><li>(2) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li></ul>	

Modes of supply:

1)

Cross-border supply 2)

Commercial presence 4) Presence of natural

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(3) (a) Joint operation by	(3) (a) 1. License fee	
	establishing a	requirement	
	representative office in	<ol><li>Registered foreign</li></ol>	
	Indonesia. License for	company shall form a	
	representative office shall	joint operation with local	
	be valid for 3 years and can	partner(s) which is (are)	
	be extended	registered by	
		Construction Services	
	(b) Joint venture company by	Development Board and	
	fulfilling the requirements as	having qualification	
	specified in the Horizontal	A/Big	
	Section and the Foreign		
	Capital Investment Law	(b) Local partner(s) in joint	
		venture shall be registered	
	Not more than 55% of the	by Construction Services	
	capital share of the Limited	Development Board and	

Modes of supply: 1) Consumption abroad 3) Commercial presence 4) Cross-border supply 2)

	be extended (b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)	registered by Construction Services Development Board and having qualification A/Big (b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big	
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
TOURISM AND TRAVEL RELATED SERVICES			
Hotel (CPC 64110)	(1) None	(1) None	
	(2) None	(2) None	
	<ul> <li>(3) In Eastern Part of Indonesia, Bengkulu, Jambi, 100% of capital share can be owned by foreign investor</li> </ul>	<ul> <li>(3) a. Higher paid-up capital is required of foreign services suppliers than of domestic suppliers. This measure will be</li> </ul>	

Modes of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural
persons								

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		eliminated in the year 2020. b. Only 3,4, or 5 starred hotels are permitted	
	<ul> <li>(4) Unbound, except for: <ul> <li>a. Top Management Level in Hotel business comprised of:</li> <li>General Manager</li> <li>Food and Beverage Manager</li> <li>Resident Manager</li> <li>Comptroller</li> <li>Marketing Director</li> </ul> </li> <li>b. Highly-skilled Professionals comprised of: <ul> <li>Executive Chef</li> <li>Sous Chef</li> <li>Specialty Cook</li> </ul> </li> </ul>	(4) As specified in the Horizontal Section	
Meal Serving Services with Full Restaurant Services	(1) None	(1) None	
(CPC 64210)	(2) None	(2) None	
	<ul> <li>(3) Unbound, except in certain parts of East Indonesia (Sulawesi, Papua, Mollucas, Nusa Tenggara), foreign equity participation is permitted up to 49%</li> </ul>	(3) Subject to prevailing local government's laws regarding to the moral or public order in accordance with Article XIV (a) of the GATS	
	(4) Unbound, except for: - Top Management Level - Highly-Skilled Professionals	(4) As specified in the Horizontal Section	

	Modes of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural
_	persons								

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Tourism Consultancy Services	(1) None	(1) None	
(CPC 91136)	(2) None	(2) None	
	(3) Must be registered to Indonesian Ministry of Justice as Indonesian company. In the case of cooperation with a national company, it is required to do joint venture, joint operation and contract management	(3) Unbound	
	(4) Unbound	(4) As specified in the Horizontal Measures	
International Hotel Operator (CPC 91135)	(1) None	(1) None	
	(2) None	(2) None	
	(3) Must be registered to Indonesian Ministry of Justice as Indonesian company. In the case of cooperation with a national company, it is required to do contract management	(3) Unbound	
	<ul> <li>(4) Unbound, except for:</li> <li>a. Top Management Level in Hotel business comprised of:</li> <li>General Manager</li> <li>Food and Beverage Manager</li> </ul>	(4) As specified in the Horizontal Section	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>Resident Manager</li> <li>Comptroller</li> <li>Marketing Director</li> <li>Highly-skilled Professionals comprised of:         <ul> <li>Executive Chef</li> <li>Sous Chef</li> <li>Specialty Cook</li> </ul> </li> </ul>		
ourist Resorts including:	(1) None	(1) None	
Hotels (3,4, and 5 star) Marinas	(2) None	(2) None	
<ul> <li>Golf Courses and other Sport Facilities</li> </ul>	(3) In Eastern Part of Indonesia, Bengkulu and Jambi, 100% of capital share can be owned by foreign investor	<ul> <li>(3) a. Higher paid-up capital is required of foreign services suppliers than of domestic suppliers. This measure will be eliminated in the year 2020.</li> <li>b. Only 3,4, or 5 starred hotels are permitted</li> </ul>	
	<ul><li>(4) Unbound, except for Resort Manager</li></ul>	(4) As specified in the Horizontal Section	
Fravel Agent and Tour Operator (TA	(1) None	(1) None	
CPC 74710)	(2) None	(2) None	
ENERGY SERVICES	<ul> <li>(3) Maximum service providers 30 TA &amp; TO</li> <li>(4) Unbound except for technical advisor</li> </ul>	<ul> <li>(3) Tour operator must be Travel Agent located in Jakarta and Bali</li> <li>(4) As specified in the Horizontal Section</li> </ul>	

Commercial presence 4)

Cross-border supply 2)

Modes of supply:

1)

Modes of supply: 1) persons	Cross-border supply 2) Cons	sumption abroad 3) Commercial	presence 4) Presence of natural
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Core analysis and other Lab Test, only for Isotop Analysis (1A.2.7.3)	(1) None	(1) None	
	(2) None	(2) None	
	(3) Joint operation through a representative office in Indonesia	(3) As specified in the Horizontal Section	
	<ul><li>(4) Unbound, except for directors and technical experts.</li></ul>	(4) As specified in the Horizontal Section	
Geological and geophysical services, only for seismic data acquisition	(1) None	(1) None	
(1A.1.4.1.1)	(2) None	(2) None	
	<ul> <li>(3) Joint operation through a representative office in Indonesia</li> </ul>	(3) As specified in the Horizontal Section	
	(4) Unbound, except for directors and technical experts.	(4) As specified in the Horizontal Section	
Liquefaction and gasification only for	(1) None	(1) None	
coal - Coal liquefaction (2.4.4.4) - Coal Gasification (2.4.4.5)	(2) None	(2) None	
Coal Casinoation (2.7.7.0)	<ul> <li>(3) Joint operation through a representative office in Indonesia</li> </ul>	(3) As specified in the Horizontal Section	
	(4) Unbound, except for directors and technical experts.	(4) As specified in the Horizontal Section	

CAMBODIA

Schedule of Specific Commitments

(For the First Package of Commitments)

## CAMBODIA-SCHEDULE OF SPECIFIC COMMITMENTS

Modes of supply: 1) Cross-Border su	pply 2) Consumption abroad 3) Co	mmercial presence 4) Presence of na	tural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
A. HORIZONTAL COMMITMENTS	APPLICABLE TO SECTORS LISTED I	N THE SECTORAL PART OF THE SCI	HEDULE
Subsidies		(3), (4) Unbound for subsidies,	
		including for research and	
		development.	
Tax measures		(1), (2), (3) None with respect to taxes	
Land		(3) Non-Cambodian natural and juridical persons may lease but not own land.	
Acquired rights	The conditions of ownership, management, operation, juridical form and scope of activities as set out in a license or other form of approval establishing or authorizing the operation or supply of services by an existing foreign service supplier, will not be made more restrictive than those in existence as of the date of Cambodia's accession to the WTO.		
Investment incentives	(3) Investors, seeking incentives under the provisions of the Law on Investment, shall have the obligation to provide adequate and consistent training to Cambodian staff, including for promotion to senior positions.	(3) None	
Presence of natural persons	<ul> <li>(4) Unbound except for measures concerning the entry and temporary stay of a natural person who falls in one of the following categories:</li> </ul>	(4) Unbound, except for measures affecting the categories referred to under market access.	

Modes of supply: 1) Cross-Border s	upply 2) Consumption abroad 3) Co	mmercial presence 4) Presence of na	tural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	Business visitors         A natural person who:         - enters Cambodia for the purposes of participating in business meetings, establishing business contacts including negotiations for the sale of services and/or other similar activities;         - stays in Cambodia without receiving income from within Cambodian sources;         - does not engage in making direct sales to the general public or supplying services.         Entry visa for business visitors shall be valid for a period of 90 days for an initial stay of 30 days, which may		
	be extended. Persons responsible for setting up of <u>a commercial establishment:</u> Persons working in an executive or managerial position, receiving remuneration from an entity as defined below, who are responsible for the setting up, in Cambodia, of a commercial presence of a service provider of a Member, that will support employment of persons described in a, b, and c below. The subject persons are not subject to a maximum duration of stay.		

Modes of supply: 1) Cross-Border	supply 2) Consumption abroad 3) Cor	nmercial presence 4) Presence of nati	ural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	Intra-Corporate Transferees		
	Natural persons who have been		
	employed by a juridical person of		
	another member for a period of not		
	less than 1 year and who seek		
	temporary entry to provide services		
	through a branch, subsidiary and		
	affiliate in Cambodia and who are:		
	a) Executives: without requiring		
	compliance with labour market tests,		
	persons within an organization who		
	primarily direct the management of		
	the organization, exercise wide		
	latitude in decision-making, and		
	receive only general supervision or		
	direction from higher-level		
	executives, the board of directors, or		
	shareholders of the business.		
	Executives would not directly		
	perform tasks related to the actual		
	supply of a service or services of the		
	organization.		
	b) Managers: without requiring		
	compliance with labour market tests,		
	natural persons employed by a		
	juridical entity and who possess		
	knowledge at an advanced level of		
	expertise or proprietary knowledge of		
	a juridical entity product, service,		
	research, equipment, techniques, or		
	management, and who primarily		
	direct the organization or a		
	department of the organization;		
	supervise and control the work of		
	other supervisory, professional or		

Modes of supply: 1) Cross-Border su	pply 2) Consumption abroad 3) Co	mmercial presence 4) Presence of na	atural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	managerial employees; have the		
	authority to hire and fire or		
	recommend hiring, firing or other		
	personnel actions; and exercise		
	discretionary authority over day-to-		
	day operations. They do not include		
	first-line supervisors, unless the		
	employees supervised are		
	professionals, nor do they include employees who primarily perform		
	tasks necessary for the supply of the		
	service.		
	c) <u>Specialists</u> : Natural persons,		
	within an organization who possess		
	knowledge at an advanced level of		
	continued expertise and who		
	possess proprietary knowledge of		
	the organization's services, research		
	equipment, techniques, or		
	management.		
	Temporary residency and work		
	permit is required for the natural		
	persons in the categories defined		
	under intra-corporate transferees.		
	Such permits are issued for two		
	years and may be renewed annually		
	up to maximum of total five years.		
B. SECTOR-SPECIFIC COMMIT	<b>IMENTS</b>		
I. BUSINESS SERVICES			
1. Professional Services	(1) None	(1) None	
(a) Legal services	(1) None	(1) None	

Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons					
Sector or sub-sector		Limitations on market access		imitations on national treatment	Additional commitments
(CPC 861):	(2)	None	(2)	None	
	(3)	In commercial association with	(3)	None	
		Cambodian law firms <sup>1</sup> , and may			
		not directly represent clients in			
		courts.	(4)	Unbound, except as indicated in	
	(4)	Unbound, except as indicated in		the horizontal section.	
		the horizontal section.			
Foreign legal consultancy on	(1)	None	(1)	None	
law of jurisdiction where service	(2)	None	(2)	None	
supplier is qualified as a lawyer	(3)	None	(3)	None	
(including home country law,	(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in	
third country law, and		the horizontal section.		the horizontal section.	
international law)		••			
(b) Accounting, auditing,	(1)	None, except must have	(1)	None	
bookkeeping		commercial presence in			
(CPC 86211, 86212, 86220)	$\langle \alpha \rangle$	Cambodia for auditing services.			
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in	
(a) To ation and inter (ODO 2000)	(4)	the horizontal section	(4)	the horizontal section.	
(c) Taxation services (CPC 8630)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section	

<sup>&</sup>lt;sup>1</sup> If legal services provided in foreign law (including home country and third country law) and international law, the commercial association with Cambodian law firms is not required. Commercial association is understood to include any commercial arrangement and does not imply a specific juridical form.

Мо	des of supply: 1) Cross-Border su	pply	2) Consumption abroad 3) Co	mme	rcial presence 4) Presence of na	tural persons
	Sector or sub-sector		Limitations on market access	L	imitations on national treatment	Additional commitments
(d)	Architectural services (consulting, planning or design services) (CPC 8671)	(1)	None	(1)	None	
(e)	Engineering services (CPC 8672)	(1) (2)	None None	(1) (2)	None None	
(f)	Integrated engineering services (CPC 8673)	(3) (4)	None Unbound, except as indicated in	(3) (4)	None Unbound, except as indicated in	
(g)	Urban planning and landscape architectural services (CPC 8674)	( )	the horizontal section.		the horizontal section.	
(h)	Specialized medical services (CPC 93122) Dental services (CPC 93123**) These services are limited only to orthodontic services, oral surgery, and other specialized dental services	(1) (2) (3) (4)	Unbound None Provision of services is permitted through a joint venture with Cambodian juridical persons Unbound, except as indicated in the horizontal section	(1) (2) (3) (4)	Unbound None None Unbound, except as indicated in the horizontal section	
2.	Computer and Related Services					
(a)	Consultancy services related to the installation of computer hardware (CPC 841)	(1) (2) (3) (4)	None None None Unbound, except as indicated in	(1) (2) (3) (4)	None None None Unbound, except as indicated in	
(b)	Software implementation services (CPC 842)		the horizontal section.		the horizontal section.	
(c)	Data processing services (CPC 843)					
(d)	Data base services (CPC 844)					
(e)	Other (CPC 845+849)					

Mod	Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons								
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments					
5.	Rental/Leasing Services without Operators								
(d)	Renting and leasing of studio recording equipment (CPC 83109**)	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal section.</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal section.</li> </ol>						
6.	Other Business Services			-					
(a)	Advertising services (CPC 871)	<ul> <li>(1), (2), (3) Unbound until</li> <li>31 December 2008.</li> <li>(4) Unbound, except as indicated in</li> </ul>	<ul> <li>(1), (2), (3) Unbound until</li> <li>31 December 2008.</li> <li>(4) Unbound, except as indicated in</li> </ul>	Cambodia will undertake commitment no later than 1 January 2009.					
		(4) Unbound, except as indicated in the horizontal section	the horizontal section						
(b) (c) (d) (e)	Market research services (CPC 86401) Management consulting services (CPC 865) Services related to man. Consulting (CPC 866) Technical testing and analysis services (CPC 8676)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>						
(h)	Services incidental to mining (CPC 883**)	(1) None	(1) None						

Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons							
	Sector or sub-sector		Limitations on market access	L	imitations on national treatment	Additional commitments	
(k) (m) (q)	Placement and supply services of Personnel (CPC 872) Engineering related scientific and technical consulting services (CPC 8675) Packaging services (CPC 876)	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section.	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section.		
II.	COMMUNICATION SERVICES						
2.	Courier Services						
Cou	rier services (CPC 7512)	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section.	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section.		
Con on S	Spectrum Availability" (S/GBT/W/3)		<u> </u>		``	ev.1) and Market Access Limitations	
(a) (b)	Voice telephone services (CPC 7521) Packet-switched data transmission services (CPC 7523**)	(1)	Services provided only over the circuits leased from Telecom Cambodia. Starting no later than 1 January 2009: None	(1)	Services provided only over the circuits leased from Telecom Cambodia. Starting no later than 1 January 2009: None	Cambodia undertakes obligations contained in the Reference Paper attached.	
(c) (d) (e) (f) (g)	Circuit-switched data transmission services (CPC 7523**) Telex services (CPC 7523**) Telegraph services (CPC 7522) Facsimile services (CPC 7521**+ 7529**) Private leased circuit services (CPC 7522**+7523**)	(2) (3) (4)	None Provided exclusively by Telecom Cambodia. Starting no later than 1 January 2009: None, except subject to requirement for local share holding of up to 49%. Unbound, except as indicated in the horizontal section	(2) (3) (4)	Telecom Cambodia. Starting no later than 1 January 2009: None Unbound, except as indicated in the horizontal section		
(h) (i)	E-mail (CPC 7523**) Voice-mail (CPC 7523**)	(1) (2)	None None	(1) (2)	None None		

Мос	Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons							
	Sector or sub-sector		Limitations on market access	L	imitations on national treatment	Additional commitments		
(j) (k) (l) (m) (n)	On-line information and data base-retrieval (CPC 7523**) Electronic Data Interchange (CPC 7523**) Enhanced/value added facsimile services, incl. store and forward, store and retrieve (7523**) Code and protocol conversion On-line information and/or data processing (including transaction processing) (CPC 843**)	(3) (4)	None Unbound, except as indicated in the horizontal section.	(3) (4)	None Unbound, except as indicated in the horizontal section.			
(0)	Other services: - Mobile services	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section.	Cambodia commits to permit licensed suppliers of mobile telecommunications services choice of technology used in the supply of such services.		
III.	CONSTRUCTION AND RELATED ENGINEERING SERVICES							
1.	General Construction Work for Buildings (CPC 512)	(1) (2) (3)	Unbound* None None	(1) (2) (3)	Unbound* None None			
2.	General Construction Work for Civil Engineering (CPC 513)	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section			
3.	Installation and Assembly Work (CPC 514; CPC 516)							
4.	Building Completion and Finishing Work (CPC 517)							
5.	Other (CPC 511, 515, 518)							

<sup>\*</sup> Unbound due to lack of technical feasibility.

Mo	Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons									
	Sector or sub-sector	Limitations on market access	Limitations on national treatment Additional commitments							
IV.	DISTRIBUTION SERVICES									
1.	Commission agents' services (CPC 621)	<ul> <li>(1), (2), (3) Unbound until 31 December 2008, thereafter, None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> <li>Cambodia will undertake commitments no later than 1 January 2009.</li> </ul>							
2.	Wholesale trade services Wholesale trade services of motor vehicles (CPC61111) Sales of parts of motor vehicles (CPC6113) Sales of motorcycles and related parts (CPC6121) Wholesale trade services of radio and television equipment, musical instruments and records, music scores and tapes (CPC62244)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>							
3. - - -	Retailing services Retail sales of motor vehicles (CPC 61112); Sales of parts of motor vehicles (CPC 6113); Sales of motorcycles and related parts (CPC 6121). For supermarkets and large department stores only <sup>2</sup> : Food and non-food retailing services (CPC631+632), excluding sales of	(1) None	(1) None							

 $<sup>^{2}\,</sup>$  Large supermarkets and department stores are those of floor space no less than 2,000 m².

Мо	Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons								
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments					
-	pharmaceutical goods, medical and orthopaedic goods (CPC63211). Retailing services of radio and television equipment, music instruments, music scores, and audio and video records and tapes (CPC 63234)								
5.	Franchising services (CPC 8929)	(1), (2), (3) Unbound until 31 December 2008, thereafter, None	(1) None	Cambodia will undertake commitments no later than 1 January 2009.					
6. -	Other Retail sales of motor fuel (CPC 613)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>						
۷.	EDUCATIONAL SERVICES								
3.	Higher education services (CPC 923)	<ul><li>(1) None</li><li>(2) None</li></ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	Cambodia will seek to establish an independent national accrediting					
4.	Adult education (CPC 924)	<ul><li>(3) None</li><li>(4) Unbound except as indicated in</li></ul>	<ul><li>(3) None</li><li>(4) Unbound except as indicated in</li></ul>	process for market purposes in education and professional services					
5.	Other education services (CPC 929)	the horizontal section	the horizontal section	which is in keeping with global practice.					
VI.	ENVIRONMENTAL SERVICES								
1.	Sewage services (CPC 9401)	<ul><li>(1) None</li><li>(2) None</li></ul>	<ul><li>(1) None</li><li>(2) None</li></ul>						
2.	Refuse disposal services (CPC 9402)	<ul><li>(3) None</li><li>(4) Unbound except as indicated in</li></ul>	<ul><li>(3) None</li><li>(4) Unbound except as indicated in</li></ul>						
3.	Sanitation and similar services (CPC 9403)	the horizontal section	the horizontal section						
4.	Other services								
-	Cleaning of exhaust gases (CPC 9404)								

Mo	Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons								
	Sector or sub-sector	Limitations on market access	L	imitations on national treatment	Additional commitments				
-	Noise abatement services (CPC 9405)								
-	Nature and landscape protection services								
	(CPC 9406)								
-	Other environmental services								
	not included elsewhere								
1/11	(CPC 9409)								
VII. 1.	FINANCIAL SERVICES All insurance and insurance	-related services							
			(1)	None					
(a)	Life insurance services (CPC 81211)	<ol> <li>Natural or juridical person can enter into contract only with the insurance companies licensed to carry out insurance business in the Kingdom of Cambodia</li> </ol>		None					
		(2) None	(2)	None					
		(3) None	(3)	None					
		(4) Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section					
(b)	Non-life insurance services (CPC 8129)	<ol> <li>None for marine, aviation, and transport insurance from 1 January 2009, or once a law has been passed, the appropriate regulations in place and a local firm authorized, whichever comes first.</li> </ol>	(1)	None					
		Until the conditions above are met, marine, aviation and transport insurance services may be supplied by insurance companies licensed to carry out insurance business in the Kingdom of Cambodia.							
		For all other non-life insurance							

Modes of supply: 1) Cross-Border sup	oply 2) Consumption abroad 3) Co	mmercial presence 4) Presence of na	tural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	services, natural or juridical persons can enter into contract only with the insurance companies licensed to carry out insurance business in the Kingdom of Cambodia.		
	<ul> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	<ul> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	
(c) Reinsurance and retrocession (CPC 81299)	<ol> <li>None, except companies must reinsure 20% of their risk in Cambodia Re until 31 December 2008. Insurance contracts of total sum insured of less than or equal to USD 500,000 must be reinsured locally until 31 December 2008. Thereafter, None</li> <li>None</li> </ol>	(1) None (2) None	
	<ul> <li>(3) None, except companies must reinsure 20% of their risk in Cambodia Re until 1 January 2008. Thereafter, None.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	
<ul> <li>(d) Services auxiliary to insurance (including broking and agency services) (CPC 8140)</li> </ul>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal section.</li> </ol>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	
2. Banking and other financial	services		
The commitments for subsectors (a), (b) and (d) refer to commercial			

Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons							
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments				
<ul><li>banking only.</li><li>(a) Acceptance of deposits and</li><li>ather represented funds from the</li></ul>	(1) None, except deposits from the	(1) None					
other repayable funds from the public (CPC 81115 – 81119) (b) Lending of all types, including,	public must be reinvested in Cambodia (2) None	(2) None					
inter alia, consumer credit, mortgage credit, factoring and financing of commercial	<ul> <li>None, except only permitted through authorized financial institutions as banks</li> </ul>	(3) None					
<ul> <li>transaction (CPC 8113);</li> <li>(d) All payment and money transmission service, including credit, charge and debit cards, traveller cheques and bankers drafts (CPC 81339<sup>3</sup>)</li> </ul>	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.					
The commitments for subsectors (c)	(1) Unbound	(1) None					
and (e) refer to commercial banking only.	<ul><li>(2) None</li><li>(3) Unbound until related laws and regulations are established</li></ul>	(2) None (3) None					
<ul><li>(c) Financial leasing</li><li>(e) Guarantees and commitments</li></ul>	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.					
(f) Trading for own account or for account of customers, whether on an exchange, in an over-the- counter market or otherwise, the following	<ol> <li>Unbound</li> <li>None</li> <li>Unbound for subsectors (f) – (l), until the Government of Cambodia determines what types of entities can conduct</li> </ol>	<ul><li>(1) None</li><li>(2) None</li><li>(3) None</li></ul>					
<ul> <li>(A) money market instruments</li> <li>(including cheques, bills, certificates of deposits);</li> <li>(B) foreign exchange</li> <li>(C) derivative products</li> </ul>	these services, the related laws and regulation are established, and such business is authorized by the government or other relevant designated authority.						
including, but not limited to, futures and options;	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section					

<sup>&</sup>lt;sup>3</sup> According to Services sectoral classification list, this refers to only part of the total range of activities covered by the CPC concordance.

Modes of supply: 1) Cross-Border su	upply 2) Consumption abroad 3) Co	ommercial presence 4) Presence of na	
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
<ul> <li>(D) exchange rate and interest rate instruments, including products such as swaps, forward rate agreements;</li> <li>(E) transferable securities;</li> <li>(F) other negotiable instruments and financial assets, including bullion</li> </ul>			
<ul> <li>(g) Participation in issues of all kinds of securities, including underwriting and placement as agency (whether publicly or privately) and provision of services related to such issues;</li> </ul>			
(h) Money broking;			
<ul> <li>(i) Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial, depository and trust services;</li> </ul>			
<ul> <li>(j) Settlement and clearing services for financial assets, including securities, derivative products, and other negotiable instruments;</li> </ul>			
<ul> <li>(k) Provision of financial information, and financial data processing and related software by suppliers of other financial</li> </ul>			

Mod	des of supply: 1) Cross-Border su	pply	2) Consumption abroad 3) Co	mme	rcial presence 4) Presence of na	atural persons
	Sector or sub-sector		Limitations on market access	L	imitations on national treatment	Additional commitments
	services					
(I)	Advisory, intermediation and					
	other auxiliary financial services					
	on all the activities listed in					
	subparagraphs (v) through (xv),					
	including credit reference and					
	analysis, investment and					
	portfolio research and advice,					
	advice on acquisitions and on					
	corporate restructuring and					
	strategy.		0501/050			
VIII.		-		(4)	Nege	[
1.	Hospital services	(1)	None	(1)	None	
	Ownership and management of private hospitals and clinics only	(2) (3)	None None, except at least one	(2) (3)	None None	
	private nospitals and clinics only	(3)	director for technical matters	(3)	None	
			must be Cambodian			
		(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in	
		(-)	the horizontal section.	(-)	the horizontal section	
IX.	TOURISM AND TRAVEL REL	ATE				
1.	Hotels (CPC 64110)	(1)	None	(1)	None	
		(2)	None	(2)	None	
		(3)	None for hotel 3 stars or	(3)	None	
		(-)	higher <sup>4</sup> .	(-)		
		(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in	
		, í	the horizontal section.	Ň	the horizontal section	
	Restaurants (CPC 642, 643)	(1)	Unbound*	(1)	Unbound*	
		(2)	None	(2)	None	
		(3)	Permit is granted taking into	(3)	Unbound	
			account characteristics of the			
			area <sup>5</sup>			

 <sup>&</sup>lt;sup>4</sup> 3 stars hotel is defined as in the Fifth Draft Hotel Rating Classification of March 2003 which will be implemented in December 2003.
 <sup>5</sup> The main criteria are: the number of and impact on existing restaurants, historical and artistic characteristics of the location, geographic spread, impact on traffic conditions and creation of new employment.

Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons							
	Sector or sub-sector		Limitations on market access	L	imitations on national treatment	Additional commitments	
		(4)	Unbound	(4)	Unbound		
2.	Travel agencies and tour	(1)	None	(1)	None		
	operators services (CPC7471)	(2)	None	(2)	None		
		(3)	None, except foreign equity	(3)	None		
			participation limited to 51% for				
			travel agencies				
		(4)		(4)	Unbound, except as indicated in		
			the horizontal section.		the horizontal section.		
3.	Tourist guides services	(1)	None	(1)	None		
	(CPC 7472)	(2)	None	(2)	None		
		(3)	None	(3)	None		
		(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in		
			the horizontal section.		the horizontal section		
			Cambodian nationality				
V			requirement for tourist guides				
Χ.	RECREATIONAL, CULTURA			(4)			
-	Other entertainment services	(1)	None	(1)	None		
	n.e.c. (CPC 96199):	(2)	None	(2)	None		
	Cinema theatre services,	(3)	None	(3)	None		
	including cinema projection	(4)	Unbound, except as provided in	(4)	Unbound, except as indicated in		
VI	services TRANSPORT SERVICES		the horizontal section		the horizontal section		
XI. 1.	Maritime Services						
		(1)	Unbound	(1)	Unbound	\\/h	ere not otherwise made available
	ernational transport (Freight and sengers) (CPC7211 and 7212),	(1) (2)	Unbound	(1)	Unbound		he international maritime
	luding cabotage	(2)	Unbound	(2)	Unbound		
exc	luuling cabolage	• •	Unbound	(3)	Unbound		sport suppliers pursuant to
		(4)	Unbound	(4)	Unbound		cle XXVIII (c) (ii), no measures I be applied which deny
							sonable and non-discriminatory
							ess to the following services:
						acce	ess to the following services.
						1.	Towing and tug assistance;
						2.	Provisioning, fuelling and
							watering;
						3.	Garbage collecting and ballast
							waste disposal;

Modes of supply: 1) Cross-Border su	oply 2) Consumption abroad 3) Cor	mmercial presence 4) Presence of na	tural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
			<ol><li>Emergency repair facilities;</li></ol>
			<ol><li>Lightering and water taxi</li></ol>
			services;
			<ol><li>Ship agencies;</li></ol>
			<ol><li>Custom brokers;</li></ol>
			8. Stevedoring and terminal
			services;
			9. Surveying and classification
			services.

Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons								
	Sector or sub-sector		Limitations on market access	L	imitations on national treatment	Additional commitments		
3. Air Transport Services								
-	Aircraft repair and maintenance	(1)	None	(1)	None			
	services	(2)	None	(2)	None			
	(CPC 8868)	(3)	None	(3)	None			
-	Selling and marketing of air	(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in			
	transport services		the horizontal section.		the horizontal section.			
-	Computer Reservation System							
	Services (CRS)							
6. Road Transport Services								
(a)	Passenger transportation	(1)	None	(1)	None			
	(CPC 7121 + 7122)	(2)	None	(2)	None			
(b)	Freight transportation	(3)	None	(3)	None			
	(CPC 7123)	(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in			
(c)	Rental of commercial vehicles		the horizontal section.		the horizontal section.			
	with operator							
( 1)	(CPC 7124)							
(d)	Maintenance and repair of road	(1)	None	(1)	None			
	transport equipment	(2)	None	(2)	None			
$\langle a \rangle$	(CPC 6112+8867)	(3)	None	(3)	None			
(e)	Supporting services for road	(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in			
	transport services		the horizontal section.		the horizontal section.			
(CPC 744)       7. Pipeline Transport Services								
(a)	Transport of fuels (CPC 7131)	(1)	Services must be provided	(1)	None			
(a) (b)	Transport of other goods	(1)	through a contract of	(1)	None			
(0)	(CPC 7139)		concession granted by the State					
	(61 6 7 153)		on case-by- cases basis.	(2)	None			
		(2)	None	(3)	None			
		(3)		(0)	None			
		(0)	through a contract of					
			concession granted by the State	(4)	Unbound, except as indicated in			
			on case-by-cases basis.	(.)	the horizontal section.			
		(4)	Unbound, except as indicated in					
		( )	the horizontal section.					
REFERENCE PAPER								

Modes		<ol> <li>Cross-Border su</li> </ol>				
		sub-sector	Limitations on market access	Limitations on nationa	al treatment	Additional commitments
<u>Scope</u>						
The fo	ollowing are o	definitions and princi	ples on the regulatory framework for th	ne basic telecommunication	ns services.	
<u>Definit</u>	<u>tions</u>					
<u>Users</u>	mean servic	e consumers and se	ervice suppliers.			
<u>Essen</u>	tial facilities	mean facilities of a p	public telecommunications transport ne	etwork or service that:		
	(a) are	e exclusively or prec	ominantly provided by a single or limit	ed number of suppliers; an	d	
	(b) ca	nnot feasibly be ecc	nomically or technically substituted in	order to provide a service.		
		a supplier which ha	s the ability to materially affect the terr a result of:	ns of participation (having	regard to price and	d supply) in relevant market for
		ntrol over essential e of its position in th				
1.	<u>Competitiv</u>	ve safeguards				
1.1.	Prevention	of anti-competitive	practices in telecommunications			
		e measures shall be anti-competitive pra	maintained for the purpose of preven ctices.	ting suppliers who, alone o	r together, are a n	najor supplier from engaging in or
1.2.	<u>Safeguard</u>	<u>s</u>				
	The anti-co	ompetitive practices	referred to above shall include in parti	cular:		
	(b) us (c) no	ing information obta t making available to	etitive cross-subsidization; ined from competitors with anti-compe o other services suppliers on timely ba ary for them to provide services.		pout essential faci	lities and commercially relevant

Modes	of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons						
	Sector or sub-sector Limitations on market access Limitations on national treatment Additional commitments						
2.	Interconnection						
2.1.	This section applies to linking with suppliers, providing public telecommunications transport networks or services in order to allow the users of one supplier to communicate with users of another supplier and to access services provided by another supplier, where specific commitments are undertaken.						
2.2.	Interconnection to be ensured						
	Interconnection with a major supplier will be ensured at any technically feasible point in the network. Such interconnection is provided:						
	<ul> <li>(a) under non-discriminatory terms, conditions (incl. technical standards and specifications) and rates and of a quality no less favourable than that provided for its own like services or for like services of non-affiliated service suppliers or for its subsidiaries or other affiliates;</li> </ul>						
	(b) in a timely fashion, on terms, conditions (incl. technical standards and specifications) and cost-oriented rates that are transparent, reasonable, having regard to economic feasibility, and sufficiently unbundled so that the supplier need not pay for network components or facilities that it does not require for the service to be provided; and						
	(c) upon request, at points in addition to the network termination points offered to the majority of users, subject to charges that reflect the cost of construction of necessary additional facilities.						
2.3.	Public availability of the procedures for interconnection negotiations						
	The procedures applicable for interconnection to a major supplier will be made publicly available.						
2.4.	Transparency of interconnection arrangements						
	It is ensured that a major supplier will make publicly available either its interconnection agreements or a reference interconnection offer.						
2.5.	Interconnection: dispute settlement						
	A service supplier requesting interconnection with a major supplier will have recourse, either:						
	<ul> <li>(a) at any time or</li> <li>(b) after a reasonable period of time which has been made publicly known to an independent domestic body, which may be a regulatory body as referred to in paragraph 5 below, to resolve disputes regarding appropriate terms, conditions and rates for</li> </ul>						

Modes	Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons						
	Sector or sub-	sector	Limitations on market access	Limitations on national treatment	Additional commitments		
3.	competitive pe	as the right to de		gation it wishes to maintain. Such obligat non-discriminatory and competitively neu I by the Member.			
4.	Public availabi	lity of licencing c	riteria				
	Where a licence	ce is required, the	e following will be made publicly avail	able:			
	(a) (b)		g criteria and the period of time norma conditions of individual licences.	ally required to reach a decision concernin	ng an application for a licence and		
5.	The reasons for Independent re		licence will be made known to the ap	plicant upon request.			
	The regulatory body is separate from, and not accountable to, any supplier of basic telecommunications services. The decisions of and the procedures used by regulators shall be impartial with respect to all market participants.						
6.	Allocation and	use of scarce re	sources				
	Any procedures for the allocation and use of scarce resources, including frequencies, numbers and rights of way, will be carried out in an objective, timely, transparent and non-discriminatory manner. The current state of allocated frequency bands will be made publicly available, but detailed identification of frequencies allocated for specific government uses is not required.						

#### **BRUNEI DARUSSALAM**

Schedule of Specific Commitments

(For the First Package of Commitments)

# **BRUNEI DARUSSALAM - SCHEDULE OF SPECIFIC COMMITMENTS**

Modes of supply : 1) Cross-border sup	oply 2) Consumption abroad 3) Commo	ercial presence 4) Presence of natural per	sons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional Commitments
I. HORIZONTAL COMMITMENTS			
ALL SECTORS INCLUDED IN THIS SCHEDULE	3) Unbound for measures concerning foreign equity or interest in companies established or wishing to establish a commercial presence.	<ul> <li>3) Unbound except with respect to existing commercial presence: <ul> <li>half of the board members of a public company and half the directors of a private company must be nationals or residents of Brunei Darussalam.</li> <li>all companies incorporated outside Brunei Darussalam which establish or have established a place of business in Brunei Darussalam must have one or more locally resident agents to accept service of process and any service of process or any notices required to be served on the company.</li> </ul> </li> </ul>	
	4) Unbound except for measures concerning the entry and temporary presence of intra- corporate transferees at the level of managers, executives and specialists, as defined below, who are employees of firms that provides services within Brunei Darussalam through a branch, subsidiary, or affiliate established in Brunei Darussalam and who have been in the prior employ of	4) Unbound except for measures concerning the categories of natural persons referred to in the market access column.	

Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional Commitment
	their firms outside Brunei Darussalam for a period of not less than one year immediately preceding the date of their application for admission and who are one of the following:		
	<ul> <li>(a) Managers – persons within an organisation who primarily direct the organisation, or a department or sub-division of the organisation, supervise and control the work of other supervisory, professional or managerial employees; have the authority to hire and fire or commend hiring, firing or other personnel actions (such as promotion or leave authorisation); and exercise discretionary authority over day-to-day operations. Does not include first-line supervisors, unless the employees supervised are professionals, nor does it include employees who primarily perform tasks necessary for the provision of the service.</li> </ul>		
	(b) Executives – persons within the organisation who primarily direct the management of the organisation, exercise wide latitude in decision-making		

odes of supply : 1) Cross-border s	Limitations on market access	Limitations on national treatment	Additional Commitments
	and receive only general supervision or direction from higher-level executives, the board of directors, or stockholders of the business. Executive would not directly perform tasks related to the actual provision of the services or services of the organisation.		Additional Commitments
	<ul> <li>(c) Specialists – persons within an organisation who possess knowledge at an advanced level of expertise and who possess proprietary knowledge of the organisation's service, research equipment, techniques, or management.</li> <li>(Specialists may include, but are not limited to, members of licensed professionals.)</li> </ul>		
	Entry for these intra-corporate transferees is limited to a three year period that may be extended for up to two additional years for a total term not exceeding five years.		
SECTOR - SPECIFIC COMMITM	MENTS		
TOURISM AND TRAVEL RELAT	FED SERVICES		
Hotels and restaurants (includin	a catering)		

Modes of supply : 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons					
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional Commitments		
Hotel lodging services (CPC 64110)	<ol> <li>Unbound*</li> <li>Unbound</li> <li>Foreign investors must enter into joint ventures in which aggregate local equity constitutes not less than 30% of the total.</li> <li>Unbound except as indicated in the horizontal section.</li> </ol>	<ol> <li>1) Unbound</li> <li>2) Unbound</li> <li>3) Unbound</li> <li>4) Unbound except as indicated in the horizontal section</li> </ol>			
11. TRANSPORT SERVICES					
A. Maritime Transport Services					
a) Passenger Transportation (CPC 7211)	<ol> <li>None</li> <li>None</li> <li>Unbound</li> <li>None, except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>Unbound</li> <li>None, except as indicated in the horizontal section</li> </ol>			
b) Freight Transportation (CPC 7212)	<ol> <li>None</li> <li>None</li> <li>Unbound</li> <li>None, except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>Unbound</li> <li>None, except as indicated in the horizontal section</li> </ol>			
C. Air Transport Services					
d) Maintenance and repair of aircraft (CPC 8868**)	<ol> <li>None</li> <li>None</li> <li>Unbound</li> <li>None, except as indicated in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>Unbound</li> <li>None, except as indicated in the horizontal section</li> </ol>			

THAILAND

Schedule of Specific Commitments

(For the First Package of Commitments)

## THAILAND - SCHEDULE OF SPECIFIC COMMITMENTS

Modes of supply: 1)Cross-borde		er supply 2)Consumption abroad			3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector		Limitations on Market Access		Lin	nitations on National Treatment	Additional Commitments
I. HORIZONTAL C	COMMITMENTS					
ALL SECTORS INCL SCHEDULE		servi pres of ar conti Party Thai Unle the s com or su perm liabil regis whic conc (a) F m of (b) T	he case of the supply of ices through commercial ence, only juridical persons nother Party owned and rolled by persons of any y may benefit from land's commitments. ess otherwise specified at sector- specific level, mercial presence in sectors ubsectors in this schedule is nitted only through a limited lity company which is stered in Thailand and th meets the following ditions: oreign equity participation nust not exceed 49 per cent f the registered capital; and the number of foreign hareholders must be less nan half of the total number f shareholders of the ompany concerned.	3.	In the case of the supply of services through commercial presence, only juridical persons of another Party owned and controlled by persons of any Party may benefit from Thailand's commitments. Unless otherwise specified at the sector- specific level, for commercial entity incorporated pursuant to Thailand's laws and regulations with foreign equity participation not exceeding 49 percent of the registered capital : None Others : Unbound, including subsidies	
		the s temp	ss otherwise specified at ector-specific level, orary movement of natural ons is <u>unbound except</u> in	4.	Unbound, except as provided in the MA column	

Modes of supply:	1)Cross-bo	rder supply	2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or S	ub-sector	Limitatio	ons on Market Access	Limitations on National Treatment	Additional Commitments
		I. Busine (a) Servic Repressupplie Thaila receiv within goods into ag	owing categories: ess Visitors (BV) e sellers : esentatives of a service er who enter and stay in nd temporarily without ing remuneration from Thailand for the sale of or services or entering greement for such sale for ervices supplier.		
		establ preser Represer Supplie Thaila purpos - pa me - vis es sir - er es pre su the co Th	esentatives of a service er who enter and stay in nd temporarily for the		

Modes of supply:	1)Cross-border	supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Su	ıb-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		service suppliers or employees of such juridical person will not be engaged in making direct sales to the general public or in supplying services themselves.		
		Duration of stay : Temporary stay will be permitted and a work permit granted, when apply for, for an initial period of not more than 90 days. Representative of category (b) may be extended for a further period of not more than one year from the arrival date, provided that the criteria stipulated by the Immigration Bureau and the Department of Employment have been satisfied.		
		<ul> <li>Intra-corporate Transferees (ICT)</li> <li>Employees of a company established in the territory of another Party who are transferred temporarily for the supply of a service through commercial presence in Thailand.</li> <li>The employees refer to Executives, Managers, or Specialists as defined</li> </ul>		

Modes of supply:	1)Cross-border	supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Su	b-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	b-sector		, i I	,
		decision-making, and receives		

Modes of supply:	1)Cross-boi	der supply	2)Consumption abroad	3)Comm	nercial presence	4)Presence of natural persons
Sector or Su	lb-sector	Limitatio	ons on Market Access	Limitations on	National Treatment	Additional Commitments
		not direct to the ac	s). An executive would ctly perform tasks related ctual provision of a or services of the ation.			
		A person who pos advance expertis knowled services	a defined as : n within an organization asesses knowledge at an ed level of continued e possesses proprietary lge of the organization a, research equipment, ues, or management.			
		employe concern period o immedia his or he admissio criteria s Immigra Non-Imr satisfied manage	nployees must have been ed by the company ed outside Thailand for a f not less than one year ately preceding the date of er application for on; have satisfied the stipulated by the tion Bureau and hold a migration visa; and have I the criteria for ment needs <sup>1</sup> stipulated bepartment of ment.			

In considering managerial needs, the following facts shall be taken into consideration by the relevant authority, namely:
 (1) size of fully paid-up capital;
 (2) employment creation;
 (3) extent of foreign investment;
 (4) export promotion;
 (5) transfer of technology;
 (6) special needs of the management.

odes of supply: 1)	Cross-border supply	2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sec	tor Limitatio	ons on Market Access	Limitations on National Treat	tment Additional Commitments
	<ul> <li>and a w apply fo and may further ti than one verificati employe relevant regulation</li> <li>3), 4) Acqui according Thailand domestic deemed to purcha Thailand lease lan Foreigne own part under the</li> </ul>	ary stay will be permitted ork permit granted, when r, for a one year period, y be extended for a hree terms of not more e year each subject to ion of ongoing nent with original er and compliance with Thai laws and ons. sition and usage of land: g to the Land Code of foreign nationals or companies which are foreigners are not allowed use or own land in However, they may d and own buildings. rs are also allowed to of condominium units a laws and regulations g the ownership of	3), 4) Acquisition and usage of Unbound, except as pro in the MA column	

Modes of supply: 1)Cross-bord	ler supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
1. BUSINESS SERVICES			
A. Professional Services			
(b) Accounting, auditing and bookkeeping services (CPC 862)	1) None	1) Unbound	
	2) None	2) None	
	3) None	3) None	
	4) Unbound	4) Unbound	
(d) Architectural services (CPC 8671)	1) None	1) Unbound	
	2) None	2) None	
	<ul> <li>3) Commercial presence is permitted either in the form of a limited liability company or limited partnership or registered ordinary partnership whose head office is registered in Thailand and which meets the following conditions:</li> <li>a) Foreign equity participation must not exceed 49 per cent of the registered capital;</li> <li><u>Limited Liability Company</u></li> <li>b) At least half of its director(s), or its managing director must be a person of Thai nationality and obtain a license from the Architects Council;</li> </ul>	3) None	

Modes of supply: 1)Cross-	corder supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(e) Engineering services (CPC	<ul> <li><u>Limited Partnership or Registered</u> <u>Ordinary Partnership</u></li> <li>c) The managing partner or manager must be the person of Thai nationality; and</li> <li>d) At least half of its partner(s), or its managing partner must be the person of Thai nationality and obtain a license from the Architects Council.</li> <li>4) Unbound</li> </ul>	4) Unbound	
8672)	1) None	1) Unbound	
	2) None	2) None	
	<ul> <li>3) Commercial presence is permitted either in the form of a limited liability company or limited partnership or registered ordinary partnership whose head office is registered in Thailand and which meets the following conditions:</li> <li>a) Foreign equity participation must not exceed 49 per cent of the registered capital;</li> </ul>	3) None	
	b) At least half of its director(s), or its managing director must be a person of Thai nationality		

Modes of supply:	1)Cross-border supply	2)Consumption abroad	3)Commercial presence	e 4)Presence of natural persons
Sector or Sub-	sector Limi	tations on Market Access	Limitations on National Tre	atment Additional Commitments
(g) Landscape archite services (CPC 86	ectural 742)	and obtain a license from Council of Engineers; <u>ited Partnership or Registered</u> <u>inary Partnerships</u> The managing partner or nanager must be the person of Thai nationality; and At least half of its partner(s), or its managing partner must be the person of Thai nationality and obtain a icense from the Engineers Council. As indicated in the horizontal section Inbound for civil engineer.	<ul> <li>4) Unbound, except as provide the horizontal section</li> <li>1) Unbound</li> <li>2) None</li> <li>3) None</li> </ul>	
	orc hea Tha foll	Ited partnership or registered linary partnership whose ad office is registered in ailand and which meets the owing conditions:		

Modes of supply: 1)Cross-bord	ler supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>must not exceed 49 per cent of the registered capital;</li> <li><u>Limited Liability Company</u></li> <li>b) At least half of its director(s), or its managing director must be a person of Thai nationality and obtain a license from the Architects Council;</li> <li><u>Limited Partnership or Registered</u> <u>Ordinary Partnership</u></li> <li>c) The managing partner or manager must be the person of Thai nationality; and</li> <li>d) At least half of its partner(s), or its managing partner must be the person of Thai nationality and obtain a license from the Architects Council.</li> </ul>		
	4) Unbound	4) Unbound	
5. EDUCATIONAL SERVICES			
B. Secondary Education Services	1) Unbound	1) Unbound*	
International and National School Education Services	2) None	2) None	
excluding adult and other education (CPC 9221, 9222)	3) None	3) None	
	4) Foreign natural persons may enter Thailand to supply education	4) Unbound, except as provided in the horizontal section.	

Modes of supply: 1)Cr	coss-border supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-secto	r Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>services provided that: <ul> <li>(1) the natural persons are invited or employed by education institutions duly established and registered in Thailand;</li> <li>(2) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable</li> <li>The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.</li> <li>Others : As indicated in the horizontal section</li> </ul> </li> </ul>		
B. Technical and Vocational Education Services (CPC 9223, 9224)	<ol> <li>None</li> <li>None</li> </ol>	<ol> <li>None</li> <li>None</li> </ol>	
-,,	3) None	3) None	
	4) Foreign natural persons may enter Thailand to supply education services provided that:	<ol> <li>Unbound, except as provided in the horizontal section</li> </ol>	
	(1) the natural persons are		

Modes of supply: 1)Cross-borde	er supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>invited or employed by education institutions duly established and registered in Thailand;</li> <li>(2) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable</li> <li>The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.</li> <li>Others : As indicated in the horizontal section</li> </ul>		
C. Higher Education Services (CPC 923)	1) Unbound	1) Unbound	
	2) None	2) None	
	3) Unbound	3) Unbound	
	<ul> <li>4) Foreign natural persons may enter Thailand to supply education services provided that: <ul> <li>(1) the natural persons are invited or employed by</li> </ul> </li> </ul>	4) Unbound	

Modes of supply: 1)Cross-bord	er supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>education institutions duly established and registered in Thailand;</li> <li>(2) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education where applicable</li> <li>The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.</li> <li>Others : As indicated in the horizontal section</li> </ul>		
E. Other education services (CPC 92900)	1) Unbound	1) Unbound	
Chinese language tuition services	2) None	2) None	
(part of CPC 92900)	3) Unbound	3) Unbound	
	<ul> <li>4) Foreign natural persons may enter Thailand to supply Chinese language tuition services provided that:</li> <li>(1) the natural persons are invited or employed by education institutions duly</li> </ul>	4) Unbound	

Modes of supply: 1)Cross-borde	er supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>established and registered in Thailand;</li> <li>(2) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education where applicable The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.</li> <li>Others : As indicated in the horizontal section</li> </ul>		
9. TOURSIM AND TRAVEL RELATED SERVICES			
A. Hotel lodging services (CPC 64110)	1) None	1) None	
	2) None	2) None	
	3) None	3) None	
	<ol> <li>As indicated in the horizontal section</li> </ol>	<ol> <li>Unbound, except as provided in the horizontal section</li> </ol>	
Restaurant services (CPC 64210)	1) None	1) None	
	2) None	2) None	

Modes of supply: 1)Cross-borde	er supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul><li>3) None</li><li>4) As indicated in the horizontal section</li></ul>	<ul><li>3) None</li><li>4) Unbound, except as provided in the horizontal section</li></ul>	
Catering services (CPC 64230)	1) Unbound	1) Unbound	
	2) None	2) None	
	3) None	3) None	
	<ol> <li>As indicated in the horizontal section</li> </ol>	<ol> <li>Unbound, except as provided in the horizontal section</li> </ol>	
B. Travel Agencies and Tour Operators Services (CPC7471)	1) Unbound	1) Unbound	
	2) None	2) None	
	<ol> <li>In addition to that indicated in the horizontal section, not less than half of the board of directors of the company must be Thai nationality</li> </ol>	3) None	
	<ol> <li>As indicated in the horizontal section</li> </ol>	<ol> <li>Unbound, except as provided in the horizontal section</li> </ol>	
D. Other	1) None	1) None	
Hotel management services	2) None	2) None	

Modes of supply: 1)Cros	s-border supply 2)Consumption abroad	3)Commercial presence	4)Presence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul><li>3) None</li><li>4) As indicated in the horizontal section</li></ul>	<ul><li>3) None</li><li>4) Unbound, except as provided in the horizontal section</li></ul>	
<b>11. TRANSPORT SERVICES</b> A. Maritime Transport Services			
Maritime cargo handling services <sup>2</sup>	<ol> <li>Unbound</li> <li>None</li> </ol>	<ol> <li>Unbound</li> <li>None</li> </ol>	
	<ol> <li>Supplying of services in the area under the jurisdiction of the Port Authority of Thailand is subject to certain conditions set up by the Ministerial Regulations issued under the Port Authority of Thailand Act B.E.2494</li> </ol>	3) None	
	<ol> <li>As indicated in the horizontal section</li> </ol>	4) Unbound, except as provided in the horizontal section	

- the loading/discharging of cargo to/from a ship;
- the lashing/unlashing of cargo;
- the reception/delivery and safekeeping of cargoes before shipment or after discharge

<sup>&</sup>lt;sup>2</sup> Maritime cargo handling services" means activities exercised by stevedore companies, including terminal operators, but not including the direct activities of dockers when this workforce is organized independently of the stevedoring or terminal operator companies. The activities include the organization and supervision of:



## PROTOCOL TO IMPLEMENT THE SECOND PACKAGE OF SPECIFIC COMMITMENTS UNDER THE AGREEMENT ON TRADE IN SERVICES OF THE FRAMEWORK AGREEMENT ON COMPREHENSIVE ECONOMIC CO-OPERATION BETWEEN THE ASSOCIATION OF SOUTHEAST ASIAN NATIONS AND THE PEOPLE'S REPUBLIC OF CHINA

The Governments of Brunei Darussalam, the Kingdom of Cambodia, the Republic of Indonesia, the Lao People's Democratic Republic, Malaysia, the Republic of the Union of Myanmar, the Republic of the Philippines, the Republic of Singapore, the Kingdom of Thailand and the Socialist Republic of Viet Nam, Member States of the Association of Southeast Asian Nations (hereinafter collectively referred to as "ASEAN" or "ASEAN Member States" or singularly as "ASEAN Member State"), and the People's Republic of China (hereinafter referred to singularly as "the Party" and collectively as "the Parties"),

**RECALLING** the Agreement on Trade in Services of the Framework Agreement on Comprehensive Economic Cooperation Between the Association of Southeast Asian Nations and the People's Republic of China, (hereinafter referred to as the "Agreement"), signed on 14 January 2007 in Cebu, the Philippines;

**RECALLING** the aim of substantially improving on the first package of specific commitments of each Party;

**REAFFIRMING** the commitment to the progressive liberalisation of trade in services between the Parties; and

**RECOGNISING** the agreement to conclude the second package of specific commitments within a year from the date of entry into force of the Agreement,

HAVE AGREED as follows:

### Article 1 General Provisions

- 1. Pursuant to paragraph 2 of Article 23 of the Agreement, the second package of specific commitments of each Party is hereby annexed to this Protocol. This Protocol and its Annexes shall form an integral part of the Agreement.
- 2. This Protocol shall apply to the Parties that have signed this Protocol and submitted their respective specific commitments to the Secretary-General of ASEAN.<sup>1</sup>

### Article 2 Entry into Force

- 1. This Protocol shall enter into force on 1 January 2012.
- 2. The Parties undertake to complete their internal procedures for the entry into force of this Protocol by 1 January 2012.
- 3. Where a Party is unable to complete its internal procedures for the entry into force of this Protocol by 1 January 2012, the rights and obligations of that Party under this Protocol shall commence on the date of completion of such internal procedures.

<sup>&</sup>lt;sup>1</sup> Cambodia is exempted from the requirement of the submission of the Second Package of Specific Commitments (8<sup>th</sup> AEM-MOFCOM Consultations).

 A Party shall upon the completion of its internal procedures for the entry into force of this Protocol notify all the other Parties in writing.

### Article 3 Depositary

For the ASEAN Member States, this Protocol shall be deposited with the Secretary-General of ASEAN, who shall promptly furnish a certified true copy thereof, to each ASEAN Member State.

**IN WITNESS WHEREOF**, the undersigned being duly authorised by their respective Governments, have signed the Protocol to implement the Second Package of Specific Commitments under the Agreement on Trade in Services of the Framework Agreement on the Comprehensive Economic Co-operation between the Association of the Southeast Asian Nations and the People's Republic of China.

Done at Bali, Indonesia, this  $16^{m}$  Day of November in the Year Two Thousand and Eleven, in duplicate copies in the English language.

For Brunei Darussalam:

For the People's Republic of China:

LIM JOCK SENG Second Minister of Foreign Affairs and Trade

建德别

CHEN DEMING Minister of Commerce

For the Kingdom of Cambodia:

CHAM PRASIDH Senior Minister and Minister of Commerce

For the Republic of Indonesia:

GITA WIRJAWAN Minister of Trade

For the Lao People's Democratic Republic:

NAM VIYAKETH Minister of Industry and Commerce

For Malaysia:

MUSTAPA MOHAMED Minister of International Trade and Industry

For the Republic of the Union of Myanmar:

U TIN NAING THEIN Union Minister, Ministry of National Planning and Economic Development

For the Republic of the Philippines:

GREGORY L. DOMINGO

Secretary of Trade and Industry

For the Republic of Singapore:

LIM HNG KIANG Minister for Trade and Industry

For the Kingdom of Thailand:

Kittl ung

KITTIRATT NA-RANONG Deputy Prime Minister and Minister of Commerce

For the Socialist Republic of Viet Nam: Strank

VU HUY HOANG Minister of Industry and Trade

### THE PEOPLE'S REPUBLIC OF CHINA

Schedule of Specific Commitments

AC-TIS/SC2/PRC

#### **CHINA - SCHEDULE OF SPECIFIC COMMITMENTS**

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
. HORIZONTAL COMMITMENTS <sup>1</sup>			
ALL SECTORS INCLUDED IN THIS SCHEDULE	<ul> <li>(3) In China, foreign invested enterprises include foreign capital enterprises (also referred to as wholly foreign-owned enterprises) and joint venture enterprises and there are two types of joint venture enterprises: equity joint ventures and contractual joint ventures.<sup>2</sup></li> <li>The proportion of foreign investment in an equity joint venture shall be no less than 25 per cent of the registered capital of the joint venture.</li> <li>The establishment of branches by foreign enterprises is unbound, unless otherwise indicated in specific sub-sectors, as the laws and regulations on branches of foreign enterprises are under formulation.</li> </ul>	<ul> <li>(3) Unbound for all the existing subsidies to domestic services suppliers in the sectors of audio-visual, aviation and medical services.</li> <li>Unbound for all the existing subsidies to domestic services suppliers in the sectors listed in China-ASEAN Services commitments.</li> <li>Unbound for all the subsidies to domestic services suppliers in any new sector and sub-sector scheduled in the future services negotiations after signing China-ASEAN FTA Services Agreement.</li> </ul>	

 $<sup>^{1}</sup>$  In this commitment, the mention of "foreign" in both horizontal and specific commitments only refers to "ASEAN Member Countries".  $^{2}$  The terms of the contract, concluded in accordance with China's laws, regulations and other measures, establishing a "contractual joint venture" govern matters such as the manner of operation and management of the joint venture as well as the investment or other contributions of the joint venture parties. Equity participation by all parties to the contractual joint venture is not required, but is determined pursuant to the joint venture contract. "Foreign invested enterprise" in this schedule means a foreign invested enterprise duly constituted or otherwise organized under "Law on Chinese-Foreign Equity Joint Ventures", "Law on Chinese-Foreign Contractual Joint Ventures" and "Law on Foreign-Capital Enterprises".

**CHINA - SCHEDULE OF SPECIFIC COMMITMENTS** For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>Representative offices of foreign enterprises are permitted to be established in China, but they shall not engage in any profit- making activities except for the representative offices under CPC 861, 862, 863, 865 in the sectoral specific commitments</li> <li>The land in the People's Republic of China is State- owned. Use of land by enterprises and individuals is subject to the following maximum term limitations:</li> <li>(a) 70 years for residential purposes;</li> <li>(b) 50 years for industrial purposes;</li> <li>(c) 50 years for the purpose of education, science, culture, public health and physical education;</li> <li>(d) 40 years for commercial, tourist and recreational purposes;</li> <li>(e) 50 years for comprehensive</li> </ul>		
	utilization or other purposes.		

**CHINA - SCHEDULE OF SPECIFIC COMMITMENTS** For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(4) Unbound except for measures concerning the entry and temporary stay of natural persons who fall into one of the following categories:</li> <li>(a) Managers, executives and specialists defined as senior employees of a corporation of a Party that has established a representative office, branch or subsidiary in the territory of the People's Republic of China, temporarily moving as intracorporate transferees, shall be permitted entry for an initial stay of three years;</li> <li>(b) Managers, executives and specialists defined as senior employees of a corporation of Parties, being engaged in the foreign invested enterprises in the territory of the People's Republic of China for conducting business, shall be granted a long-term stay permit as stipulated in the terms of contracts concerned or an initial stay of three years, whichever is shorter;</li> </ul>	(4) Unbound except for the measures concerning the entry and temporary stay of natural persons who fall into the categories referred to in the market access column.	

**CHINA - SCHEDULE OF SPECIFIC COMMITMENTS** For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(c) Service salespersons – persons not based in the territory of the People's Republic of China and receiving no remuneration from a source located within China, and who are engaged in activities related to representing a service supplier for the purpose of negotiation for the sale of services of that supplier where:         <ul> <li>(a) such sales are not directly made to the general public and</li> <li>(b) the salesperson is not engaged in supplying the service: entry for salespersons is limited to a 90-day period.</li> </ul> </li> </ul>		
	<ul> <li>(d) Contractual Service Suppliers(CSS): Foreign natural persons who enter the territory of China temporarily in order to perform a service pursuant to a contract(s) between their employers and a service consumer(s) of China. Their employers</li> </ul>		

Nodes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	shall be a		
	company/partner/firm of		
	other Parties which has no		
	commercial presence in the		
	territory of China. CSS		
	receive remuneration from		
	their employer while abroad,		
	and have appropriate		
	educational and technical		
	(professional) qualifications		
	relevant to the service to be		
	provided. Their duration of		
	stay is subject to the		
	duration of contract and (if		
	longer) shall not exceed 1		
	year. They can not perform		
	services which are not		
	related to the service activity		
	which is the subject of the		
	contract. The services		
	provided by CSS are only		
	limited to the specific		
	sectors as follows:		
	(1) Accounting Services		
	(2) Medical and dental		
	services		
	(3) Architectural services		
	(4) Engineering services		
	(5) Urban planning services		
	(except general urban		
	planning)		
	(6) Computer and related		

Modes of supply: (1) Cross-border sup	ply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	services (7) Construction and Related Engineering Services (8) Education Services: CSS shall acquire a bachelor's degree or above, receive appropriate professional titles or certificates, and have at least 2-year professional work experience. The Chinese party involved in the contract shall be a juridical person which has the function of providing education service (9) Tourism Services (e) others Installers and servicers: Qualified specialists supplying installation or maintenance services for machinery or industrial	National Treatment	Commitments
	equipment. The supply of that service has to occur on a fee or contractual basis		
	(installation/maintenance contract) between the		

Modes of supply: (1) Cross-border supp	oly (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	builder of the machinery or equipment and the owner of that machinery or equipment, both of them being juridical persons Duration of stay of the installers and servicers is subject to the duration of contract, but shall not exceed 3 months. They cannot perform services which are not related to the service activity which is the subject of the contract, and should have appropriate technical (professional) qualifications relevant to the service to be provided.		

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
I. SPECIFIC COMMITMENTS			
1. BUSINESS SERVICES			
A. Professional Services	(1) None	(1) None	
(a) Legal Services	(2) None	(2) None	
(CPC 861, excluding Chinese law practice)	<ul> <li>(3) Foreign law firms can provide legal services only in the form of representative offices. Representative offices can engage in profit-making activities. Business scope of foreign representative offices is only as follows: <ul> <li>(a) to provide clients with consultancy on the legislation of the country/region where the lawyers of the law firm are permitted to engage in lawyer's professional work, and on international conventions and practices;</li> <li>(b) to handle, when entrusted by clients or Chinese law firms, legal affairs of the country/region where the lawyers of the law firm are permitted to engage in lawyer's professional work, and on international conventions and practices;</li> </ul> </li> </ul>	<ul> <li>(3) All representatives shall be resident in China no less than six months each year. The representative office shall not employ Chinese national registered lawyers</li> </ul>	

Limitation on Market Access to entrust, on behalf of foreign clients, Chinese law firms to deal with the Chinese legal affairs;	Limitation on National Treatment	Additional Commitments
foreign clients, Chinese law firms to deal with the		
to enter into contracts to maintain long-term entrustment relations with Chinese law firms for legal affairs; to provide information on the impact of the Chinese legal environment. ustment allows the foreign esentative office to directly uct lawyers in the entrusted ese law firm, as agreed een both parties. The esentatives of a foreign law shall be practitioner lawyers are members of the bar or society in a ASEAN aber country and have ticed for no less than two s outside of China. The f representative shall be a ner or equivalent (e.g., aber of a law firm of a ed liability corporation) of a irm of a ASEAN member atry and have practiced for ess than three years outside		
recattly everses and sford eithe	maintain long-term entrustment relations with Chinese law firms for legal affairs; o provide information on he impact of the Chinese egal environment. Istment allows the foreign sentative office to directly ict lawyers in the entrusted ese law firm, as agreed een both parties. The sentatives of a foreign law shall be practitioner lawyers are members of the bar or ociety in a ASEAN ber country and have iced for no less than two is outside of China. The representative shall be a er or equivalent (e.g., ber of a law firm of a d liability corporation) of a rm of a ASEAN member	maintain long-term entrustment relations with Chinese law firms for legal affairs; o provide information on he impact of the Chinese egal environment. Istment allows the foreign sentative office to directly ict lawyers in the entrusted ese law firm, as agreed een both parties. The sentatives of a foreign law shall be practitioner lawyers are members of the bar or ociety in a ASEAN ber country and have iced for no less than two is outside of China. The representative shall be a er or equivalent (e.g., ber of a law firm of a d liability corporation) of a rm of a ASEAN member try and have practiced for iss than three years outside

Unbound except as indicated in horizontal commitments None None Partnerships or incorporated accounting firms are limited to	<ul> <li>(4) Unbound except as indicated in horizontal commitments</li> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> </ul>	- Foreign accounting firms are permitted to affiliate with Chinese firms and enter into contractual agreements with their
None Partnerships or incorporated accounting firms are limited to	(2) None	are permitted to affiliate with Chinese firms and enter into contractual
Certified Public Accountants (CPAs) licensed by the Chinese authorities Unbound except as indicted in horizontal commitments.	(4) Unbound except as indicted in horizontal commitments.	<ul> <li>affiliated firms in the WTC Members.</li> <li>Issuance of licenses to those foreigners who have passed the Chinese national CPA examination shall be accorded nationa treatment.</li> <li>Applicants will be informe of results in writing no late than 30 days after submission of their applications.</li> <li>Accounting firms providing services in CPC 862 can engage in taxation and management consulting</li> </ul>
	•	

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(c) Taxation services (CPC 8630)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) Wholly foreign-owned subsidiaries are permitted</li> <li>(4) Unbound except as indicated in horizontal commitments</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3)</li> <li>(4) Unbound except as indicated in horizontal commitments</li> </ul>	
<ul> <li>(d) Architectural services (CPC 8671)</li> <li>(e) Engineering services (CPC 8672)</li> <li>(f) Integrated engineering services (CPC 8673)</li> <li>(g) Urban planning services</li> </ul>	<ul> <li>(1) None for scheme design. Co-operation with Chinese professional organisations is required except scheme design.</li> <li>(2) None</li> <li>(3) Wholly foreign-owned</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) Foreign service suppliers shall</li> </ul>	
(except general urban planning) (CPC 8674)	enterprises are permitted.	(3) Foreign service suppliers shall be registered architects/engineers, or enterprises engaged in architectural/engineering/urban planning services, in their home country.	
	(4) Unbound, except as indicated in horizontal commitments.	(4) Unbound, except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(h) Medical and dental services (CPC 9312)	(1) None	(1) None	
	(2) None	(2) None	
	(3) Foreign service suppliers are permitted to establish joint venture hospitals or clinics with Chinese partners with quantitative limitations in line with China's needs, with foreign majority ownership permitted.	(3) The majority of doctors and medical personnel of the joint venture hospital and clinics shall be of Chinese nationality	
	(4) Unbound, except as indicated in horizontal commitments and as follows: Foreign doctors with professional certificates issued by their home country shall be permitted to provide short-term medical services in China after they obtain licenses from the Ministry of Public Health. The term of service is six months and may extend to one year.	(4) Unbound, except as indicated in horizontal commitments.	

Mo	des of supply: (1) Cross-border su	pply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
В.	Computer and Related Services	(1)	None	(1)	None	
	(Computer and related services do not cover the	(2)	None	(2)	None	
	economic activity consisting	(3)	None	(3)	None	
(a)	of the provision of content services which require computer and related services as means of supply) Consultancy services related to the installation of computer hardware (CPC 841)	(4)	Unbound except as indicated in horizontal commitments.	(4)	Qualifications are as follows: certified engineers, or personnel with Bachelor's degree (or above) and three years of experience in these fields.	
(b)		(1)	None	(1)	None	
	services (CPC 842)	(2)	None	(2)	None	
(c) -	Data processing services (CPC 843) Input preparation services	(3)	Wholly foreign-owned enterprises are permitted.	(3)	None	
	(CPC 8431)	(4)	Unbound except as indicated in horizontal commitments.	(4)	(4) Qualifications are as follows: certified engineers, or personnel with Bachelor's degree (or above) and three years of experience in these fields.	

Мо	des of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on		Limitation on	Additional
		Market Access			National Treatment	Commitments
-	Data processing and tabulation services (CPC	(1)	None	(1)	None	
_	8432) Time-sharing services	(2)	None	(2)	None	
-	(CPC 8433)	(3)	None	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Qualifications are as follows: certified engineers, or personnel with Bachelor's degree (or above) and three years of experience in these fields.	
D.	Real Estate Services	(1)	None	(1)	None	
(a)		(2)	None	(2)	None	
	own or leased property (CPC 821)	(3)	Wholly foreign-owned enterprises are allowed.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments	(4)	Unbound except as indicated in horizontal commitments	
(b)	Real estate services on a fee or contract basis	(1)	None	(1)	None	
	(CPC 822)	(2)	None	(2)	None	
		(3)	Wholly foreign-owned enterprises are allowed.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

Мо	des of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
F. (a)		(1)	Only through advertising agents registered in China who have the right to provide foreign advertising services.	(1)	None	
		(2)	Only through advertising agents registered in China who have the right to provide foreign advertising services.	(2)	None	
		(3)	Wholly foreign-owned subsidiaries are permitted.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
(b)		(1)	Unbound	(1)	Unbound	
	(CPC 86401, only limited to investigation services	(2)	Unbound	(2)	Unbound	
	designed to secure information on the prospects and performance of an organization's products in the market)	(3)	Only in the form of joint ventures, with foreign majority ownership permitted. Economic needs tests are required.	(3)	Unbound	
		(4)	Unbound except as indicated in horizontal commitments. Requirement for a commercial presence.	(4)	Unbound except as indicated in horizontal commitments.	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(c) Management Consulting services	(1)	None	(1)	None	
(CPC 865)	(2)	None	(2)	None	
	(3)	Wholly foreign-owned subsidiaries are permitted.	(3)	None	
	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
(d) Services related to management consulting (only	(1)	None	(1)	Unbound	
limited to the following sub-	(2)	None	(2)	Unbound	
<ul> <li>Project management services other than for construction (CPC 86601)</li> </ul>	(3)	Only in the form of joint ventures, with foreign majority ownership permitted. Economic needs tests are required.	(3)	Unbound	
	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

Мо	des of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(e)	Technical testing and analysis services (CPC 8676) and	(1)	None	(1)	None	
	freight inspection covered by	(2)	None	(2)	None	
	CPC 749, excluding statutory inspection services for freight inspection services	(3)	Foreign services suppliers which have been engaged in inspection services in their home countries for more than three years are permitted to establish joint venture technical testing, analysis and freight inspection companies with no less than US\$ 350,000 in registered capital. Wholly foreign-owned subsidiaries are permitted.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated i horizontal commitments.	n

Modes of supply: (1) Cross-border s		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(f) Services incidental to	(1) None	(1) None	
agriculture, forestry, hunting and fishing	(2) None	(2) None	
(CPC 881, 882)	(3) Only in the form of joint ventures, with foreign majority ownership permitted.	(3) None	
	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	
(k) Placement and supply services of Personnel	(1) Unbound	(1) Unbound	
(CPC 872, excluding CPC	(2) Unbound	(2) Unbound	
87209)	<ul> <li>(3) Only in the form of joint ventures, with foreign majority ownership permitted. Economic needs tests are required.</li> </ul>	(3) Unbound	
	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	
m. Related scientific technical consulting services	(1) None	(1) None	
(CPC 8675)	(2) None	(2) None	
<ul> <li>Offshore oil-field services geological, geophysical and other scientific prospecting services</li> </ul>	(3) Only in the form of petroleum exploitation in cooperation with Chinese partners	(3) None	
<ul><li>(CPC 86751)</li><li>Sub-surface surveying services (CPC 86752)</li></ul>	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	

odes of supply: (1) Cross-border Sector or Subsector		(2) Consumption abroad Limitation on Market Access		(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional
Sector or Subsector Onshore oil-field services	exp Chi (CN app gov In c pet ser	Market Access ne ne ly in the form of petroleum oloitation in cooperation with ina National Petroleum Corp. NPC) in the designated areas proved by the Chinese vernment. order to carry out the roleum contract, the foreign vice supplier shall establish a	(1) (2) (3)	National TreatmentNoneNoneThe foreign service supplier shall furnish CNPC accurately and promptly with the reports on the petroleum operations, and shall submit to CNPC the data and samples as well as various technological, economic, accounting and administrative reports related to petroleum	Additional Commitments
	bra rep terr of ( reg acc dor be cor The sha a b aut exc	inch, subsidiary or resentative office within the ritory of the People's Republic China and go through istration formalities in cordance with the laws. The miciles of the said offices shall determined through hsultation with CNPC. e foreign service supplier all open its bank account with ank approved by the Chinese horities to engage in foreign change business within the inese territory.		operations. CNPC shall have the ownership of all of the data records, samples, vouchers and other original information acquired during the implementation of the petroleum operations. The investment of foreign service suppliers shall be made in US dollars or other hard currencies.	
		bound except as indicated in izontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

Mod	es of supply: (1) Cross-border se	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	Building-cleaning services (CPC 874)	(1)	Unbound*	(1)	Unbound*	
		(2)	None	(2)	None	
		(3)	Wholly foreign-owned enterprises are permitted.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
	Photographic services (CPC 875)	(1)	None	(1)	None	
		(2)	None	(2)	None	
		(3)	Only in the form of joint ventures, with foreign majority ownership permitted.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
	Packaging services (CPC 876)	(1)	None	(1)	None	
		(2)	None	(2)	None	
		(3)	Wholly foreign-owned subsidiaries are permitted.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

<sup>\*</sup> Unbound due to lack of technical feasibility.

<sup>\*</sup> Unbound due to lack of technical feasibility.

Mo	des of supply: (1) Cross-border su	pply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(r)	Printing of packaging materials, on a fee or contract basis (Only limited to the printing of packaging materials)	<ul><li>(1)</li><li>(2)</li><li>(3)</li></ul>	Unbound Unbound Wholly foreign-owned enterprises are permitted. Economic needs tests are required.	<ul><li>(1)</li><li>(2)</li><li>(3)</li></ul>	Unbound Unbound Unbound	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
(s)	Convention services	(1)	None	(1)	None	
	(CPC 87909)	(2)	None	(2)	None	
		(3)	Only in the form of joint ventures, with foreign majority ownership permitted.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border su	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
(t) Translation and interpretation services (CPC 87905)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Wholly foreign-owned enterprises are permitted.	(3)	None	
	(4)	Unbound except as indicated in horizontal commitments.	(4)	Qualifications are as follows: three years of experience in translation or interpretation and a good command of the working language(s).	
- Maintenance and repair	(1)	None	(1)	None	
services(CPC 63, 6112 and 6122)	(2)	None	(2)	None	
<ul> <li>Maintenance and repair services of office machinery and equipment including</li> </ul>	(3)	Wholly foreign-owned subsidiaries are permitted.	(3)	None	
computers (CPC 845 and 886)	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
- Rental and leasing services (CPC 831, 832, excluding	(1)	None	(1)	None	
CPC 83202)	(2)	None	(2)	None	
	(3)	Wholly foreign-owned subsidiaries are permitted. Service suppliers will have global assets of US\$ 5 million.	(3)	None	
	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
2. COMMUNICATION SERVICES			
B. Courier Services (CPC 75121, except for those	(1) None	(1) None	
currently specifically reserved to Chinese postal authorities	(2) None	(2) None	
by law)	(3) Wholly foreign-owned subsidiaries are permitted.	(3) None	
	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	
Basic Telecommunication Services	(1) See mode 3	(1) None	China undertakes the obligations contained in the
- Paging Services	(2) None	(2) None	Reference Paper in Annex I attached hereto.
	<ul> <li>(3) Foreign service suppliers are permitted to establish joint venture value-added telecommunication enterprises, and foreign investment in the joint ventures shall be no more than 50 per cent.</li> </ul>	(3) None	
	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
<ul> <li>C. Telecommunication Services3 Value-added Services Including the following:</li> <li>(h) Electronic mail</li> <li>(i) Voice mail</li> <li>(j) On-line information and database retrieval</li> <li>(k) Electronic data interchange</li> <li>(l) Enhanced/Value-added facsimile services (including store and forward, store and retrieve)</li> <li>(m) Code and protocol conversion</li> <li>(n) On-line information and/or data processing (including transaction processing)</li> </ul>	<ul> <li>(2) Nor</li> <li>(3) For per ver tele and join tha</li> <li>(4) Unl</li> </ul>	e mode 3 ne reign service suppliers are mitted to establish joint nture value-added ecommunication enterprises, d foreign investment in the nt ventures shall be no more n 50 per cent. bound except as indicated in rizontal commitments.	<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> </ul>	None None None Unbound except as indicated in horizontal commitments.	China undertakes the obligations contained in the Reference Paper in Annex I attached hereto.

<sup>&</sup>lt;sup>3</sup> China's commitments are scheduled in accordance with the following: Notes for Scheduling Basic Telecom Services Commitments (S/GBT/W/2/REV/1) and Market Access Limitations on Spectrum Availability (S/GBT/W/3) attached hereto.

All international telecommunications services shall go through gateways established with the approval of China's telecommunications authorities, which will act as an independent regulatory authority in accordance with the principles of paragraph 5 of the Reference Paper.

Telecommunication services do not cover the economic activity consisting of the provision of content services which require telecommunications services for their transport.

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Mobile Voice and Data Services:	(1) (2)	See mode 3 None	(1)	None	
<ul> <li>Analogue / Digital / Cellular Services</li> <li>Personal Communication Services</li> </ul>	(3)	Foreign service suppliers are permitted to establish joint ventures only, and foreign investment in the joint ventures shall be no more than 49 per cent.	(3)	None	
	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
<ul> <li>Domestic Services</li> <li>(a) Voice services</li> <li>(b) Packet-switched data transmission services</li> <li>(c) Circuit-switched data transmission services</li> <li>(f) Facsimile services</li> <li>(g) Domestic private leased circuit services</li> </ul>	<ol> <li>See mode 3</li> <li>None</li> <li>Foreign service suppliers are permitted to establish joint ventures only, and foreign investment in the joint ventures shall be no more than 49 per cent.</li> </ol>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> </ul>	
<ul> <li>International Services</li> <li>(a) Voice services</li> <li>(b) Packet-switched data transmission services</li> <li>(c) Circuit-switched data transmission services</li> <li>(f) Facsimile services</li> <li>(g) International closed user group voice and data services (use of private leased circuit service is permitted)</li> </ul>	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	

Мо	odes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on		Limitation on	Additional
	Sector of Subsector		Market Access		National Treatment	Commitments
				1		
D.	Audiovisual Services	(1)	None	(1)	None	Without prejudice to compliance with China's
-	Videos, including	(2)	None	(2)	None	regulations on the
-	entertainment software and (CPC 83202), distribution services Sound recording distribution services	(3)	Foreign services suppliers are permitted to establish contractual joint ventures with Chinese partners to engage in the distribution of audiovisual products, excluding motion pictures, without prejudice to China's right to examine the content of audio and video products (see footnote 1).	(3)	None	administration of films, China allows the importation of motion pictures for theatrical release on a revenue-sharing basis and the number of such imports shall be 20 on an annual basis.
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
-	Cinema Theatre Services	(1)	None	(1)	None	
		(2)	None	(2)	None	
		(3)	Foreign services suppliers are permitted to construct and/or renovate cinema theatres, with foreign investment no more than 49 per cent.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
3. CONSTRUCTION AND RELAT	TED ENGINEERING SERVICES		
(CPC 511, 512, 513⁴, 514, 515, 516, 517, 518⁵)	(1) Unbound*	(1) Unbound*	
	(2) None	(2) None	
	<ul> <li>(3) Wholly foreign-owned enterprises are permitted. Wholly foreign-owned enterprises can only underta the following four types of construction projects.</li> <li>1. Construction projects whol financed by foreign investment and/or grants.</li> <li>2. Construction projects finan by loans of international financial institutions and awarded through internatio tendering according to the terms of loans.</li> <li>3. Chinese-foreign jointly constructed projects with foreign investment equal to more than 50 per cent; and Chinese-foreign jointly constructed projects with foreign investment less that</li> </ul>	ly ced nal or	

<sup>&</sup>lt;sup>4</sup> Including dredging services relating to infrastructure construction. <sup>5</sup> Coverage of CPC 518 is limited only to the rental and leasing services of construction and/or demolition machines with operator which are owned and used by foreign construction enterprises in their supply of services. \*Unbound due to lack of technical feasibility.

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>difficult to be implemented by Chinese construction enterprises alone.</li> <li>4. Chinese invested construction projects which are difficult to be implemented by Chinese construction enterprises alone can be jointly undertaken by Chinese and foreign construction enterprises with the approval of provincial government</li> <li>Unbound except as indicated in horizontal commitments.</li> </ul>	<ul><li>(4) Unbound except as indicated in horizontal commitments.</li></ul>	

Мо	des of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
4. I	DISTRIBUTION SERVICES (as o	define	d in Annex 2)			
Α.	6	(1)	Unbound	(1)	Unbound	Foreign-invested enterprises
	(excluding salt, tobacco)	(2)	None	(2)	None	are permitted to distribute their products manufactured in
B.	Wholesale Trade Services6 (excluding salt, tobacco)	(3)	Wholly foreign-owned enterprises are permitted.	(3)	None	China, including the products listed in the market access or sector or sub-sector column,
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	and provide subordinate services as defined in Annex 2. Foreign service suppliers are permitted to provide the full range of related subordinate services, including after sales services, as defined in Annex 2, for the products they distribute.

<sup>&</sup>lt;sup>6</sup> The restrictions on mode 1 shall not undermine the rights of WTO Members to the right to trade as stipulated in Chapter 5 of China's Protocol of accession to the WTO.

Mo	odes of supply: (1) Cross-border su	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
C.	Retailing Services (excluding tobacco).	<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> </ul>	Unbound except for mail order. None Wholly foreign-owned enterprises are permitted, except for: - chain stores which sell products of different types and brands from multiple suppliers with more than 30 outlets. For such chains stores with more than 30 outlets, foreign majority ownership will not be permitted if those chain stores distribute any of the following products: books, newspapers, magazines, pharmaceutical products, pesticides, mulching films, processed oil, chemical fertilizers and products listed in Annex 2a of the Protocol of China's WTO Accession. The foreign chain store operators will have the freedom of choice of any partner, legally established in China according to China's laws and regulations.	<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> </ul>	Unbound except for mail order. None None	Foreign-invested enterprises may distribute their products manufactured in China, including those excepted products as listed in the market access or sector or sub-sector column, and provide subordinate services as defined in Annex 2. Foreign service suppliers are permitted to provide full range of related subordinate services, including after sales services, as defined in Annex 2, for the products they distribute.

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
D. Franchising	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in</li> </ul>	•	
E. Wholesale or retail trade services away from a fixed location.	<ul> <li>horizontal commitments.</li> <li>(1) None</li> <li>(2) None</li> <li>(3) None<sup>7</sup></li> <li>(4) Unbound except as indicated in</li> </ul>	<ul> <li>horizontal commitments.</li> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in</li> </ul>	

<sup>&</sup>lt;sup>7</sup> See paragraph 310 of the Working Party Report.

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
Sector of Subsector	Market Access	National Treatment	Commitments

5. EDU	JCATIONAL SERVICES					
A. Pr	imary education services	(1)	Unbound	(1)	Unbound	
co	PC 921, excluding national mpulsory education in CPC	(2)	None	(2)	None	
B. Se (C co	190) econdary education services PC 922, excluding national mpulsory education in CPC	(3)	Joint schools will be established, with foreign majority ownership permitted.	(3)	Unbound	
C. Hię	210) gher education services	(4)	Unbound except as indicated in horizontal commitments and the	(4)	Qualifications are as follows: - possession of Bachelor's	
D. Ad (C ac tre ac E. Ot (C ac fol a. b.	PC 923) dult education services PC 924, including non- ademic training of beauty eatment, spa, and upuncture) her education services PC 929, including non- ademic training in the lowing areas: English language cooking handicraft		following: Foreign individual education service suppliers may enter into China to provide education services when invited or employed by Chinese schools and other education institutions.		<ul> <li>degree or above;</li> <li>and an appropriate professional title or certificate, with two years' professional experiences.</li> </ul>	

Мо	des of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
6.	ENVIRONMENTAL SERVICES	-				
		ŕ	itoring and pollution source inspec	· · ·		
Α.	Sewage Services	(1)	Unbound except for	(1)	None	
	(CPC 9401)		environmental consultation			
В.	Solid Waste Disposal		services.			
	Services					
	(CPC 9402)	(2)	None	(2)	None	
C.	Cleaning Services of Exhaust			$\langle \mathbf{O} \rangle$	N	
	Gases	(3)	Wholly foreign-owned	(3)	None	
	(CPC 9404)		enterprises are permitted.			
D.	Noise Abatement Services	(4)	Unbound except as indicated in	(4)	Unbound except as indicated in	
	(CPC 9405)	(4)	horizontal commitments.	(4)	horizontal commitments.	
E.	Nature and Landscape		nonzontal communents.		nonzontai communents.	
	Protection Services					
	(CPC 9406)					
F.	Other Environmental					
	Protection Services					
	(CPC 9409)					
G.	Sanitation Services					
	(CPC 9403)					

Nodes of supply: (1) Cross-border su	рріу	(2) Consumption abroad Limitation on		(3) Commercial presence Limitation on	(4) Presence of natural person Additional
Sector or Subsector		Market Access		National Treatment	Commitments
. FINANCIAL SERVICES	(1)		(1)		
<ul> <li>All Insurance and Insurance- Related Services<sup>8</sup></li> <li>(a) Life, health and pension/annuity insurance</li> <li>(b) Non-life insurance</li> <li>(c) Reinsurance</li> <li>(d) Services auxiliary to insurance</li> </ul>	(1)	<ul> <li>Unbound except for :</li> <li>(a) reinsurance;</li> <li>(b) international marine, aviation, and transport insurance; and</li> <li>(c) brokerage for large scale commercial risks, international marine, aviation, and transport insurance, and reinsurance.</li> </ul>	(1)	None	
	(2)	Unbound for brokerage. Other, none.	(2)	None	
	(3)	A. Form of establishment Foreign non-life insurers are permitted to establish as a branch or as a wholly- owned subsidiary, with no form of establishment restrictions.	(3)	<ul> <li>None, except for:</li> <li>Foreign insurance institutions shall not engage in the statutory insurance business.</li> </ul>	
		Foreign life insurers are permitted 50 per cent foreign ownership in a joint venture with the partner of their choice.			

<sup>&</sup>lt;sup>8</sup> Any further authorization provided to foreign insurers after accession under more favorable conditions than those contained in this schedule (including the extension of grandfathered investments through branching, sub-branching or any other legal form), will be made available to other foreign service suppliers which so requested.

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	treatment, foreign insurance brokers are permitted to provide "Master policy" no later than Chinese brokers, under conditions no less favourable. Foreign non-life insurers are permitted to provide the full range of non-life insurance services to both foreign and domestic clients. Foreign insurers are permitted to provide health insurance, individual/group insurance and pension/annuities insurance to foreigners and Chinese. Foreign insurers are permitted to provide reinsurance services for life and non-life insurance as a branch, joint venture, or wholly foreign-owned subsidiary, without geographic or quantitative restrictions on the number of licenses issued.		

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	C. <u>Licenses</u> Licenses are issued with no economic needs test or quantitative limits on licenses. Qualifications for establishing a foreign insurance institution are as follows: the investor shall be a foreign insurance company with more than 30 years of establishment experience in a WTO member; it shall have a representative office for two consecutive years in China; it shall have total assets of more than US \$5 billion at the end of the year prior to application, except for insurance brokers. Insurance brokers shall have total assets of more than US\$ 200 million.	<ul> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	

	odes of supply: (1) Cross-border sup Sector or Subsector	Limitation on Market Access		Limitation on National Treatment		Additional Commitments
B.	Banking and Other Financial Services (excluding insurance and securities)	<ul> <li>(1) Unbound except for the following:</li> <li>Provision and transfer of financial information, and financial data processing and</li> </ul>	(1)		for cor pro	r financial leasing services, eign financial leasing porations are permitted to ovide financial leasing service at e same time as domestic
	Banking services as listed below:	<ul> <li>related software by suppliers of other financial services;</li> <li>Advisory, intermediation and</li> </ul>				porations.
(a)	Acceptance of deposits and other repayable funds from the public;	other auxiliary financial services on all activities listed in subparagraphs (a) through				
(b)	• •	(k), including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on	(2) (3)	None Except for geographic		
(c)	Financial leasing;	corporate restructuring and strategy.	( )	restrictions and client limitations on local currency		
(d)	All payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers drafts(including import and export settlement);	<ul> <li>(2) None</li> <li>(3) A. <u>Geographic coverage</u> For foreign currency business, there will be no geographic restriction. For local currency business, foreign services</li> </ul>		business (listed in the market access column), foreign financial institution may do business, without restrictions or need for case-by-case approval, with foreign invested		
(e) (f)	• • • •	suppliers may provide business in following cities: Shanghai, Shenzhen, Tianjin, Dalian, Guangzhou, Zhuhai, Qingdao, Nanjing, Wuhan, Jinan, Fuzhou, Chengdu,		enterprises, non-Chinese natural persons, Chinese natural persons and Chinese enterprises. Otherwise, none.		
		Chongqing Kunming, Beijing, Xiamen, Shantou, Ningbo, Shenyang and Xi'an. Within				

Modes of supply: (1) Cross-border se	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	five years after accession, all		
	geographic restrictions will be		
	removed.		
	B. <u>Clients</u>		
	For foreign currency business,		
	foreign financial institutions are		
	permitted to provide services		
	in China without restriction as		
	to clients.		
	For local currency business,		
	foreign financial institutions are permitted to provide services		
	to Chinese enterprises.		
	Foreign financial institutions		
	are permitted to provide		
	services to all Chinese clients.		
	Foreign financial institutions		
	licensed for local currency		
	business in one region of		
	China may service clients in		
	any other region that has been		
	opened for such business.		
	C. Licensing		
	Criteria for authorization to		
	deal in China's financial		
	services sector are solely		
	prudential (i.e., contain no		
	economic needs test or		
	quantitative limits on licenses).		
	Existing non-prudential		
	measures restricting		

odes of supply: (1) Cross-border s		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	ownership, operation, and juridical form of foreign financial institutions, including on internal branching and		
	licenses are eliminated. Foreign financial institutions who meet the following condition are permitted to establish a subsidiary of a foreign bank or a foreign finance company in China: - total assets of more than US \$10 billion at the end of the year prior to filing the		
	<ul> <li>application.</li> <li>Foreign financial institutions who meet the following condition are permitted to establish a branch of a foreign bank in China:</li> <li>total assets of more than US \$20 billion at the end of the year prior to filing the application.</li> </ul>		
	Foreign financial institutions who meet the following condition are permitted to establish a Chinese-foreign joint bank or a Chinese-foreign	(4) Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
-	joint finance company in China: total assets of more than US \$10 billion at the end of the year prior to filing the application.		
-	<ul> <li>Qualifications for foreign financial institutions to engage in local currency business are as follows: three years business operation in China and being profitable for two consecutive years prior to the application, otherwise, none.</li> <li>4) Unbound except as indicated in horizontal commitments.</li> </ul>		

les of supply: (1) Cross-border su Sector or Subsector	Limita	tion on Access	Limitation on National Treatment		(4) Presence of natural perso Additional Commitments	
Motor vehicle financing by non-bank financial institutions	financial in financial da related sof of other fin - Advisory, i other auxil services of in subpara (k), includii and analys portfolio re advice on	cept for the (1) and transfer of formation, and ata processing and tware by suppliers ancial services; ntermediation and iary financial n all activities listed graphs (a) through ng credit reference sis, investment and esearch and advice, acquisitions and on restructuring and	Unbound			
	(2) None	(2)	None			
	(3) None	(3)	None			
	(4) Unbound exc horizontal co	cept as indicated in (4) mmitments.		except as indicated in commitments.		

-	Other financial services as	(1)	None	(1)	None	
(k)	listed below: Provision and transfer of	(2)	None	(2)	None	
	financial information, and	(3)	None. Criteria for authorization	(3)	None	

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
<ul> <li>financial data processing and related software by supplier of other financial services;</li> <li>(I) Advisory, intermediation and other auxiliary financial services on all activities listed in subparagraphs (a) through (k), including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy.</li> </ul>	<ul> <li>to deal in China's financial services sector are solely prudential (i.e., contain no economic needs test or quantitative limits on licenses). Branches of foreign institutions are permitted.</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	(4) Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Securities	<ul> <li>(1) Unbound except for the following:</li> <li>Foreign securities institutions may engage directly (without Chinese intermediary) in B share business</li> </ul>	(1) None	
	(2) None	(2) None	
	<ul> <li>(3) (a) Unbound, except for the following:</li> <li>Representative offices in China of foreign securities institutions may become Special Members of all Chinese stock exchanges.</li> <li>Foreign service suppliers are permitted to establish joint ventures with foreign investment up to 49 per cent to conduct domestic securities investment fund management business. Foreign securities institutions are permitted to establish joint ventures, with foreign minority ownership not exceeding 1/3, to engage (without Chinese intermediary) in underwriting A shares and in underwriting and trading of</li> </ul>		

Modes of supply: (1) Cross-border sup	ply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>B and H shares as well as government and corporate debts, launching of funds.</li> <li>(b) Criteria for authorization to deal in China's financial industry are solely prudential (i.e., contain no economic needs test or quantitative limits on licenses).</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	<ul> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	

Modes of supply: (1) Cross-border s	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
9. TOURISM AND TRAVEL RELA	TED SERVICES		
<ul> <li>A. Hotels (including apartment buildings) and Restaurants</li> </ul>	(1) None	(1) None	
(CPC 641-643)	(2) None	(2) None	
	(3) Foreign services suppliers may construct, renovate and operate hotel and restaurant establishments in China. Wholly foreign-owned subsidiaries are permitted.	(3) None	
	<ul> <li>(4) Unbound, except as indicated in horizontal commitments and as follows:</li> <li>Foreign managers, specialists including chefs and senior executives who have signed contracts with joint venture hotels and restaurants in China are permitted to provide services in China.</li> </ul>	(4) Unbound, except as indicated in horizontal commitments.	

Mc	des of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
В.	Travel Agency and Tour Operator (CPC 7471)	(1) (2) (3)	None None Foreign services suppliers who	<ul><li>(1)</li><li>(2)</li><li>(3)</li></ul>	None None None except that joint ventures	
			<ul> <li>Foreign services suppliers who meet the following conditions are permitted to provide services in the form of joint venture travel agencies and tour operators in the holiday resorts designated by the Chinese government and in the cities of Beijing, Shanghai, Guangzhou and Xi'an: <ul> <li>(a) a travel agency and tour operator mainly engaged in travel business;</li> </ul> </li> <li>(b) Annual world-wide turnover exceeds US\$ 40 million. The registered capital of joint venture travel agency/tour operator shall be no less than RMB 2.5 million.</li> <li>Foreign majority ownership are permitted</li> <li>Wholly foreign-owned subsidiaries are permitted and geographic restrictions are removed.</li> </ul>		None except that joint ventures or wholly Foreign-owned travel agencies and tour operators are not permitted to engage in the activities of Chinese travelling abroad and to Hong Kong China, Macao China and Chinese Taipei.	

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
Sector of Subsector	Market Access	National Treatment	Commitments
	The business scope of the travel		
	agency/ tour operator is as		
	follows:		
	(a) travel and hotel		
	accommodation services for		
	foreign travellers which can		
	be made directly with		
	transportation and hotel		
	operators in China covering		
	such operations;		
	(b) travel services and hotel		
	accommodation services for		
	domestic travellers which can		
	be made directly with		
	transportation and hotel		
	operators in China covering		
	such operations;		
	(c) conducting of tours within		
	China for both domestic and		
	foreign travellers, and		
	(d) travellers check cashing		
	services within China.		
	There will be no restriction on		
	the establishment of branches of		
	the joint venture travel		
	agency/tour operator and the		
	requirement on registered		
	capital of foreign-invested travel		
	agency/tour operator will be the		
	same as that of Chinese travel		
	agency/tour operator.		

Modes of supply: (1) Cross-border supply		y (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on		Limitation on		Additional
Sector of Subsector		Market Access		National Treatment	Commitments
	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

10. RECREATIONAL, CULTURAL	10. RECREATIONAL, CULTURAL AND SPORTING SERVICES (other than audiovisual services)						
D. Sporting and other recreational services	(1)	None	(1)	None			
(Only limited to CPC 96411, 96412, 96413, <b>including</b>	(2)	None	(2)	None			
training of badminton,	(3)	None	(3)	None			
excluding golf)	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.			

Modes of supply: (1) Cross-borde	supply	(2) Consumption abroad Limitation on		(3) Commercial presence Limitation on	(4)	Presence of natural persons Additional
Sector or Subsector		Market Access		National Treatment		Commitments
11. TRANSPORT SERVICES						
<ul> <li>Maritime Transport Services</li> <li>International transport (freig and passengers) (CPC 7211 and 7212 less cabotage transport services</li> </ul>	(b	passenger transportation): None	(1)	None	por inte trar rea dise	e following services at the t are made available to ernational maritime hsport suppliers on sonable and non- criminatory terms and hditions: Pilotage Towing and tug
	(2) N	one	(2)	None		assistance
	(3) (a - - - (t	<ul> <li>a) Establishment of registered companies for the purpose of operating a fleet under the national flag of the People's Republic of China: Foreign service suppliers are permitted to establish joint venture shipping companies. Foreign investment shall not exceed 49 per cent of the total registered capital of the joint venture. The chairman of board of directors and the general manager of the joint venture shall be appointed by the Chinese side.</li> <li>b) Other forms of commercial presence for the</li> </ul>	(3)	(a) None (b) Unbound	3. 4. 5. 6. 7. 8. 9.	Provisioning, fuelling and watering Garbage collecting and ballast waste disposal Port Captain's services Navigation aids Shore-based operational services essential to ship operations, including communications, water and electrical supplies Emergency repair facilities Anchorage, berth and berthing services.

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>supply of international maritime transport services: Unbound</li> <li>(4) (a) Ship's crew: Unbound except as indicated in horizontal commitments.</li> <li>(b) Key personnel employed by Commercial Presence as defined under mode (3) (b) above: Unbound except as indicated in horizontal commitments.</li> </ul>	<ul> <li>(4) (a) Unbound except as indicated in horizontal commitments.</li> <li>(b) Unbound except as indicated in horizontal commitments.</li> </ul>	
<ul> <li>H. Auxiliary Services <ul> <li>(a) Maritime cargo-handling</li> <li>services</li> <li>(CPC 741)</li> </ul> </li> <li>(c) Customs clearance services for maritime transport</li> </ul>	<ol> <li>Unbound*</li> <li>None</li> <li>Only in the form of joint ventures, with foreign majority ownership permitted.</li> <li>Unbound except as indicated in horizontal commitments.</li> </ol>	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	

<sup>\*</sup> Unbound due to lack of technical feasibility.

Mo	Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(d)	Container station and depot services	<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> </ul>	Unbound* None Only in forms of joint ventures, with foreign majority ownership permitted.	<ul> <li>(1)</li> <li>(2)</li> <li>(3)</li> </ul>	Unbound* None None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
(e)	Maritime agency services	(1)	None	(1)	None	
		(2)	None	(2)	None	
		(3)	Only in forms of joint ventures, with foreign equity share no more than 49 per cent.	(3)	None	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

<sup>\*</sup> Unbound due to lack of technical feasibility.

Мо	des of supply: (1) Cross-border su	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
B. (b)	Internal Waterways Transport Freight transport (CPC 7222)	(1)	Only international shipping in ports open to foreign vessels shall be permitted.	(1)	Limitations as indicated under market access column	
		(2)	None	(2)	None	
		(3)	Unbound	(3)	Unbound	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
C.		(1)	Unbound*	(1)	Unbound*	
(d)	maintenance services	(2)	None	(2)	None	
	(CPC 8868)	(3)	Foreign service suppliers are permitted to establish joint venture aircraft repair and maintenance enterprises in China. The Chinese side shall hold controlling shares or be in a dominant position in the joint ventures.	(3)	The joint ventures have the obligation to undertake business in the international market.	
		(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

<sup>\*</sup> Unbound due to lack of technical feasibility.

Modes of supply: (1) Cross-border su	oly (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
- Computer Reservation System (CRS) services	<ol> <li>(a) Foreign computer reservation systems may provide services to Chinese aviation enterprises and aviation agents by connecting through a Chinese computer reservation system.</li> <li>(b) Foreign Computer Reservation System may provide services to representative offices and sales offices established in the destination cities in China by foreign aviation enterprises which have the right to engage in business according to the bilateral aviation agreements.</li> <li>(c) Direct access to and use of foreign computer reservation systems by aviation agents are subject to approval of the General Administration of Civil Aviation of China (CAAC).</li> </ol>	(1) (1) None	
	(2) None	(2) None	
	(3) Foreign service suppliers are permitted to establish joint venture enterprises with Chinese Computer Reservation System	(3) Unbound	

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>in China. The Chinese side shall hold controlling shares or be in a dominant position in the joint ventures. Licenses for the establishment of joint ventures are subject to economic needs test.</li> <li>(4) Unbound except as indicated in horizontal commitments.</li> </ul>	<ul><li>(4) Unbound except as indicated in horizontal commitments.</li></ul>	
E. Rail Transport Services	(1) None	(1) None	
F. Road Transport Services	(2) None	(2) None	
<ul> <li>Freight transportation by rail (CPC 7112)</li> <li>Freight transportation by road</li> </ul>	(3) Wholly foreign-owned subsidiaries are permitted.	(3) None	
in trucks or cars (CPC 7123)	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector	Market Access	National Treatment	Commitments
Passenger Transportation	(1) Unbound	(1) Unbound	
- Urban and suburban regular transportation (CPC 71211)	(2) Unbound	(2) Unbound	
<ul> <li>Urban and suburban special transportation (CPC 71212)</li> <li>Interurban regular transportation (CPC 71213)</li> <li>Interurban special transportation</li> </ul>	<ul> <li>(3) Only in the form of joint ventures, with foreign investment not to exceed 49 per cent. Economic needs tests are required.</li> </ul>	(3) None	
(CPC 71214)	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	
H. Services Auxiliary to all Modes of Transport	(1) Unbound	(1) Unbound	
<ul> <li>Storage and warehousing</li> </ul>	(2) None	(2) None	
services (CPC 742)	(3) Wholly foreign-owned subsidiaries are permitted.	(3) None	
	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	

	Limitation on	Limitation on	Additional
Sector or Subsector	Market Access	National Treatment	Commitments
			<b>i</b>
Freight forwarding agency services	(1) None	(1) None	
(CPC 748 and 749 excluding	(2) None	(2) None	
freight inspection)	<ul> <li>(3) Foreign freight forwarding agencies which have at least three consecutive years experience are permitted to sup freight forwarding agency joint ventures in China, with wholly foreign-owned subsidiaries permitted. Operation term of the joint ventures shall not exceed 20 years. After one year operating in China, the joint venture can sup branches. A foreign freight forwarding agency may set up a second joint venture after its first join venture has been in operation for two years.</li> <li>(4) Unbound except as indicated</li> </ul>	et et	
	(4) Unbound except as indicated horizontal commitments.	in (4) Unbound except as indicated i horizontal commitments.	n

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

# Appendix 1

### Reference Paper

## <u>Scope</u>

The following are definitions and principles on the regulatory framework for the basic telecommunications services.

## **Definitions**

Users mean service consumers and service suppliers.

<u>Essential facilities</u> mean facilities of a public telecommunications transport network or service that:

- (a) are exclusively or predominantly provided by a single or limited number of suppliers; and
- (b) cannot feasibly be economically or technically substituted in order to provide a service.

<u>A major supplier</u> is a supplier which has the ability to materially affect the terms of participation (having regard to price and supply) in the relevant market for basic telecommunications services as a result of:

- (a) control over essential facilities; or
- (b) use of its position in the market.

### 1. <u>Competitive safeguards</u>

### 1.1 <u>Prevention of anti-competitive practices in telecommunications</u>

Appropriate measures shall be maintained for the purpose of preventing suppliers who, alone or together, are a major supplier from engaging in or continuing anti-competitive practices.

### 1.2 <u>Safeguards</u>

The anti-competitive practices referred to above shall include in particular:

- (a) engaging in anti-competitive cross-subsidization;
- (b) using information obtained from competitors with anti-competitive results; and
- (c) not making available to other services suppliers on a timely basis technical information about essential facilities and commercially relevant information which are necessary for them to provide services.

## 2. Interconnection

2.1 This section applies to linking with suppliers providing public telecommunications transport networks or services in order to allow the users of one supplier to communicate with users of another supplier and to access services provided by another supplier, where specific commitments are undertaken.

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

### 2.2 Interconnection to be ensured

Interconnection with a major supplier will be ensured at any technically feasible point in the network. Such interconnection is provided.

- (a) under non-discriminatory terms, conditions (including technical standards and specifications) and rates and of a quality no less favourable than that provided for its own like services or for like services of non-affiliated service suppliers or for its subsidiaries or other affiliates;
- (b) in a timely fashion, on terms, conditions (including technical standards and specifications) and cost-oriented rates that are transparent, reasonable, having regard to economic feasibility, and sufficiently unbundled so that the supplier need not pay for network components or facilities that it does not require for the service to be provided; and
- (c) upon request, at points in addition to the network termination points offered to the majority of users, subject to charges that reflect the cost of construction of necessary additional facilities.

### 2.3 Public availability of the procedures for interconnection negotiations

The procedures applicable for interconnection to a major supplier will be made publicly available.

### 2.4 <u>Transparency of interconnection arrangements</u>

It is ensured that a major supplier will make publicly available either its interconnection agreements or a reference interconnection offer.

### 2.5 Interconnection: dispute settlement

A service supplier requesting interconnection with a major supplier will have recourse, either:

- (a) at any time; or
- (b) after a reasonable period of time which has been made publicly known

to an independent domestic body, which may be a regulatory body as referred to in paragraph 5 below, to resolve disputes regarding appropriate terms, conditions and rates for interconnection within a reasonable period of time, to the extent that these have not been established previously.

# 3. <u>Universal service</u>

Any Member has the right to define the kind of universal service obligation it wishes to maintain. Such obligations will not be regarded as anti-competitive *per se*, provided they are administered in a transparent, non-discriminatory and competitively neutral manner and are not more burdensome than necessary for the kind of universal service defined by the Member.

4. Public availability of licensing criteria

Where a licence is required, the following will be made publicly available:

(a) all the licensing criteria and the period of time normally required to reach a decision concerning an application for a licence; and

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

(b) the terms and conditions of individual licences.

The reasons for the denial of a licence will be made known to the applicant upon request.

# 5. Independent regulators

The regulatory body is separate from, and not accountable to, any supplier of basic telecommunications services. The decisions of and the procedures used by regulators shall be impartial with respect to all market participants.

### 6. <u>Allocation and use of scarce resources</u>

Any procedures for the allocation and use of scarce resources, including frequencies, numbers and rights of way, will be carried out in an objective, timely, transparent and nondiscriminatory manner. The current state of allocated frequency bands will be made publicly available, but detailed identification of frequencies allocated for specific government uses is not required.

# WORLD TRADE

# ORGANIZATION

(97-0173)

S/GBT/W/2/Rev.1 16 January 1997

**Group on Basic Telecommunications** 

# Note by the Chairman

# Revision

It has been suggested by a number of delegations that it might be helpful to produce a brief and simple note on assumptions applicable to the scheduling of commitments in basic telecoms. The purpose of the attached note is to assist delegations in ensuring the transparency of their commitments and to promote a better understanding of the meaning of commitments. This note is not intended to have or acquire any binding legal status.

# NOTES FOR SCHEDULING BASIC TELECOM SERVICES COMMITMENTS

1. Unless otherwise noted in the sector column, any basic telecom service listed in the sector column:

- (a) encompasses local, long distance and international services for public and nonpublic use;
- (b) may be provided on a facilities-basis or by resale; and
- (c) may be provided through any means of technology (e.g., cable<sup>9</sup>, wireless, satellites).

2. Subsector (g) --private leased circuit services -- involves the ability of service suppliers to sell or lease any type of network capacity for the supply of services listed in any other basic telecom service subsector unless otherwise noted in the sector column. This would include capacity via cable, satellite and wireless network.

3. In view of points 1 and 2 above, it should not be necessary to list cellular or mobile services as a separate subsector. However, a number of Members have done so, and a number of offers have commitments only in these subsectors. Therefore, in order to avoid extensive changes in schedules, it would seem appropriate for Members to maintain separate entries for these subsectors.

<sup>9</sup>Including all types of cable.

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# CHAIRMAN'S NOTE

# Market Access Limitations on Spectrum Availability

Many Members have entries in the market access column of their schedules indicating that commitments are "subject to availability of spectrum/frequency" or similar wording. In light of the physical nature of spectrum and the constraints inherent in its use, it is understandable that Members may have sought to rely on these words to adequately protect legitimate spectrum management policies. There is, however, doubt that words such as "subject to availability of spectrum/frequency" as listed in the market access column of many Members' schedules achieve that objective.

Spectrum/frequency management is not, *per se*, a measure which needs to be listed under Article XVI. Furthermore under the GATS each Member has the right to exercise spectrum/frequency management, which may affect the number of service suppliers, provided that this is done in accordance with Article VI and other relevant provisions of the GATS. This includes the ability to allocate frequency bands taking into account existing and future needs. Also, Members which have made additional commitment in line with the Reference Paper on regulatory principles are bound by its paragraph 6.

Therefore, words such as "subject to availability of spectrum/frequency" are unnecessary and should be deleted from Members' schedules.

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

### Appendix 2

### **Distribution Services**

Distribution trade services are comprised of four main sub-sectors:

- commission agents services;
- wholesaling;
- retailing; and
- franchising.

The principal services rendered in each subsector can be characterized as reselling merchandise, accompanied by a variety of related subordinated services, including inventory management; assembly, sorting and grading of bulk lots; breaking bulk lots and redistributing into smaller lots; delivery services; refrigeration, storage, warehousing and garage services; sales promotion, marketing and advertising, installation and after sales services including maintenance and repair and training services. Distribution services are generally covered by CPC 61, 62, 63 and 8929.

Commission Agents' Services consist of sales on a fee or contract basis by an agent, broker or auctioneer or other wholesalers of goods/merchandise and related subordinated services.

Wholesaling consist of the sale of goods/merchandise to retailers to industrial, commercial, institutional, or other professional business users, or to other wholesalers and related subordinated services.

Retailing services consist of the sale of goods/merchandise for personal or household consumption either from a fixed location (e.g., store, kiosk, etc.) or away from a fixed location and related subordinated services.

Franchising services consist of the sale of the use of a product, trade name or particular business format system in exchange for fees or royalties. Product and trade name franchising involves the use of a trade name in exchange for fees or royalties and may include an obligation for exclusive sale of trade name products. Business format franchising involves the use of an entire business concept in exchange for fees and royalties, and may include the use of a trade name, business plan, and training materials and related subordinated services.

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

### Appendix 3

### Insurance: Definition of "Master Policy"

Master policy is the policy that provides blanket coverage for the same legal person's property and liabilities located in different places. Master policy may only be issued by the business department of an insurer's head office or that of its authorized province-level branch offices. Other branches are not allowed to issue master policy.

Master policy business with the state key construction projects as its subject-matter insured. If investors on the state key construction projects (i.e., projects that are so listed and annually announced by the State Development and Planning Commission) meet either of the following requirements, they may purchase master policy from insurers that are located in the same place as the investors' legal persons do.

The investment on the subject-matter insured is all from China (including the reinvestment from the foreign-invested enterprises in China), and the sum of investment of the investor accounts for over 15 per cent of the total investment.

The investment is partially from abroad, and partially from China (including the reinvestment from the foreign-invested enterprises in China), and the sum of investment of the Chinese investor accounts for over 15 per cent for the total domestic investment.

For those projects that draw investment all from abroad, every insurer may provide coverage in the form of master policies.

Master policy covering different subjects-matter insured of the same legal person. For those subjects-matter insured located in different places and owned by the same legal person (excluding financial, railway, and post and telecommunications industries and enterprises), master policy may be issued on the basis of either of the following conditions.

For the sake of payment of premium tax, insurance companies incorporated where the legal person or accounting unit of the insurance applicant is located are allowed to issue master policy.

If over 50 per cent of insurance amount of the subject-matter insured is from a larger or medium sized city, then insurers in that city are allowed to issue master policy, no matter whether the insurance applicant's legal person or accounting unit is located in the city.

Motor insurance, credit insurance, employer liabilities insurance, statutory insurance, and other insurance business excluded by the CIRC can not be underwritten or co-insured by insurers located other than where the subject-insured are located, or covered under a master policy.

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# SINGAPORE

Schedule of Specific Commitments

AC-TIS/SC2/SIN

Modes of supply: (1) Cross-border s Sector or Subsector		(2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
I. HORIZONTAL COMMITMENTS			·	
ALL SECTORS INCLUDED IN THIS SCHEDULE	(4)	Presence of natural persons unbound, except for intra-corporate transferees (see below)	(4) Unbound	
	(4)	Temporary movement of skilled personnel unbound except for the temporary movement of intra- corporate transferees at the level of managers, executives and specialists. Intra-corporate transferees refers to managers, executives and specialists, as defined below, who are employees of firms that provide services within Singapore through a branch, subsidiary, or affiliate established in Singapore and who have been in the prior employ of their firms outside Singapore for a period of not less than one year immediately preceding the date of their application for admission and who are one of the following: (a) Managers – persons within an organization, or a department or sub- division of the organization, supervise and control the work of other supervisory, professional or managerial employees, have the authority to hire and fire or recommend hiring, firing, or other personnel actions (such as		

les of supply: (1) Cross-border sup		(3) Commercial presence	(4) Presence of natural person
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
		National meatment	Communents
	promotion or leave		
	authorization), and exercise discretionary authority over day-		
	to-day operations. Does not		
	include first-line supervisors,		
	unless the employees supervised		
	are professionals, nor does it		
	include employees who primarily		
	perform tasks necessary for the		
	provision of the service.		
	(b) Executives - persons within the		
	organization who primarily direct		
	the management of the		
	organization, exercise wide		
	latitude in decision-making, and		
	receive only general supervision		
	or direction from higher-level		
	executives, the board of directors, or stockholders of the		
	business. Executives would not		
	directly perform tasks related to		
	the actual provision of the service or services of the organization.		
	(c) Specialists – persons within an		
	organization who possess		
	knowledge at an advanced level		
	of expertise and who possess		
	proprietary knowledge of the		
	organization's service, research		
	equipment, techniques, or		
	management. (Specialists may		
	include, but are not limited to,		
	members of licensed		
	professions).		

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	Entry for these intra corporate transferees is limited to a two year period that may be extended for up to three additional years each time for a total term not exceeding eight years	<ul> <li>(3) Commercial presence, right of establishment and movement of juridical persons are subject to compliance with the following provisions:</li> <li>A foreigner who wishes to register a business firm must have a local manager who should be a Singapore citizen or a Singapore Permanent Resident or a Singapore Employment Pass holder. (However, a foreigner who is a Singapore Employment Pass holder. (However, a foreigner who is a Singapore Employment Pass holder.</li> <li>- At least one director of the company must be locally resident</li> <li>- All branches of foreign companies registered in Singapore must have at least 2 locally resident agents. (To qualify as locally resident, a person should be either a Singapore Employment Pass holder and person should be either a Singapore must have at least 2 locally resident or Singapore Permanent Resident or Singapore Permanent Resident or Singapore Employment Pass holder.</li> </ul>	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(1, 2, 3, 4) Specifi market or subs mode o constru- limitatio financia			

Modes of supply: (1) Cross-border		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
II. SECTOR SPECIFIC COMMITME			Communents
<ol> <li>BUSINESS SERVICES</li> <li><u>Professional Services</u></li> <li>Accounting/Auditing Services (CPC 862**)</li> </ol>	<ul> <li>None, other than public accountants must be effectively resident in Singapore or at least one of the partners of the firm must be effectively resident in Singapore</li> </ul>	(1) None	
	(2) None	(2) None	
	(3) As in mode 1)	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
c. Taxation Services	(1) None	(1) None	
Taxation services except for other tax-related services (CPC 863**)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Other tax-related services (CPC 86309**)	<ul> <li>(1) None, other than public accountants must be effectively resident in Singapore or at least one of the partners of the firm must be effectively resident in Singapore Only Public Accountants registered with the Public Accountants Board Singapore can practise as tax consultants for local tax laws.</li> </ul>		

Modes of supply: (1) Cross-borde	r supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(2)	None	(2)	None	
	(3)	As in mode 1)	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
<ul> <li>Architectural Services (CPC 8671)</li> </ul>	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	<ul> <li>Limited Corporations</li> <li>Only registered architect or allied professionals (Professional Engineers or Land Surveyors) shall be director of the corporation</li> <li>Not less than two-thirds or such lower proportion as the Minister for National Development may specify in relation to any corporation of each class of shares of the corporation shall be beneficially owned by and registered in the names of registered architects or allied professionals who are directors, managers or employees of the corporation.</li> <li>Architectural work in Singapore will be under the control and management of a director of the corporation who is a registered architect ordinarily resident in</li> </ul>	(3)	None	

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>Singapore and who has a valid certificate and is registered owner of at least one share of the corporation.</li> <li>Unlimited Corporation</li> <li>Only registered architects or allied professionals (Professional Engineers or Land Surveyors) shall be a director of the corporation</li> <li>The articles of association of the corporation provide that any person who is neither a registered architect nor an allied professional, or is a nominee of such a person, or is not a director, manager or employee of the corporation, shall not be registered as a member of that corporation</li> <li>The business of the corporation, so far as it relates to architectural services, will be under the control and management of a director of the corporation who:</li> <li>is a registered architect</li> <li>has in force a practising certificate authorizing him to engage in the practice of architecture; and</li> <li>is a member, or a registered</li> </ul>		

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		<ul> <li>owner of at least one share, of the corporation</li> <li><u>Partnership</u></li> <li>The partnership consists of only registered architects with valid practising certificates and allied professionals; and</li> <li>The supply of architectural services in Singapore will be under the control and Management of a partner who is a Registered architect, ordinarily resident in Singapore and who has a valid practising certificate.</li> </ul>			
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
e. Engineering Services (CPC 8672**)	(1)	None	(1)	None, other than engineers should be effectively resident in Singapore	
The sectors covered by Engineering services are:	(2)	None	(2)	None	
<ul> <li>(a) Civil engineering services</li> <li>(b) Production engineering services</li> <li>(c) Mechanical engineering services</li> <li>(d) Electrical engineering services</li> <li>(e) Electronic engineering services</li> <li>(f) Aeronautical engineering services</li> <li>(g) Marine engineering services</li> </ul>	(3)	<ul> <li>These measures are also limitations on national treatment.</li> <li><u>Limited Corporations</u></li> <li>Not less than 80% of the directors of the corporation shall be registered Professional Engineers or allied professionals (registered Architects or Land Surveyors).</li> <li>Not less than two-thirds or such lower proportion as the Minister</li> </ul>	(3)	None	

odes of supply: (1) Cross-border supp	oly (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
<ul> <li>(h) Naval architectural engineering services</li> <li>(i) Industrial engineering services</li> <li>(j) Chemical engineering services</li> </ul>	for National Development may specify in relation to any corporation of each class of shares of the corporation shall be beneficially owned by and registered in the names of registered Professional Engineers or allied professionals - Professional engineering work in Singapore will be under the control and Management of a director of the Corporation who is a registered owner of at least one share of the corporation; who is a registered Professional Engineer ordinarily resident in Singapore and who has a valid Certificate Unlimited Corporation - Only registered Professional Engineers or allied professionals (registered Architects or Land Surveyors) shall be a director of the corporation - The articles of association of the corporation provide that any person who is neither a registered Professional Engineer nor an allied professional, or is a nominee of such a person, or is not a director, manager or employee		

lodes of supply: (1) Cross-border sup	ply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>of the corporation, shall not be registered as a member of that corporation</li> <li>The business of the corporation, so far as it relates to professional engineering work, will be under the control and management of a director of the corporation who:- is a registered Professional Engineer ordinarily resident in Singapore;</li> <li>has in force a practising certificate authorizing him to engage in such professional engineering work; and</li> <li>is a member, or a registered owner of at least one share, of the corporation</li> </ul>		
	<ul> <li>Partnership</li> <li>The partnership consists of only registered Professional Engineers with valid practising certificates and allied professionals; and</li> <li>Professional engineering work in each discipline of engineering in Singapore will be under the control and management of a partner who is a registered Professional Engineer in the relevant discipline, ordinarily resident in Singapore and who has a valid practising certificate</li> </ul>		

Modes of supply: (1) Cross-border		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
			Commitments
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
<ul> <li>Landscaping services (CPC 86742 **)</li> </ul>	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
h. Medical Services, specifically General Medical Services	(1) Unbound*	(1) None	
(CPC 93121) and Specialised Medical Services (CPC 93122)	(2) None	(2) None	
	<ul> <li>None, other than the number of new foreign doctors registered each year may be limited depending on the total supply of doctors</li> </ul>	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Dental Services (CPC 93123)	(1) None	(1) None	
. ,	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	

Modes of supply: (1) Cross-border su	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Sector or Subsector Market Access			Limitation on National Treatment	Additional Commitments
i. Veterinary Services (CPC 932)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
B. <u>Computer and Related Services</u>	(1)	None	(1)	None	
Computer Services	(2)	None	(2)	None	
The services covered are: - Software development	(3)	None	(3)	None	
<ul> <li>Systems Integration Services</li> <li>Data processing</li> <li>Data base services</li> </ul>	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
Commitments in Telecommunication services are recorded in 2.C of the Schedule of Specific Commitments.					
C. <u>Research and Development</u> <u>Services</u>	(1)	None	(1)	None	
Biotechnology Services	(2)	None	(2)	None	
(CPC 851**)	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
Industrial Research (CPC 851**)	(1) None	(1) None		
	(2) None	(2) None		
	(3) None	(3) None		
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound		
<ul> <li>Economic and behavioural research</li> </ul>	(1) None	(1) None		
(CPC 852**)	(2) None	(2) None		
	(3) None	(3) None		
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound		
c. Interdisciplinary R&D services for projects undertaken by education	(1) None	(1) None		
(CPC 853** )	(2) None	(2) None		
````	(3) None	(3) None		
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound		
<ul> <li>D. <u>Real Estate Services</u></li> <li>a. Residential and non-residential property management services on a fee or contract basis (CPC 82201, 82202)</li> </ul>	(1) None, except that only the Sentosa Development Corporation is allowed to develop and manage the resort island of Sentosa and its waterways and the Southern Islands of Singapore.	<ul> <li>None, except that only the Sentosa Development Corporation is allowed to develop and manage the resort island of Sentosa and its waterways and the Southern Islands of Singapore.</li> </ul>		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(2) None	(2) None	
	(3) None, except that only the Sentosa Development Corporation is allowed to develop and manage the resort island of Sentosa and its waterways and the Southern Islands of Singapore.	(3) None, except that only the Sentosa Development Corporation is allowed to develop and manage the resort island of Sentosa and its waterways and the Southern Islands of Singapore.	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
<ol> <li><u>Rental/Leasing Services without</u> <u>Operators</u></li> </ol>	(1) None	(1) None	
. Relating to ships	(2) None	(2) None	
(CPC 83103)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
<ul> <li>Relating to aircraft (CPC 83104)</li> </ul>	(1) None	(1) None	
(,	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
<ul> <li>Relating to motor vehicles (CPC 831**)</li> </ul>	<ul> <li>None except that the rental of such vehicles by Singapore residents with the intent to use the vehicles in Singapore is prohibited</li> </ul>	<ul> <li>None except that the rental of such vehicles by Singapore residents with the intent to use the vehicles in Singapore is prohibited</li> </ul>	

Modes of supply: (1) Cross-border supply (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in th horizontal Section	e (4) Unbound	
F. Other Business Services	(1) None	(1) None	
a. Advertising services (8711, 8712, 8719)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	e (4) Unbound	
b. Commercial Market Research (CPC 86401)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	e (4) Unbound	
c. Public Relations Consultancy Services,	(1) None	(1) None	
(CPC 865**)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	e (4) Unbound	

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
c. Management Consultancy Services, including Office	(1) None	(1) None	
Management and Administrative Services	(2) None	(2) None	
(CPC 865**)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
<ul> <li>Advertising Consultancy Services (CPC 865**)</li> </ul>	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
c. Information Technology Consultancy Services	(1) None	(1) None	
(CPC 865**)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
c. Buildings and Facilities Management Services	(1) None	(1) None	
(CPC 865**)	(2) None	(2) None	
	(3) None	(3) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
<ol> <li>Services related to management consulting</li> </ol>	(1) None	(1) None	
(CPC 866)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
<ul> <li>Technical testing and analysis services</li> </ul>	(1) Unbound*	(1) Unbound*	
Technical testing and analysis	(2) None	(2) None	
services of motor vehicles (CPC 8676**)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Technical testing and analysis services, excluding testing and	(1) None	(1) None	
analysis services of motor vehicles and classification	(2) None	(2) None	
societies (CPC 8676 **)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Professional, Advisory and Consulting Services Relating to	(1) None	(1) None	
Agriculture, Forestry, Fishery And	(2) None	(2) None	

Modes of supply: (1) Cross-border su	Modes of supply: (1) Cross-border supply			(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Mining, including Oilfield Services (CPC 881**, 882**, 883**, 5115**)	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
k. Placement and supply services of personnel	(1)	None	(1)	None	
(CPC 872)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
I. Investigation and security	(1)	None	(1)	None	
Security consultation services (CPC 87302)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
Alarm monitoring services (CPC 87303)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Unarmed guard services (87305 **)	<ul> <li><u>Horizontal limitation on market access and national treatment</u></li> <li>All commitments in this sector are subject to the Private Investigation and Security</li> <li>Agencies Act (Cap. 249). The Act stipulates that: <ul> <li>Foreigners are permitted to set up agencies to provide unarmed guards for hire but must register a company with local participation. At least one of the directors must be a Singapore citizen or Singapore permanent resident.</li> <li>The foreign directors must produce a certificate of no criminal conviction from their country of origin or a statutory declaration before a local commissioner of oaths.</li> <li>Foreigners are not allowed to work as guards, but can be involved in the administration of the company.</li> </ul> </li> </ul>		
	(1) Unbound*	(1) Unbound*	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
n. Maintenance and repair of equipment (not including maritime	(1) None	(1) None	
vessels, aircraft or other transport equipment)	(2) None	(2) None	
(CPC 633, CPC 8861-8866)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
o. Building cleaning services (CPC 874)	(1) None	(1) None	
· · · ·	(2) None	(2) None	
	(3) None	(3) None	

Modes of supply: (1) Cross-border su Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
p. Photographic services (CPC 875)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
<ul> <li>q. Packaging services</li> <li>(CPC 876)</li> </ul>	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
s. Exhibition Management Services (CPC 87909**)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
t. Other Translation/Interpretation Services	(1) None	(1) None	
(CPC 87905)	(2) None	(2) None	

Modes of supply: (1) Cross-border		Consumption abroad imitation on		(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector		Market Access		National Treatment	Commitments
	(3) None		(3)	None	
		d except as indicated in the al Section	(4)	Unbound	
Interior Design Services, Excluding Architecture	(1) None		(1)	None	
(CPC 87907**)	(2) None		(2)	None	
	(3) None		(3)	None	
		d except as indicated in the al Section	(4)	Unbound	
2. COMMUNICATION SERVICES					
<ol> <li>Courier Services</li> <li>Courier Services in respect</li> </ol>	(1) Unbound	d	(1)	None	
of documents and parcels, excluding letters and	(2) None		(2)	None	
postcards	(3) Unbound	d	(3)	None	
		d except as indicated in the al Section	(4)	Unbound	
C. Telecommunication Services	·				
General Conditions statement					
Commitments undertaken in this sch	edule are subject to	the following conditions:			
The number of licences may be limit This excludes services regulated und			/ and a	availability of frequency spectrum.	

Modes of supply: (1) Cross-border	r supply	(2) Consumption abroad	1	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ol> <li>Basic Telecommunication Services (facilities-based):</li> <li>(a) Public Switched Services1</li> </ol>	(1)	Subject to commercial arrangements with licensed operator(s).	(1)	None	
(local and international) (b) Leased Circuit Services	(2)	None	(2)	None	
(local and international)	(3)	A cumulative total of 73.99% foreign shareholding, based on 49% direct investment and 24.99% indirect investment is allowed.	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal Section	
<ol> <li>Mobile Services<sup>2</sup>:</li> <li>(a) Public Mobile Data Service (PMDS)</li> </ol>	(1)	Subject to commercial arrangements with licensed operator(s).	(1)	None	
(b) Public Trunked Radio Service (PTRS)	(2)	None	(2)	None	
<ul> <li>(c) Public Radio Paging Service (PRPS)</li> <li>(d) Public Cellular Mobile Telephone Service</li> </ul>	(3)	A cumulative total of 73.99% foreign shareholding, based on 49% direct investment and 24.99% indirect investment is allowed.	(3)	None	
(PCMTS)	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal Section	
3. Resale basis:	(1)	None	(1)	None	
(a) Public Switched Services	(2)	None	(2)	None	

<sup>1</sup> This includes voice, data and facsimile services. <sup>2</sup>Mobile Services excludes Public Mobile Broadband Multimedia Services and Public Fixed-Wireless Broadband Multimedia Services

Modes of supply: (1) Cross-border su Sector or Subsector		Limitation on Market Access		(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
<ul> <li>(local and international)</li> <li>(not including the use of leased circuits connected to the public switched network)</li> <li>(b) Leased Circuit Services (local and international)</li> <li>(without connection to the public switched network)</li> <li>(c) Public Cellular Mobile Telephone Services</li> <li>(d) Public Radio Paging Services</li> </ul>	(3) (4)	None Unbound, except as indicated in horizontal Section	(3) (4)	None Unbound, except as indicated in horizontal commitments	
<ul> <li>4. Value-added Network (VAN) services</li> <li>The services covered are:</li> <li>electronic-mail</li> </ul>	(1)	Provision of VAN services is subject to licence from the Infocomm Development Authority of Singapore (IDA)	(1)	None	
<ul><li>voice-mail</li><li>on-line information and</li></ul>	(2)	None	(2)	None	
<ul><li>data base retrieval</li><li>electronic data interchange</li></ul>	(3)	As in mode 1)	(3)	None	
<ul> <li>on-line information and/or</li> <li>data processing</li> <li>store-and-forward (S&amp;F)</li> <li>store-and-retrieve (S&amp;R)</li> </ul>	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
D. Audiovisual Services	(1)	None	(1)	None	
(i) the services covered are production, distribution and public	(2)	None	(2)	None	
display of	(3)	None	(3)	None	

Modes of supply: (1) Cross-border su	upply       (2) Consumption abroad         Limitation on	(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector	Market Access	National Treatment	Commitments
<ul> <li>motion pictures</li> <li>video recordings</li> <li>sound recordings, except where excluded under (ii) (CPC 9611, CPC 9612)</li> <li>(ii) All broadcasting and AV services and materials that are broadcasting-related are excluded, examples being</li> <li>Free-to-air</li> <li>Broadcasting Cable and pay television</li> <li>Direct broadcasting by satellite</li> <li>Teletext</li> </ul>	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
3. CONSTRUCTION AND RELATED	ENGINEERING SERVICES		
Construction Services	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
4. DISTRIBUTION SERVICES			
Horizontal limitations on Market Access Unless otherwise specified, distribution s commitments.	and National Treatment services of any product subject to import prohit	pition or non-automatic import licensing shal	be excluded from the scope of these

Modes of supply: (1) Cross-border su Sector or Subsector	pply (2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
Singapore reserves the right and flexibi Singapore's import prohibition or non-a	lity to modify and / or increase the list of prod		
A. Commission Agents' Services	(1) None	(1) None	
Commission agents' services except for:	(2) None	(2) None	
pharmaceutical and medical goods and cosmetics	(3) None	(3) None	
(CPC 621, except CPC 62117)	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Sales on a fee or contract basis of pharmaceutical goods and	(1) Unbound	(1) Unbound	
medical goods intended for the Singapore market (CPC 62117**)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
B. Wholesale Trade Services	(1) None	(1) None	
Wholesale trade services except for pharmaceutical goods and	(2) None	(2) None	
medical goods and surgical and orthopaedic instruments	(3) None	(3) None	
(CPC 622 **)	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Wholesale trade of pharmaceutical and medical	(1) Unbound	(1) Unbound	
goods and surgical and	(2) None	(2) None	

Modes of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons Additional
Sector or Subsector	Market Access	National Treatment	Commitments
orthopaedic instruments (CPC 62251 & 62252)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
C. Retailing services	(1) Unbound	(1) Unbound	
Retail sales of pharmaceutical, medical and orthopaedic goods	(2) None	(2) None	
(CPC 63211)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
D. Franchising	(1) None	(1) None	
Franchising services (CPC 8929 **)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
5. EDUCATION SERVICES		<u>.</u>	
	ess and National Treatment through any mod ation and qualification for professional practic	e of supply shall not be construed to apply to t e in Singapore.	he recognition of university degrees
D. Adult education services (CPC 924 n.e.c.)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound		
E. Short term training including language courses	(1) None	(1) None		
(CPC 92900 **)	(2) None	(2) None		
	(3) None	(3) None		
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound		
6. ENVIRONMENTAL SERVICES				
C. Sanitation and similar services (CPC 9403)	(1) Unbound*	(1) Unbound*		
х, , , , , , , , , , , , , , , , , , ,	(2) None	(2) None		
	(3) None	(3) None		
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound		
<ul> <li>D. Cleaning services of exhaust gases</li> </ul>	(1) Unbound*	(1) Unbound*		
(CPC 9404)	(2) None	(2) None		
	(3) None	(3) None		
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound		
<ul> <li>D. Noise abatement services (CPC 9405)</li> </ul>	(1) Unbound*	(1) Unbound*		
	(2) None	(2) None		

Modes of supply: (1) Cross-border supply (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
7. FINANCIAL SERVICES		-	
A. Insurance and Insurance-related Se	ervices		
Monetary Authority of Singapore (MAS) and paragraph 2 of the Annex on Finan (a) Life insurance services including	) or any other relevant authority or body in S	omestic laws, guidelines, rules and regulations ingapore, as the case may be, which are consis	
annuity, disability income, accident and health insurance services	(2) None	(2) None	
	(3) These measures are also limitations on national treatment. None except foreign parties can only acquire equity stakes of up to 49% in aggregate in locally-owned insurance companies provided the acquisition does not result in any foreign party being the largest shareholder; insurance companies must establish as branches or subsidiaries; and for activities relating to the use, including via investment, of monies from any social security, public retirement or statutory savings scheme.	(3) None	

Modes of supply: (1) Cross-border Sector or Subsector	supply       (2) Consumption abroad         Limitation on         Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound except as indicated in the horizontal section	
(b) Non-life insurance services	(1) Unbound	(1) Unbound	
including disability income, accident and health insurance and contracts of fidelity bonds, performance bonds or similar contracts of guarantee	<ul> <li>None except that compulsory insurance of Motor Third Party Liability and Workmen's Compensation may only be purchased from licensed insurance companies in Singapore.</li> </ul>	(2) None	
	<ul> <li>(3) None except that foreign parties can only acquire equity stakes of up to 49% in aggregate in locally-owned insurance companies provided the acquisition does not result in any foreign party being the largest shareholder; and insurance companies must establish as branches or subsidiaries.</li> </ul>	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound except as indicated in the horizontal Section	
(c) Reinsurance and retrocession	(1) None	(1) None	
	(2) None	(2) None	
	(3) None except that reinsurance companies must be established as branches or subsidiaries.	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound except as indicated in the horizontal Section	

Modes of supply: (1) Cross-borde	r supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(d)Insurance intermediation comprising broking and	(1)	Unbound	(1)	Unbound	
agency services	(2)	These measures are also limitations on national treatment. Agents are not allowed to act for unlicensed insurers. The placement of domestic risks outside Singapore by brokers is subject to the approval of MAS, with the exception of reinsurance risks and insurance risks relating to maritime liabilities of shipowners insured by protection & indemnity clubs.	(2)	None	
	(3)	These measures are also limitations on national treatment. Unbound except for admission of direct <sup>3</sup> insurance and reinsurance brokers as locally incorporated subsidiaries	(3)	Unbound	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal section.	
(e)Services auxiliary to insurance comprising actuarial, loss adjustors,	(1)	None	(1)	None	
	(2)	None	(2)	None	
average adjustors and	(3)	None	(3)	None	
consultancy services	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal Section	

<sup>&</sup>lt;sup>3</sup> Direct insurance broker means an insurance broker which is licensed under the Insurance Act in respect of insurance policies relating to general insurance and long term accident and health policies, other than insurance policies relating to reinsurance business.

Modes of supply: (1) Cross-border	supply (2	) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on		Limitation on	Additional
		Market Access		National Treatment	Commitments
	lule are also subj			aws, guidelines, rules and regulations, h Article VI of the GATS and paragraph	
a) Acceptance of deposits and other repayable funds from	(1) Unbou	Ind	(1)	Unbound	
the public	limitati Only ir approv banks accept Where is subj countr institut deposi à-vis tl in rece procee exercis measu financi safegu Singap may re incorpo	measures are also ons on national treatment. Institutions licensed or yed as banks, merchant and finance companies can t deposits. The a foreign financial institution ect to legislation in its home y which requires that ion to confer lower priority to itors of its foreign offices vis- he home country depositors sivership or winding-up edings, the MAS may se appropriate differentiated ures against that foreign ial institution in Singapore to uard the interest of the pore office's depositors. MAS equire foreign banks to orate under Singapore law.	(2) (3)	None <u>Commercial banks:</u> Foreign banks can operate from only one office (excluding back- office operations). They cannot establish off-premise ATMs and ATM networking and new sub- branches. Unbound for provision of all electronic banking services. Location of banks and relocation of banks and sub-branches require prior approval from MAS. Wholesale banks can only accept foreign currency fixed deposits from and operate current accounts for residents and non-residents. For Singapore dollar deposits, they can only accept fixed deposits of S\$250,000 or more per deposit. Offshore banks can accept foreign currency fixed deposits from residents and non-residents. For	

Modes of supply: (1) Cross-border sup	ply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	foreign banks, merchant banks and finance companies are also subject to the limitations listed under activities B(a) to B(l) and the following limitations: <u>Commercial banks</u> No new full and Wholesale banks. New foreign banks may only establish as offshore bank branches or representative offices. Representative offices cannot conduct business or act as agents. Banks, with MAS' approval, can operate foreign currency savings accounts only for non-residents. A single/related group of foreign shareholders can only hold up to 5 per cent of a local bank's shares. <u>Merchant banks</u> Foreign banks and merchant banks may establish as merchant bank subsidiaries or merchant bank branches.	Singapore dollar deposits, they can only accept fixed deposits of S\$250,000 or more per deposit from non-residents. A majority of the directors of a bank incorporated in Singapore must be either Singapore citizens or Singapore permanent residents. <sup>4</sup> <u>Merchant banks</u> Merchant banks can operate from only one office (excluding back- office operations). Location and relocation of merchant banks require MAS' prior approval. Merchant banks can, with MAS' authorization, raise foreign currency funds from residents and non- residents, operate foreign currency savings accounts for non-residents and raise Singapore dollar funds from their shareholders companies controlled by their shareholders, banks, other merchant banks and finance companies.	
	<u>Finance companies</u> No new finance companies. No foreign person shall acting alone or in concert with other persons, assume control of any finance	Finance companies Location of finance companies and relocation of sub-branches require MAS' prior approval.	

<sup>&</sup>lt;sup>4</sup> MAS may permit a bank incorporated in Singapore which is a wholly owned subsidiary of a bank of another Member incorporated outside Singapore, to have less than a majority of directors who are either Singapore citizens or Singapore permanent residents.

Modes of supply: (1) Cross-border sup	ply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>company. A foreign person is a person that is:         <ul> <li>a) in the case of a natural person, not a citizen of Singapore and</li> <li>b) in the case of a corporation, not controlled by citizens of Singapore.</li> </ul> </li> <li>Approval from the MAS is required before a person (together with associated persons) is allowed to acquire shareholdings or voting control in a finance company of or exceeding 5%, 12% and 20%, and before he obtains effective control of the finance company. In approving applications to exceed the threshold limits, MAS may impose conditions it considers necessary to prevent undue control, protect public interests, and ensure the integrity of the financial system.</li> <li>All finance companies, local and foreign-owned, can only conduct Singapore dollar business. With MAS' prior approval, eligible finance companies can also deal in foreign currencies, gold or other precious metals, and acquire foreign currency stocks, shares or debt/convertible securities.</li> </ul>	Foreign-owned finance companies cannot establish off-premise ATMs, ATM networking and new sub- branches.	
	(4) Unbound except as indicated in the horizontal Section	<ul> <li>(4) Unbound except as indicated in the horizontal Section</li> </ul>	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(b) Lending of all types including consumer credit, mortgage credit, factoring	(1)	Unbound. Measures taken are also limitations on national treatment.	(1)	None	
and financing of commercial transaction	(2)	None	(2)	None	
	(3)	<ul> <li>These measures are also limitations on national treatment.</li> <li>(i) Other than in-house credit cards, credit and charge cards may be issued by card issuers approved by MAS subject to MAS' guidelines.</li> <li>(ii) Financial institutions extending Singapore dollar (S\$) credit facilities exceeding S\$5 million per entity to non-resident financial entities or arranging S\$ equity or bond issues for non-residents, shall ensure that where the S\$ proceeds are to be used outside Singapore, they are swapped or converted into foreign currency upon draw- down or before remittance abroad. Financial entities shall not extend S\$ credit facilities to non-resident financial entities if there is reason to believe that the S\$ proceeds may be used for S\$ currency speculation.</li> <li>(iii) Establishment of credit companies which do not conduct activities requiring MAS'</li> </ul>	(3)	Each offshore bank's lending in Singapore dollars to residents shall not exceed S\$500m in aggregate. Offshore banks should not use their related merchant banks to circumvent the S\$500m lending limit. Unbound for establishment of off- premise cash dispensing machines for credit and charge cards issuers.	

Modes of supply: (1) Cross-border		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul><li>approval is allowed.</li><li>(4) Unbound except as indicated in the horizontal Section</li></ul>	<ul> <li>(4) Unbound except as indicated in the horizontal Section</li> </ul>	
(c) Financial leasing	(1) None	(1) None	
	(2) None	(2) None	
	(3) None except as indicated for activity B(b) above	<ul><li>(3) None except as indicated for activity B(b) above.</li></ul>	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound except as indicated in the horizontal section.	
(d)Payment and money transmission services, including credit, charge and	<ul><li>(1) Unbound</li><li>(2) None</li></ul>	<ul><li>(1) Unbound</li><li>(2) None</li></ul>	
debit cards, travellers cheques and bankers' drafts	<ul> <li>(3) These measures are also limitations on national treatment. Remittance shops, except where the remittance business is conducted by banks and merchant banks, are required to be majority owned by Singapore citizens. Bankers' drafts can only be issued by banks. Multi-purpose stored value cards can only be issued by a bank in Singapore licensed by MAS. The limitations indicated in B.b)3) above also apply to the activities listed in B.d)</li> </ul>	(3) None	

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal Section		
(e)Guarantees and commitments	(1)	None except for the limitations indicated in activity A.b) for insurance companies providing contracts of fidelity bonds, performance bonds or similar contracts of guarantee.	(1)	None		
	(2)	None	(2)	None		
	(3)	None except for the limitations indicated in activity A.b) for insurance companies providing contracts of fidelity bonds, performance bonds or similar contracts of guarantee, and B.b)3)(ii) above.	(3)	None		
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal section		

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
<ul> <li>(f) Trading for own account or for account of customers, whether on an exchange, in an over-the- counter market or otherwise, the following:</li> <li>money market instruments (including cheques, bills, certificates of deposit)</li> <li>foreign exchange</li> <li>derivative products, including</li> </ul>	<ul> <li>Unbound except for trading in products listed in B.(f) for own account. Trading in money market instruments, foreign exchange, as well as exchange rate and interest rate instruments can be conducted with financial institutions only. Measures taken are also limitations on national treatment.</li> </ul>	(1) None	
financial futures and options - exchange rate and interest rate	(2) None	(2) None	
<ul> <li>instruments, including swaps and forward rate agreements</li> <li>transferable securities</li> <li>other negotiable instruments and financial assets, including bullion</li> </ul>	<ul> <li>(3) These measures are also limitations on national treatment. Banks and merchant banks are required to set up separate subsidiaries to trade financial futures for customers. Financial futures brokers can establish as branches or subsidiaries. The offer of derivative products by both local and foreign-owned financial institutions is allowed provided:</li> <li>the product has been offered by the financial institution in other internationally-reputable financial centres and the supervisory authorities of those centres agree to the offer of such products in their markets;</li> <li>the financial institution's parent supervisor and its head office must be aware and have no objection to the offer of such</li> </ul>	(3) None except as indicated for activity B(b) above.	

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>products in the Singapore branch/subsidiary; and</li> <li>MAS is satisfied that the financial institution has and continues to have the financial strength and adequate internal controls and risk management systems to trade in these products. The offer of derivative products involving the Singapore dollar is subject to the requirement indicated in B.b)3)(ii). Moneychangers, except where the moneychanging business is conducted by banks and merchant banks, are required to be majority owned by Singapore citizens</li> </ul>		
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound except as indicated in the horizontal Section	
(g) Participation in issues of all kinds of securities, including underwriting and placement as agent and provision of service related to such issues	<ul> <li>Unbound except for participation in issues of securities for own account, and underwriting and placement of securities through stockbroking companies, banks or merchant banks in Singapore. Measures taken are also limitations on national treatment.</li> </ul>	(1) None	
	(2) None	(2) None	

Modes of supply: (1) Cross-border sup	oply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(3) Measures taken are also limitations on national treatment.</li> <li>Singapore Exchange Securities Trading Ltd (SGX-ST) will admit new trading members. New members will be able to trade directly in S\$ denominated securities of Singapore incorporated companies with resident investors for a minimum value of S\$150,000.</li> <li>Representative offices cannot conduct business or act as agents. Unbound for foreign acquisition of new and existing equity interests in SGX-ST member companies.</li> <li>Banks' and merchant banks' membership on SGX-ST and Singapore Exchange Derivatives Trading Ltd (SGX-DT) must be held through subsidiaries. Unbound for new Primary and Registered dealers of Singapore Government Securities.</li> </ul>	(3) None except as indicated for activity B(b) above	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound except as indicated in the horizontal Section	

Modes of supply: (1) Cross-border supply		(2) Consumption abroad Limitation on		(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector		Market Access		National Treatment	Commitments
(h)Money broking	(1)	Unbound	(1)	Unbound	
	(2)	None	(2)	None	
	(3)	Unbound for new money brokers. Measures taken are also limitations on national treatment.	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal section.	
(i) Asset management, such as cash	(1)	Unbound	(1)	Unbound	
or portfolio management, all forms of collective investment	(2)	None	(2)	None	
management, pension fund management, custodial, depository and trust services	(3)	These measures are also limitations on national treatment. None except asset management companies, custodial depositories, and trust services companies can establish as branches, subsidiaries or joint ventures; only the Central Depositary Pte Ltd is authorised to provide securities custodial depository services under the scripless trading system; and for activities relating to the use, including via investment, of monies from any social security, public retirement or statutory saving scheme.	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal section.	

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(j) Settlement and clearing services for financial assets, including securities, derivative products and other negotiable instruments	(1)	Unbound, except for the provision of settlement and clearing services for financial assets which are listed on overseas exchanges only.	(1)	Unbound	
	(2)	None	(2)	None	
	(3)	These measures are also limitations on national treatment. Settlement and clearing services for exchange traded securities and financial futures can only be provided by Central Depository (Pte) Limited and SGX-DT respectively. Only one clearing house established under the Banking Act may provide clearing services for Singapore dollar cheques and interbank fund transfer.	(3)	Unbound	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal section.	
(k) Advisory and other auxiliary financial services, including credit reference and analysis, investment and portfolio research	(1)	Commercial presence is required for provision of investment and portfolio research and advice to the public.	(1)	None	
and advice, advice on acquisitions and on corporate restructuring	(2)	None	(2)	None	
and strategy	(3)	Financial advisers can establish as branches, subsidiaries or representative offices. Representative offices cannot conduct business or act as agents.	(3)	None	

Modes of supply: (1) Cross-border su Sector or Subsector	Limitation on Market Access		Limitation on National Treatment		Additional Commitments
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal section.	
<ol> <li>Provision and transfer of financial information, and financial data processing and related software by providers of other financial services</li> </ol>	(1)	Unbound except for the provision of financial information by providers such as Reuters and Bloomberg. Measures taken are also limitations on national treatment. The Singapore branches of foreign banks can transmit data to their head offices and sister branches for processing provided proper controls exist, the integrity and confidentiality of the data/information are safeguarded, and MAS is allowed on-site access to the data/information at the place where the data/information is processed.	(1)	None for the provision of financial information by providers such as Reuters and Bloomberg.	
	(2)	Only the provision of financial information by providers such as Reuters and Bloomberg is allowed. Measures taken are also limitations on national treatment.	(2)	None	
	(3)	The provision of financial information by providers, such as Reuters and Bloomberg, is allowed. The provision of financial data processing services to banks and merchant banks is subject to domestic laws on protection of confidentiality of information of customers of banks and merchant banks	(3)	None	

Modes of supply: (1) Cross-border supply		oly (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound except as indicated in the horizontal Section		
8. HEALTH RELATED AND SOCIAL S	SERVI	CES				
Statutory supervision services as listed	in the	Appendix to this Schedule are exclude	d from	the scope of these commitments		
B. Acute care hospitals, nursing homes and convalescent	(1)	Unbound*	(1)	Unbound*		
hospitals as defined by the Private Hospitals and Medical Clinics Act,	(2)	None	(2)	None		
run on a commercial basis (CPC 93193 **)	(3)	None	(3)	None		
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound		
C. Social services delivered through residential institutions to old	(1)	Unbound*	(1)	Unbound*		
persons and the handicapped (CPC 93311) Social services delivered through residential institutions to children and other clients (CPC 93312 **)	(2)	None except that Singapore retains the discretion to determine whether a non-resident service supplier may solicit business or conduct active marketing in Singapore.	(2)	None except that Singapore retains the discretion to determine whether a non-resident service supplier may solicit business or conduct active marketing in Singapore.		
	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded.	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded.		
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound		

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Child day-care services including day-care services for the	(1)	Unbound	(1)	Unbound	
handicapped(CPC 93321) Vocational rehabilitation services(CPC 93324)	(2)	None except that Singapore retains the discretion to determine whether a non-resident service supplier may solicit business or conduct active marketing in Singapore.	(2)	None except that Singapore retains the discretion to determine whether a non-resident service supplier may solicit business or conduct active marketing in Singapore.	
	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded.	(3)	None except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded.	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
C. Guidance and counselling services not elsewhere classified	(1)	Unbound	(1)	Unbound	
related to children (CPC 93322)	(2)	None except unbound for a non- resident service supplier soliciting business or conducting active marketing in Singapore	(2)	None except unbound for a non- resident service supplier soliciting business or conducting active marketing in Singapore	
	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector		Limitation on		Limitation on	Additional	
		Market Access		National Treatment	Commitments	
C. Welfare services not delivered through residential institutions	(1)	Unbound	(1)	Unbound		
(CPC 93323)	(2)	None except unbound for a non- resident service supplier soliciting business or conducting active marketing in Singapore	(2)	None except unbound for a non- resident service supplier soliciting business or conducting active marketing in Singapore		
	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded		
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound		
C. Other social services without accommodation(CPC 93329 **)	(1)	Unbound	(1)	Unbound		
	(2)	None except that Singapore retains the discretion to determine whether a non-resident service supplier may solicit business or conduct active marketing in Singapore.	(2)	None except that Singapore retains the discretion to determine whether a non-resident service supplier may solicit business or conduct active marketing in Singapore.		
	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded.	(3)	None, except unbound for facilities/ service operations run by non-profit service suppliers that are partially or totally state-funded.		
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound		

Modes of supply: (1) Cross-border su		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
9. TOURISM AND TRAVEL RELATED	) SERVICES		
Hotel and Restaurants (including catering)	(1) Unbound*	(1) None	
Hotel Services	(2) None	(2) None	
(CPC 6411)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Restaurant and Catering Services (CPC 64210, 64230)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
b. Travel Agent and Tour Operators Services (CPC 7471)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
c. Tourist Guide Services (CPC 7472)	(1) None	(1) None	
、	(2) None	(2) None	
	(3) None	(3) None	

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
10. RECREATIONAL, CULTURAL AND	SPOI	RTING SERVICES (OTHER THAN AU	DIOVIS	SUAL SERVICES)	
A. Entertainment services (including theatre, live bands & circus	(1)	None	(1)	None	
services) (CPC 9619)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
C. Archive services except for services specified under the	(1)	None	(1)	None	
National Heritage Board Act (CPC 963**)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
C. Library Services (CPC 96311)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	

Modes of supply: (1) Cross-border su	pply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Parks except for national parks, nature reserves and parklands as	(1)	None	(1)	None	
defined under the National Parks Acts (CPC 9633**)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
D. Sports and recreational services, except gambling and betting services	(1)	Unbound*	(1)	Unbound*	
(964**)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
11. TRANSPORT SERVICES					
A. Maritime Transport Services	(1)	None	(1)	None	When the following services are not otherwise covered by the
International maritime transport (freight and passengers) excluding	(2)	None	(2)	None	obligation enshrined in Article XXVIII(c) (ii) of General
cabotage transport (CPC 7211 **, 7212 **)	(3)	None	(3)	None	Agreement on Trade in Services in Annex 1B to the WTO
	(4)	Unbound except as indicated in the horizontal section; unbound for intra- corporate transfers of ships of ships crews	(4)	Unbound	Agreement, they will be made available to international maritime transport suppliers on reasonable and non-discriminating terms and conditions: - pilotage; - towing and tug assistance; - provisioning fuelling and watering;

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
			<ul> <li>garbage collecting and ballast; waste disposal</li> <li>port captain's services;</li> <li>navigation aids emergency;</li> <li>repair facilities;</li> <li>anchorage; and</li> <li>other shore-based operational services essential to ship operations, including communications, water and electrical suppliers.</li> </ul>
Maritime Auxiliary Services: Shipping agency services	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Maritime Auxiliary Services: Shipping brokerage Services	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Maritime Auxiliary Services: International Towage	(1) None	(1) None	
	(2) None	(2) None	

Modes of supply: (1) Cross-border s	upply (2) Consumption abroad Limitation on	(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector	Market Access	National Treatment	Commitments
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Maritime Auxiliary Services: Classification societies, except for	(1) None	(1) None	
statutory services for Singapore flag ships	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
D. Air Transport Services	(1) None	(1) None	
	(2) None	(2) None	
Selling and marketing of air transport	(3) Unbound	(3) Unbound	
services	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
F. Road Transport Services	(1) Unbound*	(1) Unbound*	
Rental services of cars with operators	(2) None	(2) None	
(CPC 71222)	(3) None	(3) None	
Rental services of buses and coaches with operators (CPC 71223)	(4) Unbound except as indicated in the horizontal Section	(4) Unbound	
Rental services of commercial freight vehicles with operators (CPC 71240)			

Modes of supply: (1) Cross-border su Sector or Subsector		(2) Consumption abroad Limitation on		(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
		Market Access		National Treatment	Commitments
Freight transportation of:	(1)	Unbound*	(1)	Unbound*	
a) refrigerated goods (CPC 71231)	(2)	None	(2)	None	
b) liquids or gases	(3)	None	(3)	None	
(CPC 71232) c) containerized freight (CPC 71233)	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
d) furniture (CPC 71234)					
Maintenance and repair services of motor vehicles	(1)	None	(1)	None	
(CPC 61120)	(2)	None	(2)	None	
Maintenance and repair services of parts of motor vehicles (CPC	(3)	None	(3)	None	
88 **)	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	
Parking services (CPC 74430)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal Section	(4)	Unbound	

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
12. OTHER SERVICES NOT INCLUDED ELSEWHERE					
Washing, cleaning and dyeing services	(1) Unk	pound*	(1)	Unbound*	
(CPC 9701)	(2) Nor	ne	(2)	None	
	(3) Nor	ne	(3)	None	
		cound except as indicated in the izontal Section	(4)	Unbound	
Hairdressing and other beauty services	(1) Unk	pound*	(1)	Unbound*	
(CPC 9702)	(2) Nor	ne	(2)	None	
	(3) Nor	ne	(3)	None	
		cound except as indicated in the izontal Section	(4)	Unbound	
Funeral, cremation and undertaking services except maintenance services	(1) Unk	pound*	(1)	Unbound*	
of cemeteries, care of graves and graveyards	(2) Nor	ne	(2)	None	
(CPC 97030**)	(3) Nor	ne	(3)	None	
		bound except as indicated in the izontal Section	(4)	Unbound	

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For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

# **APPENDIX**

# TYPES OF SOCIAL SERVICES EXCLUDED FROM SINGAPORE'S SCHEDULE OF COMMITMENTS

- <u>1 Statutory Supervision Services With Accommodation for the Following Types of Clients</u> (CPC 9331):
  - a) women and girls detained in a place of safety under Section 160 of the Women's Charter (CPC 93312);
  - b) children detained in a place of safety under Section 8 of the Children & Young Persons (CYP) Act (CPC 93312);
  - c) children and young persons detained in a place of detention under Section 44 (1) (f) CYP Act, or on probation to an approved school<sup>5</sup> under Section 44 (1) (g) of the CYP Act (CPC 93319);
  - d) children and young persons admitted to an approved home for statutory supervision under Section 49 (ii) of CYP Act (CPC 93312);
  - e) persons placed on probation with the requirement of residence in an approved institution under Section 12 of the Probation of Offenders Act (CPC 93319).
- 2 Statutory Supervision Services Without Accommodation for the Following Types of Clients (9332):
  - a) children and young persons placed under supervision of an appointed welfare officer under Section 49 (i) of the CYP Act (CPC 93329);
  - b) persons placed on probation without the requirement of residence in an approved institution under Section 5 of the Probation of Offenders Act (CPC 93329).

 $<sup>^{5}</sup>$  The term 'approved school' used in Section 44(1) (g) of the CYP Act denotes a remand home for young offenders, and not a mainstream educational institution. Young offenders are detained in an 'approved school' for rehabilitation rather than for formal education.

# PHILIPPINES

Schedule of Specific Commitments

AC-TIS/SC2/PHI

Market Access	National Treatment           (3)         Access to Domestic Credit	Commitments
Law to Citizens of the Philippines (i.e., foreign equity is limited to a	(3) Access to Domestic Credit	
<ul> <li>minority share):</li> <li>The participation of foreign investors in the governing body of any corporation engaged in activities expressly reserved to citizens of the Philippines by law shall be limited to the proportionate share of foreign capital of such entities.</li> <li>All executive and managing officers must be citizens of the Philippines</li> <li><u>Acquisition of Land</u></li> <li>All lands of the public domain are owned by the State. Only citizens of the Philippines or corporations or associations at least 60 per cent of whose capital is owned by such citizens may own land other than public lands and acquire public lands through lease</li> <li>Foreign investors may lease only private lands.</li> <li><u>Entry and Temporary Stay of Natural Persons Supplying Services</u></li> </ul>	<ul> <li>A foreign firm, engaged in non- manufacturing activities availing itself of peso borrowings, shall observe, at the time of borrowing, the prescribed 50:50 debt-to-equity ratio. Foreign firms covered are:</li> <li>partnerships more than 40 per cent of whose capital is owned by non-Filipino citizens; and</li> <li>corporations, more than 40 per cent of whose total subscribed capital stock is owned by non- Filipino citizens.</li> <li>This requirement does not apply to banks and non-bank financial intermediaries.</li> <li>Banks are prohibited from extending peso loans to non-residents</li> </ul>	
	<ul> <li>any corporation engaged in activities expressly reserved to citizens of the Philippines by law shall be limited to the proportionate share of foreign capital of such entities.</li> <li>All executive and managing officers must be citizens of the Philippines</li> <li><u>Acquisition of Land</u></li> <li>All lands of the public domain are owned by the State. Only citizens of the Philippines or corporations or associations at least 60 per cent of whose capital is owned by such citizens may own land other than public lands and acquire public lands through lease</li> <li>Foreign investors may lease only private lands.</li> <li>Entry and Temporary Stay of</li> </ul>	<ul> <li>any corporation engaged in activities expressly reserved to citizens of the Philippines by law shall be limited to the proportionate share of foreign capital of such entities.</li> <li>All executive and managing officers must be citizens of the Philippines</li> <li><u>Acquisition of Land</u></li> <li>All lands of the public domain are owned by the State. Only citizens of the Philippines or corporations or associations at least 60 per cent of whose capital is owned by such citizens may own land other than public lands and acquire public lands through lease</li> <li>Foreign investors may lease only private lands.</li> <li>Entry and Temporary Stay of Natural Persons Supplying Services</li> <li>ratio. Foreign firms covered are:</li> <li>partnerships more than 40 per cent of whose total subscribed capital stock is owned by non-Filipino citizens.</li> <li>Corporations, more than 40 per cent of whose total subscribed capital stock is owned by non-Filipino citizens.</li> <li>This requirement does not apply to banks and non-bank financial intermediaries.</li> <li>Banks are prohibited from extending peso loans to non-residents</li> </ul>

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>to the Philippines for the supply of a service after a determination of the non-availability of a person in the Philippines who is competent, able and willing, at the time of application, to perform the services for which the alien is desired.</li> <li>(1, 2, 3, 4) All measures taken by local government units are unbound.</li> <li>(1, 2, 3, 4) Taxation measures are subject to domestic laws, rules and regulations, consistent with the GATS.</li> </ul>	<ul> <li>(1, 2, 3, 4) All measures taken by local government units are unbound.</li> <li>(1, 2, 3, 4) Taxation measures are subject to domestic laws, rules and regulations, consistent with the GATS.</li> </ul>	

Modes of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
II. SECTOR SPECIFIC COMMITMEN	ITS		
1. BUSINESS SERVICES			
E. Rental/Leasing Services without Operators	(1) None	(1) None	
	(2) None	(2) None	
a. Relating to ships (83103)	(3) Bareboat charter or lease contract subject to approval by the Maritime Industry Authority (MARINA)	(3) None	
	(4) None	(4) None	
b. Relating to Aircraft (83104)	(1) None	(1) None	
	(2) None	(2) None	
	(3) Lease contract subject to approval by the Civil Aeronautics Board	(3) None	
	(4) None	(4) None	

Modes of supply: (1) Cross-border su	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
F. Other Business Services	(1)	Unbound*	(1)	Unbound*	
h. Services Incidental to Mining (883)	(2)	None	(2)	None	
Oil and Gas Exploration and Development	(3)	Up to 100 percent foreign equity participation is allowed provided there is President's approval. The Constitution allows the President to enter into service contract agreement with foreign- owned corporation for technical, financial or other forms of assistance involving large-scale exploration, development and utilization of petroleum. Limitations listed in the horizontal section shall also apply.	(3)	None	
	(4)	Employment of foreign professionals: Upon recommendation of the concerned Professional Regulatory Board (PRB), the Professional Regulation Commission (PRC) may approve registration of and authorize issuance of certificate of registration/license and professional identification card with or without examination to a foreigner who is registered under the laws of his	(4)	Unbound	

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	state/country and whose certificate of registration issued therein has not been suspended/revoked: provided,		
	A. That the requirements for registration/ licensing in said foreign state/country are substantially the same as those required/contemplated by laws of the Philippines and that the laws of such foreign state/country allow citizens of the Philippines to practice the profession on the same basis and grant the same privileges as those enjoyed by subjects or citizens of such foreign country/state: provided, further,		
	B. That the Commission may, upon recommendation of the Board concerned, authorize the issuance of a certification/license or special temporary permit to:		
	a. Foreign professionals who desire to practice their professions in the country under reciprocity and other international agreements;		
	b. Consultants in foreign funded,		

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	joint-venture or foreign assisted projects of the Government; or		
	c. Employees of Philippine/foreign private firms/institutions pursuant to law, or health professionals engaged in humanitarian mission for a limited period of time: provided, finally,		
	C. That agencies/organizations/ individuals whether public or private, who secure the services of a foreign professional authorized by law to practice in the Philippines for reasons aforementioned shall be responsible for securing a special permit from the PRC and the Department of Labor and Employment (DOLE) pursuant to PRC and DOLE rules.		
	Limitations listed in the horizontal section shall apply.		

Sector or Subsector			Limitation on Market Access			Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
Geothermal Development	Exploration	and	(1)	Unbound*	(1)	Unbound*	
			(2)	None	(2)	None	
			(3)	Up to 40 percent foreign equity participation is allowed.	(3)	None	
				Limitations listed in the horizontal section shall apply.			
			(4)	Employment of foreign professionals:	(4)	Unbound	
				Upon recommendation of the concerned Professional Regulatory Board (PRB), the Professional Regulation Commission (PRC) may approve registration of and authorize issuance of certificate of registration/license and professional identification card with or without examination to a foreigner who is registered under the laws of his state/country and whose certificate of registration issued therein has not been suspended/revoked: provided,			
				A. That the requirements for registration/ licensing in said foreign state/country are substantially the same as those			

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>B. required/contemplated by laws of the Philippines and that the laws of such foreign state/country allow citizens of the Philippines to practice the profession on the same basis and grant the same privileges as those enjoyed by subjects or citizens of such foreign country/state: provided, further,</li> <li>C. That the Commission may, upon recommendation of the Board concerned, authorize the issuance of a</li> </ul>		
	<ul> <li>certification/license or special temporary permit to:</li> <li>a. Foreign professionals who desire to practice their professions in the country under reciprocity and other international agreements;</li> </ul>		
	<ul> <li>b. Consultants in foreign funded, joint-venture or foreign assisted projects of the Government; or</li> </ul>		
	c. Employees of Philippine/foreign private firms/institutions pursuant to law, or health professionals engaged in humanitarian		

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>mission for a limited period of time: provided, finally,</li> <li>D. That agencies/organizations/ individuals whether public or private, who secure the services of a foreign professional authorized by law to practice in the Philippines for reasons aforementioned shall be responsible for securing a special permit from the PRC and the Department of Labor and Employment (DOLE) pursuant to PRC and DOLE rules.</li> <li>Limitations listed in the horizontal section shall apply.</li> </ul>		

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Coal Exploration and Development	(1)	Unbound*	(1)	Unbound*	
	(2)	None	(2)	None	
	(3)	Up to 40 percent foreign equity participation is allowed.	(3)	None	
		Limitations listed in the horizontal section shall apply.			
	(4)	Employment of foreign professionals:	(4)	Unbound	
		Upon recommendation of the concerned Professional Regulatory Board (PRB), the Professional Regulation Commission (PRC) may approve registration of and authorize issuance of certificate of registration/license and professional identification card with or without examination to a foreigner who is registered under the laws of his state/country and whose certificate of registration issued therein has not been suspended/revoked: provided,			
		A. That the requirements for registration/ licensing in said foreign state/country are substantially the same as those			

Modes of supply: (1) Cross-border sup	ply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	required/contemplated by laws of the Philippines and that the laws of such foreign state/country allow citizens of the Philippines to practice the profession on the same basis and grant the same privileges as those enjoyed by subjects or citizens of such foreign country/state: provided, further,		
	<ul> <li>B. That the Commission may, upon recommendation of the Board concerned, authorize the issuance of a certification/license or special temporary permit to:</li> </ul>		
	<ul> <li>a. Foreign professionals who desire to practice their professions in the country under reciprocity and other international agreements;</li> </ul>		
	<ul> <li>b. Consultants in foreign funded, joint-venture or foreign assisted projects of the Government; or</li> </ul>		
	c. Employees of Philippine/foreign private firms/institutions pursuant to law, or health professionals engaged in humanitarian		

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	mission for a limited period of time: provided, finally,		
	<ul> <li>C. That agencies/organizations/ individuals whether public or private, who secure the services of a foreign professional authorized by law to practice in the Philippines for reasons aforementioned shall be responsible for securing a special permit from the PRC and the Department of Labor and Employment (DOLE) pursuant to PRC and DOLE rules.</li> <li>Limitations listed in the horizontal section shall apply.</li> </ul>		
j. Services Related to Energy Distribution (887)	(1) Unbound*	(1) Unbound*	
Energy distribution networks such as pipelines for transmission, distribution	(2) None	(2) None	
and supply of natural gas, and power transmission and distribution lines	(3) Up to 40 percent foreign equity participation is allowed.	(3) None	
	(4) Unbound	(4) Unbound	

Modes of supply: (1) Cross-border su		(3) Commercial presence	(4) Presence of natural persons Additional
Sector or Subsector	Limitation on Market Access	Limitation on Limitation on Market Access National Treatment	
2. COMMUNICATION SERVICES			
A./B. Postal/Courier Services (7511/75112)	(1) Commercial presence is required.	(1) None	
a. Domestic Mail Services	(2) None	(2) None	
<ol> <li>Ordinary Mail</li> <li>Registered Mail<sup>1</sup></li> <li>Express Mail</li> <li>Domestic Parcel</li> <li>Business Reply<sup>2</sup></li> <li>Printed Matters</li> <li>International Mail Services</li> <li>Ordinary Mail</li> <li>Registered Mail<sup>3</sup></li> <li>Express Mail</li> <li>Printed Matters</li> <li>International Parcels</li> <li>Money Order Service (Domestic and International)<sup>4</sup></li> </ol>	<ul> <li>(3) Entry is subject to the following requirements: Foreign equity is permitted up to 40 percent; and Philippine Government authority to operate private express and/or messengerial delivery services</li> <li>(4) Provision of postal/courier services is reserved only to Filipino citizens</li> </ul>	<ul> <li>(3) Entry is subject to the following requirements and conditions:</li> <li>A. The number of non-Filipino citizens in the Board of Directors of an entity shall be proportionate to the aggregate share of foreign capital of that entity; and</li> <li>B. All executives and managers must be citizens of the Philippines</li> <li>(4) Provision of postal/courier services is reserved only to Filipino citizens</li> </ul>	

<sup>&</sup>lt;sup>1</sup> Postal services that are only offered by the Philippine Postal Corporation (PPC)

<sup>&</sup>lt;sup>2</sup> Postal services that are only offered by the Philippine Postal Corporation (PPC)

<sup>&</sup>lt;sup>3</sup> Postal services that are only offered by the Philippine Postal Corporation (PPC)

<sup>&</sup>lt;sup>4</sup> Postal services that are only offered by the Philippine Postal Corporation (PPC)

Modes of supply: (1) Cross-border su	pply (2	) Consumption abroad		(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector	Market Access			National Treatment	Commitments
C. Telecommunication services					
The following services are offered only on a facilities basis, for public	(1) Unbou	und*	(1)	None	The Reference Paper or Regulatory Principles will be
use, using either wired or wireless technology except cable television (CATV).	(2) None		(2)	None	reviewed in the future in accordance with the developments of its laws and
a. Voice telephone services (7521)		s subject to the following ements and conditions:	(3)	Entry is subject to the following requirements and conditions:	regulations.
<ul><li>Local services</li><li>Toll services</li></ul>		nchise from Congress of the ippines		A. The number of non-Filipino citizens in the Board of Directo	rs
<ul><li>Domestic</li><li>International</li></ul>	and	ificate of Public Convenience Necessity (CPCN) from the onal Telecommunications		of an entity shall be proportionate to the aggregate share of foreign capital of that	
<ul> <li>b. Packet-switched data transmission services (7523**)</li> </ul>	C.Fore	nmission eign equity is permitted up to		entity. B. All executives and managers	
<ul> <li>Circuit-switched data transmission services (7523**)</li> </ul>		ale of private leased lines is		must be citizens of the Philippines.	
d. Telex Services (7523**)	sha	ate leased circuit services I not be connected to a public			
e. Telegraph Services (7522) f. Facsimile services (7521**+7529**)	F. Call simi the	vork (PSTN). back, dial back and other lar schemes, which result in same operation, are not norized.			
g. Private Leased Circuit Services (7522**+7523)	G.Sub effic	ject to the availability and ient utilization of radio uencies.			

<sup>&</sup>lt;sup>5</sup> Enfranchised public telecommunications entities (PTE) may be authorized to sell/resell private leased lines.

Modes of supply: (1) Cross-border su Sector or Subsector	pply (2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
<ul><li>Cellular Mobile Telephone Service (75213)</li><li>Satellite services</li></ul>	H. Only duly enfranchised and certificated telecommunications, broadcast and/or cable TV entities can access satellite space segment service providers.		
	<ol> <li>Philippine satellite operators shall be given the preference to provide the space segment capacity requirements of enfranchised entity after all factors are equally considered.</li> </ol>		
	J. Satellite space segment service provisioning in the Philippines shall be on the basis of reciprocal arrangements.		
	(4) Service suppliers must be Filipino citizens.	(4) Service suppliers must be Filipino citizens.	
Data and message transmission services	(1) Unbound*	(1) None	
<ul> <li>Data network services (75231)</li> </ul>	(2) None	(2) None	
<ul> <li>Electronic message and information services (75232)</li> </ul>	(3) Entry is subject to the following requirements and conditions:	(3) Entry is subject to the following requirements and conditions:	
	<ul> <li>a. Franchise from Congress of the Philippines</li> <li>b. Certificate of Public Convenience and Necessity (CPCN) from the National Telecommunications Commission</li> <li>c. Foreign equity is permitted up to</li> </ul>	<ul> <li>A. The number of non-Filipino citizens in the Board of Directors of an entity shall be proportionate to the aggregate share of foreign capital of that entity.</li> <li>B. All executives and managers</li> </ul>	

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad	(3) Commercial	presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitati National T		Additional Commitments
	<ul> <li>40 percent.</li> <li>d. Resale of private leased lines is not allowed6.</li> <li>e. Private leased circuit services shall not be connected to a public network (PSTN).</li> <li>f. Call back, dial back and other similar schemes, which result in the same operation, are not authorized.</li> <li>g. Subject to the availability and efficient utilization of radio frequencies.</li> <li>h. Only duly enfranchised and certificated telecommunications, broadcast and/or cable TV entities can access satellite space segment service providers.</li> <li>i. Philippine satellite operators shall be given the preference to provide the space segment capacity requirements of enfranchised entity after all factors are equally considered.</li> <li>j. Satellite space segment service provisioning in the Philippines shall be on the basis of reciprocal arrangements.</li> </ul>	must be citiz Philippines.	ens of the	
	(4) Service suppliers must be Filipino citizens.	(4) Service supplier citizens.	s must be Filipino	

<sup>&</sup>lt;sup>6</sup> Enfranchised public telecommunications entities (PTE) may be authorized to sell/resell private leased lines.

# PHILIPPINES - SCHEDULE OF SPECIFIC COMMITMENTS

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

Philippine Reference Paper on Regulatory Principles in Telecommunications Services

The commitments in telecommunication services are in accordance with the General Agreement on Trade in Services and its Annex on Telecommunications. In support of market access commitments undertaken, the following principles will form the basis for the regulatory framework in basic telecommunications.

### 1. <u>Competitive safeguard</u>

Appropriate measures shall be maintained for the purpose of preventing suppliers from engaging in or continuing anti-competitive practices.

### 2. Interconnection

In order to achieve viable, efficient, reliable and universal telecommunications services, a fair and reasonable interconnection of facilities of authorized public network operators and other providers of telecommunications services shall be provided.

Interconnection shall be at any technically feasible point in the network, under non-discriminatory terms and conditions, in a timely fashion, and on terms and conditions that are fair, transparent and reasonable.

A service supplier requesting interconnection with another supplier will have recourse after a reasonable period of time which has been made publicly known to an independent domestic body, which may be a regulatory body referred to in paragraph 5 below, to resolve disputes regarding appropriate terms, conditions and rates for interconnection within a reasonable period of time, to the extent that these have not been established previously.

### 3. Universal Service

Universal service obligations, as may be defined by the appropriate Authority, shall be administered in a transparent, non-discriminatory and competitively neutral manner. Authorized international gateway and mobile cellular telephone service providers are required by law to install a set number of local exchange lines in designated areas.

### 4. Public availability of licensing criteria

Where a license is required, the following shall be made publicly available:

- (a) all the licensing criteria and the period of time normally required to reach a decision concerning an application for a license;
- (b) the terms and conditions of individual licenses

The reasons for the denial of a license will be made known to the applicant upon request.

## PHILIPPINES - SCHEDULE OF SPECIFIC COMMITMENTS

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

### 5. Independent regulators

The regulatory body is separate from, and not accountable to, any supplier of basic telecommunications services. The decisions of and the procedures used by regulators shall be impartial with respect to all market participants.

The regulation of telecommunication suppliers shall rely principally on an administrative process that is stable, transparent and fair, giving due emphasis to technical, legal, economic and financial considerations, and with due regard to the observance of due process at all times.

A national consultative forum shall be maintained to allow interaction among the telecommunications industries, user groups, and academic and research institutions on important issues in the field of communications.

### 6. Allocation and use of scarce resources

Any procedures for the allocation and use of scarce resources, which are frequencies, numbers and rights of way, will be carried out in an objective, timely, transparent and non-discriminatory manner. The current state of allocated frequency bands will be made publicly available, but detailed identification of frequencies allocated for specific government uses is not required.

Modes of supply: (1) Cross-border s Sector or Subsector	Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
3. CONSTRUCTION AND RELATED	DENGINEERING SERVICES		
<ul> <li>B. General Construction Work for Civil Engineering</li> <li>For long distance pipelines, communication and power lines (cables) (51340)</li> </ul>	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) A. Up to 40% foreign equity for private domestic construction contracts</li> <li>B. Up to 25% foreign equity for construction and repair of locally funded public works</li> <li>C. A Contractor's License issued by the Philippine Contractors Accreditation Board (PCAB) is required to undertake construction activities.</li> <li>Limitations listed in the horizontal section shall apply.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ol> <li>Unbound*</li> <li>None</li> <li>A. The PCAB Regular Contractor's License is reserved for, and issued only to, constructor-firms of Filipino sole proprietorship, or partnership/corporation with at least 60% Filipino equity participation and duly organized and existing under and by virtue of the laws of the Philippines</li> <li>B. A Special Contractor's License may be given to foreign companies on a project-to-project basis if such are:         <ul> <li>Build-Operate-Transfer (BOT) projects</li> <li>Foreign-funded/assisted projects subject to international competitive bidding</li> <li>Limitations listed in the horizontal section shall apply.</li> </ul> </li> </ol>	

Sector or Subsector	Limitation on			Limitation on	Additional
		Market Access	National Treatment		Commitments
Construction for mining and manufacturing (5136**)	(1)	Unbound*	(1)	None	
Construction for large-scale mining development projects covered by	(2)	None	(2)	None	
Financial and Technical Assistance Agreements (FTAA)	(3)	Up to 100 percent foreign equity participation is allowed, provided that the requirements of the FTAA under the Philippine Mining Act (RA 7942) are met. However, a Special Contractor's License is required to undertake construction activities.	(3)	A Contractor's License (Regular or Special) issued by the PCAB is required to undertake construction activities. The Regular Contractor's License is reserved for, and issued only to, Filipino sole proprietorships or partnerships/corporations with at least 60 Filipino equity and duly organized and existing under and by virtue of Philippine laws. A Special Contractor's License may be given to foreign companies on a project- to-project basis.	
	(4)	Unbound	(4)	Unbound	
C. Installation and assembly work	(1)	Unbound*	(1)	None	
Other special trade construction work (51590)	(2)	None	(2)	None	
Gas fitting construction work (51630)	(3)	<ul> <li>A. Up to 40% foreign equity for private domestic construction contracts</li> <li>B. Up to 25% foreign equity for construction and repair of locally funded public works</li> <li>C. A Contractor's License issued</li> </ul>	(3)	A. The PCAB Regular Contractor's License is reserved for, and issued only to, constructor-firms of Filipino sole proprietorship, or partnership/corporation with at least 60% Filipino equity participation and duly organized	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(4) Unbound, except as indicated in the	<ul> <li>and existing under and by virtue of the laws of the Philippines</li> <li>B. A Special Contractor's License may be given to foreign companies on a project-to-project basis if such are: <ul> <li>a. BOT projects</li> <li>b. Foreign-funded/assisted projects subject to international competitive bidding</li> </ul> </li> <li>Limitations listed in the horizontal section shall apply.</li> </ul>	
E. Other	(1) Unbound*	(1) None	
Demolition work (51120)	<ul> <li>(1) Onbound</li> <li>(2) None</li> <li>(3) A. Up to 40% foreign equity for private domestic construction contracts</li> <li>B. Up to 25% foreign equity for construction and repair of locally funded public works</li> </ul>	<ul> <li>(2) None</li> <li>(3) A. The PCAB Regular Contractor's License is reserved for, and issued only to, constructor-firms of Filipino sole proprietorship, or partnership/corporation with at</li> </ul>	

Modes of supply: (1) Cross-border sup	oply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>C. A Contractor's License issued by the PCAB is required to undertake construction activities.</li> <li>Limitations listed in the horizontal section shall apply.</li> </ul>	of the laws of the Philippines B. A Special Contractor's License may be given to foreign companies on a project-to- project basis if such are: a. BOT projects b. Foreign-funded/assisted projects subject to international competitive bidding Limitations listed in the horizontal section shall apply.	
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound	

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
4. DISTRIBUTION SERVICES			
<ul> <li>A. Commission Agents' Services except rice and corn industry (621)</li> </ul>	<ul> <li>Business must be done through an entity registered under Philippine laws.</li> </ul>	(1) 1) None	
	(2) None	(2) None	
	(3) Fifty (50) percent foreign equity participation is allowed in the following cases:	(3) None, except as indicated in the horizontal section	
	<ul> <li>paid-in equity capital is not less than USD200,000 for domestic</li> </ul>		
	<ul> <li>market enterprises; or</li> <li>otherwise, only up to forty (40) percent foreign equity participation is allowed.</li> </ul>		
	Limitations listed in the horizontal section shall apply.		
	<ul> <li>A natural person is allowed provided that the total investment is not less than USD200,000 for domestic market enterprises</li> </ul>	(4) None	
	Limitations listed in the horizontal section shall apply.		

Modes of supply: (1) Cross-border	supply (2) Consumption abroad Limitation on	(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector	Market Access	National Treatment	Commitments
6. ENVIRONMENTAL SERVICES			
Sewerage Service (9401)	(1) Unbound*	(1) Unbound*	
	(2) None	(2) None	
	(3) For participation in public and/or private sewerage services, up to 40 percent foreign equity participation is allowed.	(3) None	
	For participation in public and/or private sewerage services in Metro Manila, it is subject to negotiations and agreement with concessionaires (i.e., Manila Water and Maynilad) and approval/regulation by the Metropolitan Waterworks and Sewerage System (MWSS). If the parties agreed (MWSS & the two concessionaires), amendment of the Concession Agreement shall be made.		
	For areas outside Metro Manila, entry into public and/or private sewerage services is subject to the following:		
	<ul> <li>a. Where Local Water Districts (LWDs) exist, participation or entry should be in the form of partnership or corporation which</li> </ul>		

Modes of supply: (1) Cross-border sup	oply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>may then enter into a BOT Scheme or other similar schemes or other forms of contractual agreements/arrangements with the LWDs.</li> <li>b. In the absence of existing LWDs, entry should still be in the form of partnership or corporation; however, the contractual agreements/ arrangements that may be entered into will be with local government unit/s concerned</li> </ul>		
	(4) Unbound	(4) Unbound	

Sector or Subsector         Limitation on Market Access         Limitation on National Treatment         Additional Commitments           7. FINANCIAL SERVICES	Modes of supply: (1) Cross-border		(3) Commercial presence	(4) Presence of natural persons
FINANCIAL SERVICES         The commitments in financial services are in accordance with the General Agreement on Trade in Services and its Annex on Financial Services.         (3)       The appropriate regulatory authority in the Philippines shall determine whether public interest and economic conditions justify authorization for the establishment of commercial presence or expansion of existing operations in banking and other financial services in the Philippines. For foreign financial institutions with internationally recognized standing, such determination shall include a demonstrated capacity to contribute to the attainment of Philippine development objectives particularly in the promotion of trade, investments and appropriate technology transfer; and the country of incorporation has strategic trade and investment relations with the Philippines. In banking, the Monetary Board shall ensure that at all times seventy per cent (70%) of the resources or assets of the Philippine banking system is held by domestic banks which are at	Sector or Subsector			
The commitments in financial services are in accordance with the General Agreement on Trade in Services and its Annex on Financial Services.         (3)       The appropriate regulatory authority in the Philippines shall determine whether public interest and economic conditions justify authorization for the establishment of commercial presence or expansion of existing operations in banking and other financial services in the Philippines. For foreign financial institutions with intermationally recognized standing, such determination shall include a demonstrated capacity to contribute to the attainment of Philippine development objectives particularly in the promotion of trade, investment sand appropriate technology transfer; and the country of incorporation has strategic trade and investment relations with the Philippines. In banking, the Monetary Board shall ensure that at all times severe thy per cent (70%) of the resources or assets of the Philippine banking system is held by domestic banks which are at			Hational freatment	Communents
<ul> <li>(3) The appropriate regulatory authority in the Philippines shall determine whether public interest and economic conditions justify authorization for the establishment of commercial presence or expansion of existing operations in banking and other financial services in the Philippines. For foreign financial institutions with internationally recognized standing, such determination shall include a demonstrated capacity to contribute to the attainment of Philippine development objectives particularly in the promotion of trade, investments and appropriate technology transfer; and the country of incorporation has strategic trade and investment relations with the Philippines. In banking, the Monetary Board shall ensure that at all times seventy per cent (70%) of the resources or assets of the Philippine banking system is held by domestic banks which are at</li> </ul>	FINANCIAL SERVICES			
in the Philippines shall determine whether public interest and economic conditions justify authorization for the establishment of commercial presence or expansion of existing operations in banking and other financial services in the Philippines. For foreign financial institutions with internationally recognized standing, such determination shall include a demonstrated capacity to contribute to the attainment of Philippine development objectives particularly in the promotion of trade, investments and appropriate technology transfer; and the country of incorporation has strategic trade and investment relations with the Philippines. In banking, the Monetary Board shall ensure that at al times severy per cent (70%) of the resources or assets of the Philippine banking system is held by domestic banks which are at	he commitments in financial service	s are in accordance with the General Agreement	on Trade in Services and its Annex on I	Financial Services.
<ul> <li>(3,4) Limitations listed in the horizontal section shall also apply.</li> </ul>		<ul> <li>in the Philippines shall determine whether public interest and economic conditions justify authorization for the establishment of commercial presence or expansion of existing operations in banking and other financial services in the Philippines. For foreign financial institutions with internationally recognized standing, such determination shall include a demonstrated capacity to contribute to the attainment of Philippine development objectives particularly in the promotion of trade, investments and appropriate technology transfer; and the country of incorporation has strategic trade and investment relations with the Philippines. In banking, the Monetary Board shall ensure that at all times seventy per cent (70%) of the resources or assets of the Philippine banking system is held by domestic banks which are at least majority-owned by Filipinos.</li> <li>(3,4) Limitations listed in the horizontal</li> </ul>		

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Banking and other financial services (excluding Insurance)	(1)	Commercial presence is required.	(1)	None	
Commercial banking	(2)	None	(2)	None	
<ul> <li>acceptance of deposits and other repayable funds from the public (81115-81119)</li> <li>lending of all types, including consumer credit, mortgage credit, and financing of commercial transaction (8113)</li> <li>all payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers drafts ((81229**))</li> <li>guarantees and commitments (81199**)</li> <li>trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:</li> <li>money market instruments (bank's own promissory notes, repurchase agreements, and certificates of assignment/ participation with recourse)</li> </ul>	(3)	<ul> <li>I. Forms of commercial presence</li> <li>A foreign bank, widely-owned and publicly listed, may avail itself only of one form of commercial presence at a time. However, this shall not preclude secondary investment in the equity of a locally incorporated bank not exceeding thirty per cent (30%) of voting stock or forty per cent (40%) upon approval by the President of the Philippines.</li> <li>a. Acquisition of up to fifty-one percent (51%) of the voting stock of an existing domestic bank. Existing foreign banks owning voting stock beyond the fifty-one percent (51%) level will be maintained at their current levels.</li> <li>b. Investing in up to fifty-one percent (51%) of the voting stock of a new locally incorporated banking subsidiary. Existing investments of foreign banks beyond the fifty-one</li> </ul>	(3)	None	

Modes of supply: (1) Cross-border supp	bly (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(81339**);	c. percent (51%) level will be maintained at their existing		
<ul> <li>foreign exchange (81333);</li> </ul>	levels.		
<ul> <li>derivative products including, but not limited to, futures and options (81339**);</li> </ul>	The majority of the members of the Board of Directors of a locally incorporated bank shall be citizens of the Philippines.		
<ul> <li>exchange rate and interest rate instruments, including products such as swaps, forward rate agreements (81339**); and</li> <li>other allowable negotiable instruments and financial assets (81339**).</li> <li>participation in issues of all kinds of securities, including underwriting and placement as agent (whether publicly or privately) and provision of services related to such issues (8132)</li> </ul>	For foreign service suppliers other than banks, aggregate share in the voting stock of a locally incorporated bank shall be limited to thirty per cent (30%) or up to forty per cent (40%) upon approval by the President of the Philippines. Shareholding in a locally incorporated bank must not exceed twenty per cent (20%) for an individual and thirty per cent (30%) for a corporation.		
asset management, such as cash or portfolio management, all forms of collective investment management, custodial, depository and trust services (81323*)	<ul> <li>Prior authorization is required for the following:</li> <li>acceptance of deposit substitutes and other repayable funds from the public;</li> <li>guarantees and commitments;</li> <li>performance of trust, investment management and other fiduciary functions;</li> </ul>		

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		<ul> <li>foreign currency deposit unit operations;</li> <li>derivatives activities.</li> </ul>			
		Underwriting (firm and best efforts basis) may be performed only by commercial banks with expanded commercial banking authority.			
	(4)	Unbound, except as provided in the horizontal section.	(4)	A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.	
Financial advisory services as follows:	(1)	None	(1)	None	
- credit reference and analysis	(2)	None	(2)	None	
- investment and portfolio research and advice	(3)	Required to be organized as a commercial bank, or a non-bank financial intermediary.	(3)	None	
		For commercial banks, all limitations mentioned under mode 3 above for commercial banks shall apply.			
		Foreign equity participation is bound at forty per cent (40%) for non-bank financial intermediary.			
	(4)	Unbound, except as provided in the horizontal section.	(4)	A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.	

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Money broking and foreign exchange broking	(1)	Commercial presence is required.	(1)	None	
	(2)	None	(2)	None	
	(3)	Required to be organized as a commercial bank or a non-bank financial intermediary.	(3)	None	
		For commercial banks, all other limitations mentioned in mode 3 above for commercial banks shall apply.			
		Foreign equity participation is bound at forty per cent (40%) for non-bank financial intermediary.			
	(4)	Unbound, except as provided in the horizontal section.	(4)	A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.	
Credit card services	(1)	Commercial presence is required.	(1)	None	
	(2)	None	(2)	None	
	(3)	Required to be organized as a commercial bank or a non-bank financial intermediary.	(3)	None	
		For commercial banks, all other			

Modes of supply: (1) Cross-border su Sector or Subsector	рру	(2) Consumption abroad Limitation on Market Access		(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
		limitations mentioned in mode 3 above for commercial banks shall apply.			
		Foreign equity participation is bound at forty per cent (40%) for non-bank financial intermediary.			
	(4)	Unbound, except as provided in the horizontal section.	(4)	A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.	
Promotion and provision of nformation by a representative office	(1)	Commercial presence is required.	(1)	None	
about the services or products offered by a foreign bank	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound, except as those provided in the horizontal section.	(4)	Unbound, except as provided in the horizontal section.	
Investment houses:	(1)	Commercial presence is required.	(1)	None	
· Purchase and sell, distribute or arrange to distribute on a	(2)	None	(2)	None	
guaranteed basis securities of other corporations	(3)	Must be organized as a stock corporation.	(3)	None	
- Participate as soliciting dealer or		Subject to foreign equity limitation			

Modes of supply: (1) Cross-border su		(2) Consumption abroad Limitation on		(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector		Market Access		National Treatment	Commitments
<ul> <li>selling group member in tender offers, block sales, or exchange offering of securities</li> <li>Deal in options, rights or warrants relating to securities</li> <li>Act as financial consultant, investment adviser or broker</li> <li>Act as portfolio manager/financial agent</li> </ul>		of fifty-one per cent (51%). The majority of the members of the Board of Directors shall be citizens of the Philippines. An investment house is not allowed to engage in banking operations. Prior authorization is required for the performance of quasi-banking functions			
- Design pension, profit-sharing and other employee benefits plans	(4)	Unbound, except as provided in the horizontal section	(4)	Unbound, except as provided in the horizontal section	
Factoring	(1)	Commercial presence is required.	(1)	None	
	(2)	None	(2)	None	
	(3)	Must be performed by a financing company only, organized either as a corporation or general partnership.	(3)	None	
		Subject to foreign equity limitation of forty per cent (40%).			
		Membership of non-Filipino citizens in the Board of Directors is limited to one-third of the Board's total membership in the case of a			

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		corporation; no foreign managing partners in the case of a general partnership.			
	(4)	Unbound, except as provided in the horizontal section.	(4)	A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.	
Financial leasing	(1)	Commercial presence is required.	(1)	None	
	(2)	None	(2)	None	
	(3)	Must be performed by a financing company only, organized either as a corporation or general partnership.	(3)	None	
		Subject to foreign equity limitation of forty per cent (40%).			
		Membership of non-Filipino citizens in the Board of Directors is limited to one third of the Board's total membership in the case of a corporation; no foreign managing partners in the case of a general partnership.			
	(4)	Unbound, except as provided in the horizontal section.	(4)	A non-Filipino citizen employed as officer or assigned to do technical functions shall have two Filipino understudies.	

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad	1	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Securities dealership/brokerage	(1)	Commercial presence is required.	(1)	None	
<ul> <li>Trading for own account or for account of customers, whether in an exchange, in an</li> </ul>	(2)	None	(2)	None	
<ul> <li>over-the-counter market or otherwise, the following:</li> <li>Equities and its derivative products such as warrants and options</li> <li>Transferable securities</li> </ul>	(3)	Required to be organized as an investment house or as a securities broker/dealer corporation or partnership. For investment houses, all other limitations mentioned under mode (3) above for investment houses shall apply. For securities broker/dealer - must	(3)	None	
	(4)	be a member of the stock exchange. Membership is limited to 200. Underwriting is allowed only on best-efforts basis Unbound, except as those provided	(4)	Unbound, except as those provided	
	(-)	in the horizontal section	(-)	in the horizontal section	
Participation in issues of all kinds of securities, including underwriting and	(1)	Commercial presence is required.	(1)	None	
blacement as agent (whether publicly or privately) and provision of services related to such issues	(2)	None	(2)	None	
	(3)	Required to be organized as an Investment House or as a securities broker/dealer corporation or partnership.	(3)	None	

Modes of supply: (1) Cross-border su Sector or Subsector	*	(2) Consumption abroad Limitation on Market Access		(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
		For investment houses, all other limitations mentioned under mode 3 above for investment houses shall apply.			
		For securities broker/dealer - must be a member of the stock exchange. Membership is limited to 200. Underwriting is allowed only on best-effort basis.			
	(4)	Unbound, except as those provided in the horizontal section	(4)	Unbound, except as those provided in the horizontal section	
Performance of the functions of stock transfer agent such as but not limited	(1)	Commercial presence is required.	(1)	None	
to monitoring the issuance and transfer of stock certificates	(2)	None	(2)	None	
	(3)	Must be organized either as a corporation or partnership with at least one certified public accountant duly licensed in the Philippines.	(3)	None	
	(4)	Unbound, except as those provided in the horizontal section	(4)	Unbound, except as those provided in the horizontal section	
Transactions of an issuer primarily engaged in the business of investing,	(1)	Commercial presence is required.	(1)	None	
reinvesting or trading in securities	(2)	None	(2)	None	

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(3)	Must be performed by an investment company.	(3)	None	
		Foreign equity participation is bound at forty per cent (40%).			
		All members of the Board of Directors must be citizens of the Philippines.			
	(4)	Unbound, except as those provided in the horizontal section	(4)	Unbound, except as those provided in the horizontal section	
Sale of contracts for the payment of benefits or performance of future	(1)	Commercial presence is required.	(1)	None	
services such as life, education, pension and internment plans	(2)	None	(2)	None	
	(3)	Foreign equity participation is bound at forty per cent (40%).	(3)	None	
	(4)	Unbound, except as those provided in the horizontal section	(4)	Unbound, except as those provided in the horizontal section	

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
		National Treatment	Communents
A. All Insurance and Insurance-Rela	ated Services		
All sub-sectors	<ol> <li>Limitations listed in the all-sector horizontal section and all financial services section shall apply.</li> </ol>		
	(2) Limitations listed in the all-sector horizontal section and all financial services section shall apply.		
	<ul> <li>(3) The establishment of new insurance companies is subject to the approval of the Insurance Commission which determines whether public interest and economic conditions justify such establishment.</li> <li>Limitations in market access listed in the specific sub-sectors below shall not apply to existing wholly or majority foreign-owned authorized insurance/reinsurance companies as of the entry into force of this WTO Financial Services agreement.</li> </ul>		
	<ul> <li>(4) Qualified non-Filipino citizens may be employed for technical positions only within the first five (5) years of operation of the enterprise, their stay not to exceed five (5) years upon entry.</li> </ul>	<ul> <li>(4) Each employed non-Filipino citizen shall have at least two (2) Filipino understudies.</li> </ul>	

Modes of supply: (1) Cross-border su		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
a. Life, accident and health insurance services (8121) as follows:	<ul> <li>Risks located in the Philippines shall be insured with the companies authorized to transact business in the Philippines.</li> </ul>	(1) Unbound	
<ul> <li>Ordinary</li> <li>Group</li> <li>Industrial</li> <li>Health and Accident</li> <li>Annuities</li> </ul>	(2) Risks located in the Philippines shall be insured with the companies authorized to transact business in the Philippines.	(2) Unbound	
	(3) Market access is limited to:	(3) None	
	<ul> <li>Acquisition of up to fifty-one percent (51%) of the voting stock of an existing domestic insurance company.</li> </ul>		
	<ul> <li>b. Investing in up to fifty-one percent (51%) of the voting stock of a new locally incorporated insurance company.</li> </ul>		
	Participation of non-Filipino citizens in the Board of Directors of a locally incorporated insurance company is limited to one-third of the Board's total membership		
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
<ul> <li>b. Non-life insurance services (8129) as follows:</li> <li>Fire and allied risks/earthquakes/shock/ typhoons/floods/tidal wave</li> <li>Marine ocean marine/inland</li> </ul>	(1)	Except for marine hull and marine cargo insurance, risks located in the Philippines shall be insured with the companies authorized to transact business in the Philippines.	(1)	Unbound	
<ul> <li>marine/marine hull/aviation</li> <li>Casualty motor car/health and accident/burglary/engineering miscellabeous</li> <li>Surety ship fidelity/surety bonds</li> </ul>	(2)	Except for marine hull and marine cargo insurance, risks located in the Philippines shall be insured with the companies authorized to transact business in the Philippines.	(2)	Unbound	
	(3)	Market access is limited to:	(3)	None	
		<ul> <li>Acquisition of up to fifty-one percent (51%) of the voting stock of an existing domestic insurance company.</li> </ul>			
		<ul> <li>Investing in up to fifty-one percent (51%) of the voting stock of a new locally incorporated insurance company.</li> </ul>			
		Participation of non-Filipino citizens in the Board of Directors of a locally incorporated insurance company is limited to one-third of the Board's total membership			
	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
c. Reinsurance and retrocession	(1)	Priority cessions to authorized insurance/reinsurance companies.	(1)	None	
		Foreign unauthorized reinsurers should be represented by resident agents duly registered with the Insurance Commission.			
		Ten percent (10%) of total insurance cessions to foreign unauthorized reinsurers should be ceded to the National Reinsurance Corporation of the Philippines.			
	(2)	Priority cessions to authorized insurance/reinsurance companies.	(2)	None	
		Foreign unauthorized reinsurers should be represented by resident agents duly registered with the Insurance Commission.			
		Ten percent (10%) of total insurance cessions to foreign unauthorized reinsurers should be ceded to the National Reinsurance Corporation of the Philippines.			
	(3)	Market access is limited to:	(3)	None	
		<ul> <li>Acquisition of up to forty percent (40%) of the voting stock of an existing domestic insurance company.</li> </ul>			

Modes of supply: (1) Cross-border su	ipply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		<ul> <li>Investing in up to forty percent (40%) of the voting stock of a new locally incorporated insurance company.</li> </ul>			
		Participation of non-Filipino citizens in the Board of Directors of a locally incorporated insurance company is limited to one-third of the Board's total membership.			
	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound	
d. Services auxiliary to insurance, as follows:	(1)	Commercial presence is required	(1)	Unbound	
<ul> <li>Actuarial consultancies</li> <li>Average adjustors</li> </ul>	(2)	None	(2)	None	
	(3)	Subject to foreign equity limitation of forty percent (40%)	(3)	None	
		Participation of non-Filipino citizens in the Board of Directors of a locally incorporated insurance company is limited to one-third of the Board's total membership.			
	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
9. TOURISM AND TRAVEL RELATE	D SERV	ICES			
Hotel Lodging Services (64110)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None, except as indicated in the horizontal commitments	(3)	None, except as indicated in the horizontal commitments	
	(4)	None, except as indicated in the horizontal commitments	(4)	None	
Restaurants (CPC 6421-64310)	(1)	Unbound*	(1)	Unbound*	
	(2)	None	(2)	None	
	(3)	Foreign nationals may wholly operate a restaurant provided that the minimum paid in capital of US\$2.5 million is complied; provided further that pre- qualification requirements are complied in accordance with appropriate government agencies.	(3)	Foreign nationals may wholly operate a restaurant provided that the minimum paid in capital of US\$2.5 million are maintained. Prior notification for cessation of operation	
		Foreign nationals may also establish branches provided that the minimum paid in capital of US\$ 830,000.00 per restaurant are complied.		Foreign nationals may also establish additional branches provided that the minimum paid in capital of US\$ 830,000 per restaurant are maintained.	
		Limitations listed in the horizontal section also apply.		Prior notification for opening and closing of branches/stores.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
		Provided further that 30% local inventory requirement, public offering requirement under certain conditions and prohibitions to engage in certain restaurant activities are complied.	
		Every registered foreign restaurant are to submit to the Department of Trade and Industry the following reports:	
		a. A general information sheet in the prescribed form showing, among others, the accredited stores of the enterprise and the status of operations of the entity;	
		<ul> <li>b. An audited financial statement and income tax return;</li> </ul>	
		c. Certification by responsible officer of the company showing the maintenance of the required minimum capital unless the foreign investor has notified the	
		SEC and the DTI of its intention to repatriate its capital and cease operation s in the Philippines	

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
				Qualified foreign restaurant are not allowed to engage in certain retailing activities outside their accredited branches through the use of mobile or rolling stores or carts, the use of sales representatives, door-to-door selling, and sari-sari stores and such other similar retailing activities.	
				Limitations listed in the horizontal section shall apply.	
	(4)	None, except as provided in the horizontal commitment	(4)	None	
Travel Agencies (74710)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None, except as indicated in the horizontal commitments	(3)	None, except as indicated in the horizontal commitments	
	(4)	None, except as indicated in the horizontal commitments	(4)	None	
Professional Congress Organizers	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	60% foreign equity is allowed	(3)	None	
	(4)	Subject to horizontal commitment	(4)	None	

Modes of supply: (1) Cross-borde	r supply (2) Consun	nption abroad	(3) Commercial presen	ice	(4) Presence of natural persons
Sector or Subsector	Limitati Market A		Limitation on National Treatm		Additional Commitments
11. TRANSPORT SERVICES					
All subsectors	<ul> <li>operation of a prigranted except of Philippines or to associations orgonality of the Philipper cent of whose by such citizens</li> <li>(4) Only aliens qual technical position employed within of operation of the stay not to excert upon entry.</li> <li>Each employed at least two (2) Funderstudies</li> </ul>	thorization for the ublic utility shall be to citizens of the corporations or anized under the opines at least 60 se capital is owned ified to hold ns may be the first five years he enterprise, their ed five (5) years alien should have Filipino			

Modes of supply: (1) Cross-border su	pply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Maritime Transport Services	(1)	None	(1)	None	
International Transport (passenger and freight), except (7211, 7212)	(2)	None	(2)	None	
- cabotage transport, and	(3)	None	(3)	None	
- government-owned cargoes <sup>7</sup>	(4)	For specialized vessels, aliens may be employed as supernumeraries only for a period of six months	(4)	None	
Maintenance and repair of vessels (8868**)	(1)	Unbound*	(1)	Unbound*	
	(2)	Any repairs, conversion or drydocking of Philippine-owned or registered vessels are required to be done at domestic ship repair yards registered with the Maritime Industry Authority (MARINA)	(2)	None	
	(3)	None	(3)	None	
	(4)	None	(4)	None	
Air Transport Services	(1)	Unbound*	(1)	Unbound*	
Maintenance and repair of aircraft (8868**)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	None	(4)	None	

<sup>&</sup>lt;sup>7</sup>Subject to the Cargo Reservation Law which requires that cargoes owned by government-owned or controlled corporations shall be shipped on board Philippine flag vessels.

Modes of supply: (1) Cross-border supply		y (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Selling and Marketing of Air Transport	(1)	None, except CAB permit and/or approval of rates is required	(1)	None	
<ul> <li>General Sales Agent</li> <li>Cargo Sales Agent</li> </ul>	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	None	(4)	None	
Rail Transport Services	(1)	Unbound*	(1)	Unbound*	
Passenger and freight transport (7111, 7112)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	None	(4)	None	
Maintenance and repair of rail transport equipment (8868**)	(1)	Unbound*	(1)	Unbound*	
······································	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	None	(4)	None	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Road Transport Services	(1)	Unbound*	(1)	Unbound*	
Passenger and freight transport (7121+7122, 7123)	(2)	None	(2)	None	
	(3)	<ul> <li>Provisional authority/certificate of public convenience must be secured from the Land Transportation Franchising and Regulatory Board (LTFRB)</li> <li>New entrants are subject to economic needs test, as follows:</li> <li>a. the need to provide protection to investments of operators in unserved areas/developmental routes; and</li> <li>b. the route measured capacity test for number of vehicles.</li> </ul>	(3)	None	
	(4)	None	(4)	None	
Maintenance and repair of road vehicles	(1)	Unbound*	(1)	Unbound*	
Venioles	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	None	(4)	None	

Modes of supply: (1) Cross-border su	pply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Services Auxiliary to All Modes of Transport	(1)	Unbound*	(1)	Unbound*	
Cargo handling services (741)	(2)	None	(2)	None	
Storage and warehousing services	(3)	None	(3)	None	
(742)	(4)	None	(4)	None	
Container yard and depot services					
Freight forwarding services	(1)	None*	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	None	(4)	None	

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
12. OTHERS			
ENERGY SERVICES	(1) Unbound*	(1) Unbound*	
Services Related to Power Generation	(2) None	(2) None	
Construction and operation of power plants (as provided under the BOT scheme Construction of Power Plants	(3) Up to 100 percent foreign equity is allowed under the BOT scheme. However, a Special Contractor's License is required to undertake construction activities.	(3) A Contractor's License (Regular or Special) issued by the PCAB is required to undertake construction activities. The Regular Contractor's License is reserved for, and issued only to, Filipino sole proprietorships or partnerships/corporations with at least 60 Filipino equity and duly organized and existing under and by virtue of Philippine laws. A Special Contractor's License may be given to foreign companies on a project- to-project basis such as BOT.	
	(4) Unbound	(4) Unbound	
Operation of Power Plants	(1) Unbound*	(1) Unbound*	
	(2) None	(2) None	
	(3) None, except electric cooperative operation, is limited to Filipinos	(3) None	
	(4) Unbound	(4) Unbound	

Modes of supply: (1) Cross-border su	pply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Services Related to the Supply of Energy	(1)	Unbound*	(1)	Unbound*	
Oil Refinery	(2)	None	(2)	None	
	(3)	Initial Public Offering (IPO) for 10 percent of common stock on commencement of refinery operation.	(3)	None	
	(4)	Unbound	(4)	Unbound	
Oil Terminals/Depots	(1)	Unbound*	(1)	Unbound*	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound	(4)	Unbound	

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### **MOST-FAVOURED-NATION TREATMENT EXEMPTION LIST**

Sector or subsector	Description of measure indicating its inconsistency with MFN Provisions	Intended Duration	Conditions creating the need for the exemption <sup>8</sup>
ALL SECTORS Entry and temporary	A special visa category is provided for traders and investors of countries with which the Philippines has concluded treaties on entry rights for traders and investors.	To facilitate entry into the Philippines, on the basis of reciprocity, of foreign nationals for purposes of trade,	
stay of natural persons		treaties on entry rights for traders and investors	investment and related activities.
supplying services	Under this special category, the labor market test is waived and simplified entry procedures are provided.		
Financial Services			
Commercial banking	Authorization for foreign financial service suppliers to establish commercial presence or expand existing Operations in commercial banking in the Philippines shall be subject to a reciprocity test.	Indefinite	To ensure Philippine financial service suppliers are accorded full market access and national treatment in the foreign financial service market.
Financing Companies	Authorization for foreign financial service suppliers to establish commercial presence in commercial banking shall be subject to a reciprocity test.	Indefinite	To ensure Philippine financial service suppliers are accorded full market access and national treatment in the foreign financial service market.
Investment Houses	In approving foreign equity applications in Investment Houses, the appropriate regulatory authority shall approve such applications only if the same or similar rights are enjoyed by Philippine nationals in the applicant's country.	Indefinite	To ensure Philippine financial service suppliers are accorded full market access and national treatment in the foreign financial service market.
Maritime Transport Services			
Liner cargo trade	Executive Order 769 provides for a preferential cargo sharing arrangement with countries which are parties to the UNCTAD Liner Code	Indefinite	Ensure effective participation of Philippine ocean-going fleet in Philippine liner cargo trade.
	Under the above-mentioned arrangement, a Party to the UNCTAD Liner Code effectively implementing the Code is assured of at least 40 percent share of its bilateral export and import Liner cargo trade with the Philippines.		

<sup>&</sup>lt;sup>8</sup> Descriptions in this column shall be construed as information provided for reference purposes only and do not form part of the Philippines' commitments.

## MYANMAR

Schedule of Specific Commitments

AC-TIS/SC2/MYA

Sector or Subsector	Limitation on	Limitation on	(4) Presence of natural persons Additional
	Market Access	National Treatment	Commitments
. HORIZONTAL COMMITMENT	S		
All Sectors ; For a service supplier of	another Party who is natural person of that F	Party but is not national of that Party in mode 1,2,3	3,4: unbound
ALL SECTORS	(1) As specified in each sector	(1) As specified in each sector	
	(2) As specified in each sector	(2) As specified in each sector	
	<ul> <li>(3) (a) Commercial presence of foreig service suppliers and/or providers are permitted in accordance with Myanmar Companies Act 1914, Partnership Act 1932, Special Company Act (1950), Union Myanmar Foreign Investment Law (1988), Union of Myanma Citizens' Investment Law (1994).</li> <li>Under these laws: - (i) 100% Foreign investment, or</li> <li>(ii) Joint Venture with a Myanmar citizen or enterprise with a minimum</li> </ul>	41/2010 dated 10-3-2010 issued by the Ministry of Finance and Revenue, the following kinds of payments to non-resident foreigners are subject to a withholding tax as follows;         Class of Income       Non- resident foreigners         • Interests       15%         • Royalties paid for the use of licenses, trademarks, patent rights etc.       20% of licenses, trademarks, patent rights etc.         • Payments made by the State Organizations, Development       3.5 %	
	35% equity is permitted. Form of incorporation can b partnership or limited company or	Firms, Companies, Organizations formed and	
	branch/representative office under the Myanmar Companies Act (1914).	existing law, for purchasing of goods and receiving executing works	
	The proposed investment may be rejected subject to such	under a contract or an a agreement or any consent	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>implications as financial arrangements security risk involved and compliance with existing conditions.</li> <li>(b) Incorporation of an enterprise, not involving the state enterprise is to be made under the Myanmar Companies Act 1914. Minimum share Capital requirements for companies and branches are as follows,</li> <li>Service Company- equivalent of K300,000 in USD.</li> <li>Industrial Company-equivalent of K 1000,000 in USD.</li> <li>Under this Law; If the investment involves a state enterprise, incorporation shall be made under the Myanmar Companies Act 1914, Partnership Act 1932, Myanmar Company Rules 1940, Special Company Act (1950), Special Company Act (1950), Special Company Act (Amendment) Act, 1955, 1959.</li> <li>(c) According to the Land Nationalization Act 1953 and the Transfer of Immoveable</li> </ul>	<ul> <li>Payments made by 3.5% foreign entrepreneur or foreign company for receiving executing works and purchasing of goods locally under a contract or an agreement or any consent</li> <li>According to the Notification No. 115/2006 issued by the Ministry of Finance and Revenue, income tax shall be imposed in foreign currency on non-resident foreigners' total income at the rate of 35% (thirty five percent) in such foreign currency. However, if the income is under the heads professional income, business income, property income, undisclosed source of income and other source of income and other source of income tax calculated at the relevant rates mentioned in the table-which ranging from 5% to 40% exceeds the sum calculated at 35% , then the greater sum of income tax shall be paid.</li> </ul>	
	Property Restriction Law (1987), foreign organizations and persons are not allowed to own land in Myanmar. State is	<ul><li>Income Tax Law, it prescribes the Resident Foreigners as follows:</li><li>(i) in the case of individual, a foreigner who resides in</li></ul>	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	the sole owner of all land. Land	Myanmar for not less than one	
	may be acquired on long term	hundred and eighty- three days	
	lease, depending the type of	during the income year;	
	business and the investment	(ii) in the case of a company, a	
	amount.	company formed under the	
	(d) Subject to the Union of	Myanmar Companies Act or any other existing law wholly	
	Myanmar Foreign Investment	or partly with foreigner share-	
	Law, Myanmar Immigration	holders;	
	(Emergency Provisions) Act	(iii) in the case of an association	
	1947, The Foreigners Act 1864,	of persons other than a	
	The Registration of Foreigners	company, an association	
	5 5	formed wholly or partly with	
	Act 1940, The Registration of	foreigners and where the	
	Foreigners Rules 1948 and	control, management and	
	Immigration rules and	decision making of its affairs	
	regulations, management level	is situated and exercised	
	is allowed to stay up to one	wholly in the Union of	
	year and may be extendable	Myanmar.	
	there on subject to the approval		
	of concerned agencies.	<ul> <li>In this regards, foreign workers</li> </ul>	
	(a) According to the exertion 2 of the	and staffs who working at least	
	(e) According to the section 3 of the State-Owned Economic	one hundred and eighty three days in Myanmar and the foreign	
	Enterprises Law, twelve	enterprises formed in Myanmar	
	Economic activities are	may be assumed as the resident	
	restricted. However, these	foreigners. The existing	
	activities may be permitted by	Notification No. 124/2006 by the	
	the Cabinet, by notification	Ministry of Finance and Revenue	
	according to the section 4 of the	determined that the income tax	
	said law.	for the resident foreigners earn	
		income in foreign currency under	
	(f) All foreign enterprises and	the head "Salaries" shall be paid	
	foreign workers shall abide by	at the rate of 15% (fifteen	
		percent) in such foreign currency.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Business Visa* Period for Permission of Visa 70 daysPeriod for Permission of stay Extension- Up to 3 months** 36US\$- Over 3 months-up to one year** 90 US\$ [**with recommendation of Ministry concerned, Application Form, Passport (original & copy), Stay Form, (2) Recent Photos, FRC, 	<ul> <li>However, the income of the resident foreigner who operating economic enterprises such as companies formed in Myanmar shall be calculated in accordance with Regulation 5-B of the Income Tax Regulation and paid in foreign currency. The corporate tax rate is 30% (thirty percent)</li> <li>A judicial person may perform service to client in Myanmar but are not allowed to practice in Myanmar courts of law.</li> <li>(b) The commercial presence of foreign services provider shall be subject to the licensing by the government authorities concerned.</li> <li>(c) According to the Transfer of Immoveable Property Restriction Law (1987), foreign organizations and persons are not allowed to own land in Myanmar. However, land may be acquired on long term lease, depending on the type of business and the investment amount.</li> </ul>	
	(4) The Department of Labour, under the Ministry of Labour performs registration for overseas workers	<ul> <li>(4) - Any expatriate engage in joint venture, representative offices or other types of judicial person and</li> </ul>	

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	who have been given the permission to stay in work by the Myanmar Investment Commission. The duration of registration is six months and the registration fee is 5 FEC for one person.	<ul> <li>/ or individual services provider shall receive the approval of the respective authority.</li> <li>Any expatriate entering into Myanmar shall abide by The Myanmar Immigration (Emergency Provisions) Act 1947, The Foreigners Act 1864, The Registration of Foreigners Act 1940, The Registration of Foreigners Rules 1948 and Immigration rules , regulations and procedures of Myanmar</li> <li>Individual services providers who work with the approval of respective authorities shall register themselves with the Department of labour, the Ministry of Labour.</li> <li>The Department of Labour, under the Ministry of Labour performs registration for overseas workers who have been given the permission to stay in work by the Myanmar Investment Commission .</li> <li>Regarding the recognize the educational certificates and technical standard certificate, Myanmar only determines equivalent factor depend on syllabus, contents, volume, time frame in English of respective countries.</li> </ul>	

# \*Types of Visa and Regulations for stay extension

Sr. No	Type of Visa	Period for Permission of Visa	Period for Permission of Stay Extension	Fees of stay extension	Documents to be Needed	Ministry/board for stay extension permitted	Remark
1.	Tourist Visa	28 days	14 days	36 US\$	<ul> <li>Recommendation of Ministry concerned</li> <li>Application Form</li> <li>Passport (original &amp; copy)</li> <li>Stay Form</li> <li>(2) Recent Photos</li> </ul>	Visa Confirming Board	In accordance with permission of Visa Confirming Board, Ministry of Immigration has been obligating
2.	Business Visa	70 days	<ul> <li>Up to 3 months</li> <li>Over 3 months up to one year</li> </ul>	36 US\$ 90 US\$	<ul> <li>Recommendation of Ministry concerned</li> <li>Application Form</li> <li>Passport (original &amp; copy)</li> <li>Stay Form</li> <li>(2) Recent Photos</li> <li>FRC</li> <li>Company Registration Card</li> <li>Export &amp; Import License</li> </ul>		
3	Transit Visa	24 hours	-	-	-	-	-
4.	Social Visa	28 days	<ul> <li>Up to 3 months</li> <li>Over 3 months up to one year</li> </ul>	36 US\$ 90 US\$	<ul> <li>National Registration Card (original &amp; copy)</li> <li>Household list (original &amp; copy)</li> <li>recommendation of Township Immigration Officer concerned</li> <li>Passport (original &amp; copy)</li> <li>Stay Form</li> <li>(2) recent Photos</li> <li>FRC</li> </ul>	Visa Confirming Board	In accordance with permission of Visa Confirming Board, Ministry of Immigration has been obligating
5.	GOC/DGOC Visa	Duration of assignment	Duration of assignment	Gratis	<ul> <li>Recommendation of Foreign Ministry</li> <li>Copy of Application Form from Embassy</li> <li>Passport (original &amp; copy)</li> <li>Stay Form</li> <li>(2) Recent Photos</li> </ul>	Visa Confirming Board	In accordance with permission of Visa Confirming Board, Ministry of Immigration has been obligating
6.	SRV/MJSRV	6 months	6 months 1 Year	54 US\$ 180 US\$	<ul> <li>Recommendation for Foreign Affair Ministry or Ministry concerned</li> <li>Copy of Application from organization concerned</li> <li>Passport (original &amp; copy)</li> <li>Stay Form</li> <li>(2) Recent Photos</li> </ul>	Visa Confirming Board	In accordance with permission of Visa Confirming Board, Ministry of Immigration has been obligating

Modes of supply: (1) Cross-bord	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
II. SECTOR-SPECIFIC COMMITMEN	rs		
AIR TRANSPORT SERVICES			
1. Aircraft Repair and Maintenance Services	(1) None	(1) None	
	(2) None	(2) None	
	(3) As indicated in the Horizontal Commitments	(3) As indicated in the Horizontal Commitments	
	(4) As indicated in the Horizontal Commitments	(4) As indicated in the Horizontal Commitments	
2. Selling and Marketing of Air Transport Services	(1) None	(1) None	
	(2) None	(2) None	
	(3) As indicated in the Horizontal Commitments	(3) As indicated in the Horizontal Commitments	
	(4) As indicated in the Horizontal Commitments	(4) As indicated in the Horizontal Commitments	

Modes of supply: (1) Cross-border supply (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
3. Computer Reservation System Services	<ul> <li>None, except that service providers must use public telecommunication networks under national telecommunication authorities in accordance with prescribed rules and regulations.</li> </ul>	(1) Unbound	
	(2) Subject to commercial arrangements with licensed operator(s)	(2) None	
	(3) Unbound	(3) Unbound	
	(4) Unbound	(4) Unbound	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
BUSINESS SERVICES	Market Access		ooninitinents
<ol> <li>Accounting auditing and bookkeeping services</li> </ol>	(1) None	(1) None	
(CPC 862)	(2) None	(2) None	
	<ul> <li>(3) - Joint venture or partnership with Myanmar Locally registered public accountants is encouraged after fulfilling the requirements prescribed by Foreign Investment Law, provided that the foreign counterpart must be qualified and duly registered as a practicing Public Accountant in his/ her country.</li> <li>As Indicated in the Horizontal Commitment</li> </ul>	(3) As indicated in market access	
	(4) None for Accounting and bookkeeping services, auditing service	(4) As indicated in market access	Foreign practising accountant holds an Accountancy Certificate or degree conferred by any foreign country and recognized b the Myanmar Accountancy council
			He/she is registered in the list of practising accountants managed by his/her country.
			Subject to MAC's licensing requirements.

Modes of supply: (1) Cross-bord	ler supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
2. Engineering Services (CPC 8672)	(1) Unbound due to lack of technical feasibility	(1) None	
	(2) None	(2) None	
	(3) As indicated in the Horizontal Commitment	(3) As indicated in the Horizontal Commitment	
	(4) As indicated in the Horizontal Commitment	(4) As indicated in the Horizontal Commitment	
3. Translation and interpretation services	(1) None	(1) None	
(CPC 87905)	(2) None	(2) None	
	(3) Unbound	(3) Unbound	
	(4) Unbound	(4) Unbound	
<ol> <li>Rental and leasing of Studio Recording Equipment</li> </ol>	(1) None	(1) None	
(CPC 38109)	(2) None	(2) None	
	(3) Unbound	(3) Unbound	
	(4) Unbound	(4) Unbound	

Modes of supply: (1) Cross-bor	der supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
5. Advertising Services (CPC 871)	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) Unbound	(3) Unbound	
	(4) Unbound	(4) Unbound	
6. Printing and Publishing (CPC 89)	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) Unbound	(3) Unbound	
	(4) Unbound	(4) Unbound	
CONSTRUCTION SERVICES			
1. Construction Work for Civil Engineering Services	(1) Unbound *	(1) None	
(CPC 513)	(2) None	(2) None	
	(3) As indicated in the Horizontal Commitment	(3) As indicated in the Horizontal Commitment	
	(4) As indicated in the Horizontal Commitment	(4) As indicated in the Horizontal Commitment	

<sup>\*</sup> Unbound due to lack of technical feasibility

Modes of supply: (1) Cross-bor	der supply (2) Consumption abroad Limitation on	(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector	Market Access	National Treatment	Commitments
FINANCIAL SERVICES			
1. Actuarial Services	(1) None	<ul> <li>(1) (a) According to the existing laws &amp; regulations such as: Myanma insurance Law 1993 and Insurance Business Law 1996 etc.</li> <li>(b) As indicated in the Horizontal Commitments</li> </ul>	
	(2) None	<ul> <li>(2) (a) According to the existing laws &amp; regulations such as : Myanma insurance Law 1993 and Insurance Business Law 1996 etc.</li> <li>(b) As indicated in the Horizontal Commitments</li> </ul>	
	(3) Unbound	(3) Unbound	
	(4) Unbound	(4) Unbound	
<ol> <li>Average and Loss adjustment services (CPC 8143)</li> </ol>	(1) None	(1) None	
Services (GFC 0143)	(2) None	(2) None	
	(3) As indicated in the Horizontal Commitment	(3) As indicated in the Horizontal Commitment	
	(4) As indicated in the Horizontal Commitment	(4) As indicated in the Horizontal Commitment	

## **MYANMAR - SCHEDULE OF SPECIFIC COMMITMENTS**

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-bord	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
3. Foreign Bank's Representative Offices services	(1) Unbound *	(1) Unbound	
	(2) Unbound	(2) Unbound	
	<ul> <li>(3) - Foreign Banks are allowed to open their representative offices in Myanmar<sup>**</sup></li> <li>As indicated in the Horizontal Commitment</li> </ul>	(3) Unbound	
	(4) Unbound	(4) Unbound	
HEALTHCARE SERVICES			
1. Dental Services (CPC 93123)	(1) None	(1) None	
	(2) None	(2) None	
	<ul> <li>(3) - Commercial presences of foreign service suppliers are permitted in accordance with The Law relating to Private Health Care Services, 2007. Under the Union of Myanmar Foreign Investment Law 1988, joint venture with Myanmar citizen or enterprise with 51% foreign equity is permitted.</li> <li>As indicated in the Horizontal Commitment</li> </ul>	<ul> <li>(3) - Commercial presences of foreign service suppliers are permitted in accordance with The Law relating to Private Health Care Services, 2007. Under the Union of Myanmar Foreign Investment Law 1988, joint venture with Myanmar citizen or enterprise with 51% foreign equity is permitted.</li> <li>As indicated in the Horizontal Commitment</li> </ul>	

<sup>\*</sup> Unbound due to lack of technical feasibility \*\* Subject to the approval of the Central Bank of Myanmar according to the Central Bank of Myanmar Law and Financial Institutions of Myanmar Law

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(4) Unbound	(4) Unbound	
2. Deliveries and related services, Nursing Services, Physiotherapist	(1) None	(1) None	
and paramedical personnel (CPC 93191)	(2) None	(2) None	
	<ul> <li>(3) - Commercial presences of foreign service suppliers are permitted in accordance with The Law relating to Private Health Care Services, 2007. Under the Union of Myanmar Foreign Investment Law 1988, joint venture with Myanmar citizen or enterprise with 51% foreign equity is permitted.</li> <li>As indicated in the Horizontal Commitment</li> </ul>	<ul> <li>(3) - Commercial presences of foreign service suppliers are permitted in accordance with The Law relating to Private Health Care Services, 2007. Under the Union of Myanmar Foreign Investment Law 1988, joint venture with Myanmar citizen or enterprise with 51% foreign equity is permitted.</li> <li>As indicated in the Horizontal Commitment</li> </ul>	
	(4) Unbound	(4) Unbound	

Modes of supply: (1) Cross-bord	ler supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
MARITIME TRANSPORT SERVICES			
<ol> <li>Storage and Warehousing Services</li> </ol>	(1) Unbound due to lack of technical feasibility	(1) Unbound	
	(2) None	(2) None	
	(3) As indicated in the Horizontal Commitment	(3) As indicated in the Horizontal Commitment	
	(4) As indicated in the Horizontal Commitment	(4) As indicated in the Horizontal Commitment	
2. International Passenger Transport (Excluding Cabotage)	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) Unbound	(3) Unbound	
	(4) Unbound	(4) Unbound	

	Modes of supply: (1) Cross-borde	er supp	ly (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
3.	International Freight Transport (Excluding Cabotage)	(1)	None	(1)	None	
		(2)	None	(2)	None	
		(3)	As indicated in the Horizontal Commitments	(3)	Unbound	
		(4)	As indicated in the Horizontal Commitments	(4)	Unbound	
4.	Maritime cargo handling services	(1)	Unbound due to lack of technical feasibility	(1)	Unbound	
		(2)	None	(2)	None	
		(3)	As indicated in the Horizontal Commitment	(3)	As indicated in the Horizontal Commitment	
		(4)	As indicated in the Horizontal Commitment	(4)	As indicated in the Horizontal Commitment	

Modes of supply: (1) Cross-bord Sector or Subsector	er supply (2) Consumption abroad Limitation on Market Access	Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
TELECOMMUNICATION SERVICES			
Telecommunication Services (CPC 7523)	(1) None*	(1) None*	* Subject to comply with the provisions of existing rules and
1. Telex Services (CPC 7523**)	(2) None*	(2) None*	regulations.
2. Telegraph Services (CPC 7522)	(3) As indicated in the Horizontal Commitment	<ul><li>(3) As indicated in the Horizontal Commitment</li></ul>	
	(4) As indicated in the Horizontal Commitment	(4) As indicated in the Horizontal Commitment	
<ol> <li>Electronic mail services (CPC 7523**)</li> <li>Voice mail services (CPC 7523**)</li> <li>Electronic Data Interchange (EDI) (CPC 7523**)</li> </ol>	<ul> <li>(1) (a) Subject to comply with the provision of existing rules and regulations</li> <li>(b) Subject to Utilization of the National Gateway only</li> </ul>	(1) Unbound	* Subject to comply with the provisions of existing rules and regulations.
<ol> <li>On-line information and data base retrieval (CPC 7523**)</li> <li>Code and protocol conversion</li> </ol>	(2) None*	(2) None*	
<ul> <li>(CPC 7523**)</li> <li>8. On-line information and / or data processing (CPC 843**)</li> </ul>	(3) As indicated in the Horizontal Commitment	(3) As indicated in the Horizontal Commitment	
	(4) As indicated in the Horizontal Commitment	(4) As indicated in the Horizontal Commitment	

Modes of supply: (1) Cross-bord Sector or Subsector	der supply (2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
9. Motion Picture and Video Tape Production Services	(1) Unbound	(1) Unbound	
(CPC 96121)	(2) None	(2) None	
	(3) As indicated in the Horizontal Commitments	(3) Unbound	
	(4) As indicated in the Horizontal Commitment	(4) As indicated in the Horizontal Commitment	
10. Cinema Theatre Services and Motion Picture Projection	(1) Unbound	(1) Unbound	
Services (CPC 9615)	(2) None	(2) None	
	(3) Unbound	(3) Unbound	
	(4) Unbound	(4) Unbound	
TOURISM AND TRAVEL RELATED	SERVICES		
1. Hotels (CPC 641-643)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) Unbound	
	(4) None	(4) Unbound	

Modes of supply: (1) Cross-bord	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
2. Travel Agencies and Tour Operators Services	(1) None	(1) None	
(CPC 7471)	(2) None	(2) None	
	(3) None	(3) Unbound	
	(4) Unbound	(4) Unbound	

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Note : For a service supplier of another party who is natural person of that Party but is not national of that Party in mode 1,2,3,4: unbound

# MALAYSIA

### Schedule of Specific Commitments

AC-TIS/SC2/MAL

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
. HORIZONTAL COMMITMENTS			
ALL SECTORS INCLUDED IN THIS SCHEDULE	<ul> <li>(3) Acquisition, Mergers and Take- overs The acquisition of assets or interests of Malaysian companies and businesses, mergers or take- overs requires approval and apply to the following:</li> <li>(a) the acquisition of the voting rights of a Malaysian corporation by any single foreign interest or associated group of 15 per cent or more, or an aggregate foreign interest of 30 per cent or more or exceeding RM5 million in value;</li> <li>(b) any proposed acquisition of any assets or interests by any means which will result in ownership or control passing to foreign interest; and</li> <li>(c) control of Malaysian corporations through any form of joint-venture agreement, management agreement, technical assistance agreement or other arrangements.</li> <li>Approval is normally granted. However it may be denied in circumstances where the proposed investment conflicts with the interest of the State.</li> </ul>	<ul> <li>(3) Land, Property and Real Estate</li> <li>Approval may be denied if the acquisition, disposal or dealing of land or any interest in land, property and real estate is undertaken for speculative or non-productive purpose or for purposes which may conflict with the interest of the State.</li> <li>Incentives/Preferences</li> <li>Incentives are limited to eligible Malaysian-owned corporations engaged in service sectors promoted by the Government.</li> <li>Any measure and special preference granted to Bumiputera, Bumiputera status companies, trust companies and institutions set up to meet national development objectives shall be unbound.</li> <li>Corporations in which the Government has an interest shall, in acquiring services, give first consideration to service suppliers in which the Government has an interest. This requirement does not prevent the acquisition of services from other service suppliers where their services are competitive in terms of price, quality and delivery.</li> </ul>	

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	<ul> <li>(4) Unbound except for measures affecting the entry and temporary stay of natural persons defined below or indicated in sectoral commitments:</li> <li>1. Intra-corporate Transferees</li> <li>(a) senior managers being persons within an organization: <ul> <li>having proprietary information of the organization;</li> <li>exercise wide latitude in decision making relating to the establishment, control and operation of the organization;</li> <li>primarily direct the management of the organisation; and</li> <li>receive only general supervision or direction from the board of directors or partners of the organization.</li> </ul> </li> <li>(b) two specialists or experts per organization being persons within the organization who possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organization's new service products and technology,</li> </ul>	(4) Unbound except for the categories of natural persons referred to under market access	

Modes of supply: (1) Cross-bord	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	research equipment and techniques or management. Additional specialists or experts may be allowed subject to market test and the training of Malaysians through an acceptable training programme in the relevant services sector or subsector:		
	Provided that such persons are employees of the foreign service supplier and have been in the employment of that foreign service supplier for a period of not less than one year immediately preceding the date of their application for a work permit and he is to serve in at least a similar capacity.		
	<ul> <li>2. Others</li> <li>(a) specialists or experts being persons who possess knowledge at an advanced level of continued expertise and subject to market test and the employment of Malaysians as counterparts and/or training of Malaysians through acceptable training programmes in the relevant services sector or subsector;</li> </ul>		
	(b) professionals being persons who possess necessary		

Modes of supply: (1) Cross-border su	oply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	<ul> <li>academic credentials, professional qualifications, experience and/or expertise which have been duly recognized by the professional bodies in Malaysia and registered with those respective professional bodies; and are carrying out respective professional activities; and (c) business visitors being persons not based within Malaysia, receiving no remuneration from a source located within Malaysia, who have been employed for at least one year by a foreign service supplier, whose entry and temporary stay is for the purposes of negotiating for the sale of services or entering into agreements to sell services for that service supplier and who will not engage in direct sales to the general public.</li> <li>3. Entry and stay of natural persons defined in categories 1 (a) and (b) and 2 (a) and (b) shall not exceed a total of five years. For category 2 (c), the period of stay shall not exceed a total of 90 days.</li> </ul>		

Modes of supply: (1) Cross-borde	er supp	oly (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
II. SECTOR-SPECIFIC COMMITME	NTS				
1. BUSINESS SERVICES					
A. Professional Services	(1)	None	(1)	None	
<ul> <li>Legal services</li> <li>covering advisory and consultancy</li> <li>services relating only to home country</li> </ul>	(2)	None	(2)	None	
services relating only to nome country laws, international law and offshore corporation laws of Malaysia (CPC 8619)	(3)	Only through a corporation incorporated in the Federal Territory of Labuan.	(3)	None	
		Legal services shall only be supplied to offshore corporations established in the Federal Territory of Labuan.			
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access	

Modes of supply: (1) Cross-bor Sector or Subsector	der supply (2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
<ul> <li>b. Accounting, auditing and bookkeeping services (CPC 862)</li> </ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	
	<ul> <li>(3) Only through a locally registered partnership with Malaysian accountants or Malaysian accounting firms and aggregate foreign interests shall not exceed 49 per cent</li> </ul>	(3) None	
	<ul> <li>(4) Unbound except as indicated in the horizontal section. In respect of (1(b), additional two specialists/experts for each firm</li> <li>In respect of 2 (b), residency is required for registration</li> </ul>	<ul><li>(4) Unbound except for the categories of natural persons referred to under market access</li></ul>	<ol> <li>The qualifying examination to determine the competence and ability to supply the service for the purposes of registration with the professional bodies will be conducted in the English language</li> </ol>

Modes of supply: (1) Cross-bord	der supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
c. Taxation services (CPC 863)	(1) None	(1) None	
	(2) None	(2) None	
	<ul> <li>(3) Only through a locally registered partnership with authorised Malaysian tax agents or private limited companies and aggregate foreign interests in the partnership shall not exceed 30 per cent</li> </ul>	(3) None	
	<ul> <li>(4) Unbound except as indicated in the horizontal section. In respect of (1(b), additional two specialists/experts for each firm/company</li> <li>In respect of 2 (b), residency is required for registration</li> </ul>	(4) Unbound except for the categories of natural persons referred to under market access	<ol> <li>The qualifying examination to determine the competence and ability to supply the service for the purposes of registration with the professional bodies will be conducted in the English language</li> </ol>

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
d. Architectural services (CPC 8671)	(1) None	(1) Architectural services must be authenticated by a licensed professional architect in Malaysia	
	(2) None	(2) Architectural services must be authenticated by a licensed professional architect in Malaysia	
	<ul> <li>(3) (a) Architectural services may be supplied only by a natural person</li> <li>(b) For multidisciplinary practices (Architecture, Engineering and/or Quantity Surveying)1, foreign equity up to a maximum of ten (10) per cent for joint ventures by professionals who are registered in the country of origin. Foreign Directorship is not allowed.</li> </ul>	(3) (a) None (b) Unbound	
	<ul> <li>(4) Unbound except as indicated in the horizontal section and, in respect of 2b) only an architect who is a consultant to a project in collaboration with a Malaysian professional architect for wholly foreign funded projects.</li> </ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access.</li> </ul>	<ol> <li>The qualifying examination to determine the competence and ability to supply the service for the purposes of registration with the professional bodies will be conducted in the English language</li> </ol>

<sup>&</sup>lt;sup>4</sup>-While a multidisciplinary practice can comprise architects, engineers and/or quantity surveyors, for the purposes of this offer, it does not include engineers.

Modes of supply: (1) Cross-bor	der supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
e. Engineering services (CPC 8672)	(1) None	<ul> <li>Engineering services must be authenticated by a registered professional engineer in Malaysia</li> </ul>	
	(2) None	(2) Engineering services must be authenticated by a registered professional engineer in Malaysia	
	<ul> <li>(3) (a) Engineering services may be supplied only by a natural person</li> <li>(b) For multidisciplinary practices (Architecture, Engineering and/or Quantity Surveying)2, foreign equity up to a maximum of ten (10) per cent for joint ventures by professionals who are registered in the country of origin. Foreign Directorship is not allowed.</li> </ul>	(3) (a) None (b) Unbound	
	<ul> <li>(4) Unbound except as indicated in the horizontal section and, in respect of 2(b), subject to temporary registration for a period of one year per temporary registration.</li> </ul>	(4) Unbound except for the categories of natural persons referred to under market access.	<ol> <li>The qualifying examination to determine the competence and ability to supply the service for the purposes of registration with the professional bodies will be conducted in the English language</li> </ol>

<sup>&</sup>lt;sup>2</sup>-While a multidisciplinary practice can comprise architects, engineers and/or quantity surveyors, for the purposes of this offer, it does not include engineers.

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
f. Integrated engineering services (CPC 8673)	(1) None	<ul> <li>Integrated engineering services must be authenticated by the relevant registered professionals in Malaysia</li> </ul>	
	(2) None	(2) Integrated engineering services must be authenticated by the relevant registered professionals in Malaysia	
	<ul> <li>(3) Only through a representative office, regional office or locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both for the purpose of services contract awarded in Malaysia. The aggregate foreign shareholding in the joint-venture corporation shall not exceed 30 per cent. Establishment of such joint-venture corporation is only for a duration necessary to complete the services contract.</li> </ul>		
	<ul> <li>(4) Unbound except as indicated in the horizontal section and in respect of 2 (b), for a period of up to one year or the duration necessary to complete the services contract</li> </ul>	(4) Unbound except for the categories of natural persons referred to under market access	<ol> <li>The qualifying examination to determine the competence and ability to supply the service for the purposes of registration with the professional bodies will be conducted in the English language</li> </ol>

AC-TIS/SC2/MAL

Modes of supply: (1) Cross-borde		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
g. Urban Planning Services Covering development services	(1) None	(1) None	<ol> <li>The qualifying examination to determine the competence</li> </ol>
programmes regarding land use, site selection, control and	(2) None	(2) None	and ability to supply the service for the purposes of
utilisation, road systems and servicing of land with a view to creating and maintaining	(3) Unbound	(3) Unbound	registration with the relevant regulatory authorities will be conducted in the English
systematic, coordinated urban planning. (CPC 86741)	<ul> <li>(4) Unbound except for: <ul> <li>(i) independent professionals3 with an employment contract with a registered Malaysian town planning company. Independent professionals must possess recognised qualifications and obtained temporary registration with the relevant regulatory authorities;</li> <li>(ii) consultants (with recognised qualifications and subject to registration) for wholly public funded projects and in collaboration with a Malaysian urban planning company.</li> <li>(iii) Any other requirements or provisions as spelt out under the relevant legislation</li> </ul> </li> </ul>		Language.

<sup>&</sup>lt;sup>3</sup> Independent professionals is as defined in para 2(b) in the horizontal section

Modes of supply: (1) Cross-borde Sector or Subsector	er supply (2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
Landscaping services covering the provision of advisory,	(1) None	(1) None	
planning and designing services for the aesthetic landscaping of golf courses and theme parks	(2) None	(2) None	
(CPC 86742*)	(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and the aggregate foreign shareholding in the joint-venture corporation shall not exceed 30 per cent	(3) None	
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section</li></ul>	(4) Unbound except for the categories of natural persons referred to under market access.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
h. Specialised Medical Services	(1) None	(1) None	
covering forensic medicine, nuclear medicine, geriatrics, microvascular surgery,	(2) None	(2) None	
neurosurgery, cardiothorasic surgery, plastic surgery, clinical immunology and oncology, traumatology, anaesthesiology, intensive care specialist, child	(3) Specialised medical services may be supplied only by a natural person.	(3) None	
psychiatry and physical medicine (CPC 93122)	<ul> <li>(4) Unbound except as indicated in 2         <ul> <li>(a) in the horizontal section</li> </ul> </li> </ul>	<ul> <li>(4) None other than:</li> <li>Practice only in private hospitals of al least 70 beds;</li> <li>Practice to be only at a specified location and a change in location requires approval; and the setting up of individual or joint group practices is not permitted.</li> </ul>	<ol> <li>The qualifying examination to determine the competence and ability to supply the service will be conducted in the English language.</li> </ol>
B. Computer and Related Services	(1) None	(1) None	
<ul> <li>Consultancy services related to the installation of computer hardware</li> </ul>	(2) None	(2) None	
(CPC 841)	(3) None	(3) None	
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li></ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access.</li> </ul>	

Modes of supply: (1) Cross-bord	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
b. Software implementation services(CPC 842)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li></ul>	(4) Unbound except for the categories of natural persons referred to under market access.	
c. Data Processing Services (CPC 843)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	<ul> <li>(4) Unbound except as indicated in 1</li> <li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li> </ul>	(4) Unbound except for the categories of natural persons referred to under market access.	

Modes of supply: (1) Cross-borde	er supp	ly (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
d. Database services (CPC 844)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section.	(4)	Unbound except for the categories of natural persons referred to under market access.	
C. Research and Development Services	(1)	None	(1)	None	
Research and experimental development services on social	(2)	None	(2)	None	
sciences and humanities (CPC 8520 except 85203 and 85204)	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and the aggregate foreign shareholding in the joint-venture corporation shall not exceed 30 per cent	(3)	None	
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
E. Rental/Leasing Services without Operators	(1) None	(1) None	
Relating to ships exclude cabotage and offshore trades (CPC 83103)	(2) None	(2) None	
	<ul> <li>Only through a representative office, regional office or Malaysi controlled corporation acting as agent</li> </ul>		
	(4) Unbound except as indicated in horizontal section	the (4) Unbound except for the categories of natural persons referred to under market access	
Relating to aircraft (CPC 83104)	(1) None	(1) None	
	(2) None	(2) None	
	<ul> <li>Only through a representative office, regional office or Malaysi controlled corporation acting as agent</li> </ul>		
	(4) Unbound except as indicated in horizontal section	the (4) Unbound except as indicated in the horizontal section	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Relating to construction and mining equipment and industrial plant and equipment	(1)	None	(1)	None	
(CPC 83107*)	(2)	None	(2)	None	
	(3)	Only through a representative office, regional office or Malaysian- controlled corporation acting as an agent	(3)	None	
	(4)	Unbound except as indicated in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access	
. Other Business Services	(1)	Commercial presence is required	(1)	Unbound	
a) Advertising services (CPC 8711, 8712, 8719)	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and the aggregate foreign shareholding in the joint-venture corporation shall not exceed 30 per cent	(3)	None	
		Advertisement through electronic media			
		Advertisement must have at least 80 per cent local content and be			

AC-TIS/SC2/MAL

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(4) Unbound except as indicated in 1</li> <li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li> </ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access.</li> </ul>	
b. Market research and public opinion polling services (CPC 864)	(1) None (2) None	(1) None (2) None	
	(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and Bumiputera shareholding in the joint-venture corporations at least exceed 30 per cent	(3) None	
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li></ul>	(4) Unbound except for the categories of natural persons referred to under market access.	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
			Communents
Other Management Consulting Services (CPC 86509) covering:	(1) None	(1) None	
Management consulting services	(2) None	(2) None	
covering advisory, guidance and operational assistance services concerning management of the transmission of non-conventional energy	<ul> <li>(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent</li> </ul>	(3) None	
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li></ul>	(4) Unbound except for the categories of natural persons referred to under market access.	
Management consulting services covering advisory, guidance and	(1) None	(1) None	
operational assistance on environmental management services including risk assessment services	(2) None	(2) None	
-	<ul> <li>(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent</li> </ul>	(3) None	
	(4) Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section.	(4) Unbound except for the categories of natural persons referred to under market access.	
	20	1	

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad Limitation on	(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector	Market Access	National Treatment	Commitments
Management consulting services covering advisory and guidance in the	(1) None	(1) None	
ield of pharmacy as follows:	(2) None	(2) None	
Basic material manufacturing consultancy in the manufacture of drugs in raw material form; New systems of drug delivery; Biotechnology - new techniques for nfluencing the process and products of living cells; New techniques in drug development	(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent	(3) None	
and methods of producing drugs and vaccine; and Vaccine production.	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li></ul>	(4) Unbound except for the categories of natural persons referred to under market access.	
Management consulting services covering advisory and guidance on	(1) None	(1) None	
nternational Value-Added Network Services, rural telecom development and human resource development in	(2) None	(2) None	
telecommunications	(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent	(3) None	
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li></ul>	(4) Unbound except for the categories of natural persons referred to under market access.	

Modes of supply: (1) Cross-borde	er supp	ly (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on			Limitation on	Additional
		Market Access		National Treatment	Commitments
e. Technical testing and analysis services	(1)	None	(1)	None	
(CPC 8676 except 86764)	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent	(3)	None	
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section.	(4)	Unbound except for the categories of natural persons referred to under market access.	
f./g.Services incidental to agriculture and fishing covering only	(1)	None	(1)	None	
specialised consultancy, advisory and operational assistance on	(2)	None	(2)	None	
crop and fisheries management, including, value-added services such as preservation techniques, etc. (CPC 881*, 882*)	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent	(3)	None	
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section.	(4)	Unbound except for the categories of natural persons referred to under market access.	

Modes of supply: (1) Cross-border supply (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
i. Services incidental to manufacturing	(1) None	(2) None	
(CPC 884, 885 except 88442)	(2) None	(2) None	
	<ul> <li>(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent</li> </ul>	(3) None	
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li></ul>	(4) Unbound except for the categories of natural persons referred to under market access.	
k. Student placement services covering promoting, recruiting and	(1) None	(1) None	
facilitating students for studies outside Malaysia (CPC 87909)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal section	(4) Unbound except for the categories of natural persons referred to under market access	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Translation and interpretation services	(1) None	(1) None	
(CPC 87905)	(2) None	(2) None	
	(3) Translation and interpretation services may be supplied only by a natural person	(3) None	
	<ul><li>(4) Unbound except as indicated in 2</li><li>(a) in the horizontal section</li></ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access. Translation and/or interpretation from the English language to the Malay language or vice-versa is not permitted</li> </ul>	
. Convention and exhibition management services	(1) None	(1) None	
covering the provision of planning, organizational, management and marketing services for	(2) None	(2) None	
conventions and other similar events (CPC 87909)	<ul> <li>(3) a) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and aggregate foreign shareholding in the joint-ventur corporation shall not exceed 30 per cent</li> </ul>	(3) a) None b) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	b) For Convention Centres with seating capacity of over 5,000, aggregate foreign shareholdings up to 49% shall be permitted		
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section.</li></ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access.</li> </ul>	
Dperational Headquarters (OHQ) Services covering general management and	(1) Unbound due to lack of technical feasibility	(1) Unbound due to lack of technical feasibility	
administration, business planning, procurement of raw materials, echnical support, marketing control and sales promotion planning,	(2) Unbound due to lack of technical feasibility	(2) Unbound due to lack of technical feasibility	
raining and personnel management, provision of treasury and fund nanagement services and research and development carried out by a company in Malaysia for its offices and related companies outside Malaysia.	(3) Only through a locally incorporated wholly foreign-owned company. A foreign-owned company, a regional office of a foreign-owned company which transfers its OHQ services to Malaysia, a regional office of a foreign-owned company established in Malaysia and a foreign-owned company which is already incorporated in Malaysia may seek to qualify as an OHQ.	(3) None	
	OHQ must operate in Malaysia and fulfil the following criteria: (a) carry out at least 3 of the OHQ service activities;		

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(b) have a sizeable network of companies outside Malaysia which includes the parent company or its head office and related companies;</li> <li>(c) have a well established foreignowned company which is sizeable in terms of assets and employees;</li> <li>(d) have a network of companies with substantial number of qualified executives, professionals, technical and other supporting personnel;</li> <li>(e) be able to make decisions independently without consultations with its head office or parent company located outside Malaysia;</li> <li>(f) be able to contribute to the Malaysian economy by:</li> <li>(i) using services such as legal, accounting etc. provided by Malaysians;</li> <li>(ii) creating job opportunities for Malaysians;</li> <li>(iii) enabling greater inflow of foreign funds.</li> </ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access.</li> </ul>	

# **MALAYSIA - SCHEDULE OF SPECIFIC COMMITMENTS**

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
2. COMMUNICATION SERVICES			
C. Telecommunication Services	(1) None	(1) None	
Basic Telecommunications	(2) None	(2) None	
Based on domestic regulations, Malaysia has reclassified its communications service sector on the basis of provision of Network Facility services (NFP), provision of Network Service (NSP), provision of Application Service (ASP). Basic local, inter-exchange and international services; supplied over public telecommunications transport networks using any network technology; facilities regardless of whether the means of delivery of services are wired or wireless are mapped into the aforementioned three categories. Individual licence 1. NFP (I) <sup>a</sup>	<ul> <li>(3) With respect to NFP and NSP components of the service, only through an acquisition of shares of existing licensed NFP(I), NSP(I). With respect to ASP(I), through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations; or through acquisitions of shares of an existing licensed ASP(I) operator/corporations.</li> <li>For NFP(I) and NSP(I), foreign shareholding of up to 30 per cent in these service providers is allowed.</li> <li>For ASP(I), foreign shareholding of up to 49 per cent in these</li> </ul>	(3) None	

### Explanatory Note for Individual Licence Categories

a. Network facilities provider (NFP) individual licence enables the provision of network facilities services such as earth stations, fixed links and cables public payphone facilities, radio communications transmitters and links, satellite hubs and towers, duct and pits used in conjunction with other network facilities

Modes of supply: (1) Cross-border supply (2) Consumption abroad			(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
2. NSP (I) <sup>b</sup> 3. ASP (I) <sup>c</sup>	(4)	service providers is allowed [The management control of such companies shall be in the hands of Malaysians and in the case of Telekom Malaysia, the foreign shareholding permitted shall not exceed 30% foreign in aggregate with not one single country holding more than 5% of the equity at any one time] Unbound except as indicated in the horizontal commitments.	(4)	Unbound except as indicated in the horizontal commitments.	
Value-Added Services	(1)	None	(1)	None	
Telecommunication services of which enhanced value-added services must be provided from	(2)	None	(2)	None	
channels or lines obtained only from licensed	(3)	With respect to NFP and NSP components	(3)	None	

Explanatory note for Class Licence Categories

<sup>&</sup>lt;sup>b</sup> Network service provider (NSP) individual licence enables the provision of network services such as bandwidth services, broadcasting transmission services, cellular mobile services, customer access services and mobile satellite services

<sup>&</sup>lt;sup>c</sup> Application Service Provider, individual licence enables the provision of applications services such as PSTN telephony, public cellular telephone telephony services, IP telephony, public payphone service and public switched data service

# MALAYSIA - SCHEDULE OF SPECIFIC COMMITMENTS

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
NFP(I) and NSP(I) operators and are also mapped into the three categories below Class licence 1. NFP (C) <sup>d</sup> 2. NSP (C) <sup>e</sup> 3. ASP (C) <sup>f</sup>	of the service, only through acquisition of shares of existing licensed NFP(C), NSP(C). With respect to ASP, through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations; or through acquisitions of shares of an existing licensed ASP(C) operator/corporations.		
	For NFP(C) and NSP(C), foreign shareholding of up to 30 per cent in these service providers is allowed. With respect to ASP(C), foreign shareholding of up to 49 per cent in these service provider is allowed.		
	(4) Unbound except as indicated in the horizontal commitments.	(4) Unbound except as indicated in the horizontal commitments.	

Explanatory note for Class Licence Categories

<sup>&</sup>lt;sup>d</sup> Network facilities provider class licence enables the provision of niched or limited purpose network facilities such as radio communications transmitters for public mobile radio network services, radio communications transmitters for public radio paging network services, radio communications transmitters and links for public wireless data network services, for sole purpose of end users in buildings or a single clustered building complex.

<sup>&</sup>lt;sup>e</sup> Network service provider class licence enables the provision of niched customer access or niched connection services such as public mobile radio network service, one or two way radio paging network services, terrestrial wireless fixed/mobile data network services for the specific purposes of messaging, surveillance, ticketing or inventory management, offered for the sole purpose of connecting end users in a building or a single clustered building complex.

<sup>&</sup>lt;sup>f</sup> Applications service provider class licence enables the provision of applications services such as audiotext hosting services provided on an opt-in basis, directory services, messaging services.

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
Explanatory Note			
<ol> <li>This sector is governed by the Cor</li> <li>Definitions as per Communications</li> </ol>	mmunications and Multimedia Act 1998 and s and Multimedia Act 1998	it subsidiary rules and regulations.	
network services, but does n	element or combination of elements of phys ot include customer equipment. eans a person who is an owner of any netwo		connection with, the provision of
	ervice for carrying communications by mear cans a person who provides network service		liation.
	service provided by means of, but not sole s a person who provide an applications serv		es.
a. Network facilities provider cl provisions of the Act and the	s and Multimedia (Licensing) (Amendment) l lass licensee means a person who is regis se Regulations. dividual licensee means an individual licenc	stered with the Commission to provide a n	
provisions of the Act and the	ass licensee means a person who is regist se Regulations. lividual licensee means an individual licenc		
the provisions of the Act and	individual licensee means an individual lice		

Modes of supply: (1) Cross-borde	er supply	y (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
D. Audiovisual Services	(1)	Commercial presence is required	(1)	Unbound	
Motion picture, video tape and audio recording distribution services	(2)	None	(2)	None	
(CPC 96113)	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and the aggregate foreign shareholding shall not exceed 30 per cent	(3)	None	
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section.	(4)	Unbound except for the categories of natural persons referred to under market access.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments					
3. CONSTRUCTION AND RELATED ENGINEERING SERVICES								
Construction work (CPC 511, 512, 513, 514, 515, 516, 517)	(1) Unbound due to lack of techni feasibility	cal (1) Unbound due to lack of technical feasibility						
	(2) None	(2) None						
	<ul> <li>(3) (a) Only through a representation office, regional office, or login corporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or and aggregate foreign shareholding in the joint-vector corporation shall not exceed per cent</li> <li>b) Foreign construction compared that are not locally incorporated project basis:</li> <li>i. Construction projects with financed by foreign investment and/or grant ii. Construction projects financed by loans of international tendering according to the terms of locals.</li> </ul>	cally (b)Unbound both enture ed 30 y with ct-by- holly s						

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>iii. Projects with foreign investment equal to or more than 50 per cent where local expertise is not available; iv. 100% Malaysian funded construction projects where local expertise is not available</li> <li>Subject to compulsory sub- contracting to local sub-contractors.</li> <li>(4) Unbound except as indicated in the horizontal section.</li> </ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access</li> </ul>	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
5. EDUCATIONAL SERVICES			
C. Higher Education Other Higher Education Services <sup>7</sup> provided by privately funded higher education institutions (excluding private higher education institutions with	(1) Unbound except for requirement of commercial presence	(1) Unbound including the grant of federal or state funding or subsidies such as land grants, tax benefits, scholarships and loans limited to institutions with government equity or citizens/permanent residents	
government equity or that receive government assistance) (CPC 92390)	(2) None	(2) Unbound including the grant of federal or state funding or subsidies such as land grants, tax benefits, scholarships and loans limited to institutions with government equity or citizens/permanent residents	
	<ul> <li>Only through a joint venture with foreign equity not exceeding 49% and subject to an economic needs test. the requirement of a needs test if necessary</li> </ul>	(3) Unbound including the grant of federal or state funding or subsidies such as land grants, tax benefits, scholarships and loans limited to institutions with government equity or citizens/permanent residents	<ul> <li>3) Up to 51% foreign equity will be considered subject to an additional economic needs test which includes among others:         <ul> <li>(a)courses deemed important to attain Malaysia's</li> </ul> </li> </ul>
	<ul> <li>(4) Unbound except as indicated in the 1(a) and 2(c) of the horizontal section and as below:</li> <li><u>Lecturers and experts</u></li> <li>(a) 10 lecturers and/or experts but not more than 20% of lecturers</li> </ul>	(4) Unbound except as listed in the market access column	educational objectives (b) have export potential

<sup>&</sup>lt;sup>7</sup> As defined in Malaysian legislation

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	institution, possessing the necessary qualifications, knowledge, credentials and/or experience		
	(b) 2 professionals being persons who possess necessary professional qualifications, industry and/or who are employed on the basis of their expertise in an educational institution		
<ul> <li>E. Other Educational Services covering only:</li> <li>Language Courses Short Courses</li> <li>technical and vocational courses</li> </ul>	(1) Unbound except for requirement of commercial presence	<ul> <li>Unbound including the grant of federal or state funding or subsidies such as land grants, tax benefits, scholarships and loans limited to institutions with government equity or citizens/permanent residents</li> </ul>	
cognitive skills development	(2) None	(2) Unbound including the grant of federal or state funding or subsidies such as land grants, tax benefits, scholarships and loans limited to institutions with government equity or citizens/permanent residents	
	(3) Only through a joint venture with foreign equity not exceeding 49% and subject to an economic needs test. the requirement of a needs test if necessary	(3) Unbound including the grant of federal or state funding or subsidies such as land grants, tax benefits, scholarships and loans limited to institutions with government equity or citizens/permanent residents	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
	<ul> <li>(4) Unbound except as indicated in the 1(a) and 2(c) of the horizontal section and as below:</li> <li><u>Lecturers and experts</u></li> <li>(a) 10 lecturers and/or experts but not more than 20% of lecturers employed in an educational institution, possessing the necessary qualifications, knowledge, credentials and/or experience</li> <li>(b) 2 professionals being persons who possess necessary professional qualifications, industry and/or who are employed on the basis of their expertise in an educational institution</li> </ul>	(4) Unbound except as listed in the market access column		

Modes of supply: (1) Cross-bord	ler supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
7. FINANCIAL SERVICES, INCLUD	ING INSURANCE		
Horizontal Commitments Applicable to	the Financial Services Sector		
1. The commitments in the financial s	services sector are in accordance with the G	eneral Agreement on Trade in Services and th	e Annex on Financial Services.
2. The limitations listed under the all-	sector horizontal section shall not apply to f	nancial services, unless otherwise indicated.	
insurance brokers, offshore insura	nce underwriting managers, offshore insura llowing limitations on market access and na	erchant banks, offshore insurance and offshor nce managers, insurance companies, and repr tional treatment shall apply in addition to speci	esentative offices of commercial
ALL FINANCIAL SERVICES	(3) Limitations on investments as contained in the all-sector horizontal section	<ul> <li>(3) Limitations on land and other immovable property as contained in the all-sector horizontal section.</li> <li>Unbound for measures affecting</li> </ul>	
		financial services accorded, to any Bumiputera or to assist developmer of any Bumiputera financial institution to achieve objectives of the National Development Policy (NDP).	nt
	(4) Limitations in the all-sector horizontal section will apply when indicated in each activity.	(4) Limitations in the all-sector horizontal section will apply when indicated in each activity.	

Modes of supply: (1) Cross-borde	er supp	ly (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ol> <li>Offshore banks, offshore investment banks, offshore direct insurance companies, offshore</li> </ol>	(1)	Unbound* except as otherwise specified in this schedule.	(1)	Unbound*, except as otherwise specified in this schedule.	
reinsurance companies, offshore insurance brokers, offshore insurance underwriting managers and offshore insurance managers.	(2)	Unbound* except as otherwise specified in this schedule.	(2)	Unbound*, except as otherwise specified in this schedule.	
	(3)	Entry is confined to Labuan. Entry is limited to establishment of a branch registered or a subsidiary incorporated in Malaysia.	(3)	None	
	(4)	Unbound, except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	(4)	Unbound, except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	
2. Commercial banks and merchant banks.	(1)	Unbound * except as otherwise specified in this schedule.	(1)	Unbound <sup>*</sup> except as otherwise specified in this schedule.	
	(2)	Unbound * except as otherwise specified in this schedule.	(2)	Unbound except as otherwise specified in this schedule.	
	(3)	The 13 wholly-foreign owned commercial banks are permitted to remain wholly-owned by their	(3)	None except as indicated in the all financial services horizontal section	

<sup>\*</sup> Due to lack of technical feasibility

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	existing shareholders. Unbound for new licences	and in the respective activity listed below.	
	Entry is limited to equity participation by foreign banks in Malaysian-owned or controlled commercial banks and merchant banks and aggregate foreign shareholding in a commercial bank or a merchant bank shall not exceed 30 percent. Shareholding by a single person individually or jointly with related persons is limited to a maximum of 20 percent.	<ul> <li>Acquisition by a foreign bank of an aggregate of 5 percent or more of shareholding in a Malaysian-owned or controlled commercial bank or merchant bank must meet the following criteria:</li> <li>(a) The foreign bank has the ability to facilitate trade and contribute to financial and economic development of Malaysia;</li> </ul>	
	A commercial bank is not allowed to acquire any share in another commercial bank but may acquire shares in one merchant bank.	<ul> <li>(b) The country of the foreign bank has significant trade and investment interests in Malaysia; and</li> </ul>	
	A merchant bank is not allowed to acquire any share in a commercial bank or another merchant bank.	(c) The country of the foreign bank does not have significant representation in the Malaysian	
	Other persons are not permitted to acquire 5 percent or more of shareholding in a commercial bank or merchant bank if the person already holds 5 percent or more of shareholding in another licensed financial institution.	banking industry.	
	Entry is also permitted through the setting up of representative offices. Representative offices can only undertake research, exchange of information and liaison services.		

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(4) Unbound except the following: <ul> <li>(a) Unless otherwise specified, temporary presence of natural persons is offered only in respect of supply through the mode of commercial presence.</li> <li>(b) Two senior managers and five specialists or experts for each bank.</li> <li>A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial service supplier.</li> <li>Specialists or experts for each bank for areas relating to: <ul> <li>(i) trade financing;</li> <li>(ii) corporate finance;</li> <li>(iii) treasury management; and</li> <li>(iv) information technology.</li> </ul> </li> <li>(c) For a representative office, two foreign nationals. Only one foreign national for the two top posts.</li> <li>(d) Entry shall be limited to a maximum period of five years.</li> </ul></li></ul>	(4) Unbound except for the categories of natural persons referred to under market access.	

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
<ol> <li>Direct insurance companies.</li> </ol>	(1) Unbound* except as otherwise specified in this schedule.	<ol> <li>Unbound* except as otherwise specified in this schedule.</li> </ol>	
	(2) Unbound* except as otherwise specified in this schedule.	(2) Unbound* except as otherwise specified in this schedule.	
	<ul> <li>(3) Branches of foreign insurance companies are required to be locally incorporated in accordance with the Insurance Act 1996 and foreign shareholding not exceeding 51 percent is permitted.</li> <li>Foreign shareholding not exceeding 51percent is also permitted for the existing foreign shareholders of locally incorporated insurance companies which were the original owners of these companies. Provided aggregate foreign shareholding in such companies does not exceed 51 percent.</li> <li>New entry is limited to equity participation by foreign insurance companies in locally incorporated insurance and aggregate foreign shareholding in such companies and aggregate foreign shareholding in such companies and aggregate foreign shareholding in such companies and aggregate foreign shareholding in such company shall not exceed 30</li> </ul>	<ul> <li>(3) None except as indicated in the all financial services horizontal section and in the respective activity listed below.</li> <li>Acquisition by a foreign insurance company of an aggregate of more than 5 percent shareholding in a locally incorporated insurance company must meet at least one of the following criteria:</li> <li>(a) The foreign insurance company has the ability to facilitate trade and contribute to financial and economic development of Malaysia;</li> <li>(b) The country of the foreign insurance company has significant trade and investment interests in Malaysia;</li> <li>(c) The country of the foreign insurance company does not</li> </ul>	

<sup>&</sup>lt;sup>\*</sup> Due to lack of technical feasibility

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
	<ul> <li>Unbound for new licences.</li> <li>An insurance company is not allowed to acquire more than 5percent share:</li> <li>(a) In another insurance company in Malaysia that carries on the same class of insurance business as that carried on by it; or</li> <li>(b) In an insurance broking company.</li> <li>Other persons holding more than 5 percent shareholding in an insurance company are not permitted to acquire more than 5 percent shareholding in:</li> <li>(a) Another insurance company carrying on the same class of insurance company in which the person is a shareholder; or</li> </ul>	in the Malaysian insurance industry; or (d) The foreign insurance company has the ability to provide technical expertise and know- how to contribute to the financial and economic development of Malaysia.		
	<ul> <li>(4) Unbound except the following:</li> <li>(a) Unless otherwise specified, temporary presence of natural persons is offered only in</li> </ul>	(4) Unbound except for the categories of natural persons referred to under market access.		

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	supply through the mode of respect of commercial presence.		
	(b) Two senior managers and three specialists or experts for branches of foreign insurance companies and locally incorporated insurance companies.		
	A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial service supplier.		
	<ul> <li>Five specialists or experts for each institution for areas relating to:</li> <li>(i) underwriting of specialized classes of general business;</li> <li>(ii) information technology; and</li> <li>(iii) actuarial functions.</li> </ul>		
	(c) Entry shall be limited to a maximum period of five years.		

Modes of supply: (1) Cross-borde		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
A. BANKING AND OTHER FINANCIAL SERVICES, EXCLUDING INSURANCE	(1) Soliciting, advertising and acceptance of deposits in Malaysia are not allowed.	(1) None	
Acceptance of deposits, and other repayable funds from the public, wholesale and retail.	(2) None	(2) None	
	(3) Only permitted through a commercial bank, a merchant bank or an offshore bank.	<ul> <li>For commercial banks, unbound for branching (including off-premises ATMs) and networking with ATMs in Malaysia.</li> </ul>	
	Offshore banks in Labuan are permitted to accept foreign currency deposits only. Offshore investment banks in Labuan are not permitted to accept deposits.		
	(4) Unbound except as indicated in the all financial services horizontal section.	(4) Unbound except as indicated in the all financial services horizontal section.	
Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transactions.	(1) Financial services associated with lending to residents in any currency in excess of an equivalent of RM25 million must be undertaken jointly with commercial banks or merchant banks in Malaysia.	(1) None	
	(2) Financial services associated with lending to residents in any currency in excess of an equivalent of	(2) None	

Modes of supply: (1) Cross-bord	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	RM25 million must be undertaken jointly with commercial banks or merchant banks in Malaysia.		
	<ul> <li>(3) Entry as a non-bank for scheduled businesses is limited to:</li> <li>(a) Foreign financial institutions through the establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company shall not exceed 30 percent; or</li> <li>(b) A representative office. Representative offices can only undertake research and liaison services.</li> <li>Provision of factoring services by a commercial bank requires the setting up of a separate entity and shareholding by a foreign-controlled commercial bank shall not exceed 30 percent.</li> <li>Merchant banks are not permitted to provide consumer credit and home mortgages.</li> <li>Only commercial banks are permitted to provide overdraft facilities.</li> </ul>	<ul> <li>(3) Foreign-controlled banking institutions in Malaysia are allowed to extend credit facilities (including factoring and leasing) up to a maximum of 50 percent of the total credit facilities obtained by non-resident controlled companies from banking institutions</li> <li>For commercial banks, unbound for branching (including off-premises ATMs) and networking with ATMs in Malaysia</li> </ul>	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Offshore banks and offshore investment banks are permitted to lend in foreign currencies only.		
	(4) For banks, unbound except as indicated in the all financial services horizontal section.	(4) For banks, unbound except as indicated in the all financial services horizontal section.	
	For non-banks, unbound except one foreign national for a management post which is not the CEO post, for each establishment.	For non-banks, unbound except for the categories of natural persons referred to under market access.	
	For representative offices of scheduled businesses, two foreign nationals subject to only one foreign national for the two top posts.		
	Entry shall be limited to a maximum period of five years.		

Modes of supply: (1) Cross-bon Sector or Subsector	Limitation on	(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
	Market Access	National Treatment	Commitments
Financial leasing	<ul> <li>Leasing services to residents in any currency must be undertaken jointly with leasing companies or merchant banks in Malaysia.</li> </ul>	(1) None	
	<ul> <li>Leasing services to residents in any currency must be undertaken jointly with leasing companies or merchant banks in Malaysia.</li> </ul>	(2) None	
	(3) Provision of leasing services by a commercial bank requires the setting up of a separate entity and shareholding by a foreign-controlled commercial bank shall not exceed 49 percent.	(3) None	
	Entry as a non-bank is limited to:		
	<ul> <li>(a) Foreign financial institutions through the establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company shall not exceed 49 percent; or</li> </ul>		
	(b) A representative office. Representative offices can only undertake research and liaison services.		
	Entry is permitted through the establishment of a branch or		

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>subsidiary in Labuan by reputable foreign leasing companies. Such offshore entity can only transact in foreign currencies.</li> <li>Offshore banks and offshore investment banks are permitted to carry on financial leasing business in foreign currencies only.</li> <li>(4) Unbound except two foreign nationals, one for management post which is not the CEO post and one technical post, for each establishment.</li> <li>For representative offices, two foreign nationals subject to one foreign national for the two top posts.</li> <li>Entry shall be limited to a maximum period of five years.</li> <li>For offshore leasing companies, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.</li> </ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access.</li> <li>For offshore leasing companies, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.</li> </ul>	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
All payment and money transmission services, namely credit and debit cards, travellers cheques and	(1)	Electronic fund transfer system requires approval.	(1)	None	
bankers drafts.	(2)	None	(2)	None	
	(3)	Offshore banks are permitted to extend payment and money transmission services to non- residents only. Only commercial banks are permitted to issue credit cards, debit cards or provide checking account services. Sale or purchase of foreign currency and purchase of travellers cheques other than by commercial banks require money changer's licence. Entry is limited to establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company shall not exceed 30 percent.	(3)	For commercial banks, unbound for branching (including off-premises ATMs) and networking with ATMs in Malaysia. Branching (including dispensers) is permitted for travellers cheques companies with foreign shareholding not exceeding 30 percent.	
	(4)	For banks, unbound except as indicated in the all financial services horizontal section.	(4)	For banks, unbound except as indicated in the all financial services horizontal section.	
		For non-banks, unbound except one foreign national for a management post which is not the CEO post, for each establishment.		For non-banks, unbound except for the categories of natural persons referred to under market access.	
		Entry shall be limited to a maximum period of five years			

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Charge cards.	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Entry is limited to establishment of a company incorporated in Malaysia. Approval of the Central Bank is required.	(3)	None	
	(4)	Unbound except two senior managers for each establishment. Entry shall be limited to a maximum period of five years.	(4)	Unbound except for the categories of natural persons referred to under market access.	
Guarantees and commitments	(1)	None except banks established in Malaysia may be given the right of first refusal.	(1)	None	
	(2)	None except banks established in Malaysia may be given the right of first refusal.	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the all financial services and all-sector horizontal section.	(4)	Unbound except as indicated in the all financial services and all-sector horizontal section.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Money and foreign exchange broking services	(1) Broking services, involving Ringgit Malaysia and financial instruments issued in Malaysia must be effected through authorized dealers and money and foreign exchange brokers incorporated in Malaysia.	(1) None	
	(2) Broking services, involving Ringgit Malaysia and financial instruments issued in Malaysia must be effected through authorized dealers and money and foreign exchange brokers incorporated in Malaysia.	(2) None	
	<ul> <li>(3) Entry is limited to:</li> <li>(a) equity participation in existing institutions and aggregate foreign shareholding in such institutions shall not exceed 30 percent; or</li> <li>(b) the establishment of a branch or subsidiary, by a money and foreign exchange broker, registered or incorporated in Labuan.</li> <li>Money and foreign exchange broking services by offshore entities are confined to foreign currencies only.</li> </ul>	(3) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>Unbound.</li> <li>For offshore money and foreign exchange brokers, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence</li> </ul>	<ul> <li>(4) Unbound</li> <li>For offshore money and foreign exchange brokers, unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.</li> </ul>	
<ul> <li>Trading for own account or account of customers in the following:</li> <li>money market instruments</li> <li>foreign exchange</li> </ul>	<ul> <li>Dealing is limited to contracts traded on specified exchanges abroad</li> </ul>	(1) None	
<ul> <li>transferable securities</li> <li>exchange rate and interest rate instruments</li> <li>derivative products, including futures and options</li> <li>other negotiable instruments, including bullion</li> </ul>	<ul> <li>(2) None</li> <li>(3) Transactions by offshore banks and offshore investment banks in Labuan must be conducted in foreign currencies, except for the sale or purchase of currencies with authorized banks in Malaysia.</li> <li>Transactions by offshore banks and offeleration set of a banks and a banks an</li></ul>	(2) None (3) None	
	offshore investment banks in Labuan for own account are limited to instruments created and issued by offshore companies in Labuan and foreign companies abroad. Trading for accounts of customers by offshore banks, offshore investment banks and offshore		

Modes of supply: (1) Cross-border	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	companies in Labuan is confined to		
	non-resident customers and in instruments created and issued by		
	offshore companies in Labuan and		
	foreign companies abroad.		
	Trading in shares of Malaysian		
	companies by offshore banks,		
	offshore investment banks and offshore companies in Labuan is		
	confined to non-resident customers		
	who are not offshore companies		
	registered or incorporated in		
	Labuan.		
	Only commercial banks, offshore		
	banks and offshore investment		
	banks are permitted to trade in foreign currency.		
	Trading and dealing in securities		
	and financial futures and derivative		
	products other than by designated financial institutions require		
	establishment of a locally		
	incorporated joint-venture company		
	and aggregate foreign shareholding		
	in such company shall not exceed 30 percent.		
	ou percent.		
	Trades for own account and		
	account of customers who are		
	outside Malaysia may be routed to member companies of the stock		
	exchange for execution by a foreign		

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	stock broking company that is incorporated in Malaysia subject to all terms and conditions which are being finalized.		
	(4) For banks, unbound except as indicated in the all financial services horizontal section.	(4) For banks, unbound except as indicated in the all financial services horizontal section.	
	For non-banks, unbound except as indicated in the all-sector horizontal section.	For non-banks, unbound except as indicated in the all-sector horizontal section.	
Services related to the issues of all kinds of securities and placement as agents (whether publicly or privately) (excluding issuing and rating houses)	(1) Participation in issues and services related to such issues requires authorization.	(1) None	
	<ul> <li>Participation in issues and services related to such issues requires authorization.</li> </ul>	(2) None	
	(3) Participation by offshore banks and offshore investment banks in Labuan is limited to non-resident customers and for issues of securities outside Malaysia.	(3) None	
	Only merchant banks are permitted to make submissions to the Securities Commission for new issues.		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Participation by non-banks req establishment of a locally incorporated joint-venture com and aggregate foreign shareho in such company shall not exce 30 percent. Unbound for appointment as principal dealers	any ling	
	(4) For banks, unbound except as indicated in the all financial ser horizontal section.	(4) For banks, unbound except as indicated in the all financial services horizontal section.	
	For non-banks, unbound except indicated in the all-sector horiz section.		
Underwriting	(1) Commercial presence is requir	d (1) Unbound	
	(2) Authorization is required	(2) None	
	<ul> <li>(3) For non-banks, only licensed dealers are permitted to underweight of the stablishmer a locally incorporated joint-ven company and aggregate foreig shareholding in such company not exceed 30 percent.</li> <li>Commercial banks are permitted underwrite private debt securities only.</li> </ul>	of ire hall I to	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		Offshore banks and offshore investment banks are permitted to underwrite foreign currency denominated securities created and issued by offshore companies in Labuan and foreign companies abroad.			
	(4)	For commercial banks, merchant banks, offshore banks and offshore investment banks, unbound except as indicated in the all financial services horizontal section.	(4)	For commercial banks, merchant banks, offshore banks and offshore investment banks, unbound except as indicated in the all financial services horizontal section.	
		For non-banks, unbound except as indicated in the all-sector horizontal section		For non-banks, unbound except as indicated in the all-sector horizontal section.	
Asset management as follows: cash or portfolio management	(1)	Commercial presence is required	(1)	None	
all forms of collective investment management custodial and depository services	(2)	None	(2)	None	
	(3)	Custodial and depository services are limited to scrip based securities.	(3)	None	
		Asset management by offshore banks, offshore investment banks and offshore companies is confined to non-resident customers and foreign currency assets.			
		Asset management by offshore			

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	banks, offshore investment banks and offshore companies in Malaysian equities or equity-linked investments are confined to non- resident customers other than offshore companies incorporated in Labuan in which residents have shareholdings.		
	Entry as a non-bank, other than a Foreign Fund Management Company (FFMC) is limited to establishment of a locally incorporated joint-venture company and aggregate shareholding in such company shall not exceed 30 percent. Provision of asset management services by a commercial bank requires establishment of a separate entity and shareholding by a foreign-controlled commercial bank shall not exceed 30 percent.		
	Entry as an FFMC is limited to the establishment of a company incorporated locally with more than 50 percent foreign shareholding in the company and requires the approval of the Securities Commission. Sourcing of local funds worth at least RM10 million is limited to FFMCs where the aggregate foreign shareholding is		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	not more than 70 percent and the company is managing or has undertaken to manage funds sourced from outside Malaysia to the amount of at least USD100 million. Sourcing of local funds is limited to institutional funds and collective investment schemes other than unit trusts. Only ten FFMCs which have a maximum of 70 percent foreign shareholding may manage the funds of a local unit trust subject to the approval of the Securities Commission.		
	<ul> <li>(4) For commercial banks and merchant banks, unbound except as indicated in the all financial services horizontal section.</li> <li>For non-banks, unbound except as indicated in the all-sector horizontal section</li> </ul>	<ul> <li>(4) For banks, unbound except as indicated in the all financial services horizontal section.</li> <li>For non-banks, unbound except as indicated in the all-sector horizontal section.</li> </ul>	
Advisory, intermediation and other auxiliary financial services, including credit reference and analysis, investment advice on acquisitions, corporate restructuring and strategy	<ul> <li>Provision of investment and portfolio advice requires commercial presence.</li> <li>Services other than investment and portfolio advice to residents must be undertaken jointly with commercial banks or merchant banks in Malaysia.</li> </ul>	(1) None	

Modes of supply: (1) Cross-bor		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>Services other than investment and portfolio advice to residents must be undertaken jointly with commercial banks or merchant banks in Malaysia.</li> </ul>	(2) None	
	<ul> <li>(3) Entry as a non-bank is limited to:</li> <li>(a) Establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company shall not exceed 30 percent; or</li> <li>(b) A representative office. Representative offices (including those of commercial banks, merchant banks and securities companies) are permitted to undertake research, information and liaison services only.</li> </ul>	(3) None	
	Representative offices of securities companies are not permitted to publish and circulate research work in Malaysia.		
	Offshore banks, offshore investment banks and offshore companies in Labuan can only provide services to non-resident customers.		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(4) For banks, one specialist or expert.</li> <li>For non-banks, one senior manager and one specialist or expert.</li> <li>For representative offices, three foreign nationals subject to only one foreign national for the two top posts and the other two for managerial level posts. Entry shall be limited to a maximum period of five years.</li> </ul>	<ul> <li>(4) For banks, unbound except as indicated in the all financial services horizontal section.</li> <li>For non-banks, unbound except as indicated in the all-sector horizontal section.</li> </ul>	
Operational headquarters (OHQ) for nancial sector (Provides services to commercial and investment banking natitutions in activities relating to	<ul><li>(1) Unbound*</li><li>(2) Unbound*</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound*</li></ul>	
vork carried out in Malaysia for its ffices and related companies outside Malaysia, pertaining to general management and administration, business planning, technical support, marketing control and sales promotion planning, training and personnel management, provision of reasury and fund management ervices and research and levelopment).	(3) Only through a locally incorporated wholly foreign-owned company. A foreign-owned company, a regional office of a foreign-owned company which transfers its OHQ services to Malaysia, a regional office of a foreign-owned company established in Malaysia, and a foreign-owned company which is already incorporated in Malaysia, may seek to qualify as an OHQ.	(3) None	

<sup>&</sup>lt;sup>\*</sup> Due to lack of technical feasibility

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	An OHQ must operate in Malaysia and fulfill the following criteria:		
	<ul> <li>(a) Carry out at least three of the OHQ service activities;</li> <li>(b) Have a sizeable network of companies outside Malaysia which includes the parent company or its head office and related companies;</li> <li>(c) Have a well established foreignowned company which is sizeable in terms of assets and employees;</li> <li>(d) Have a network of companies with a substantial number of qualified executives, professionals, technical and other supporting personnel;</li> <li>(e) Be able to make decisions independently without consultation with its head office or parent company located outside Malaysia;</li> <li>(f) Be able to contribute to the Malaysian economy by: <ul> <li>(i) Using services such as legal, accounting etc. provided by Malaysians;</li> <li>(ii) Creating job opportunities for Malaysians;</li> <li>(iii) Enabling greater inflow of foreign funds.</li> </ul> </li> </ul>		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(4) One specialist or expert per organisation subject to the following conditions:</li> <li>(a) Such persons must possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organisation's new service products and technology, research equipment and techniques or management.</li> <li>(b) Entry shall be limited to a maximum of five years and renewable.</li> </ul>		
Securities broking services comprising: broking services; credit reference and analysis; investment portfolio management	<ul> <li>Trades on Malaysian stock exchanges must be transacted through companies incorporated in Malaysia which are participating organisations of the exchange.</li> </ul>	(1) None	
and advice; and market research	Promotion in Malaysia of Malaysian stocks requires approval. Provision of investment advisory services and credit reference services to residents requires commercial presence.		
	(2) Trades on Malaysian stock exchanges must be transacted through companies incorporated in Malaysia which are participating organisations of the exchange.	(2) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(3) Entry is limited to recognized foreign stock broking companies through:         <ul> <li>(a) Equity participation in an existing stockbroking company; or</li> <li>(b) Establishment of a locally incorporated joint-venture company with a Malaysian stockbroking company.</li> </ul> </li> </ul>	(3) None	
	And aggregate foreign shareholding in such company shall not exceed 49 percent		
	A foreign stockbroking company is permitted to have shareholding in one stockbroking company only.		
	Entry by recognized foreign stockbroking companies is also permitted through a representative office.		
	Representative offices are permitted to undertake research, information and liaison services only. Representative offices are not permitted to publish and circulate research work in Malaysia.		
	New licences subject to conditions, including geographical location, numerical quota and other conditions to be determined.		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(4) Unbound for a stockbroking company, except as indicated in the all-sector horizontal section.</li> <li>For representative offices, two foreign nationals subject to only one foreign national for the two top posts. Entry shall be limited to a maximum period of five years.</li> </ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access.</li> </ul>	
Commodity futures broking services	<ul> <li>Trades on any Malaysian commodity futures exchange must be conducted through companies incorporated in Malaysia which are trading participants of the exchange.</li> </ul>	(1) None	
	(2) Trades on any Malaysian commodity futures exchange must be conducted through companies incorporated in Malaysia which are trading participants of the exchange.	(2) None	
	<ul> <li>(3) Entry is limited to:</li> <li>(a) Establishment of a locally incorporated joint-venture company and aggregate foreign shareholding in such company is limited to 30 percent or any higher percentage as determined by the relevant authorities; or</li> </ul>	(3) None	

Sector or Subsector	Limitation on	Limitation on	Additional
Sector of Subsector	Market Access	National Treatment	Commitments
	<ul> <li>(b) A representative office.</li> <li>Representative offices are permitted to undertake research, information and liaison services only.</li> </ul>		
	Total membership of the exchange will be based on economic needs.		
	(4) Unbound except one foreign national for a management post per establishment, subject to market test.	(4) Unbound except for the categories of natural persons referred to under market access.	
<ol> <li>INSURANCE SERVICES Direct insurance (non-life).</li> </ol>	(1) Soliciting and advertising in Malaysia are not allowed.	(1) None	
	Direct placement abroad of insurance of: (a) movable or immovable property located in Malaysia, including any ship or aircraft registered in Malaysia; and		
	(b) liability of residents to third party requires approval. Approval will be granted if such insurance is not available from direct insurance companies in Malaysia		

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(2) Direct placement abroad of insurance of:</li> <li>(a) movable or immovable property located in Malaysia, including any ship or aircraft registered in Malaysia; and</li> <li>(b) liability of residents to third party requires approval. Approval will be granted if such insurance is not available from direct insurance companies in Malaysia.</li> </ul>	(2) None	
	<ul> <li>(3) Only permitted through direct insurance companies.</li> <li>Offshore direct insurance companies in Labuan are not permitted to accept direct insurance of Malaysian risks.</li> </ul>	<ul> <li>(3) Branching is permitted for direct insurance companies with aggregate foreign shareholding of less than 50 percent. Direct insurance companies are permitted to maintain their existing network of branches.</li> <li>Unbound for special assistance to Malaysian-owned direct insurance companies to promote their development.</li> </ul>	
	(4) Unbound except as indicated in the all financial services horizontal section.	(4) Unbound except as indicated in the all financial services horizontal section.	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Direct insurance (life).	(1)	Unbound	(1)	Unbound	
	(2)	Unbound	(2)	Unbound	
	(3)	Only permitted through direct insurance companies. Investment-linked insurance business and new life insurance products provided by direct insurance companies require approval. Offshore direct insurance companies in Labuan are not permitted to underwrite life insurance of residents. This limitation does not apply to ordinary life insurance of high net worth residents.	(3)	None Branching is only permitted for direct insurance companies with aggregate foreign shareholding of less than 50 percent. Direct insurance companies are permitted to maintain their existing network of branches. Unbound for special assistance to Malaysian-owned direct insurance companies to promote their development.	
	(4)	Unbound except as indicated in the all financial services horizontal section.	(4)	Unbound except as indicated in the all financial services horizontal section.	
Reinsurance and retrocession (non- life).	(1)	Outward reinsurance is permitted only if local capacity is not available.	(1)	Voluntary cession up to 30 percent of each class of non-life reinsurance business to the Malaysian Reinsurance Berhad.	
				Unbound for fiscal incentives to promote reinsurance in Malaysia.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(2) Outward reinsurance is permitted only if local capacity is not available.	<ul> <li>(2) Voluntary cession up to 30 percent of each class of non-life reinsurance business to the Malaysian Reinsurance Berhad.</li> <li>Unbound for fiscal incentives to promote reinsurance in Malaysia.</li> </ul>	
	<ul> <li>(3) Obligation on all insurers other that offshore direct insurance and offshore reinsurance companies to optimise national retention capaciti before any outward reinsurance.</li> </ul>	special position to Malaysian Reinsurance Berhad.	
	Unbound for new licences. Aggregate foreign shareholding in the Malaysian Reinsurance Berha shall not exceed 30 percent. Entry as an offshore reinsurance company is confined to Labuan.	1	
	<ul> <li>(4) Unbound except for:</li> <li>(a) Two senior managers and three specialists or experts for each institution are permitted.</li> <li>A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the</li> </ul>	<ul> <li>(4) Unbound except as indicated in the all financial services horizontal section.</li> <li>For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.</li> </ul>	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>financial service supplier.</li> <li>Specialists or experts are individuals who possess knowledge and expertise relating to new products and services, technique or management of the financial service supplier.</li> <li>(b) Entry shall be limited to a maximum period of five years</li> <li>For offshore reinsurance companies, unbound except as indicated in the all financial service horizontal section.</li> </ul>		
Reinsurance and retrocession (life).	<ul> <li>(1) Outward reinsurance is permitted only if local capacity is not available.</li> </ul>	I (1) Unbound for fiscal incentives to promote reinsurance in Malaysia.	
	(2) Outward reinsurance is permitted only if local capacity is not available.	<ul> <li>Unbound for fiscal incentives to promote reinsurance in Malaysia.</li> </ul>	
	<ul> <li>(3) National retention capacity is required to be optimised before a outward reinsurance by:</li> <li>(a) direct life insurance and life reinsurance companies in Malaysia; and</li> </ul>	(3) None	

Modes of supply: (1) Cross-bord	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(b) offshore direct life insurance and offshore life reinsurance companies which are permitted to insure or reinsure life insurance of high net worth residents.</li> <li>Unbound for new licences.</li> <li>Aggregate foreign shareholding in the Malaysian Life Reinsurance Group Berhad shall not exceed 30 percent.</li> <li>Entry as an offshore reinsurance company is confined to Labuan.</li> <li>(4) Unbound except for:         <ul> <li>(a) Two senior managers and three specialists or experts for each institution are permitted. A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control and operation of the services of the financial service supplier.</li> <li>Specialists or experts are individuals who possess knowledge and expertise relating to new products and services, technique or</li> </ul> </li> </ul>	<ul> <li>(4) Unbound except as indicated in the all financial services horizontal section.</li> <li>For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.</li> </ul>	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
Sector or Subsector	Market Access	National Treatment	Commitments
	management of the financial service supplier.		
	(b) Movement of a senior manager, specialist or expert can be through intra-corporate transfers or otherwise.		
	(c) Entry shall be limited to a maximum period of five years.		
	For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.		
Insurance intermediation - insurance broking (excluding agency).	(1) Direct insurance broking services can only be provided to offshore companies in Labuan.	(1) None	
	Reinsurance broking is permitted.		
	(2) Direct insurance broking services can only be provided to offshore companies in Labuan.	(2) None	
	Reinsurance broking is permitted.		
	<ul> <li>(3) Unbound for onshore insurance broking.</li> <li>Broking of direct insurance of Malaysian risks by offshore</li> </ul>	(3) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	insurance brokers is not permitted. This limitation does not apply to broking of reinsurance of Malaysian risks.		
	(4) Unbound except as indicated in the all financial services horizontal section.	(4) Unbound except as indicated in the all financial services horizontal section.	
nsurance intermediation insurance underwriting and insurance management.	(1) Insurance underwriting and insurance management are not permitted.	(1) None	
	(2) Insurance underwriting and insurance management are not permitted.	(2) None	
	(3) Unbound for onshore insurance underwriting and insurance management.	(3) None	
	An offshore insurance underwriting manager is not permitted to provide services to any person other than offshore insurance companies in Labuan.		
	An offshore insurance manager is permitted to provide insurance management services to persons other than residents.		

Modes of supply: (1) Cross-bord Sector or Subsector	er supply (2) Consumption abroad Limitation on Market Access			(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
	a	Inbound except as indicated in the Ill financial services horizontal ection.	(4)	Unbound except as indicated in the all financial services horizontal section.	
Services auxiliary to insurance, as follows: (a) Consultancy (excludes insurance agency services to insurance	p c	Actuarial services can only be provided to offshore insurance companies and offshore einsurance companies in Labuan.	(1)	None	
industry) (b) Actuarial risk assessment	(2) N	lone	(2)	None	
<ul><li>(c) Risk management</li><li>(d) Maritime loss adjusting.</li></ul>	(i (i) (i) (i) (i) (i)	imited to the establishment of: a) Locally incorporated companies; b) Branches; or c) Partnerships. Offshore companies are not permitted to provide services to Malaysian residents.	(3)	None	
	p re	Inbound except for temporary presence of natural persons in espect of supply through the mode f commercial presence.	(4)	Unbound except for temporary presence of natural persons in respect of supply through the mode of commercial presence.	

Modes of supply: (1) Cross-borde	(4) Presence of natural persons		
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
8. HEALTH RELATED AND SOCIAL	SERVICES	•	
A. Hospital Services	(1) None	(1) None	
Private hospital services (CPC 93110*)	(2) None	(2) None	
	<ul> <li>(3) Economic needs test;</li> <li>Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 40 per cent; and</li> <li>The joint-venture corporation shall operate a hospital with a minimum of 100 beds</li> </ul>	(3) Establishment of feeder outpatient clinics is not permitted	
	(4) Unbound except as indicated in the horizontal section	(4) Unbound except for the categories of natural persons referred to under market access	

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
TOURISM AND TRAVEL RELATED S	ERVICES			
Hotel, tourist resort and restaurant services	(1) None	(1) None		
covering the management and operation of hotels or resorts,	(2) None	(2) None		
including outlets which may not necessarily include ownership of such properties (CPC 641, 642, 643)	<ul> <li>(3) a) Entry for service activities under CPC 641, 642, 643 is permitted only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and aggregate foreign shareholding in the joint- venture corporation shall not exceed 30 per cent;</li> <li>b) For CPC 64110 covering 4- and 5-star hotel establishments only, aggregate foreign shareholdings up to 49% in the joint venture corporation is permitted</li> </ul>	(3) a) None b) None		
	<ul><li>(4) Unbound except as indicated in 1</li><li>(a) and (b) and 2 (a) and (c) in the horizontal section</li></ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access</li> </ul>		

Modes of supply: (1) Cross-bor	der supply	y (2) Consumption abroad		(3) Commercial presence Limitation on	(4) Presence of natural persons Additional	
Sector or Subsector	Market Access			National Treatment	Commitments	
Travel agency and tour operator services	(1)	None	(1)	None		
(CPC 7471)	(2)	None	(2)	None		
	(3)	<ul> <li>a) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian- controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 30 per cent; Establishment of another office requires additional licence</li> <li>b) For inbound travel only , aggregate foreign shareholdings in the joint venture corporation is permitted up to 49%</li> </ul>	(3)	a) None		
	(4)	Unbound except as indicated in 1 (a) in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access		
Tourist Guide Services (CPC 7471)	(1)	None	(1)	None		
	(2)	None	(2)	None		
	(3)	Tourist guide services only to be supplied by a natural person	(3)	None		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul><li>(4) Unbound except as indicated in 2</li><li>(a) in the horizontal section</li></ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access</li> </ul>	
RECREATIONAL, CULTURAL AND S		1	
Other entertainment services (CPC 96191, 96192, 96194)	(1) Unbound due to lack of technical feasibility	(1) Unbound due to lack of technical feasibility	
(Theme Parks - A family based recreational area/ amusement centre which may consist of rides,	(2) None	(2) None	
mechanical and/or high-tech simulation equipment with various kinds of amusement facilities built around a theme or several themes. Activities to be offered will contain	<ul> <li>(3) a) Entertainment services may be supplied only by a natural person</li> <li>b) For Theme Parks (part of CPC</li> </ul>	(3) a) None b) None	
elements of entertainment and adventure. The concept of the park can either be outdoor or indoor or a combination of both)	96194), joint ventures with Malaysian individuals or Malaysian-controlled corporations or both with aggregate foreign shareholdings in the joint venture corporation not exceeding 49%		
	<ul><li>(4) Unbound except as indicated in 2</li><li>(a) in the horizontal section</li></ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access</li> </ul>	
		Participation of Malaysian entertainers/artistes may be required based on the guidelines of the relevant Ministry.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Sports events management services (CPC 96411, 96412)	(1) Unbound due to lack of technical feasibility	(1) Unbound due to lack of technical feasibility	
	(2) None	(2) None	
	<ul> <li>Only through a Malaysian- controlled corporations acting as the local sponsor</li> </ul>	(3) None	
	<ul><li>(4) Unbound except as indicated in 2</li><li>(a) in the horizontal section</li></ul>	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access</li> </ul>	
11. TRANSPORT SERVICES			
A. Maritime Transport Services	(1) None	(1) None	The following services at
International Maritime Transport Services	(2) None	(2) None	the port are made available to international maritime transport suppliers on reasonable and non-
excludes cabotage, government cargo	(3) Only through a representative office, regional office or locally-	(3) None	discriminatory terms and conditions:
7211: Passenger transportation 7212:	incorporated joint- venture corporation with Malaysian individuals or Malaysian-controlle corporations or both and aggrega		<ol> <li>Pilotage</li> <li>Towing and tug assistance</li> <li>Provisioning, fuelling and watering</li> </ol>
Freight transportation	foreign shareholding in the joint- venture corporation shall not exceed 40 per cent		<ul> <li>4) Garbage collection and ballast waste disposal</li> <li>5) Port Captain's services</li> </ul>
	Malaysian registered vessels To register a vessel in Malaysia,	he	<ul><li>6) Navigation aids</li></ul>

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>following conditions must be met: <ul> <li>(1) Owner of that vessel must be a Malaysian citizen or corporation incorporated in Malaysia;</li> <li>(2) Majority shareholding to be held by Malaysians;</li> <li>(3) Majority of the board of directors to be Malaysians; and</li> <li>(4) Principal place of business to be in Malaysia</li> </ul> </li> <li>(4) Unbound except as indicated in the horizontal section.</li> </ul>	<ul> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>	<ul> <li>7) Shore-based operational services essential to ship operations, including communications, water and electrical supplies</li> <li>8) Emergency repair facilities</li> <li>9) Anchorage, berth and berthing services</li> </ul>
c. Rental/Leasing Services of	(1) None	(1) None	
Seagoing Vessels With Operator for International Shipping (CPC 72130)	(2) None	(2) None	
Excludes Cabotage and Offshore Trades	(3) None	(3) Unbound	
	(4) Unbound, except as indicated in the horizontal section. Ship crew is permitted to disembark only for duration of berth subject to applicable domestic regulations.	(4) Unbound, except as indicated in the horizontal section.	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Rental/Leasing Services Concerning Vessels without Operator (Bareboat Charter) for	(1) None	(1) None	
International Shipping (CPC 83103)	(2) None	(2) None	
Excludes Cabotage and Offshore Trades	(3) None	(3) Unbound	
	(4) Unbound, except as indicated in the horizontal section. Ship crew is permitted to disembark only for duration of berth subject to applicable domestic regulations.	(4) Unbound, except as indicated in the horizontal section	
Aritime agency services covering narketing and sales of maritime	(1) None	(1) None	
ansport and related services and cting on behalf of the companies rganizing the call of the ship or	(2) None	(2) None	
aking over cargoes when required CPC 748*)	(3) None	(3) None	
	(4) Unbound except as indicated in the horizontal section	(4) Unbound except as indicated in the horizontal section	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or SubsectorLimitation onLimitation onMarket AccessNational Treatment	Additional Commitments		
Vessel salvage and refloating services(not applicable in harbour) (CPC 74540)	<ul><li>(1) None</li><li>(2) None</li></ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	
(Vessels salvage services provided on ocean and seas. Such services consist of recovering distressed and sunk vessels\ and their cargoes,	(3) None	(3) None	
including the raising of sunken vessels, the righting of capsized vessels and the refloating of stranded vessels)	(4) Unbound except as indicated in the horizontal section	(4) Unbound except as indicated in the horizontal section	
Maritime Freight Forwarding Services (CPC 7480)	(1) None	(1) None	
	(2) None	(2) None	
Consist of organising and monitoring shipment operations on behalf of shippers, through the procurement of transport and related services, reparation of documentation and provision of business information	(3) Only through a representative office, regional office or locally- incorporated joint- venture corporation with Malaysian individuals or Malaysian-controlled corporations or both. Foreign equity allowable up to 49%	(3) None	
	(4) Unbound except as indicated in the horizontal section	(4) Unbound except as indicated in the horizontal section	

Modes of supply: (1) Cross-borde	er supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
12. OTHER SERVICES			
Skills training services	(1) None	(1) None	
covering the provision of training for technical, supervisory and production	(2) None	(2) None	
<ul> <li>related functional levels in new and emerging technologies as follows:</li> <li>1) automated manufacturing technology;</li> <li>2) advanced materials technology;</li> <li>3) biotechnology;</li> <li>4) electronics;</li> <li>5) information technology; and</li> <li>6) avionics/aviation technology</li> </ul>	(3) Only through a locally incorporate joint-venture corporation with Malaysian individuals or Malaysia controlled corporations or both an aggregate foreign shareholding in the joint-venture corporation shall not exceed 30 per cent; and Establishment of local branches requires additional licenses		
(CPC 97090)	(4) Unbound except as indicated in the horizontal section	<ul> <li>(4) Unbound except for the categories of natural persons referred to under market access</li> </ul>	

# MALAYSIA - SCHEDULE OF SPECIFIC COMMITMENTS

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

## ANNEX I

## Annex to Additional Commitments on Telecommunication Services

Principles	Procedural Requirements
1. Competition safeguards	The regulatory body must take measures to:
	<ul> <li>Maintain fair competition among network operators;</li> <li>Safeguards the interest of consumers;</li> </ul>
2. Universal Service	<ul> <li>Ensure that network operators contribute to Universal Service Obligation particularly the extension of services into rural and other undeserved areas as stipulated in the licences;</li> </ul>
3. Public availability of licensing criteria	<ul> <li>To advise other network operators on the licensed status of each network operator including terms and conditions pertaining to the operator's licence which govern the right of the licensee to interconnect with operators;</li> </ul>
4. Independent regulator	To exercise its functions with respect to the conduct of telecommunications operators and the running of telecommunications services in Malaysia as provided for under Section 3B of the Telecommunications Act;
5. Interconnection arrangements	To ensure that the following principles pertaining to interconnection arrangements are adhered to:
	<ul> <li>Interconnection and access between network operators shall be on an equitable and non-discriminatory basis;</li> </ul>
	<ul> <li>Charges for interconnection facilities and services provided by network operators shall be fair and equitable;</li> </ul>
	<ul> <li>The technical qualities of interconnect facilities and services provided by network operators shall be of no less quality than that provided by them within their own networks;</li> </ul>
	<ul> <li>A domestic network operator in any of the market segments shall not abuse its market power to limit access to essential facilities only for interconnection;</li> </ul>
	<ul> <li>The network operator that provides the access connection to the customer should be allowed to tell him (the customer);</li> </ul>
	<ul> <li>No cross-subsidies should be allowed between carriers whereby one carrier has to bear an inequitable share of the Universal Service Obligation burden where the said share is not proportional to its market share.</li> </ul>

## MALAYSIA - FINAL LIST OF ARTICLE II (MFN) EXEMPTIONS

Sector or Subsector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
All Sectors	Liberalization of measures affecting movement of foreign semi-skilled and unskilled workers into Malaysia may be carried out in a differentiated manner based on reasons including proximity, either contiguous or regional, religious and/or cultural compatibility	All countries	Indefinite	<ul> <li>The measure is required to:</li> <li>(1) maintain the arrangements under existing bilateral agreements; and</li> <li>(2) ensure that the movement of foreign semi-skilled and unskilled workers contributes to the social stability and industrial harmony in Malaysia</li> </ul>
All sectors	Waiver of measures in existing or future policies limiting foreign equity or interests in companies and businesses in Malaysia shall be carried out in a preferential and differentiated manner	All countries	Indefinite	The measure would be applied in a differentiated manner to those investments that match Malaysia's specific development requirements with the abilities and facilities provided by foreign enterprises and their home countries. The objective is to maximize economic benefits of foreign participation in the Malaysian economy.
Advertising services	20 per cent foreign content limitation for advertising is waived for these countries	Brunei Darussalam Indonesia Philippines Singapore Thailand	5 years	The measure is required to promote intra-ASEAN tourism

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# LAO PDR

Schedule of Specific Commitments

AC-TIS/SC2/LAO

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
I. HORIZONTAL COMMITMENTS					
ALL SECTORS INCLUDED IN THIS SCHEDULE	a	orrowing from abroad by banks nd enterprises shall be approved y the Bank of the Lao PDR.	(1)	As indicated in the market access column.	
	to fo b c to a P B fo U	resident of Lao PDR who intends o invest directly or indirectly in a preign country shall be approved y the concerned authorized rganizations. The transfer of fund o be invested abroad shall be pproved by the Bank of the Lao DR. ringing out of the Lao PDR the preign currency more than 2,000 IS\$ shall be approved by the Bank f the Lao PDR.	(2)	As indicated in the market access column.	
	s fc -	commercial presence of foreign ervice suppliers can be in the ollowing form: A joint venture with one or more domestic Lao investors, A wholly foreign-owned enterprise 1 A branch or representative office	(3)	Foreign service suppliers in the Lao PDR may lease land within the Lao PDR and transfer their leasehold interest; and they may own improvements on land and other moveable property and transfer those ownership interest.	

<sup>&</sup>lt;sup>1</sup>100% foreign invested Companies

odes of supply: (1) Cross-border su Sector or Subsector	upply (2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
	The commercial presence of foreign service supplier shall be subject to approval of the concerned competent authority and of licensing by the Foreign Investment Management committee of the Lao PDR. The joint venture is established and regulations of the Lao PDR. It is jointly owned and operated by one or more legal foreign investors/service suppliers and by one or more legal domestic Lao investors. The activities and relationship of its parties shall be governed by the contract between its parties and the Joint Venture's Articles of Association, in accordance with the laws and regulations of the Lao PDR. Foreign investors/service suppliers in a joint venture must contribute a minimum portion 30% of the total equity investment in that venture.	Foreign enterprises subject to the Law on Promotion and Management of Foreign Investment in the Lao PDR shall pay an annual profit tax, calculated in accordance with the provisions of the applicable laws and regulations of the Lao PDR. Other Lao taxes, duties and fees shall also be payable in accordance with the applicable laws and regulations of the Lao PDR.	

des of supply: (1) Cross-border s Sector or Subsector	supply (2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural person Additional Commitments
	investment/service supplier registered under the laws and regulations of the Lao PDR. By one or more legal foreign investors without the participation of legal domestic Lao investors. The enterprise established in the Lao PDR may be either a new company or a branch or representative office of a foreign company. The incorporation and registration of a foreign investment shall be in conformity with the Enterprise/Business Law of the Lao PDR. The terms of operations of an enterprise with foreign owned capital and of a business cooperation contract shall be specified in the investment license of each project in accordance with the laws and regulations of the Lao PDR. The branch or representative office of a foreign company shall have articles of Association which shall be consistent with the laws and regulations and the Business Law of the Lao PDR and subject to the approval of the Foreign Investment Management Committee of the Lao PDR.		

reatment Commitments ppliers and their working within the	Limitation on National Treatment (4) Foreign service suppliers and their	Limitation on Market Access	Sector or Subsector
ppliers and their working within the			
working within the	(4) Foreign service suppliers and their		
nal income tax, at rcent (10%) of	foreign personnel working within the Lao PDR shall pay to the Lao Government personal income tax, a a flat rate of ten percent (10%) of their income earned in the Lao PDR	<ul> <li>shall be subject to the law on Promotion and Management of Foreign Investment in the Lao PDR and the regulations on immigration.</li> <li>However, foreign enterprises have the right to employ skilled and expert foreign personnel when necessary and with the approval of the competent authority of the Government of the Lao PDR.</li> <li>Facilitation for the entry into, travel within, stay within, and exit from the Lao territory of foreign investors/service suppliers, their foreign personnel, and the immediate family members of those investors, service suppliers and those personnel will be granted by the Government of the Lao PDR. All such persons are subject to and must obey the above mentioned laws and related regulations while they are on the Lao territory. Foreign investors/service supplies</li> </ul>	
		immediate family members of those investors, service suppliers and those personnel will be granted by the Government of the Lao PDR. All such persons are subject to and must obey the above mentioned laws and related regulations while they are on the Lao territory.	

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
II. SECTOR-SPECIFIC COMMITMI	ENTS				
1. BUSINESS SERVICES					
A. Professional Services	(1)	None	(1)	None	
(b) Architectural Services (CPC 8671)	(2)	None	(2)	None	
	(3)	As specified in the horizontal section	(3)	As specified in the horizontal section	
	(4)	As specified in the horizontal section	(4)	As specified in the horizontal section	
(c) Engineering services (CPC 8672)	(1)	None	(1)	None	
<ul><li>(d) Integrated engineering services</li><li>- Integrated engineering services</li></ul>	(2)	None	(2)	None	
<ul> <li>for transportation infrastructure turnkey projects (CPC 86731)</li> <li>Integration engineering and project management services (CPC 86732)</li> </ul>	(3)	<ul><li>a) As specified in the horizontal Section</li><li>b) Not applied for public funded and foreign granted project</li></ul>	(3)	Unbound	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section	

Modes of supply: (1) Cross-border su	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ul> <li>Integrated engineering services for construction of manufacturing turnkey projects</li> </ul>	(1)	None	(1)	None	
(CPC 86733)	(2)	None	(2)	None	
	(3)	Joint venture with Lao services Suppliers is required and foreign equity Participation limited 2/3.	(3)	As indicated in the horizontal section	
	(4)	As indicated in the horizontal section	(4)	As indicated in the horizontal section	
(e) Urban Planning and landscape Architectural services	(1)	None	(1)	None	
<ul> <li>Urban planning services (CPC 86741)</li> </ul>	(2)	None	(2)	None	
<ul> <li>Landscape architectural Services (CPC 86742)</li> </ul>	(3)	<ul><li>a) As per specified in the horizontal section</li><li>b) Not applied for public funded and foreign granted project</li></ul>	(3)	Unbound, except as indicated in the horizontal section	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section	

Modes of supply: (1) Cross-border si Sector or Subsector	ирріу	(2) Consumption abroad Limitation on		(3) Commercial presence Limitation on	(4) Presence of natural persons Additional
		Market Access		National Treatment	Commitments
(f) Computer and related services	(1)	None	(1)	None	
<ul> <li>Consultancy services related to the installation of computer hardware (CPC 841)</li> </ul>	(2)	None	(2)	None	
<ul> <li>Software implementation services (CPC 842)</li> </ul>	(3)	As per specified in the horizontal commitments	(3)	Same as mention in market access	
- Database services (CPC 844)	(4)	this has to be inconsistence with the Labour Law and Law on the Promotion And Management of the Foreign Investment	(4)	Same as mention in market access and in Law on taxation	
<ul> <li>Data processing services, Excluded sensitive data and for</li> </ul>	(1)	None	(1)	None	
non-commercial purpose (CPC 843)	(2)	None	(2)	None	
<ul> <li>Other: Maintenance and repair services of Computer (Part of CPC 84500)</li> </ul>	(3)	As per specified in the horizontal commitments	(3)	Same as mention in market access	
· · · · · · /	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section	

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(h) Research and development services	(1)	None	(1)	None	
<ul> <li>R&amp;D services on natural and</li> <li>engineering</li> <li>(CPC 851)</li> </ul>	(2)	None	(2)	None	
<ul> <li>Research and experimental</li> <li>department services</li> <li>(CPC 852)</li> <li>Interdisciplinary R&amp;D</li> </ul>	(3)	Joint venture with Lao services supplier is required	(3)	Unbound	
services - (CPC 853)	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section	

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# INDONESIA

Schedule of Specific Commitments

AC-TIS/SC2/INO

Modes of supply: (1) Cross-border s	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
I. HORIZONTAL COMMITMENTS	6		
ALL SECTORS INCLUDED IN THIS SCHEDULE	<ul> <li>(3) Commercial Presence of the foreign service provider(s) may be in the form of joint venture and/or representative office, unless mentioned otherwise.</li> <li>Joint venture should meet the following requirements: <ul> <li>(i) should be in the form of Limited Liability Enterprise (Perseroan Terbatas/PT),</li> <li>(ii) not more than 49% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT), may be owned by foreign partner(s).</li> </ul> </li> </ul>	<ul> <li>(3) Land Acquisition Undang-Undang Pokok Agraria (Land Law) No. 5 of 1960 stipulates that no foreigners (juridical and natural persons) are allowed to own land. However, a joint venture enterprise could hold the right for land use (Hak Guna Usaha) and building rights (Hak Guna Bangunan), and they may rent/lease land and property.</li> <li>Any juridical and natural persons should meet professional qualification requirements.</li> </ul>	
	(4) Subject to Indonesian Labour and Immigration Laws and Regulations, only directors, managers and technical experts/advisors, unless mentioned otherwise, are allowed to stay for two years and could be extended for a maximum two times subject to two years extension each time. Manager and technical experts (intra corporate transfer) are allowed based on an economic needs test.	<ul> <li>(4) Expatriate Charges Any foreign natural persons supplying services are subject to charges levied by Governments</li> <li>Labour Laws and Regulations. Any expatriate employed by a joint- venture enterprise, representatives office, and/or other types of juridical person and/or an individual services provider must hold a valid working permit issued by the Ministry of Manpower and Transmigration</li> </ul>	

	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural person
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	The entry and temporary stay of		
	business visitor(s) is (are) permitted		
	for a period of 60 days and could		
	be extended maximum for 120		
	days.		
	uays.		
efinitions:			
	entrusted by the shareholders of a services pr		d direction of the enterprise, and
gally responsible to act on behalf of th	e enterprises inside and/or outside of the cou	rt.	
rom the board of directors of the busine	ice supplier who primarily directs the manage ess, including directing the service supplier or employee or having the authority to hire or find	a department or sub-division thereof, superv	ising or controlling the work of oth
supervisory, professional or managena	employee of having the authority to hire of hi	e of recommend such of other personnel act	ions.
	mployed by a service supplier who possesse edge or (ii) knowledge essential or proprietal to		
	n undertaking between one or several foreign a new statutory body according to Indonesiar		ure, to handle one or several
<b>'Joint venture Enterprise":</b> A joint ver cooperation between foreign capital and	nture enterprise is a legal entity organized unc I Indonesian ( national) capital.	ler Indonesian law and having its domicile in l	ndonesia, in the form of
'Contract Management": Contract ma	nagement is a contract organized under Indo	nesian law in the form of cooperation on man	agement of temporary nature
petween Indonesian (national) capital a	nd foreign capital.		

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
II. SECTOR-SPECIFIC COMMITMENT	S				
CONSTRUCTION AND RELATED ENGINEERING SERVICES	(1)	Unbound*	(1)	Unbound*	
A. General construction work for	(2)	None	(2)	Unbound	
building Construction work for building (CPC 512 except CPC 51210)	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
B. General construction work for civil engineering	(1)	Unbound*	(1)	Unbound*	
Construction work for civil engineering	(2)	None	(2)	Unbound	
(CPC 513)	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
C. Installation and assembly work	(1)	Unbound*	(1)	Unbound*	
Assembly and erection of prefabricated construction (CPC 514)	(2)	None	(2)	Unbound	
	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
D. <u>Other</u>	(1)	Unbound*	(1)	Unbound*	
<ul> <li>Pre-erection work at construction system (CPC 511 except CPC 51110</li> </ul>	(2)	None	(2)	Unbound	
and 51113)	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ul> <li>Steel binding and erection (incl. welding) (CPC 51550)</li> </ul>		Unbound*	(1)	Unbound*	
	(2)	None	(2)	Unbound	
		<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
		As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Modes of supply: (1) Cross-border s	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ul> <li>Renting Services related to equipment for construction or demolition of building or civil engineering works, with operator (CPC 518)</li> </ul>	(1) (2)	Unbound* None	(1) (2)	Unbound* Unbound	
	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> <li>As specified in the Horizontal Section</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> <li>As specified in the Horizontal Section</li> </ul>	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ul> <li>Foundation work including pile driving (CPC 51510)</li> </ul>	(1) (2)	Unbound* None	(1) (2)	Unbound* Unbound	
	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Conton on Cubersten		Limitation on		Limitation on	Additional
Sector or Subsector		Market Access		National Treatment	Commitments
Gas fitting construction work (CPC 51630)	(1)	Unbound*	(1)	Unbound*	
	(2)	None	(2)	Unbound	
	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

		Limitation on		Limitation on	Additional
Sector or Subsector		Market Access		National Treatment	Commitments
Fire alarm construction work (CPC 51642)	(1)	Unbound*	(1)	Unbound*	
	(2)	None	(2)	Unbound	
	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Burglar alarm system construction work (CPC 51643)	(1) (2)	Unbound* None	(1) (2)	Unbound* Unbound	
	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Sector or Subsector		Limitation on		Limitation on	Additional
		Market Access		National Treatment	Commitments
Lift and escalator construction work (CPC 51691)	(1)	Unbound*	(1)	Unbound*	
	(2)	None	(2)	Unbound	
	(3)	<ul> <li>(a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	(3)	<ul> <li>(a)1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4)	As specified in the Horizontal Section	(4)	As specified in the Horizontal Section	

Modes of supply: (1) Cross-borde		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
TOURISM AND TRAVEL RELATED	) SERVICES		
Hotel (CPC 64110)	(1) None	(1) None	
	(2) None	(2) None	
	(3) In Eastern Part of Indonesia, Bengkulu, Jambi, 100% of cap share can be owned by foreig investor		
	<ul> <li>(4) Unbound, except for: <ul> <li>a. Top Management Level ir</li> <li>Hotel business comprised</li> <li>General Manager</li> <li>Food and Beverage Manager</li> <li>Resident Manager</li> <li>Comptroller</li> <li>Marketing Director</li> </ul> </li> <li>b. Highly-skilled Professional comprised of: <ul> <li>Executive Chef</li> <li>Sous Chef</li> <li>Specialty Cook</li> </ul> </li> </ul>	of:	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Meal Serving Services with Full Restaurant Services	(1)	None	(1)	None	
(CPC 64210)	(2)	None	(2)	None	
	(3)	Unbound, except in certain parts of East Indonesia (Sulawesi, Papua, Mollucas, Nusa Tenggara), foreign equity participation is permitted up to 49%	(3)	Subject to prevailing local government's laws regarding to the moral or public order in accordance with Article XIV (a) of the GATS	
	(4)	Unbound, <i>except for:</i> - Top Management Level - Highly-Skilled Professionals	(4)	<ol> <li>As specified in the Horizontal Section</li> </ol>	

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
Tourism Consultancy Services (CPC 91136)	(1)	None	(1)	None		
	(2)	None	(2)	None		
	(3)	Must be registered to Indonesian Ministry of Justice as Indonesian company. In the case of cooperation with a national company, it is required to do joint venture, joint operation and contract management	(3)	Unbound		
	(4)	Unbound	(4)	As specified in the Horizontal Measures		

Modes of supply: (1) Cross-border supply		· · · ·		(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
International Hotel Operator (CPC 91135)	(1)	None	(1)	None		
	(2)	None	(2)	None		
	(3)	Must be registered to Indonesian Ministry of Justice as Indonesian company. In the case of cooperation with a national company, it is required to do contract management	(3)	Unbound		
	(4)	<ul> <li>Unbound, except for:</li> <li>a. Top Management Level in Hotel business comprised of: <ul> <li>General Manager</li> <li>Food and Beverage Manager</li> <li>Resident Manager</li> <li>Comptroller</li> <li>Marketing Director</li> </ul> </li> <li>b. Highly-skilled Professionals comprised of: <ul> <li>Executive Chef</li> <li>Sous Chef</li> <li>Specialty Cook</li> </ul> </li> </ul>	(4)	As specified in the Horizontal Section		

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ul><li>Tourist Resorts including:</li><li>Hotels (3,4, and 5 star)</li></ul>	(1)	None	(1)	None	
<ul> <li>Marinas</li> <li>Golf Courses and other Sport Facilities</li> </ul>	(2)	None	(2)	None	
i adinues	(3)	In Eastern Part of Indonesia, Bengkulu and Jambi, 100% of capital share can be owned by foreign investor	(3)	<ul> <li>a. Higher paid-up capital is required of foreign services suppliers than of domestic suppliers. This measure will be eliminated in the year 2020.</li> <li>b. Only 3,4, or 5 starred hotels are permitted</li> </ul>	
	(4)	Unbound, except for Resort Manager	(4)	As specified in the Horizontal Section	
Travel Agent and Tour Operator (TA & TO)	(1)	None	(1)	None	
(CPC 74710)	(2)	None	(2)	None	
	(3)	Maximum service providers 30 TA & TO	(3)	Tour operator must be Travel Agent located in Jakarta and Bali	
	(4)	Unbound except for technical advisor	(4)	As specified in the Horizontal Section	

Modes of supply: (1) Cross-border s	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
ENERGY SERVICES					
General condition on energy service - Indonesia's Schedule of Specific Co		ents on energy services sector based	on 2 <sup>nd</sup>	Revised Indonesian proposal of energ	gy services classification
Core analysis and other Lab Test, only for Isotop Analysis (1A.2.7.3)	(1)	None	(1)	None	
	(2)	None	(2)	None	
		Joint operation through a representative office in Indonesia	(3)	As specified in the Horizontal Section	
		Unbound, except for directors and technical experts	(4)	As specified in the Horizontal Section	
Geological and geophysical services, only for seismic data acquisition	(1)	None	(1)	None	
(1A.1.4.1.1)	(2)	None	(2)	None	
		Joint operation through a representative office in Indonesia	(3)	As specified in the Horizontal Section	
		Unbound, except for directors and technical experts	(4)	As specified in the Horizontal Section	

Modes of supply: (1) Cross-border s	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Liquefaction and gasification only for coal	(1)	None	(1)	None	
<ul> <li>Coal liquefaction (2.4.4.4)</li> <li>Coal Gasification (2.4.4.5)</li> </ul>	(2)	None	(2)	None	
	(3)	Joint operation through a representative office in Indonesia	(3)	As specified in the Horizontal Section	
	(4)	Unbound, except for directors and technical experts	(4)	As specified in the Horizontal Section	

Mode	S of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	ICIAL SERVICES anking					
Gener	al condition on Non Bank	ing Finai	ncial Services Sub-sector :			
1)	All market access and nation 2020 subject to similar com			on Ba	inking Financial Services Sub-sec	tors will be eliminated by the year
2)	percentage share of owner	ship as s	tipulated in the respective sharehous	older	g laws and regulations. The conditi agreement establishing the existin Il take place without the consent o	g individual joint venture in non
3)	In addition to the Horizontal Measures, temporary entry will be granted to technical expert(s)/advisor(s) for no longer than 3 (three) months per person for any given year.					
4)	Share of non-bank financia	al compar	nies listed in the stock exchange n	nay be	e 100% owned by foreign investors	8.
5)	In relation to the presence stay of 3 (three) years and			s, and	experts/advisors can be assumed	by expatriates with maximum
6)	All joint venture companies	shall pro	ovide training for their employees.			
Factori (CPC 8	ng Services 1113)	(1)	None	(1)	None	
		(2)	None	(2)	None	
			As specified in the Horizontal Section and General Conditions.	(3)	As specified in the General Conditions.	
			Unbound except as indicated in the Horizontal Section	(4)	As specified in the Horizontal Section.	

Modes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
TRANSPORT SERVICES					
A. Air Transport Services					
a. Aircraft repair and maintenance service	(1)	None	(1)	None	
	(2)	None	(2)	None	
		Foreign service suppliers should be limited entity in accordance with Indonesian Law and regulations and have a permanent office in Indonesia, with maximum foreign equity 49%.	(3)	None	
		Unbound except as indicated in horizontal commitments	(4)	Unbound except as indicated in horizontal commitments	

Modes of supply: (1) Cross-border	Supply	(2) Consumption abroad Limitation on		(3) Commercial presence Limitation on	(4) Presence of natural PErSONS Additional
Sector or Subsector		Market Access		National Treatment	Commitments
<ul> <li>b. Computer reservation system (CRS) services</li> </ul>	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Foreign CRS services should be limited entity in accordance with Indonesian Law and regulations and have a permanent office in Indonesia, with maximum foreign equity 49%.	(3)	None	
	(4)	Unbound except as indicated in horizontal commitments	(4)	Unbound except as indicated in horizontal commitments	
c. Selling and marketing	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Foreign Sales and Ticketing services should be limited entity in accordance with Indonesian Law and regulations and have a permanent office in Indonesia, with maximum foreign equity 49%.	(3)	None	
	(4)	Unbound except as indicated in horizontal commitments	(4)	Unbound except as indicated in horizontal commitments	

Modes of supply: (1) Cross-borde	r supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
B. Maritime Transport					
<ul> <li>a. Passenger Transportation (Excluding Cabotage) (CPC 7211)</li> </ul>	(1)	None	(1)	None*)	Access to and use of port facilitie in the port which is opened for
(CFC 7211)	(2)	None	(2)	None	international shipping
	(3)	Only through joint venture corporation, with foreign equity share allowable up to maximum 49%	(3)	Foreign shipping company is obliged to appoint Indonesian shipping company as its General Agents	
	(4)	As specified in the Horizontal section	(4)	As specified in the Horizontal section	
B Freight Transportation (Excluding Cabotage)	(1)	None	(1)	None*)	Access to and use of port facilitie in the port which is opened for
(CPC 7212)	(2)	None	(2)	None	international shipping
	(3)	Only through joint venture corporation, with foreign equity share allowable up to maximum 49%	(3)	Foreign shipping company is obliged to appoint Indonesian shipping company as its General Agents	
	(4)	As specified in the Horizontal section	(4)	As specified in the Horizontal section	

Modes of supply: (1) Cross-border s Sector or Subsector		(2) Consumption abroad Limitation on Market Access		(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
c. Maritime cargo handling Services	(1)	Unbound due to lack of technical feasibility	(1)	Unbound due to lack of technical feasibility	
	(2)	None	(2)	None	
	(3)	Only through joint venture corporation, with foreign equity share allowable up to maximum 49%	(3)	As indicated in the horizontal section	
	(4)	As indicated in the horizontal section	(4)	As indicated in the horizontal section	
d. Rental of vessel without crew	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Unbound due to lack of technical feasibility	(3)	As indicated in the horizontal section	
	(4)	As indicated in the horizontal section	(4)	As indicated in the horizontal section	
Notes (Maritime) :					

shipping agency company

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# CAMBODIA

Schedule of Specific Commitments

AC-TIS/SC2/CAM

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
A. HORIZONTAL COMMITMEN	TS APPLICABLE TO SECTORS LISTED I	N THE SECTORAL PART OF THE SCH	EDULE
Subsidies		(3), (4) Unbound for subsidies, including for research and development.	
Tax measures		(1), (2), (3) None with respect to taxes	
Land		(3) Non-Cambodian natural and juridical persons may lease but not own land.	
Acquired rights	The conditions of ownership, management, operation, juridical form and scope of activities as set out in a license or other form of approval establishing or authorizing the operation or supply of services by an existing foreign service supplier, will not be made more restrictive than those in existence as of the date of Cambodia's accession to the WTO.		
Investment incentives	<ul> <li>(3) Investors, seeking incentives under the provisions of the Law on Investment, shall have the obligation to provide adequate and consistent training to Cambodian staff, including for promotion to senior positions.</li> </ul>	(3) None	
Presence of natural persons	<ul> <li>(4) Unbound except for measures concerning the entry and temporary stay of a natural person who falls in one of the following categories:</li> <li>Business visitors</li> </ul>	<ul> <li>(4) Unbound, except for measures affecting the categories referred to under market access.</li> </ul>	

Modes of supply: (1) Cross-borde Sector or Subsector	r supply (2) Consumption abroad Limitation on Market Access	(3) Commercial presence Limitation on National Treatment	(4) Presence of natural persons Additional Commitments
	A natural person who: - enters Cambodia for the		
	purposes of participating in business meetings, establishing business contacts including negotiations for the sale of		
	<ul> <li>services and/or other similar activities;</li> <li>stays in Cambodia without receiving income from within Cambodian sources;</li> </ul>		
	<ul> <li>does not engage in making direct sales to the general public or supplying services.</li> </ul>		
	Entry visa for business visitors shall be valid for a period of 90 days for an initial stay of 30 days, which may be extended.		
	Persons responsible for setting up of a commercial establishment: Persons working in an executive or managerial position, receiving remuneration from an entity as		
	defined below, who are responsible for the setting up, in Cambodia, of a commercial presence of a service provider of a Member, that will		
	support employment of persons described in a, b, and c below. The subject persons are not subject to a maximum duration of stay.		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Intra-Corporate Transferees		
	Natural persons who have been		
	employed by a juridical person of		
	another member for a period of not		
	less than 1 year and who seek		
	temporary entry to provide services		
	through a branch, subsidiary and		
	affiliate in Cambodia and who are:		
	a) Executives: without requiring		
	compliance with labour market tests,		
	persons within an organization who		
	primarily direct the management of		
	the organization, exercise wide		
	latitude in decision-making, and		
	receive only general supervision or		
	direction from higher-level		
	executives, the board of directors, or		
	shareholders of the business.		
	Executives would not directly		
	perform tasks related to the actual		
	supply of a service or services of the		
	organization.		
	b) <u>Managers</u> : without requiring		
	compliance with labour market tests,		
	natural persons employed by a		
	juridical entity and who possess		
	knowledge at an advanced level of		
	expertise or proprietary knowledge of		
	a juridical entity product, service,		
	research, equipment, techniques, or		
	management, and who primarily direct the organization or a		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	department of the organization; supervise and control the work of other supervisory, professional or managerial employees; have the authority to hire and fire or recommend hiring, firing or other personnel actions; and exercise discretionary authority over day-to- day operations. They do not include first-line supervisors, unless the employees supervised are professionals, nor do they include employees who primarily perform tasks necessary for the supply of the service.		
	c) <u>Specialists</u> : Natural persons, within an organization who possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organization's services, research equipment, techniques, or management.		
	Temporary residency and work permit is required for the natural persons in the categories defined under intra-corporate transferees. Such permits are issued for two years and may be renewed annually up to maximum of total five years.		

Мо	des of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence (4) Presence of natural persons
	Sector or Subsector	Limitation on	Limitation on Additional
		Market Access	National Treatment Commitments
Β.	SECTOR-SPECIFIC COMMIT	MENTS	
Ι.	BUSINESS SERVICES		
1.	Professional Services		
(a)	Legal services	(1) None	(1) None
	(CPC 861):	(2) None	(2) None
		(3) In commercial association with	(3) None
		Cambodian law firms <sup>1</sup> , and may	
		not directly represent clients in	
		courts.	(4) Unbound, except as indicated in
		(4) Unbound, except as indicated in	the horizontal section.
		the horizontal section.	
	Foreign legal consultancy on	(1) None	(1) None
	law of jurisdiction where service	(2) None	(2) None
	supplier is qualified as a lawyer	(3) None	(3) None
	(including home country law,	(4) Unbound, except as indicated in	(4) Unbound, except as indicated in
	third country law, and	the horizontal section.	the horizontal section.
(1.)	international law)		
(b)	Accounting, auditing,	(1) None, except must have	(1) None
	bookkeeping	commercial presence in	
	(CPC 86211, 86212, 86220)	Cambodia for auditing services.	
		(2) None (3) None	(2) None (3) None
		<ul><li>(3) None</li><li>(4) Unbound, except as indicated in</li></ul>	<ul><li>(3) None</li><li>(4) Unbound, except as indicated in</li></ul>
		the horizontal section	the horizontal section.
(c)	Taxation services (CPC 8630)	(1) None	(1) None
$(\mathbf{U})$		(1) None	(2) None
		(3) None	(3) None
		(4) Unbound, except as indicated in	(4) Unbound, except as indicated in
		the horizontal section	the horizontal section

If legal services provided in foreign law (including home country and third country law) and international law, the commercial association with Cambodian law firms is not required. Commercial association is understood to include any commercial arrangement and does not imply a specific juridical form.

	Sector or Subsector	Limitation on Market Access	Limitation on Additional National Treatment Commitments
(d)	Architectural services (consulting, planning or design services) (CPC 8671)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>
(e) (f) (g)	Engineering services (CPC 8672) Integrated engineering services (CPC 8673) Urban planning and landscape architectural services (CPC 8674)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>
(h)	Specialized medical services (CPC 93122) Dental services (CPC 93123**) These services are limited only to orthodontic services, oral surgery, and other specialized dental services	<ul> <li>(1) Unbound</li> <li>(2) None</li> <li>(3) Provision of services is permitted through a joint venture with Cambodian juridical persons</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	<ul> <li>(1) Unbound</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>
2.	Computer and Related Services		
(a) (b)	services (CPC 842)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>
(c) (d) (e)	Data processing services (CPC 843) Data base services (CPC 844) Other (CPC 845+849)		

	Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
5.	Rental/Leasing Services without Operators			
(d)	Renting and leasing of studio recording equipment (CPC 83109**)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal section.</li> </ol>	
6.	Other Business Services			
(a)	Advertising services (CPC 871)	<ul> <li>(1), (2), (3) Unbound until 31 December 2008.</li> <li>(4) Unbound, except as indicated in</li> </ul>	<ul> <li>(1), (2), (3) Unbound until</li> <li>31 December 2008.</li> <li>(4) Unbound, except as indicated in</li> </ul>	Cambodia will undertake commitment no later than 1 January 2009.
		the horizontal section	the horizontal section	
(b)	Market research services (CPC 86401)	<ul><li>(1) None</li><li>(2) None</li></ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	
(c)	Management consulting services (CPC 865)	<ul><li>(3) None</li><li>(4) Unbound, except as indicated in</li></ul>	<ul><li>(3) None</li><li>(4) Unbound, except as indicated in</li></ul>	
(d)	Services related to man. Consulting (CPC 866)	the horizontal section.	the horizontal section.	
(e)	Technical testing and analysis services (CPC 8676)			
(h)	Services incidental to mining (CPC 883**)	<ul><li>(1) None</li><li>(2) None</li></ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	
(j)	Services incidental to energy distribution (887**) Exclusively covers only consultancy services related to the transmission and distribution on a fee or contract basis of electricity, gaseous fuels and steam and hot water to household, industrial, commercial and other users	<ul> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	

Modes of s	supply: (1) Cross-border	supp	ly (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Se	ector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
of Pers (CPC a (m) Engine and te service	872) eering related scientific chnical consulting es (CPC 8675) ging services	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section.	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section.	
II. COMM	<b>IUNICATION SERVICES</b>					
2. Courie	er Services					
Courier ser	vices (CPC 7512)	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section.	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section.	
	ommunication Services					
			tes for Scheduling Basic Telecom	Servi	ces Commitments" (S/GBT/W/2/Re	ev.1) and Market Access Limitations
	m Availability" (S/GBT/W/3)		Convises provided only even the	(4)	Convision provided only over the	Combodio undortolico obligationa
(CPC (b) Packe transm	telephone services 7521) t-switched data hission services 7523**)	(1)	Services provided only over the circuits leased from Telecom Cambodia. Starting no later than 1 January 2009: None	(1)	Services provided only over the circuits leased from Telecom Cambodia. Starting no later than 1 January 2009: None	Cambodia undertakes obligations contained in the Reference Paper attached.
<ul> <li>(c) Circuit transm (CPC)</li> <li>(d) Telex</li> <li>(e) Telegr</li> <li>(f) Facsin 7521**</li> </ul>	e-switched data hission services 7523**) services (CPC 7523**) raph services (CPC 7522) nile services (CPC *+ 7529**)		None Provided exclusively by Telecom Cambodia. Starting no later than 1 January 2009: None, except subject to requirement for local share holding of up to 49%.	(2) (3)	None Provided exclusively by Telecom Cambodia. Starting no later than 1 January 2009: None	
(g) Private	e leased circuit services	(4)	Unbound, except as indicated in	(4)	Unbound, except as indicated in	

Мо	des of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector	Limitation on	Limitation on	Additional
		Market Access	National Treatment	Commitments
	(CPC 7522**+7523**)	the horizontal section	the horizontal section	
(h) (i) (j) (k) (l) (m) (n)	E-mail (CPC 7523**) Voice-mail (CPC 7523**) On-line information and data base-retrieval (CPC 7523**) Electronic Data Interchange (CPC 7523**) Enhanced/value added facsimile services, incl. store and forward, store and retrieve (7523**) Code and protocol conversion On-line information and/or data processing (including transaction processing) (CPC 843**)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	
(0)	Other services: - Mobile services	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	<ul> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in</li> </ul>	Cambodia commits to permit censed suppliers of mobile elecommunications services choice of technology used in the supply of such services.
III.	CONSTRUCTION AND RELATED ENGINEERING SERVICES			
1.	General Construction Work for Buildings (CPC 512)	<ul><li>(1) Unbound*</li><li>(2) None</li><li>(3) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) None</li><li>(3) None</li></ul>	
2. 3.	General Construction Work for Civil Engineering (CPC 513) Installation and Assembly Work	<ul><li>(4) Unbound, except as indicated in the horizontal section</li></ul>	(4) Unbound, except as indicated in the horizontal section	

<sup>\*</sup> Unbound due to lack of technical feasibility.

Мс	odes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons	
	Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
4. 5.	(CPC 514; CPC 516) Building Completion and Finishing Work (CPC 517) Other (CPC 511, 515, 518)				
1V. 1.	DISTRIBUTION SERVICES Commission agents' services (CPC 621)	<ul> <li>(1), (2), (3) Unbound until 31 December 2008, thereafter, None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	Cambodia will undertake commitments no later than 1 January 2009.	
2.	Wholesale trade services Wholesale trade services of motor vehicles (CPC61111) Sales of parts of motor vehicles (CPC6113) Sales of motorcycles and related parts (CPC6121) Wholesale trade services of radio and television equipment, musical instruments and records, music scores and tapes (CPC62244)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>		
3. - -	Retailing services Retail sales of motor vehicles (CPC 61112); Sales of parts of motor vehicles (CPC 6113);	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>		

Мс	odes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector	Limitation on	Limitation on	Additional
		Market Access	National Treatment	Commitments
-	Sales of motorcycles and related parts (CPC 6121). For supermarkets and large department stores only <sup>2</sup> : Food and non-food retailing services (CPC631+632), excluding sales of pharmaceutical goods, medical and orthopaedic goods (CPC63211). Retailing services of radio and television equipment, music instruments, music scores, and audio and video records and			
5.	tapes (CPC 63234) Franchising services (CPC 8929)	<ul> <li>(1), (2), (3) Unbound until</li> <li>31 December 2008, thereafter,</li> <li>None</li> <li>(4) Unbound, except as indicated in</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in</li> </ul>	Cambodia will undertake commitments no later than 1 January 2009.
		the horizontal section	the horizontal section	
6. -	Other Retail sales of motor fuel (CPC 613)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in the horizontal section</li> </ul>	
V.	EDUCATIONAL SERVICES			
3. 4.	Higher education services (CPC 923) Adult education (CPC 924)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound except as indicated in</li> </ul>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>None</li> <li>Unbound except as indicated in</li> </ol>	Cambodia will seek to establish an independent national accrediting process for market purposes in education and professional services
5.	Other education services	the horizontal section	the horizontal section	which is in keeping with global

<sup>&</sup>lt;sup>2</sup> Large supermarkets and department stores are those of floor space no less than 2,000 m<sup>2</sup>.

	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment		lditional mitments
	(CPC 929)					practice.	
VI.	ENVIRONMENTAL SERVICES						
1.	Sewage services (CPC 9401)	(1) (2)	None None	(1) (2)	None None		
2.	Refuse disposal services (CPC 9402)	(3) (4)	None Unbound except as indicated in	(3) (4)	None Unbound except as indicated in		
3.	Sanitation and similar services (CPC 9403)		the horizontal section		the horizontal section		
4.	Other services						
-	Cleaning of exhaust gases (CPC 9404)						
-	Noise abatement services (CPC 9405)						
-	Nature and landscape						
	protection services						
	(CPC 9406)						
-	Other environmental services						
	not included elsewhere						
	(CPC 9409)						
VII.		nala					
<u>1.</u>	All insurance and insurance			(4)			
(a)	Life insurance services	(1)	Natural or juridical person can	(1)	None		
	(CPC 81211)		enter into contract only with the				
			insurance companies licensed				
			to carry out insurance business				
			in the Kingdom of Cambodia	$\langle \alpha \rangle$	News		
		(2)	None	(2)	None		
		(3)	None	(3)	None		
		(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section		
(b)	Non-life insurance services (CPC 8129)	(1)	None for marine, aviation, and transport insurance from 1	(1)			
	. ,		January 2009, or once a law				
			has been passed, the				

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	appropriate regulations in place and a local firm authorized, whichever comes first.		
	Until the conditions above are met, marine, aviation and transport insurance services may be supplied by insurance companies licensed to carry out insurance business in the Kingdom of Cambodia.		
	For all other non-life insurance services, natural or juridical persons can enter into contract only with the insurance companies licensed to carry out insurance business in the Kingdom of Cambodia.		
	<ul> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	<ul> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	
(c) Reinsurance and retrocession (CPC 81299)	<ul> <li>(1) None, except companies must reinsure 20% of their risk in Cambodia Re until 31 December 2008. Insurance contracts of total sum insured of less than or equal to USD 500,000 must be reinsured locally until 31 December 2008. Thereafter, None</li> </ul>	(1) None	
	(2) None	(2) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(3) None, except companies must reinsure 20% of their risk in Cambodia Re until 1 January 2008. Thereafter, None.</li> <li>(4) Unbound, except as indicated in</li> </ul>	<ul><li>(3) None</li><li>(4) Habourd except as indicated in</li></ul>	
	<ul><li>(4) Unbound, except as indicated in the horizontal section.</li></ul>	(4) Unbound, except as indicated in the horizontal section.	
<ul> <li>(d) Services auxiliary to insurance (including broking and agency services) (CPC 8140)</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal section.</li> </ol>	
2. Banking and other financial	services		
The commitments for subsectors (a), (b) and (d) refer to commercial banking only.			
<ul> <li>(a) Acceptance of deposits and other repayable funds from the public (CPC 81115 – 81119)</li> </ul>	<ul> <li>None, except deposits from the public must be reinvested in Cambodia</li> </ul>	(1) None	
(b) Lending of all types, including, inter alia, consumer credit, mortgage credit, factoring and financing of commercial	<ul> <li>(2) None</li> <li>(3) None, except only permitted through authorized financial institutions as banks</li> </ul>	<ul><li>(2) None</li><li>(3) None</li></ul>	
<ul> <li>transaction (CPC 8113);</li> <li>(d) All payment and money transmission service, including credit, charge and debit cards, traveller cheques and bankers drafts (CPC 81339<sup>3</sup>)</li> </ul>	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	

<sup>&</sup>lt;sup>3</sup> According to Services sectoral classification list, this refers to only part of the total range of activities covered by the CPC concordance.

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
<ul> <li>The commitments for subsectors (c) and (e) refer to commercial banking only.</li> <li>(c) Financial leasing <ul> <li>(e) Guarantees and commitments</li> </ul> </li> <li>(f) Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following</li> <li>(A) money market instruments (including cheques, bills, certificates of deposits);</li> <li>(B) foreign exchange</li> <li>(C) derivative products including, but not limited to, futures and options;</li> <li>(D) exchange rate and interest rate instruments, including products such as swaps, forward rate agreements;</li> <li>(F) other negotiable instruments and financial assets, including bullion</li> </ul> <li>(g) Participation in issues of all kinds of securities, including underwriting and placement as agency (whether publicly or</li>	<ul> <li>(1) Unbound</li> <li>(2) None</li> <li>(3) Unbound until related laws and regulations are established</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> <li>(1) Unbound</li> <li>(2) None</li> <li>(3) Unbound for subsectors (f) – (I), until the Government of Cambodia determines what types of entities can conduct these services, the related laws and regulation are established, and such business is authorized by the government or other relevant designated authority.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> <li>(1) None</li> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
services related to such issues; h) Money broking;			
<ul> <li>Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial, depository and trust services;</li> </ul>			
<ul> <li>j) Settlement and clearing services for financial assets, including securities, derivative products, and other negotiable instruments;</li> </ul>			
<ul> <li>Provision of financial information, and financial data processing and related software by suppliers of other financial services</li> </ul>			
<ol> <li>Advisory, intermediation and other auxiliary financial services on all the activities listed in subparagraphs (v) through (xv), including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy.</li> </ol>			

Мо	des of supply: (1) Cross-border	supply (2) Consumption abroad	1	(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector	Limitation on Market Access		Limitation on National Treatment	Additional Commitments
VIII	. HEALTH RELATED AND SO				
1.	Hospital services Ownership and management of private hospitals and clinics only	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None, except at least one director for technical matters must be Cambodian</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section	
IX.	TOURISM AND TRAVEL REI			the honzontal section	
1.	Hotels (CPC 64110)	<ul> <li>(1) None</li> <li>(2) None</li> <li>(3) None for hotel 3 stars or higher<sup>4</sup>.</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section	
	Restaurants (CPC 642, 643)	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) Permit is granted taking into account characteristics of the area<sup>5</sup></li> </ul>	(1) (2) (3)	Unbound* None Unbound	
2.	Travel agencies and tour operators services (CPC7471)	<ul> <li>(4) Unbound</li> <li>(1) None</li> <li>(2) None</li> <li>(3) None, except foreign equity participation limited to 51% for travel agencies</li> <li>(4) Unbound, except as indicated in the horizontal section.</li> </ul>	(4) (1) (2) (3) (4)	Unbound None None None Unbound, except as indicated in the horizontal section.	
3.	Tourist guides services	(1) None	(1)	None	

<sup>&</sup>lt;sup>4</sup> 3 stars hotel is defined as in the Fifth Draft Hotel Rating Classification of March 2003 which will be implemented in December 2003. <sup>5</sup> The main criteria are: the number of and impact on existing restaurants, historical and artistic characteristics of the location, geographic spread, impact on traffic conditions and creation of new employment.

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
(CPC 7472)	<ul> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section. Cambodian nationality requirement for tourist guides</li> </ul>	<ul> <li>(2) None</li> <li>(3) None</li> <li>(4) Unbound, except as indicated in the horizontal section</li> </ul>	
*	L AND SPORTING SERVICES		
<ul> <li>Other entertainment services n.e.c. (CPC 96199):</li> <li>Cinema theatre services, including cinema projection services</li> <li>XI. TRANSPORT SERVICES</li> </ul>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as provided in the horizontal section</li> </ol>	<ol> <li>None</li> <li>None</li> <li>None</li> <li>Unbound, except as indicated in the horizontal section</li> </ol>	
1. Maritime Services			
International transport (Freight and passengers) (CPC7211 and 7212), excluding cabotage	<ul> <li>(1) Unbound</li> <li>(2) Unbound</li> <li>(3) Unbound</li> <li>(4) Unbound</li> </ul>	<ul> <li>(1) Unbound</li> <li>(2) Unbound</li> <li>(3) Unbound</li> <li>(4) Unbound</li> </ul>	<ul> <li>Where not otherwise made available to the international maritime transport suppliers pursuant to Article XXVIII (c) (ii), no measures shall be applied which deny reasonable and non-discriminatory access to the following services:</li> <li>1. Towing and tug assistance;</li> <li>2. Provisioning, fuelling and watering;</li> <li>3. Garbage collecting and ballast waste disposal;</li> <li>4. Emergency repair facilities;</li> <li>5. Lightering and water taxi services;</li> <li>6. Ship agencies;</li> <li>7. Custom brokers;</li> <li>8. Stevedoring and terminal services;</li> <li>9. Surveying and classification</li> </ul>

AC-TIS/SC2/CAM

Мо	des of supply: (1) Cross-border	supp	bly (2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
						services.
3.	Air Transport Services					
-	Aircraft repair and maintenance services (CPC 8868) Selling and marketing of air transport services Computer Reservation System Services (CRS)	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section.	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section.	
6.	Road Transport Services					
(a) (b) (c)	Passenger transportation (CPC 7121 + 7122) Freight transportation (CPC 7123) Rental of commercial vehicles with operator (CPC 7124)	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section.	(1) (2) (3) (4)	None None Unbound, except as indicated in the horizontal section.	
(d) (e)	Maintenance and repair of road transport equipment (CPC 6112+8867) Supporting services for road transport services (CPC 744)	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section.	(1) (2) (3) (4)	None None None Unbound, except as indicated in the horizontal section.	
7.	Pipeline Transport Services					
(a) (b)	Transport of fuels (CPC 7131) Transport of other goods (CPC 7139)	(1)	through a contract of concession granted by the State	(1)	None	
		(2) (3)	on case-by- cases basis. None Services must be provided through a contract of	(2) (3)	None None	
		(4)	concession granted by the State on case-by-cases basis. Unbound, except as indicated in	(4)	Unbound, except as indicated in the horizontal section.	

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	the horizontal section.		

# **CAMBODIA - SCHEDULE OF SPECIFIC COMMITMENTS**

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

# **REFERENCE PAPER**

## <u>Scope</u>

The following are definitions and principles on the regulatory framework for the basic telecommunications services.

### **Definitions**

<u>Users</u> mean service consumers and service suppliers.

Essential facilities mean facilities of a public telecommunications transport network or service that:

- (a) are exclusively or predominantly provided by a single or limited number of suppliers; and
- (b) cannot feasibly be economically or technically substituted in order to provide a service.

<u>A major supplier</u> is a supplier which has the ability to materially affect the terms of participation (having regard to price and supply) in relevant market for basic telecommunications services as a result of:

- (a) control over essential facilities; or
- (b) use of its position in the market.
- 1. <u>Competitive safeguards</u>
- 1.1. <u>Prevention of anti-competitive practices in telecommunications</u>

Appropriate measures shall be maintained for the purpose of preventing suppliers who, alone or together, are a major supplier from engaging in or continuing anti-competitive practices.

1.2. Safeguards

# **CAMBODIA - SCHEDULE OF SPECIFIC COMMITMENTS**

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

The anti-competitive practices referred to above shall include in particular:

- (a) engaging in anti-competitive cross-subsidization;
- (b) using information obtained from competitors with anti-competitive results; and
  - (c) not making available to other services suppliers on timely basis technical information about essential facilities and commercially relevant information which are necessary for them to provide services.

# 2. <u>Interconnection</u>

- 2.1. This section applies to linking with suppliers, providing public telecommunications transport networks or services in order to allow the users of one supplier to communicate with users of another supplier and to access services provided by another supplier, where specific commitments are undertaken.
- 2.2. Interconnection to be ensured

Interconnection with a major supplier will be ensured at any technically feasible point in the network. Such interconnection is provided:

(a) under non-discriminatory terms, conditions (incl. technical standards and specifications) and rates and of a quality no less favourable than that provided for its own like services or for like services of non-affiliated service suppliers or for its subsidiaries or other affiliates;

(b) in a timely fashion, on terms, conditions (incl. technical standards and specifications) and cost-oriented rates that are transparent, reasonable, having regard to economic feasibility, and sufficiently unbundled so that the supplier need not pay for network components or facilities that it does not require for the service to be provided; and

(c) upon request, at points in addition to the network termination points offered to the majority of users, subject to charges that reflect the cost of construction of necessary additional facilities.

# 2.3. Public availability of the procedures for interconnection negotiations

The procedures applicable for interconnection to a major supplier will be made publicly available.

# **CAMBODIA - SCHEDULE OF SPECIFIC COMMITMENTS**

For the 2<sup>nd</sup> Package of Commitments under ASEAN - China FTA Trade in Services

### 2.4. <u>Transparency of interconnection arrangements</u>

It is ensured that a major supplier will make publicly available either its interconnection agreements or a reference interconnection offer.

### 2.5. <u>Interconnection: dispute settlement</u>

A service supplier requesting interconnection with a major supplier will have recourse, either:

(a) at any time or

(b) after a reasonable period of time which has been made publicly known to an independent domestic body, which may be a regulatory body as referred to in paragraph 5 below, to resolve disputes regarding appropriate terms, conditions and rates for interconnection within a reasonable period of time, to the extent that these have not been established previously.

### 3. <u>Universal service</u>

Any Member has the right to define the kind of universal service obligation it wishes to maintain. Such obligations will not be regarded as anti-competitive *per se*, provided they are administered in a transparent, non-discriminatory and competitively neutral manner and are not more burdensome than necessary for the kind of universal service defined by the Member.

### 4. <u>Public availability of licencing criteria</u>

Where a licence is required, the following will be made publicly available:

- (a) all the licensing criteria and the period of time normally required to reach a decision concerning an application
- for a licence and
- (b) the terms and conditions of individual licences.

The reasons for the denial of a licence will be made known to the applicant upon request.

### 5. Independent regulators

The regulatory body is separate from, and not accountable to, any supplier of basic telecommunications services. The decisions of and the procedures used by regulators shall be impartial with respect to all market participants.

### 6. Allocation and use of scarce resources

Any procedures for the allocation and use of scarce resources, including frequencies, numbers and rights of way, will be carried out in an objective, timely, transparent and non-discriminatory manner. The current state of allocated frequency bands will be made publicly available, but detailed identification of frequencies allocated for specific government uses is not required.

# List of Article II (MFN) Exemptions of Cambodia

Sector or sub-sector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
Audiovisual services - Production and distribution of television programmes and cinematographic works	Measures based upon coproduction agreements of audiovisual works, which confer National Treatment to audiovisual works covered by such agreements.	Countries with which such bilateral or plurilateral agreements are in force, now or in the future	Indefinite	The aim of these agreements is to promote cultural links between the countries concerned
Audiovisual Services – Production and distribution of television programmes and cinematographic works	Measures granting the benefit of support programmes (such as "Fonds d'aide a la production de l"agence intergouvernmental de la Francophonie") to audiovisual works, and suppliers of such works meeting origin criteria.	Countries with which bilateral and plurilateral agreements have been signed in the area of cultural cooperation.	Indefinite	These programmes aim at preserving and promoting the cultural identity of countries with which Cambodia has a long- standing cultural links
Audiovisual services - Production and distribution of audiovisual works through broadcasting transmission to the public	Measures which extend National Treatment to audiovisual works which meet certain origin criteria regarding access to broadcasting transmission.	Countries with which bilateral or plurilateral agreements concluded in the area of cultural cooperation.	Indefinite	These measures aim, within the sector, to promote cultural values both within Cambodia, and with other countries, including in the region
Land transport	Facilitation of transport and transit transport agreements.	Existing and future bilateral or plurilateral agreements	Indefinite	The need to promote tourism and trade in transport services especially among the neighbouring countries.
Internal waterways	Establishes procedures, charges, and specific regulations applicable for ships of countries concerned operating in Mekong river basin.	Existing and future bilateral or plurilateral agreements	Indefinite	Ensure and facilitate navigation in the Mekong river.

Sector or sub-sector	Description of measure indicating its	Countries to which the	Intended	Conditions creating the
	inconsistency with Article II	measure applies	duration	need for the exemption
Maritime transport	Establishes procedures, charges, and specific regulations for maritime transport applicable for ships of countries concerned operating in Siam Gulf.	Existing and future bilateral or plurilateral agreements	Indefinite	Ensure and facilitate navigation in the Siam Gulf.

# **BRUNEI DARUSSALAM**

Schedule of Specific Commitments

AC-TIS/SC2/BRU

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
I. HORIZONTAL COMMITMENTS ALL SECTORS INCLUDED IN THIS SCHEDULE	(3) Unbound for measures concerning foreign equity or interest in companies established or wishing to establish a commercial presence	<ul> <li>(3) Unbound except with respect to existing commercial presence: half of the board members of a public company and half the directors of a private company must be nationals or residents of Brunei Darussalam. All companies incorporated outside Brunei Darussalam which establish or have established a place of business in Brunei Darussalam must have one or more locally resident agents to accept service of process and any service of process or any notices required to be served on the company.</li> </ul>	
	(4) Unbound except for measures concerning the entry and temporary presence of intra- corporate transferees at the level of managers, executives and specialists. Intra-corporate transferees refers to managers, executives and specialists, as defined below, who are employees of firms that provides services within Brunei Darussalam through a branch, subsidiary, or affiliate established in Brunei Darussalam and who have been in the prior employ of their firms outside Brunei Darussalam for a period of not less than one year immediately preceding the date of their	(4) Unbound except for measures concerning the categories of natural persons referred to in the market access column.	

lodes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on	Limitation on	Additional
Sector of Subsector	Market Access	National Treatment	Commitments
	application for admission and who		
	are one of the following:		
	(a) Managers - persons within an		
	organisation who primarily direct		
	the organisation, or a		
	department or sub-division of		
	the organisation, supervise and		
	control the work of other		
	supervisory, professional or		
	managerial employees, have the		
	authority to hire and fire or		
	commend hiring, firing or other		
	personnel actions (such as		
	promotion or leave		
	authorisation), and exercise		
	discretionary authority over day-		
	to-day operations. Does not		
	include first-line supervisors,		
	unless the employees		
	supervised are professionals,		
	nor does it include employees		
	who primarily perform tasks		
	necessary for the provision of		
	the service.		
	(b) Executives - persons within the		
	organisation who primarily direct		
	the management of the		
	organisation, exercise wide		
	latitude in decision-making and		
	receive only general supervision		
	or direction from higher-level		
	executives, the board of		
	directors, or stockholders of the		
	business. Executives would not		
	directly perform tasks related to		

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>the actual provision of the service or services of the organisation.</li> <li>(c) Specialists - persons within an organisation who possess knowledge at an advanced level of expertise and who possess proprietary knowledge of the organisation's service, research equipment, techniques, or management. (Specialists may include, but are not limited to, members of licensed professions). Entry for these intra-corporate transferees is limited to a three year period that may be extended for up to two additional years for a total term not to exceed five years.</li> </ul>		

Modes of supply: (1) Cross-borde	r supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
II. SECTOR SPECIFIC COMMITM	ENTS		
<ol> <li>BUSINESS SERVICES</li> <li>A <u>Professional Services</u></li> <li>Auditing services (CPC 862)</li> </ol>	(1) Foreign-based auditors are allowed to audit local accounts provided they are authorised by the Ministry of Finance.	<ul> <li>(1) In order to apply to be an authorised auditor, a person must have as minimum qualifications: <ul> <li>A. For accounts kept in English</li> <li>1. Associate membership of one of the following bodies:</li> <li>(a) The institute of Chartered Accountants (of Australia, Canada, England and Wales, Ireland, New Zealand and Scotland).</li> <li>(b) The Association of Certified Accountants.</li> <li>(c) The Australian Society of Accountants</li> <li>(d) The New Zealand Society of Accountants</li> </ul> </li> <li>B. For accounts kept in language other than English: <ul> <li>(a) Associate membership of one of the bodies set out in A(a) above; and</li> <li>(b) Evidence of competency in the language concerned.</li> <li>In order to practice as an authorised auditor, he must have at least 5 years auditing experiences.</li> </ul> </li> </ul>	

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	(2) Foreign-based auditors are allowed to audit local accounts provided they are authorised by the Ministry of Finance	<ul> <li>(2) In order to apply to be an authorised auditor, a person must have as minimum qualifications.</li> <li>A. For accounts kept in English: <ol> <li>Associate membership of one of the following bodies:</li> <li>(a) The institute of Chartered Accountants (of Australia, Canada, England and Wales, Ireland, New Zealand and Scotland).</li> <li>(b) The Association of Certified Accountants.</li> <li>(c) The Australian Society of Accountants</li> <li>(d) The New Zealand Society of Accountants</li> <li>B. For accounts kept in languages other than English.</li> <li>(a) Associate membership of one of the bodies set out in A(a) above; and</li> <li>(b) Evidence of competency in the language concerned.</li> <li>In order to practice as an authorised auditor, he must have at least 5 years auditing experiences.</li> </ol> </li> </ul>	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(3) Audit firm may be set up only as a sole proprietorship or partnership but has to be registered with the Registrar of Business Names.</li> <li>Maximum number of partners in an audit firms is twenty.</li> <li>A partnership may consist of only individuals, local companies and/or branches of foreign companies.</li> <li>Principal or only place of residence within Brunei Darussalam.</li> </ul>	(3) Must prove commitment to recruit and develop more local human resources.	
	(4) Unbound except as indicated under horizontal measures.	(4) Unbound except as indicated under horizontal measures	
(d) Architectural Services (CPC 8671)	<ul> <li>None, other than plans should be submitted through licensed practising architects and a registered partnership</li> </ul>	(1) None	
	(2) None	(2) None	
	<ul> <li>(3) i) The corporation must be registered as a company or a firm in accordance with Companies Act or Business Name Act respectively.</li> <li>ii) Foreign equity participation shall not exceed 45%.</li> </ul>	(3) Unbound	
	iii) Companies or firm must be registered with the Ministry of		

odes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
	Development. iv) The Board of Directors of a company must comply with the requirements of the relevant professional legislation related to architects and must be registered with the Ministry of Development			
	(4) In addition to those indicated in the horizontal section, the licensed practising architects should have recognised academic and professional qualifications and registered as "qualified persons" with the Ministry of Development. Qualified persons or licensed architects are registered if they have been one year residence in Brunei and practising with a local licensed architect.	(4) Unbound		

Modes of supply: (1) Cross-border su	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ul><li>(h) Medical and dental services (9312)</li></ul>	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound except as indicated in the horizontal measures	(4)	Unbound except as indicated in the horizontal measures	
B. Computer and Related Services	(1)	None	(1)	None	
(a) Consultancy services related to the installation of	(2)	None	(2)	None	
computer hardware (b) Software implementation (c) Data processing services (d) Database services (CPC 841, 842, 843, 844,	(3)	Commercial presence is permitted only through a company which is registered in Brunei Darussalam	(3)	None	
(CFC 841, 842, 843, 844, 845 + 849)	(4)	Unbound except as indicated in the horizontal measures	(4)	Unbound except as indicated in the horizontal measures	

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsec	ctor	Limitation on Market Access		Limitation on National Treatment	Additional Commitments
E. <u>Rental/Leasing Service</u> without Operators		Aircraft must be certified. Entry to Brunei Darussalam is subject to approval and limitations on the	(1)	None	
<ul> <li>Rental/leasing services relating to aircraft without</li> </ul>		basis of infrastructure capacity			
operators (CPC 83104)	(2)	None	(2)	None	
	(3)	<ul> <li>Unbound except:</li> <li>(a) Only through a representative office; or</li> <li>(b) Only by appointment of a General Sales Agent, that is Bruneian Controlled Company; And</li> <li>(c) Permanent address in Brunei Darussalam is required with respect to (a).</li> </ul>	(3)	Unbound	
	(4)	<ul> <li>Unbound except with respect to (b), one technical post subject to:</li> <li>Local availability test,</li> <li>Designation of a specified number of Brunei trainees.</li> </ul>	(4)	Unbound except as indicated under horizontal "measures (in order to practice a licensed profession in Brunei Darussalam the following conditions must be met; (a) residency (b) registration).	

Modes of supply: (1) Cross-border	<sup>-</sup> supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
2. COMMUNICATION SERVICES	(1)	Subject to commercial arrangements with licensed operator(s).	(1)	Unbound	See annex The period of exclusivity for local public switched voice telephone
C. <u>Telecommunication Services</u>					services will be extended for up to
1. Local service	(2)	Unbound	(2)	Unbound	10 years after privatisation of JTB. The government will conduct
<ul><li>(a) Public switched voice telephone services</li></ul>	(3)	Subject to licence by the appropriate regulatory authority and Brunei Darussalam Companies' Act. Local public switched voice telephone services are provided exclusively by JTB which is a government department	(3)	None except as indicated in the horizontal section	a review of policy with respect to whether to permit additional suppliers of such services upon the expiry of this period. The period of exclusivity for the two operators expires in year 2010. The government will conduct a review of policy with
	(4)	Unbound except as indicated in the horizontal section	(4)	Unbound except as indicated in the horizontal section	respect to whether to permit additional suppliers of such services upon the expiry of this period. Issuance of a licence to provide public cellular mobile telephone services employing other than AMPS and GSM technologies will be considered by the government in year 2010 if public interest and economic conditions justify the issuance of such licence.

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ol> <li>International service</li> <li>Public switched voice telephone services</li> </ol>	(1)	Subject to commercial arrangements with licensed operator(s).	(1)	Unbound	
	(2)	Unbound	(2)	Unbound	
	(3)	Subject to licence by the appropriate regulatory authority and Brunei Darussalam Companies' Act. International public switched voice telephone services are exclusively provided by JTB (government department) and DSTCom (private company).	(3)	None except as indicated in the horizontal section.	
	(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	

Mo	des of supply: (1) Cross-border su	upply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(a)	Mobile services Public cellular mobile	(1)	Subject to commercial arrangements with licensed operator(s).	(1)	Unbound	
	telephone service	(2)	Unbound	(2)	Unbound	
		(3)	Subject to licence by the appropriate regulatory authority and Brunei Darussalam Companies' Act. Public cellular mobile telephone service using AMPS and GSM technologies are exclusively provided by DSTCom.	(3)	None except as indicated in the horizontal section.	
		(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	
	Circuit-switched data transmission services (CPC 7523**)	(1)	None except service provider must use Public Telecom Network under Government National Telecom Authority Control	(1)	None	
		(2)	None	(2)	None	
		(3)	Unbound	(3)	Unbound	
		(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	

Modes of supply: (1) Cross-border	supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(d) Telex services (CPC 7523**)	<ul><li>(1) None</li><li>(2) None</li></ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	The period of exclusivity for these services will be extended for up to one year 2016. The
(e) Telegraph services (CPC 7522**)	<ul> <li>Subject to license by the appropriate regulatory authority an Brunei Darussalam Companies' Ac These services are being provided exclusively by TelBru Sdn Bhd.</li> </ul>		government will conduct a review of policy with respect to whether to permit additional suppliers of such services upon the expiry of the period
	(4) Unbound except as indicated in the horizontal section.	(4) Unbound except as indicated in the horizontal section.	
(f) Facsimile services (CPC 7521** + CPC 7529**)	<ul> <li>(1) None except service provider must use Public Telecom Network under Government National Telecom Authority Control</li> </ul>	(1) None	
	(2) None	(2) None	
	(3) Unbound	(3) Unbound	
	(4) Unbound except as indicated in the horizontal section.	(4) Unbound except as indicated in the horizontal section.	

Modes of supply: (1) Cross-border supply Sector or Subsector		(2) Consumption abroad Limitation on Market Access		(3) Commercial presence	(4) Presence of natural persons Additional Commitments
				Limitation on National Treatment	
(h) Electronic mail (CPC 7523**)	(1)	None except service provider must use Public Telecom Network under Government National Telecom Authority Control	(1)	None	
	(2)	None	(2)	None	
	(3)	Unbound	(3)	Unbound	
	(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	
(j) On-line information and database retrieval (CPC 7523**)	(1)	None except service provider must use Public Telecom Network under Government National Telecom Authority Control	(1)	None	
	(2)	None	(2)	None	
	(3)	Unbound	(3)	Unbound	
	(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons	
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(k)	Electronic data interchange (EDI) (CPC 7523**)	(1)	None except service provider must use Public Telecom Network under Government National Telecom Authority Control	(1)	None	
		(2)	None	(2)	None	
		(3)	Unbound	(3)	Unbound	
		(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	
(I)	Enhanced/value-added facsimile services, including store and forward and retrieve (CPC 7523**)	(1)	None except service provider must use Public Telecom Network under Government National Telecom Authority Control	(1)	None	
		(2)	None	(2)	None	
		(3)	Unbound	(3)	Unbound	
		(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	

Mc	odes of supply: (1) Cross-border	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
7.	FINANCIAL SERVICES					
A.	All insurance and insurance-related	(1)	Unbound	(1)	Unbound	
	services	(2)	None	(2)	None	
(a)	Direct insurance (life) including annuity, disability income, accident and health insurance services. (CPC 8121)	(3)	Commercial presence is permitted only through insurance companies that are registered in Brunei Darussalam	(3)	None	
		(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	
(b)	Direct insurance (non-life) including disability income,	(1)	Unbound	(1)	None	
	accident and health insurance and contracts of fidelity bonds, performance body or similar contracts of guarantee. (CPC 8129)	(2)	Compulsory insurance of Motor Third Party Liability and Workmen's Compensation can be purchased only from insurance companies established in Brunei.	(2)	None	
		(3)	Commercial presence is permitted only through insurance companies that are registered in Brunei Darussalam	(3)	None	
		(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons	
	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
· ·	Reinsurance and etrocession (life and non-	(1)	Unbound	(1)	None	
lif	e) (CPC 81299*)	(2)	Unbound	(2)	None	
		(3)	Unbound	(3)	None	
		(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	
· ·	surance and	(1)	Unbound	(1)	Unbound	
b	termediation comprising oking and agency (2 ervices (CPC 8140)	(2)	Insurance intermediation is not allowed to act for unregistered insurers.	(2)	None	
		(3)	<ul> <li>(i) Broking for direct insurance of Bruneian risks requires approval from MOF</li> <li>(ii) Broker, underwriting and insurance managers require approval.</li> </ul>	(3)	Unbound	
		(4)	Unbound except as indicated in the horizontal section.	(4)	Unbound except as indicated in the horizontal section.	

Modes of supply: (1) Cross-border su	upply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Services auxiliary to insurance, as follo	ows:		
<ul> <li>(a) Consultancy (excludes insurance agency services to insurance industry)</li> </ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	<ul><li>(1) None</li><li>(2) None</li></ul>	
<ul><li>(b) Actuarial risk assessment</li><li>(c) Risk management</li><li>(d) Maritime loss adjusting</li></ul>	(3) None	(3) None	
	(4) Unbound except as indicated in th horizontal section.	e (4) Unbound except as indicated in the horizontal section.	
9. <u>TOURISM AND TRAVEL</u> <u>RELATED SERVICES</u>	(1) Unbound	(1) Unbound	
A. Hotel and restaurants (including	(2) Unbound	(2) Unbound	
catering) Hotel lodging services (CPC 64110)	<ul> <li>(3) Foreign investors must enter into joint ventures in which aggregate local equity constitutes not less than 39% of the total.</li> </ul>	(3) Unbound	
	(4) Unbound except as indicated in th horizontal section.	e (4) Unbound except as indicated in the horizontal section.	

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
11. TRANSPORT SERVICES	(1)	None	(1)	None	
A. Maritime Transport Services	(2)	None	(2)	None	
a) Passenger Transportation (CPC 7211)	(3)	Unbound	(3)	Unbound	
	(4)	None, except as indicated in the horizontal section	(4)	None, except as indicated in the horizontal section	
b) Freight Transportation (CPC 7212)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Unbound	(3)	Unbound	
	(4)	None, except as indicated in the horizontal section	(4)	None, except as indicated in the horizontal section	

Mode	es of supply: (1) Cross-border s	supply	(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons	
Sector or Subsector			Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
C. <u>Air Transport Services</u>							
(c)	Rental of aircraft with crew (CPC 734)	(1)	None except: Aircraft must be certified Entry to Brunei Darussalam is subject to approval and limitation on infrastructure capacity.	(1)	None		
		(2)	None	(2)	None		
		(3)	<ul> <li>Unbound except:</li> <li>(a) Only through a representative office; Or</li> <li>(b) Only by appointment of a General Sales Agent: who is a Bruneian controlled company; and</li> <li>(c) Permanent address in Brunei Darussalam with respect to (a)</li> </ul>	(3)	Unbound		
		(4)	Unbound except with respect to (b), one technical post subject to: Local availability test; Designation of a specified number of Brunei trainees.	(4)	Unbound except as indicated in the horizontal section.		

Modes of supply: (1) Cross-border supply		(2) Consumption abroad		(3) Commercial presence	(4) Presence of natural persons
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(d) Maintenance and repair of aircraft (CPC 8868**)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Unbound	(3)	Unbound	
	(4)	None, except as indicated in the horizontal section	(4)	None, except as indicated in the horizontal section	

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# THAILAND

Schedule of Specific Commitments

AC-TIS/SC2/THA

## THAILAND - SCHEDULE OF SPECIFIC COMMITMENTS

For the 2nd Package of Commitments under ASEAN - China FTA Trade in Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
. HORIZONTAL COMMITMENTS	• •		
All Sectors ; For a service supplier of a	nother Party who is natural person of that Par	ty but is not national of that Party in mode 1,2,3	3,4: unbound
	<ul> <li>(3) In the case of the supply of services through commercial presence, only juridical persons of another Party owned and controlled by persons of any Party may benefit from Thailand's commitments.</li> <li>Unless otherwise specified at the sector- specific level, commercial presence in sectors or subsectors in this schedule is permitted only through a limited liability company which is registered in Thailand and which meets the following conditions:</li> <li>(a) Foreign equity participation must not exceed 49 per cent of the registered capital; and</li> <li>(b) The number of foreign shareholders must be less than half of the total number of shareholders of the company concerned.</li> </ul>	<ul> <li>(3) In the case of the supply of services through commercial presence, only juridical persons of another Party owned and controlled by persons of any Party may benefit from Thailand's commitments.</li> <li>Unless otherwise specified at the sector- specific level, for commercial entity incorporated pursuant to Thailand's laws and regulations with foreign equity participation not exceeding 49 percent of the registered capital : None</li> <li>The manager or the representative of the juristic person who apply for a license must be a Thai national.</li> <li>The director and deputy director must be Thai nationals.</li> <li>The manager must be Thai nationals.</li> <li>Others : Unbound, including subsidies</li> </ul>	
	(4) Unless otherwise specified at the sector-specific level, temporary movement of natural persons is	(4) Unbound, except as provided in the MA column	

## THAILAND - SCHEDULE OF SPECIFIC COMMITMENTS

For the 2nd Package of Commitments under ASEAN - China FTA Trade in Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	unbound except in the following categories:		
	I. Business Visitors (BV)		
	<ul> <li>(a) Service sellers :Representatives of a service supplier who enter and stay in Thailand temporarily without receiving remuneration from within Thailand for the sale of goods or services or entering into agreement for such sale for that services supplier.</li> <li>(b) Persons responsible for establishing a commercial presence : Representatives of a service supplier who enter and stay in Thailand temporarily for the purposes of:</li> <li>participating in business meetings or contacts,</li> <li>visiting of business establishments or other similar activities,</li> <li>entering with a purpose to establish a commercial presence of a service supplier in Thailand when the service supplier has no commercial presence in</li> </ul>		
	Thailand.		
	Condition :		

## THAILAND - SCHEDULE OF SPECIFIC COMMITMENTS

For the 2nd Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-border sup		Commercial presence (4) Presence of	
Sector or Subsector	Limitation on	Limitation on	Additional
	Market Accessjuridical person will not be suppliers or employees of such engaged in making direct sales to the general public or in supplying services themselves.Duration of stay : Temporary stay will be permitted and a work permit granted, when apply for, for an initial period of not more than 90 days. Representative of category (b) may be extended for a further period of not more than one year from the arrival date, provided that the criteria stipulated by the Immigration Bureau and the Department of Employment have been satisfied.	National Treatment	Commitments
	<ul> <li>II. Intra-corporate Transferees (ICT)</li> <li>Employees of a company established in the territory of another Party who are transferred temporarily for the supply of a service through commercial presence in Thailand.</li> <li>The employees refer to Executives, Managers, or Specialists as defined below.</li> </ul>		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Manager is defined as : A person within an organization who primarily directs the organization, or a department or sub-division of the organization; supervises and controls the work of other supervisory, professional or managerial employees; has the authority to hire and fire or recommend hiring, firing, or other personnel actions (such as promotion or leave authorization); and exercises discretionary authority over day-to-day operations. Does not include first- line supervisors, unless the employees supervised are professionals, nor does it include employees who primarily perform tasks necessary for the provision of the service.		
	Executive is defined as : A person within an organization who primarily directs the management of the organization, exercises wide latitude in decision- making, and receives only general supervision or direction from higher- level executives, (the board of directors, or shareholders of the business). An executive would not directly perform tasks related to the actual provision of a service or		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	services of the organization.		
	Specialist is defined as : A person within an organization who possesses knowledge at an advanced level of continued expertise possesses proprietary knowledge of the organization services, research equipment, techniques, or management.		
	Condition : Such employees must have been employed by the company concerned outside Thailand for a period of not less than one year immediately preceding the date of his or her application for admission; have satisfied the criteria stipulated by the Immigration Bureau and hold a Non-Immigration visa; and have satisfied the criteria for management needs1 stipulated by the Department of Employment.		
	Duration of stay : Temporary stay will be permitted and a work permit granted, when apply for, for a one year period, and may be extended for a further three terms of not more than one year		

 <sup>&</sup>lt;sup>1</sup> In considering managerial needs, the following facts shall be taken into consideration by the relevant authority, namely:
 (1) size of fully paid-up capital;
 (2) employment creation;
 (3) extent of foreign investment;
 (4) export promotion;
 (5) transfer of technology;
 (6) special needs of the management.

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	each subject to verification of ongoing employment with original employer and compliance with relevant Thai laws and regulations.		
	<ul> <li>(3, 4) Acquisition and usage of land: according to the Land Code of Thailand, foreign nationals or domestic companies which are deemed foreigners are not allowed to purchase or own land in Thailand. However, they may lease land and own buildings. Foreigners are also allowed to own part of condominium units under the laws and regulations governing the ownership of condominiums.</li> </ul>	(3, 4) Acquisition and usage of land: Unbound, except as provided in the MA column	
	(1, 2, 3, 4) Taxation measures are subject to domestic laws, rules and regulations, consistent with the GATS.	(1, 2, 3, 4) Taxation measures are subject to domestic laws, rules and regulations, consistent with the GATS.	

Modes of supply: (1) Cross-border su Sector or Subsector	pply (2) Consumption abroad (3) Limitation on Market Access	Commercial presence (4) Presence of Limitation on National Treatment	Additional Commitments
II. SECTOR SPECIFIC COMMITM	IENTS		·
1. BUSINESS SERVICES	(1) Unbound	(1) Unbound	
A. Professional Services	(2) None	(2) None	
(a) Legal services (CPC 86111+86119+ 86120+86130+86190)	(3) None	(3) None	
	(4) Unbound	(4) Unbound	
(b) Accounting, auditing and bookkeeping services (CPC 862)	(1) None	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound	(4) Unbound	
(d) Architectural services (CPC 8671)	(1) None	(1) Service must be authenticated by licensed architect in Thailand	
	(2) None	(2) None	
	<ul> <li>(3) Commercial presence is permitted either in the form of a limited liability company or limited partnership or registered ordinary partnership whose head office is</li> </ul>	(3) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	registered in Thailand and which meets the following conditions:		
	<ul> <li>a) Foreign equity participation must not exceed 49 per cent of the registered capital;</li> </ul>		
	<ul> <li>Limited Liability Company</li> <li>b) At least half of its director(s), or its managing director must be a person of Thai nationality and obtain a license from the Architects Council;</li> </ul>		
	Limited Partnership or Registered Ordinary Partnership		
	<ul> <li>c) The managing partner or manager must be the person of Thai nationality; and</li> <li>At least half of its partner(s), or its managing partner must be the person of Thai nationality and obtain a license from the Architects Council.</li> </ul>		
	(4) Unbound	(4) Unbound	
) Engineering services (CPC 8672)	(1) None	(1) Unbound	
	(2) None	(2) None	

lodes of supply: (1) Cross-border		) Commercial presence (4) Presence of	•
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(3) Commercial presence is permitted either in the form of a limited liability company or limited partnership or registered ordinary partnership whose head office is registered in Thailand and which meets the following conditions:</li> <li>a) Foreign equity participation must not exceed 49 per cent of the registered capital;</li> <li><u>Limited Liability Company</u></li> <li>b) At least half of its director(s), or its managing director must be a</li> </ul>	(3) None	
	<ul> <li>person of Thai nationality and obtain a license from Council of Engineers;</li> <li>Limited Partnership or Registered Ordinary Partnerships</li> <li>c) The managing partner or manager must be the person of Thai nationality; and</li> <li>d) At least half of its partner(s), or its managing partner must be the person of Thai nationality and obtain a license from the</li> </ul>		
	Engineers Council. (4) a) As indicated in the horizontal section b) Unbound for civil engineer.	(4) Unbound, except as provided in the horizontal section	

Sector or Subsector	supply	Limitation on		Limitation on	of natural persons Additional
		Market Access		National Treatment	Commitments
g) Urban planning Service	(1)	None	(1)	Unbound	
(CPC 86741)	(2)	None	(2)	None	
	(3)	<ul> <li>Commercial presence is permitted either in the form of a limited liability company or limited partnership or registered ordinary partnership whose head office is registered in Thailand and which meets the following conditions:</li> <li>a) Foreign equity participation must not exceed 49 per cent of the registered capital;</li> <li><u>Limited Liability Company</u></li> <li>b) At least half of its director(s), or its managing director must be a person of Thai nationality and obtain a license from the Architects Council;</li> </ul>	(3)	None	
		<ul> <li><u>Limited Partnership or Registered</u></li> <li><u>Ordinary Partnership</u></li> <li>c) The managing partner or manager must be the person of Thai nationality; and</li> <li>d) At least half of its partner(s), or its managing partner must be</li> </ul>			
		the person of Thai nationality and obtain a license from the Architects Council.			
	(4)	Unbound	(4)	Unbound	

Modes of supply: (1) Cross-border		(2) Consumption abroad (3) Limitation on		mercial presence (4) Presence of na Limitation on	Additional
Sector or Subsector		Market Access		National Treatment	Commitments
Landscape architectural services (CPC 86742)	(1)	None	(1)	Services must be authenticated by licensed architect in Thailand	
	(2)	None	(2)	None	
	(3)	Commercial presence is permitted either in the form of a limited liability company or limited partnership or registered ordinary partnership whose head office is registered in Thailand and which meets the following conditions: a) Foreign equity participation must not exceed 49 per cent of the registered capital; <u>Limited Liability Company</u> b) At least half of its director(s), or its managing director must be a person of Thai nationality and obtain a license from the Architects Council; <u>Limited Partnership or Registered</u> <u>Ordinary Partnership</u> c) The managing partner or manager must be the person of	(3)	None	
		manager must be the person of Thai nationality; and			
		<ul> <li>At least half of its partner(s), or its managing partner must be the person of Thai nationality</li> </ul>			

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad (3)	Commercial presence       (4) Presence of natural persons         Limitation on       Additional		
Sector or Subsector	Market Access	National Treatment	Commitments	
	and obtain a license from the Architects Council.			
	(4) Unbound	(4) Unbound		
<ul> <li>B. Computer and Related Services</li> <li>(a) Consultancy services related to the installation of computer</li> </ul>	(1) Unbound	(1) Unbound		
hardware (CPC 84100)	(2) None	(2) None		
	(3) None	(3) None		
	(4) Entry of contractual service suppliers may subject to numerical ceilings and specific qualification requirements set by Ministry of Information and Communications Technology (hereinafter "ICT Ministry"), otherwise as indicated in the horizontal section.	(4) Unbound, except as provided in the horizontal section		
(b) Software implementation services (excluding programming and	(1) Unbound	(1) Unbound		
systems maintenance services) (CPC 84210+84220 +84230)	(2) None	(2) None		
	(3) None other than that indicated in the horizontal section	(3) None		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(4) Entry of contractual service suppliers may subject to numerical ceilings and specific qualification requirements set by ICT Ministry, otherwise as indicated in the horizontal section.</li> </ul>	(4) Unbound, except as provided in the horizontal section	
(c) Data processing services (excluding those provided over public	(1) Unbound	(1) Unbound	
telecommunications network) (CPC 84310+84320 +84330+84390)	(2) None	(2) None	
	(3) None other than that indicated in the horizontal section	(3) None	
	(4) Entry of contractual service suppliers may subject to numerical ceilings and specific qualification requirements set by ICT Ministry, otherwise as indicated in the horizontal section.	<ul><li>(4) Unbound, except as provided in the horizontal section</li></ul>	
(d) Data base services (excluding	(1) Unbound	(1) Unbound	
those provided over public telecommunications network)	(2) None	(2) None	
(CPC 84400)	(3) None other than that indicated in the horizontal section	(3) None	
	(4) Entry of contractual service suppliers may subject to numerical ceilings and specific qualification requirements set by ICT Ministry, otherwise as indicated in the horizontal section.	(4) Unbound, except as provided in the horizontal section	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
E. Rental/Leasing Services without Operators	(1) Unbound	(1) Unbound	
<ul> <li>Rental and leasing services concerning agricultural machinery,</li> </ul>	(2) None	(2) None	
construction machinery, office machinery, other machinery and	(3) None	(3) None	
equipment without operator (CPC 83106-83109)	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
F. Other Business Services	(1) Unbound	(1) Unbound	
(a) Advertising services (CPC 87110+87120 +87190)	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
(b) Market research and public opinion polling services	(1) Unbound	(1) Unbound	
(CPC 86401 to 86402)	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

Modes of supply: (1) Cross-border su		B) Commercial presence (4) Presence of n	
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(c) General management consulting services (CPC 86501)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	<ul> <li>(4) (a) As indicated in the horizontal section</li> <li>(b) Unbound for legal and auditing consultants</li> </ul>	<ul><li>(4) Unbound, except as provided in the horizontal section</li></ul>	
(e) Technical testing and analysis services	(1) Unbound	(1) Unbound	
(CPC 86761+86769)	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
(f) Services incidental to agriculture; Consultancy services on	(1) Unbound	(1) Unbound	
agricultural extension: - soil preparation	(2) None	(2) None	
<ul><li>seed production</li><li>plant protection</li></ul>	(3) None	(3) None	
<ul> <li>harvesting</li> <li>grading</li> <li>packing</li> <li>storaging</li> </ul>	(4) Unbound	(4) Unbound, except as provided in the horizontal section	

Modes of supply: (1) Cross-border sup Sector or Subsector	oply (2) Consumption abroad (3) Limitation on Market Access	Commercial presence (4) Presence of na Limitation on National Treatment	Additional Commitments
Soil analysis laboratory	(1) Unbound	(1) None	Commitments
Con analysis laboratory			
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
Soil survey and land use Planning	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
Soil survey and land use Planning	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

Modes of supply: (1) Cross-border su	pply		Com	mercial presence (4) Presence of	
Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Cover crop seed multiplication	(1)	Unbound	(1)	Unbound	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	
(f) Services incidental to forestry:	(1)	Unbound	(1)	Unbound	
Forestry consultant services	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	
(g) Services incidental to fishing:	(1)	Unbound	(1)	Unbound	
International trading, exporting products services (broker)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	

Modes of supply: (1) Cross-border		(3) Commercial presence (4) Presence of na	
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Quality analysis services	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
Canning process analysis services	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
Technical services - Consulting	(1) Unbound	(1) Unbound	
- Research on marketing - Quality control	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(h) Services incidental to mining at oil and gas fields	(1)	Unbound	(1)	Unbound	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	<ul><li>(a) As indicated in the horizontal section</li><li>(b) Unbound for civil engineer</li></ul>	(4)	Unbound, except as provided in the horizontal section	
(n) Maintenance and repair services of office machinery and	(1)	Unbound	(1)	Unbound	
equipment including computers (CPC 84500)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Entry of contractual service suppliers may subject to numerical ceilings and specific qualification requirements set by ICT Ministry, otherwise as indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	
(q) Packaging services (CPC 87600)	(1)	Unbound	(1)	Unbound	
	(2)	None	(2)	None	

Sector or Subsector	Limitation on Market Access	(3) Commercial presence (4) Presence of nat Limitation on National Treatment	Additional Commitments
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
(r) Publishing and printing services excluding publishing newspaper	(1) Unbound	(1) Unbound	
(CPC 88442)	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
(t) Other	(1) Unbound	(1) Unbound	
Translation and interpretation services (CPC 87905)	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatmer	Additional nt Commitments
2. COMMUNICATION SERVICES			
C. Telecommunications Services			
Commitments undertaken in this of	ffer are subject to the following general	conditions:	
<ul> <li>Licences are granted only to servic territory.</li> <li>Due to scarce resources, the number The services in the Schedule of Spe The service provider shall be a That foreign shareholders must not exceed 20 p</li> <li>The Communications Authority of Conditional upon passage and communications</li> </ul>	ber of licences may be limited. becific Commitments shall be on facilitie ai registered company with foreign equi ber cent of the total number of sharehol Fhailand has exclusive right to link with hing into force of all necessary new cor	to the Thai legislation, which requires he es basis. ity participation not exceeding 20 per cer lders of the company.	
Public local, domestic long distance and international services: (a) Voice telephone services (b) Telex services (c) Telegraph services	(1) None, other than traffic shall be routed through a gateway in Thailand operated by a suppli- duly licensed; the provision of concerned services shall be a by the supplier duly licensed of ends.	ier f agreed	Conditional upon passage and coming into force of all necessary new communication acts, commencing from the year of 2006, Thailand will introduce into its Schedule of Specific

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(3) Conditional upon passage and coming into force of all necessary new communication acts, commencing from the year of 2006, Thailand will introduce the market access elements as contained in those acts into the relevant parts of its Schedule of Specific Commitments relating to the supply of public telecommunication services.</li> <li>(4) Unbound as indicated in the horizontal section</li> </ul>	<ul> <li>(3) Conditional upon passage and coming into force of all necessary new communication acts, commencing from the year of 2006, Thailand will introduce the market access elements as contained in those acts into the relevant parts of its Schedule of Specific Commitments relating to the supply of public telecommunication services.</li> <li>(4) Unbound as indicated in the horizontal section</li> </ul>	resources.
(j) Data base access services (part of CPC 7523)	<ul> <li>(1) 1.1 Service providers must use public telecommunication network under national telecommunication authorities;</li> <li>1.2 Radio application service is subject to frequency availability</li> </ul>	(1) None	
	(2) None	(2) None	
	<ul> <li>(3) (a) Shall be a Thai registered company with foreign equity participation not exceeding 40 per cent of the registered capital and the number of foreign shareholders must not exceed 40 per cent of the total number of shareholders of the company</li> </ul>	<ul> <li>No limitations as long as foreign equity participation does not exceed 40 per cent</li> </ul>	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(b) Such company shall be permitted under the built- transferred-operated concept</li> <li>(c) Must use public telecommunication network under national telecommunication authorities</li> </ul>		
	(4) As indicated in the horizontal Section	(4) Unbound, except as provided in the horizontal section	
<ul> <li>(n) On-line information and/or data processing services (part of CPC 843)</li> </ul>	<ul> <li>(1) 1.1 Services providers must use telecommunication network under national telecommunication authorities;</li> <li>1.2 Radio application service is subject to frequency availability.</li> </ul>	(1) None	
	(2) None	(2) None	
	<ul> <li>(3) (a) Shall be a Thai registered company with foreign equity participation not exceeding 40 per cent of the registered capital and the number of foreign shareholders must not exceed 40 per cent of the total number of shareholders of the company</li> <li>(b) Such company shall be permitted under the built- transferred-operated concept</li> <li>(c) Must use public</li> </ul>	<ul> <li>(3) No limitations as long as foreign equity participation does not exceed 40 per cent</li> </ul>	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	telecommunication network under national telecommunication authorities		
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
(o) Other	(1) Unbound	(1) Unbound	
Telecommunications equipment sales services (part of CPC 75420)	(2) None	(2) None	
	(3) None	(3) None	
	<ul> <li>(4) (a) As indicated in the horizonta section</li> <li>(b) Unbound for civil engineer</li> </ul>	I (4) Unbound, except as provided in the horizontal section	
Telecommunications consulting services (CPC 75440)	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None other than that indicated in the horizontal section	(3) None	
	<ul> <li>(4) a) As indicated in the horizontal section</li> <li>(b) Unbound for civil engineer</li> </ul>	(4) Unbound, except as provided in the horizontal section	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Videotext (part of CPC 75299)	(1)	<ul> <li>1.1 Services providers must use telecommunication network under national telecommunication authorities;</li> <li>1.2 Radio application service is subject to frequency availability.</li> </ul>	(1)	None	
	(2)	None	(2)	None	
	(3)	<ul> <li>(a) Shall be a Thai registered company with foreign equity participation not exceeding 40 per cent of the registered capital and the number of foreign shareholders must not exceed 40 per cent of the total number of shareholders of the company</li> <li>(b) Such company shall be permitted under the built-transferred-operated concept by national telecommunication authorities<sup>2</sup></li> <li>(c) Must use public telecommunication network under national telecommunication for telecommunication Authorities</li> <li>(d) Selection of service providers shall be based on open tender</li> </ul>	(3)	No limitations as long as foreign equity participation does not exceed 40 per cent	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	

<sup>&</sup>lt;sup>2</sup> This condition will be applied f or at least 10 years.

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Teleconference (part of CPC 75292)	(1)	<ul> <li>1.1 Services providers must use telecommunication network under national telecommunication authorities;</li> <li>1.2 Radio application service is subject to frequency availability.</li> </ul>	(1)	None	
	(2)	None	(2)	None	
	(3)	<ul> <li>(a) Shall be a Thai registered company with foreign equity participation not exceeding 40 per cent of the registered capital and the number of foreign shareholders must not exceed 40 per cent of the total number of shareholders of the company</li> <li>(b) Such company shall be permitted under the built- transferred-operated concept by national telecommunication authorities<sup>3</sup></li> <li>(c) Must use public telecommunication network under national telecommunication Authorities</li> <li>(d) Selection of service providers shall be based on open tender</li> </ul>	(3)	No limitations as long as foreign equity participation does not exceed 40 per cent	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	

<sup>&</sup>lt;sup>3</sup> This condition will be applied f or at least 10 years.

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Domestic leased circuits (part of CPC 75299)	(1)	<ul> <li>1.1 Services providers must use telecommunication network under national telecommunication authorities;</li> <li>1.2 Radio application service is subject to frequency availability.</li> </ul>	(1)	None	
	(2)	None	(2)	None	
	(3)	<ul> <li>(a) Shall be a Thai registered company with foreign equity participation not exceeding 40 per cent of the registered capital and the number of foreign shareholders must not exceed 40 per cent of the total number of shareholders of the company</li> <li>(b) Such company shall be permitted under the built- transferred-operated concept by national telecommunication authorities<sup>4</sup></li> <li>(c) Must use public telecommunication network under national telecommunication Authorities</li> <li>(d) Selection of service providers shall be based on open tender</li> </ul>	(3)	No limitations as long as foreign equity participation does not exceed 40 per cent	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	

<sup>&</sup>lt;sup>4</sup> This condition will be applied f or at least 10 years.

Modes of supply: (1) Cross-border su	oply (2) Consumption abroad (3)	Commercial presence (4) Presence of	natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
D. Audiovisual Services	(1) Unbound	(1) Unbound	
<ul> <li>(a) Film/video production and distribution services excluding promotion or advertising services</li> </ul>	(2) None	(2) None	
(CPC 96112+96113)	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
(c) Radio/television services only for production of radio/TV	(1) Unbound	(1) Unbound	
programmes (CPC 96131+96132)	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

Sector or Subsector	Limitation on Market Access					
3. CONSTRUCTION AND RELATED I	ENGINEERING SERVICES					
Pre-erection Work at Construction Site (CPC 511)	(1) Unbound	(1) Unbound				
Construction Work for Buildings (CPC 512)	<ul><li>(2) None</li><li>(3) None</li></ul>	<ul><li>(2) None</li><li>(3) None</li></ul>				
Construction Work for Civil Engineering (CPC 513)	(4) (a) As indicated in the horizonta	I (4) Unbound, except as provided				
Assembly and Erection of Prefabricated Constructions (CPC 514)	section (b) Unbound for civil engineer	in the horizontal section				
Special Trade Construction (CPC 515)						
Installation Work (CPC 516)						
Building Completion and Finishing Work (CPC 517)						
Renting services related to equipment for construction or demolition of building or civil engineering works with operator (CPC 518)						
4. DISTRIBUTION SERVICES						
A. Commission Agents' Services (CPC 62111 to 62118)	(1) Unbound	(1) Unbound				
	(2) None	(2) None				
	(3) None	(3) None				
	(4) Unbound	(4) Unbound				

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments					
5. EDUCATIONAL SERVICES								
B. Secondary Education Services	(1) Unbound	(1) Unbound*						
A + B. International and National School Education Services excluding adult and other	(2) None	(2) None						
education (CPC 9219+ 9221, 9222)	(3) None	(3) None						
	<ul> <li>(4) Foreign natural persons may entraliand to supply education services provided that:</li> <li>(1) the natural persons are invited or employed by education institutions duly established a registered in Thailand;</li> <li>(2) the natural persons possess qualification and experiences set by such institutions as we as meeting other criteria that may be set by Ministry of Education, where applicable</li> <li>The initial temporary stay shall b one year or the duration of employment period, whichever is shorter, with possibility of extension.</li> <li>Others : As indicated in the horizontal section</li> </ul>	e horizontal section. horizontal section. The person who applies for the license to operate must have a domicile in Thailand e						

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
B. Technical and Vocational Education Services (CPC	(1)	None	(1)	None	
9223, 9224)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	<ul> <li>Foreign natural persons may enter Thailand to supply education services provided that:</li> <li>(1) the natural persons are invited or employed by education institutions duly established and registered in Thailand;</li> <li>(2) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.</li> </ul>	(4)	Unbound, except as provided in the horizontal section	
		Others : As indicated in the horizontal section			

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
D. Professional and/or Short	(1) Unbound	(1) Unbound	
Courses Education Services (CPC 92400)	(2) None	(2) None	
(01 0 02400)	(3) None	(3) None	
	(4) Unbound	(4) Unbound	
E. Other education services (CPC 92900)	(1) Unbound	(1) Unbound	
Chinese language tuition services	(2) None	(2) None	
(part of CPC 92900)	(3) Unbound	(3) Unbound	
	<ul> <li>(4) Foreign natural persons may enter Thailand to supply Chinese language tuition services provided that: <ul> <li>(1)the natural persons are invited or employed by education institutions duly established and registered in Thailand;</li> <li>(2) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education where applicable The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.</li> </ul> </li> <li>Others : As indicated in the horizontal section</li> </ul>		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
6. ENVIRONMENTAL SERVICES				
A . Environmental Consultancy on Sewage System, Refuse	(1) None	(1) None		
Disposal, Hazardous Waste Management, Air Pollution and Noise Management, Sanitation	(2) None	(2) None		
and Other Environmental Management Services (CPC	(3) None	(3) None		
9401)	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section		
Environmental Protection and Environmental Abatement Services(CPC 9401)	(1) None	(1) None		
	(2) None	(2) None		
	(3) None	(3) None		
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section		
Sewage Services (including industrial waste water treatment system) (CPC	(1) Unbound	(1) Unbound		
9401)	(2) None	(2) None		
	(3) None	(3) None		
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section		

Sector or Subsector	Limitation on Market Access	(3) Commercial presence (4) Presence of na Limitation on National Treatment	Additional Commitments
<ul> <li>Refuse Disposal Services (including hazardous waste</li> </ul>	(1) Unbound	(1) Unbound	
management and incinerator) (CPC 9402)	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
C. Sanitation and Similar Services (CPC 9403)	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
D. Other Cleaning services of exhaust	(1) Unbound	(1) Unbound	
gases (including industrial emission abatement) (CPC 9404)	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Noise abatement services (CPC 9405)	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
Nature and landscape protection services(CPC 9406)	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
Other environmental protection services (CPC 9409)	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
. FINANCIAL SERVICES					
sector or sub-sector of banking	and oth	ner financial services only to the extent	that th	vided, each type of financial institution will leir respective governing legislation permit t GATS schedule of specific commitments.	
<ol> <li>Insurance including Reinsurance and retrocession</li> </ol>	(1)	None	(1)	None	
(a) Life insurance services (CPC 81211)	(2)	None	(2)	Life insurance premium is tax deductible up to a certain amount for holders of policies issued by local companies.	
	(3)	<ul> <li>(a) Foreign equity participation limited to 25 per cent of registered share capital.</li> <li>(b) New establishment is subject to licence approved by the Minister with the consent of the Cabinet.</li> </ul>	(3)	None other than that indicated in the MA column	
	(4)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner	(4)	Unbound, except as provided in the horizontal section	
(b) Non-life insurance services (CPC 8129)	(1)	Unbound except for international marine, aviation and transit and all classes of reinsurance.	(1)	Unbound	
	(2)	None	(2)		
	(3)	(a) Foreign equity participation limited to 25 per cent of	(3)	None other than that indicated in the MA column	

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
	(4) (	registered share capital. (b) New establishment is subject to license approved by the Minister with the consent of the Cabinet Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance	(4)	Unbound, except as provided in the horizontal section	
		Commissioner.	(4)		
(d) Services auxiliary to insurance (excluding pension funding	~ /	Unbound	(1)	Unbound	
services)	(2)	Unbound	(2)	Unbound	
Insurance broking and agency services (CPC 81401) (Brokers shall not induce,		Foreign equity participation not to exceed 25 per cent.	(3)	None other than that indicated in the MA column	
advise or do any acts so as to cause any person to enter into insurance contracts with insurers abroad, except for reinsurance contracts)		<ul> <li>(a) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.</li> <li>(b) Unbound for individual broker and agent.</li> </ul>	(4)	Unbound, except as provided in the horizontal section	
Insurance consultancy services excluding pension	(1)	None	(1)	None	
consulting services (CPC 81402)	(2) 1	None	(2)	None	
	(3)	None	(3)	None	
	(4) (	Only senior managerial personnel,	(4)	Unbound, except as provided in the	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	specialists and technical assistants with the approval of the Insurance Commissioner.	horizontal section	
Average and loss adjustment services (CPC 81403)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	<ul> <li>Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.</li> </ul>	(4) Unbound, except as provided in the horizontal section	
Actuarial Services (CPC 81404)	(1) None	(1) None	
Services auxiliary to financial	(2) None	(2) None	
intermediation other than to insurance and pension funding	(3) None	(3) None	
services	(4) Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.	(4) Unbound, except as provided in the horizontal section	
	None	(1) None	
Credit card services (CPC 81133) (Mobilizing funds	(1) None	(1) None	
from the public is prohibited, unless licensed under a	(2) None	(2) None	
financial law)	(3) (a) As indicated in B(3)(j) below.	(3) None	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(b) Financial institutions must obtain prior approval from the Bank of Thailand.		
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
Financial consultancy services (CPC 81332)	(1) Unbound	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
<ol> <li>Banking and Other Financial Services</li> </ol>	(1) None for financial advisory and financial data processing. Unbound for all other services.	(1) None	
Acceptance of deposits and other repayable funds from the public	(2) None for financial advisory and financial data processing.	(2)	
Lending of all types, including consumer credit, mortgage credit,	Unbound for all other services.		
factoring and financing of commercial transactions	(3) <u>(a) Representative office of banks</u> : None.	(3)	
Financial leasing	(b) Foreign bank branches:		
Payment and money transmission services including credit, charge and debit cards, travellers cheques and bankers drafts	<ul> <li>None for existing foreign bank branches under present shareholding structure. New establishment is subject to licence approved by the Minister</li> </ul>		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
Guarantees and commitments	of Finance with the consent of the Cabinet.			
Trading for own account, or for	II. ATM operations permitted under the following conditions only:			
account of customers in the	(i) joining ATM pools operated			
following:	by Thai banks; or			
(a) money market instruments	(ii) operation within own			
(b) foreign exchange	premises or sharing the			
(c) exchange rate and interest	facilities with other			
rate instruments	commercial banks in			
(d) transferable securities	Thailand.			
(-,	III. Existing foreign banks which			
Participation in issues of all kinds	already had the first branch			
of securities, including	office in Thailand prior to July			
underwriting and placement as	1995 will each be permitted to			
agents (whether publicly or	open no more than two			
privately) and provision of	additional branches.			
services related to such issues	IV/ None for participation in abague			
	IV. None for participation in cheque clearing and settlement system.			
Asset management as follows:	cleaning and settlement system.			
- cash or portfolio management	(c)Locally incorporated banks			
- collective investment	(c) Eocally incorporated ballks			
management	<ol> <li>Market access limited to the</li> </ol>			
<ul> <li>custodian and depository</li> </ul>	acquisition of shares of existing			
services	banks.			
	II. (i) Maximum foreign equity			
Advisory, intermediation and other	participation limited to 25 per			
auxiliary financial services	cent of paid-up registered			
	capital. Combined			
Provision and transfer of financial	shareholding of an individual			
information, and financial data	and his/her related persons			
processing and related software	not to exceed 5 per cent of			
	bank's paid-up registered			
	capital.			

des of supply: (1) Cross-border supp Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	(ii) The Minister of Finance		
	upon recommendation of the		
	Bank of Thailand may relax		
	the above-mentioned limits		
	on maximum foreign equity		
	participation and combined		
	shareholding of an individual		
	and his/her related persons,		
	subject to the terms and		
	conditions announced by the		
	Minister of Finance,		
	including the following:		
	- the relaxation is		
	deemed necessary to		
	improve the condition or business of the		
	commercial bank;		
	- such equity participation		
	will be authorized for a		
	period of up to 10 years,		
	with foreign		
	shareholders who enter		
	in this period being		
	grandfathered thereafter		
	with respect to the		
	absolute amount of their		
	equity holding.		
	III. At least three-fourths of the		
	directors must be of Thai		
	nationality. The Minister of		
	Finance upon recommendation		
	of the Bank of Thailand may		
	allow more foreign nationals than specified above subject to		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	the same terms and conditions as stated in II (ii) above.		
	(d) International Banking Facility <sup>5</sup> New establishment is subject to licence approved by the Minister of Finance.		
	(e) Finance companies and credit foncier companies		
	I. None for representative offices.		
	<ol> <li>Market access limited to the acquisition of shares of existing companies.</li> </ol>		
	III. (i) Maximum foreign equity participation limited to 25 per cent of paid-up registered capital. Combined shareholding of an individual and his/her related persons not to exceed 10 per cent.		
	(ii) The Minister of Finance upon recommendation of the Bank of Thailand may relax the above-mentioned limits		

<sup>&</sup>lt;sup>5</sup> IBF units permitted to operate only the banking and investment banking business as specified in the Ministerial Order issued on 16 September 1992, and Notification of the Bank of Thailand dated 14 December 1993.

Sector or Subsector	Limitation on	Limitation on	Additional	
	Market Access	National Treatment	Commitments	
	<ul> <li>on maximum foreign equity participation and combined shareholding of an individual and his/her related persons, subject to the terms and conditions announced by the Minister of Finance, including the following: <ul> <li>the relaxation is deemed necessary to improve the condition or business of the finance company and credit foncier company.</li> <li>such equity participation will be authorized for a period of up to 10 years, with foreign shareholders who enter in this period being grandfathered thereafter with respect to the absolute amount of their equity holding.</li> </ul> </li> <li>IV. At least three-fourths of the directors must be of Thai nationality. The Minister of Finance upon recommendation of the Bank of Thailand may allow more foreign nationals than specified above subject to the same terms and conditions as stated in III(ii) above.</li> </ul>			

Modes of supply: (1) Cross-border sup	ply (2) Consumption abroad (3)	· · · · ·	f natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(f) Securities companies Securities brokerage, securities dealing, investment advisory service and securities underwriting:		
	I. None for representative offices.		
	<ol> <li>Market access limited to share acquisition of existing companies only. Unbound for new licences.</li> </ol>		
	III. Maximum foreign equity participation limited to 49 per cent of paid-up registered capital.		
	IV. At least one-half of the directors of a locally incorporated securities firm must be Thai national.		
	(g) Asset management companies:		
	I. None for representative offices.		
	<li>II. Market access limited to share acquisition of existing companies.</li>		
	III. During the first five years after the licence has been granted, maximum foreign equity participation is limited to 25 per		

Modes of supply: (1) Cross-border su	pply (2) Consumption abroad (3)	Commercial presence (4) Presence of	f natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	cent of paid-up registered capital and at least three- fourths of the directors must be Thai national.		
	IV. After five years, maximum foreign equity participation is limited to 49 per cent of paid-up registered capital and at least one-half of the directors must be Thai national.		
	<ul> <li>(h) Financial leasing services         <ul> <li>Can only be provided by leasing companies which are subject to maximum foreign equity participation of 49 per cent of paid-up registered capital, or by finance companies which are subject to maximum foreign equity participation of 25 per cent of paid-up registered capital, except in (e) III (ii).</li> </ul> </li> </ul>		
	<ul> <li>(i) Factoring services         <ul> <li>Can only be provided by             factoring companies which are             subject to maximum foreign             equity participation of 49 per             cent of paid-up registered             capital, or by finance companies             which are subject to maximum             foreign equity participation of 25             per cent of paid-up registered             capital, except in (e) III (ii).</li> </ul> </li> </ul>		

Modes of supply: (1) Cross-border su			nercial presence	(4) Presence of r	
Sector or Subsector	Limitation of Market Acce		Limitation o National Treati		Additional Commitments
	<ul> <li>(j) Credit, charge an Credit, charge an can only be prov companies which maximum foreign participation of 4 paid-up registered locally incorporat foreign bank bra</li> <li>The conduct of busin h), i) and j) will be su licensing and regulat announced.</li> </ul>	nd debit cards ided by n are subject to n equity 9 percent of ed capital or ted banks and nches. nesses under ubject to			
	(4) As indicated in the h section	orizontal (4)	Unbound, except as p horizontal section	provided in the	
9. TOURSIM AND TRAVEL RELATED	SERVICES				
<ul> <li>A. Hotel lodging services (CPC 64110)</li> </ul>	(1) None	(1)	None		
	(2) None	(2)	None		
	(3) None	(3)	None		
	(4) As indicated in the h section	orizontal (4)	Unbound, except as p horizontal section	provided in the	
Restaurant services (CPC 64210)	(1) None	(1)	None		
``````````````````````````````````````	(2) None	(2)	None		

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	
Catering services (CPC 64230)	(1)	Unbound	(1)	Unbound	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	
B. Travel Agencies and Tour Operators Services (CPC7471)	(1)	Unbound	(1)	Unbound	
	(2)	None	(2)	None	
	(3)	In addition to that indicated in the horizontal section, not less than half of the board of directors of the company must be Thai nationality	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
D. Other Hotel management services	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	
10. RECREATIONAL, CULTURAL AND	SPOI	RTING SERVICES			
D. Sporting Services (excluding other sporting services specified in CPC	(1)	Unbound	(1)	Unbound	
96419) (CPC 96411 + 96412 + 96413)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	
Recreation Park and Beach	(1)	Unbound	(1)	Unbound	
Services (CPC 96494)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	

Sector or Subsector	Sector or Subsector Market Access			Limitation on National Treatment	Additional Commitments
11. TRANSPORT SERVICES					
A. Maritime Transport Services	(1)	None	(1)	None	
<ul> <li>(a) Passenger transportation</li> <li>(CPC 7211 less cabotage transport: as defined below - 3.1)</li> </ul>	(2)	None	(2)	None	
	(3)	<ul> <li>(a) Unbound for establishment of juristic person for the purpose of operating a fleet under the national flag of Thailand</li> <li>(b) Other forms of commercial presence for the supply of international maritime transport services (as defined below - 3.2) except branch office: As indicated in the horizontal section</li> </ul>	(3)	a) Unbound b) None	
	(4)	<ul><li>(a) Ships' crews: Unbound</li><li>(b) Other personnel: As indicated in the horizontal section</li></ul>	(4)	<ul> <li>a) Unbound</li> <li>b) Unbound, except as provided in the horizontal section</li> </ul>	
(b) Freight transportation (CPC 7212 less cabotage transport: as	(1)	None	(1)	None	
defined below - 3.1)	(2)	None	(2)	None	
	(3)	(a) Unbound for establishment of juristic person for the purpose of operating a fleet under the national flag of Thailand	(3)	(a)Unbound (b) None other than: (i) Shareholders of Thai maritime transport	

Modes of supply: (1) Cross-border su		Commercial presence (4) Presence of na	
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(b) Other forms of commercial presence for the supply of international maritime transport services (as defined below - 3.2) except branch office: As indicated in the horizontal section	companies with ownership of Thai flag vessels may be granted exemption or reduced rates of income tax leviable on dividends paid by such companies (ii) Exporters or importers of goods shipped from or to Thailand by Thai flag vessels may be entitled to special deduction of not more than 50 per cent of the freight values or other expenses paid in the ordinary course of carriage of such goods from their net income for the purpose of calculation of income tax	
	<ul> <li>(4) (a) Ships' crews: Unbound</li> <li>(b) Other personnel: As indicated in the horizontal section</li> </ul>	<ul> <li>(4) (a) Unbound</li> <li>(b) Unbound, except as provided in the horizontal section</li> </ul>	
Maritime agency services (as defined below – 3.6)	(1) Unbound	(1) Unbound	
,	(2) None	(2) None	
	(3) None <sup>6</sup>	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

<sup>&</sup>lt;sup>6</sup> For transparency purposes, domestic regulations may require registration of service suppliers, minimum paid-up capital, experienced personnel, etc., on a nondiscriminatory basis

Modes of supply: (1) Cross-border su		(2) Consumption abroad (3) Limitation on		mercial presence (4) Presence of Limitation on	Additional
Sector or Subsector		Market Access		National Treatment	Commitments
(e) International towing (CPC 7214)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	<ul> <li>(a) Unbound for establishment of juristic person for the purpose of operating a fleet under the national flag of Thailand</li> <li>(b) Other forms of commercial presence for the supply of international towing service (as defined below - 3.2) except branch office: As indicated in the horizontal section</li> </ul>	(3)	(a) Unbound (b) None	
	(4)	<ul><li>(a) Ships' crews: Unbound</li><li>(b) Other personnel: As indicated in the horizontal section</li></ul>	(4)	<ul><li>(a) Unbound</li><li>(b) Unbound, except as provided in the horizontal section</li></ul>	
(f) Supporting Services for maritime transport (CPC 745)	(1)	Unbound	(1)	Unbound	
Shore reception facilities (collection of waste/oily water from ships)	(2)	None	(2)	None	
- 1 - 7	(3)	None	(3)	None	
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section	

Sector or Subsector	ector or Subsector Eimitation on Market Access			Limitation National Treat	Additional Commitments		
Port captain's services attached to specific foreign vessels	(1) None		(1)	None			
	(2) None		(2)	None			
	(3) None		(3)	None			
	(4) As indicated section	in the horizontal	(4)	Unbound, except as horizontal section	provided in the		
Marine surveys and classification societies for the purpose of providing accurate documentation and certification of vessels	( )	han those under tipulated by the partment	(1)	None			
	(2) None		(2)	None			
	(3) None		(3)	None			
	(4) As indicated section	in the horizontal	(4)	Unbound, except as MA column	provide in the		
Freight forwarding services	(1) Unbound		(1)	Unbound			
	(2) None		(2)	None			
	(3) None		(3)	None			
	(4) As indicated section	in the horizontal	(4)	Unbound, except as horizontal section	provided in the		

Modes of supply: (1) Cross-border sup	pply (2) Consumption abroad (3)	Commercial presence (4) Presence of	natural persons
Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Maritime cargo handling services <sup>7</sup>	(1) Unbound	(1) Unbound	
	(2) None	(2) None	
	(3) Supplying of services in the area under the jurisdiction of the Port Authority of Thailand is subject to certain conditions set up by the Ministerial Regulations issued under the Port Authority of Thailand Act B.E.2494	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
A. Air Transport Services	(1) None	(1) None	
(d) Aircraft repair and maintenance services (CPC 8868)	(2) None	(2) None	
	(3) Services providers must perform their services outside the prescribed apron	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	

Maritime cargo handling services" means activities exercised by stevedore companies, including terminal operators, but not including the direct activities of dockers when this workforce is organized independently of the stevedoring or terminal operator companies. The activities include the organization and supervision of:

<sup>-</sup> the loading/discharging of cargo to/from a ship;

the lashing/unlashing of cargo;

<sup>-</sup> the reception/delivery and safekeeping of cargoes before shipment or after discharge

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(e) Supporting services for air transport (CPC 746)	(1) None	(1) Unbound	
Selling and marketing of air transport services	(2) None	(2) Unbound	
	(3) None	(3) None	
	(4) As indicated in the horizontal section	(4) Unbound, except as provided in the horizontal section	
Computer reservation system services	<ul> <li>(1) None other than:</li> <li>(1) Service providers must use public telecommunication network under national telecommunication authorities</li> <li>(2) Radio application service is subject to frequency availability</li> </ul>		
	(2) None	(2) None	
	<ul> <li>(3) (1) Distribution through CRS is allowed for airlines offices and one General Sales Agent offic</li> <li>(2) Service providers must use The public telecommunication network under national telecommunication authorities and have to comply with terms and conditions set out in Thailand's GATS offer on Telecommunication</li> </ul>	e ai	

Sector or Subsector	Limitation on Market Access		Limitation on National Treatmer	Additional Commitments
	(4) As indicated in the section	e horizontal (4)	Unbound	
E. Rail Transport Services	(1) Unbound	(1)	Unbound	
(d) Maintenance and repair of rail transport equipment (CPC 8868)	(2) None	(2)	None	
	(3) None	(3)	None	
	(4) As indicated in the section	e horizontal (4)	Unbound, except as prov horizontal section	ided in the
(e) Supporting Services for rail transport services (CPC 743)	(1) Unbound	(1)	Unbound	
Passenger and freight car	(2) None	(2)	None	
cleaning services	(3) None	(3)	None	
	(4) As indicated in the section	e horizontal (4)	Unbound, except as prov horizontal section	ided in the
Security services at railway station	(1) Unbound	(1)	Unbound	
	(2) None	(2)	None	
	(3) None	(3)	None	
	(4) As indicated in the section	e horizontal (4)	Unbound, except as prov horizontal section	ided in the

Modes of supply: (1) Cross-border supply Sector or Subsector		ly (2) Consumption abroad (3) Limitation on Market Access		Limitation on National Treatment	natural persons Additional Commitments	
F. <u>Road Transport Services Other</u> <u>non-scheduled passenger</u> <u>transportation</u>	(1)	Unbound	(1)	Unbound		
	(2)	None	(2)	None		
<ul> <li>(b) Freight transportation only for frozen or refrigerated goods, bulk liquids or gases and containerized freight (CPC 71231 to 71233)</li> </ul>	(3)	In addition to that indicated in the horizontal section, not less than half of the board of directors of the company must have Thai nationality	(3)	None		
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section		
(c) Rental services of passenger cars with operator (CPC 71222)	(1)	Unbound	(1)	Unbound		
	(2)	None	(2)	None		
	(3)	In addition to that indicated in the horizontal section, not less than half of the board of directors of the company must have Thai nationality	(3)	None		
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provided in the horizontal section		
(C) Rental services of buses and coaches with operator	(1)	Unbound	(1)	Unbound		
(CPC 71223)		None	(2)	None		

For the 2nd Package of Commitments under ASEAN - China FTA Trade in Services

Modes of supply: (1) Cross-border sup	pply	(2) Consumption abroad (3)	Com	mercial presence (4) Pre	esence of r	natural persons
Sector or Subsector	Limitation on Market Access			Limitation on National Treatment		Additional Commitments
	(3)	In addition to that indicated in the horizontal section, not less than half of the board of directors of the company must have Thai nationality	(3)	None		
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provide horizontal section	d in the	
H. <u>Services Auxiliary to All Modes of</u> <u>Transport</u>	(1)	Unbound	(1)	Unbound		
(b) Storage and warehousing services (CPC 742)	(2)	None	(2)	None		
Services (OF 0 742)	(3)	None	(3)	None		
	(4)	As indicated in the horizontal section	(4)	Unbound, except as provide horizontal section	d in the	

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For the 2nd Package of Commitments under ASEAN - China FTA Trade in Services

#### **Reference Paper**

#### NOTE TO THE SCHEDULE

1. Where road, rail, inland waterways and related auxiliary services are not otherwise fully covered in this schedule, a multimodal transport operator shall have the ability to rent or lease trucks, railway carriages or barges, and related equipment, for the purpose of inland forwarding of cargoes, or have access to and use of these forms of multimodal activities on reasonable and non-discriminatory terms and conditions for the purpose of carrying out multimodal transport operations.

2. "Reasonable and non-discriminatory terms and conditions" means, for the purpose of multimodal transport operations, the ability of multimodal transport operator to arrange for the conveyance of its merchandise on a timely basis, including priority over other merchandise which enter the port at a later date.

3. Definitions:

3.1 "cabotage": for the purpose of this schedule, means the transportation or towage of passengers or goods, between a port or place located in Thai waters and another port or place located in Thai waters.

3.2 "Other forms of commercial presence for the supply of international maritime transport services": for the purpose of this schedule, means the ability for international maritime transport service suppliers of other members to undertake locally the following:

- (a) Marketing and sales of maritime transport services through direct contact with customers, from quotation to invoicing, these services being those operated or offered by the service supplier itself;
- (b) The procurement, on their own account of any transport and related services, necessary for the supply of the integrated service;
- (c) The preparation of documentation concerning transport documents, customer documents, or other document related to the origin and character of the goods transported;
- (d) Setting up of any business arrangements (including participation in the stock of a company) and the appointment of personnel recruited locally with any locally established shipping agency: As indicated in the horizontal section.

3.3 "Multimodal transport operator" means the person on whose behalf the bill of lading/multimodal transport document, or any other document evidencing a contract of multimodal carriage of goods, is issued and who is responsible for the carriage of goods pursuant to the contract of carriage.

3.4 "Freight forwarding services" means the activity consisting of organizing and monitoring shipment operations on behalf of shippers, through the procurement of transport and related services, preparation of documentation and provision of business information.

#### For the 2nd Package of Commitments under ASEAN - China FTA Trade in Services

3.5 "Maritime cargo handling services" means activities exercised by stevedore companies, including terminal operators, but not including the direct activities of dockers when this workforce is organized independently of the stevedoring or terminal operator companies. The activities include the organization and supervision of:

- the loading/discharging of cargo to/from a ship;
- the lashing/unlashing of cargo;
- the reception/delivery and safekeeping of cargoes before shipment or after discharge

3.6 "Maritime agency services" means activities consisting of representing as an agent, the business interests of one or more shipping lines, for the following purposes:

- marketing and sales of maritime transport and related services, from quotation to invoicing, and issuing of bill of lading of the shipping lines; procurement and resale of the necessary related services, preparation of documentation, and provision of business information;
- acting on behalf of the shipping lines organizing the call of a ship or taking over cargoes when required.